



For Immediate Release

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Venus Joins Iroquois®

Charles Venus recently joined The Iroquois Group® as its Vice President, Middle Market & Specialty. The former Commercial Lines Leader for Brown & Brown of Virginia is a seasoned insurance professional who will help Iroquois members further develop their Middle Market and Specialty Insurance business. Prior to working for Brown & Brown, Venus served in varying leadership roles with Travelers and The Hartford.

“Charlie is uniquely qualified to fill this new role for Iroquois, based on his years of working with national carriers and strong regional agencies,” said Iroquois Executive Officer Matt Ward. “His knowledge of our Carrier-Partner’s appetite for Middle Market and Specialty lines will greatly assist our members in writing more of this business.”

Venus is a graduate of the University of New Orleans, where he obtained both his undergraduate degree and MBA. He lives in Northern Virginia.

Agencies of all sizes join Iroquois to increase revenue, profits and agency value – without giving up their independence. For more information, go online to www.iroquoisgroup.com.