

Progressive announces new tiered commission schedule, annual bonus

MAYFIELD VILLAGE, Ohio — **April 18, 2017** -- Building upon its purchase of home carrier ASI, Progressive today announced new compensation opportunities through Paths to Partnership, featuring a national auto commission schedule and performance bonus rewarding agents who write more, and longer-retaining, personal auto business with Progressive.

Progressive continues to welcome inconsistently insured customers, and the tiered commission structure rewards auto growth regardless of risk profile. New incentives, however, reflect the company's strategy to add more preferred, multiproduct households.

"Paths to Partnership provides more options for independent agents," said Karen Bailo, Progressive's Agency Sales & Distribution GM. "Offering multiple paths ensures we can help agents achieve their goals, no matter how they choose to use Progressive in their agency."

The national auto commission schedule brings greater consistency, stability and transparency to Progressive's compensation program and provides access to an annual performance bonus and marketing benefits to qualifying agents. Progressive will roll out the schedule in phases, beginning with 12 states in July 2017, and another 32 in January 2018, when the new partner program and performance bonus launches nationally. Full details are available to appointed agents on ForAgentsOnly.com.

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