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FOR IMMEDIATE RELEASE

PRESS RELEASE

The Independent Insurance Agents of Virginia recognize Ben Winters, President at Winters-Oliver Insurance Agency with the 2021 “Golden Eagle Award” and Michelle Via, CIC; Senior Commercial Lines Underwriter at Central Mutual Insurance Co., with the “Company Person of the Year” for 2021



Ben Winters, CIC; President at Winters-Oliver Insurance Agency

Photo Credit: Cliff Bruce Studio (left)



Michelle Via, Senior Commercial Lines Underwriter at Central Mutual Insurance Co.

Photo Credit: Cliff Bruce Studio (right)

RICHMOND, Virginia (November 1, 2021) – The Independent Insurance Agents of Virginia (IIAV), established in 1898, hosted their annual Convention and Tradeshow October 24 – 26th, 2021 in Virginia Beach, Virginia at the new Marriott Virginia Beach Oceanfront, part of the Historic Cavalier Resort. Over 400 insurance professionals gathered for the first time in almost two years to learn, network and celebrate the career achievements of their industry peers.

Ben Winters, CIC; President of the Winters-Oliver Insurance Agency was recognized as the 2021 Independent Insurance Agents of Virginia's Golden Eagle - Agent of the Year recipient at the 2021 IIAV Convention Awards Banquet. The Golden Eagle Award is one of the greatest and longest-standing industry awards and was established to recognize the outstanding contributions of an IIAV agency member. Nominations may be made by any IIAV member on the basis of an individual's industry contributions, association involvement, continued professional growth, agency achievements and community activities.

Ben Winters, CIC, is the fourth generation to work at Winters-Oliver Insurance Agency in Richmond, Virginia. He is an experienced agent, selling personal and commercial lines as well as life and health insurance and was also on the Board of Directors for the Northstar Academy from 2014-2021.

Michelle Via, CIC; Senior Commercial Lines Underwriter at Central Mutual Insurance Co., was recognized as the 2021 Independent Insurance Agents of Virginia's Company Person of the Year. This award was established to recognize the outstanding contributions of a company person to the independent insurance agency industry. Via was recognized as an outstanding underwriter and for bridging the relationship between the insurance company and insurance agents. Nominations may be made by any IIAV member on the basis of an individual's industry contributions, association involvement and continued professional growth.

Founded in 1898, The Independent Insurance Agents of Virginia (IIAV) is part of the nation's oldest and largest associations of independent insurance agents, representing a network of more than 300,000 agents and agency employees nationwide and over 7,000 in the Commonwealth of Virginia. IIAV members are insurance businesses that offer customers a choice of policies from a variety of insurance companies. Independent agents offer all lines of insurance – property, casualty, life, health, employee benefit plans and retirement products. Web address: www.iiav.com and nationally www.independentagent.com

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