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| IRA Fundamentals & Small Business Retirement Plans | Course #219283 1 L&H Instructor: Mark Ricklefs | 11/21/2019 | 09:00 AM | 10:00 AM | ABEN Webinar |
| A Little of This, A Little of That: New Threats & Possibilities in Commercial & Personal Lines Insurance | Course #219285 2 P&C Instructor: Christopher Boggs | 11/21/2019 | 01:00 PM | 03:00 PM | ABEN Webinar |
| Those Kids and Their Cars! | Course #217470 2 P&C Instructor: Terry Tadlock | 11/25/2019 | 11:00 AM | 01:00 PM | ABEN Webinar |
| Agency Management Based E&O and Ethics | Course #217471 3 Ethics Instructor: Terry Tadlock | 11/25/2019 | 01:00 PM | 04:00 PM | ABEN Webinar |
| E&O Risk Management: Commercial Liability Coverage Gaps and How to Fill Them | Course #218436 6 OGI Instructor: Dick Spiers | 12/3/2019 | 09:00 AM | 04:00 PM | IIAV |
| The Guy In the Bar Is Back | Course #215759 3 OGI Instructor: David Thompson | 12/3/2019 | 09:00 AM | 12:00 PM | ABEN Webinar |
| AAI 83C: Agency Management Tools & Processes | Course #219241 8 OGI Instructor: Bill Anderson | 12/4/2019 | 08:30 AM | 05:00 PM | IIAV |
| ACSR Mod 9: Commercial Lines Related Coverages, Part 1 & 2 | Course #219264 6 P&C Instructor: Bill Anderson | 12/4/2019 | 09:00 AM | 12:00 PM | Webinar |
| Directors' and Officers' Liability Insurance | Course #217469 2 OGI Instructor: Richard Pitts | 12/4/2019 | 10:00 AM | 12:00 PM | ABEN Webinar |
| Building Codes are Bad for Your Insureds: Why Ordinance or Law Coverage is Necessary | Course #219284 2 P&C Instructor: Christopher Boggs | 12/5/2019 | 01:00 PM | 03:00 PM | ABEN Webinar |
| Business Income: Beyond the Basics | Course #214605 3 P&C Instructor: Christopher Boggs | 12/5/2019 | 01:00 PM | 04:00 PM | ABEN Webinar |
| P&C Pre-Licensing | No course number Instructor: Dick Spiers | 12/9/2019 | 08:30 AM | 04:30 PM | IIAV |
| The Honorable Thing To Do | Course #217619 3 Ethics Instructor: Don Meincke | 12/10/2019 | 09:00 AM | 12:00 PM | Webinar |
| Insurance Accounting for Dummies & Geniuses | Course #219409 3 OGI Instructors: Virginia Bates & Sam Bennett. | 12/10/2019 | 02:00 PM | 05:00 PM | ABEN Webinar |
| A Must Know - The Payroll Issue & Business Income Insurance | Course #218681 1 OGI Instructor: Robin Federici | 12/11/2019 | 09:00 AM | 10:00 AM | Webinar |
| An E&O Mock Trial: 1000 Ways Agents Would Rather Spend Their Day | Course #219286 2 OGI Instructor: Vince Sorgi | 12/12/2019 | 11:00 AM | 01:00 PM | ABEN Webinar |
| Business Income: Beyond the Basics | Course #214605 3 P&C Instructor: Christopher Boggs | 12/12/2019 | 01:00 PM | 04:00 PM | ABEN Webinar |
| A Little of This, A Little of That: New Threats & Possibilities in Commercial & Personal Lines Insurance | Course #219285 2 P&C Instructor: Christopher Boggs | 12/12/2019 | 01:00 PM | 03:00 PM | ABEN Webinar |

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| Building Codes are Bad for Your Insureds: Why Ordinance or Law Coverage is Necessary | Course #219284 2 P&C Instructor: Christopher Boggs | 12/12/2019 | 01:00 PM | 03:00 PM | ABEN Webinar |
| Home-Based Business Exposures | Course #215471 2 P&C Instructor: Terry Tadlock | 12/12/2019 | 02:00 PM | 04:00 PM | ABEN Webinar |
| Commercial Lines Claims That Cause Problems | Course #215473 2 P&C Instructor: Terry Tadlock | 12/13/2019 | 02:00 PM | 04:00 PM | ABEN Webinar |
| ACSR Mod 4: Agency E&O | Course #219261 6 P&C Instructor: Dick Spiers | 12/17/2019 | 09:00 AM | 04:00 PM | IIAV |
| IRA Fundamentals & Small Business Retirement Plans | Course #219283 1 L&H Instructor: Mark Ricklefs | 12/19/2019 | 09:00 AM | 10:00 AM | ABEN Webinar |
| A Little of This, A Little of That: New Threats & Possibilities in Commercial & Personal Lines Insurance | Course #219285 2 P&C Instructor: Christopher Boggs | 12/19/2019 | 01:00 PM | 03:00 PM | ABEN Webinar |
| Those Kids and Their Cars! | Course #217470 2 P&C Instructor: Terry Tadlock | 12/23/2019 | 11:00 AM | 01:00 PM | ABEN Webinar |
| Agency Management Based E&O and Ethics | Course #217471 3 Ethics Instructor: Terry Tadlock | 12/23/2019 | 01:00 PM | 04:00 PM | ABEN Webinar |
| Insurance Accounting for Dummies & Geniuses | Course #219409 3 OGI Instructors: Virginia Bates & Sam Bennett | 12/30/2019 | 09:00 AM | 12:00 PM | ABEN Webinar |