

NEW AGENCY MEMBERS

The Sadtler Agency, Inc.

Vienna

District 5

Josh has been in the insurance industry for over 30 years in the Vienna, VA area and hold licenses in multiple states. He has been a Nationwide agent and has made the conversion to the independent segment. His goal is to analyze clients' insurance needs and get them covered quickly at the best value possible. He believes being competitive gives him the opportunity to demonstrate the individual customer service that makes lifelong clients.

He feels being a member of the IIAV will help enhance his branding and name recognition as well as provide professional and educational resources.

NEW ASSOCIATE MEMBERS

INSX Cloud

St. Louis Park, Minnesota

INSX Cloud is an intuitive, fully integrated, and customizable multi-carrier quote-to-enroll platform that allows agents and brokers to access the Federally Facilitated Marketplace (FFM), short-term medical plans, and any other ancillary lines of business that you're licensed to sell. Their philosophy and goal is simple: Provide a single tool that allows you to complete more applications in less time and with less hassle than other enrollment tools. They offer an Integrated Calculator to determine ACA subsidy-eligibility and get subsidy-adjusted plan premiums in minutes. Your personalized portal features your unique branding (link, logo and colors), and includes only the lines of business and products you choose to offer including adding ancillary products like dental or vision and calculates the total premium automatically. The platform allows agents to sell with confidence – it combines FFM, ACA and other products and client enrollment into one portal so clients can apply directly via your branded portal and URL. They feel being a member of the IIAV will allow them to become more engaged with the Insurance community in Virginia and help them create branding, name recognition as well as build strong relationships with the Virginia insurance industry and utilize the various resources the IIAV has to offer.