

Agency

Harter Insurance Agency

Chesterfield, VA

After being in the military and working as a teacher Ryan opened Harter Insurance in January 2021. He is an Erie agent that serves customers in the greater Richmond area and throughout the entire Commonwealth of Virginia. Their focus is on building relationships with customers and supporting them through all of life's twists and turns. At Harter Insurance Agency, their priority is helping their clients understand and compare coverage and find the best option in order to protect what matters most in life. As an independent agency, he works with a wide variety of top carriers to find the best coverage to suit everyone's exact situation.

No matter what kind of insurance their clients need, they strive to find the best policy to provide peace of mind without breaking the bank. Their clients are treated as a valued customer and partner in identifying and managing the risks.

Ryan feels becoming a member of the Virginia association will allow them to take advantage of many of the benefits we offer as well as support our goal of being a legislative advocate for the Independent Insurance Agency System.

Encore Insurance Group

Chesterfield, VA

Encore Insurance Group, LLC. is a full-service independent insurance and financial services firm based in Chesterfield, County, Virginia. As a Virginia SWAM-certified veteran and minority-owned independent firm, Encore provides risk and benefits consulting and administration with best-in-class solutions. They are committed to providing superior customer service, delivering a quality product and exceeding their clients' expectations.

At Encore Insurance Group, they don't just see themselves as an insurance agency – they view themselves as agents of change. Founded in 2022 on the belief that building lasting relationships and partnerships are the cornerstones of success, they are committed to creating a diverse and value-focused culture. Encore's ultimate vision is to be the best company to work with for clients and the best company to work for its employees.

We believe that by truly understanding their client's unique needs, they can provide insurance solutions that not only protect their assets but also contribute to their economic growth. They are dedicated to building long-term relationships based on trust, transparency, and understanding.

At Encore Insurance Group, they are driven by a passion for creating a better future for themselves, their families, and their communities. They believe they can make a positive impact on the world by helping their clients succeed. They are committed to supporting local businesses, organizations, and individuals to build strong and thriving communities. By working together, they strive to create opportunities, drive economic growth, and improve the lives of everyone around them.

At Encore Insurance Group, they do not just sell insurance – they want to inspire and empower change.

They feel becoming a member of the Virginia association will allow them to take advantage of many of the benefits we offer as well as become more engaged with the insurance industry.

Inspire Insurance Agency

Henrico, VA

Inspire Insurance is a full-service independent insurance and financial services firm based in Henrico, Virginia. They provide risk and benefits analysis to deliver quality products and customer service to exceed their clients' expectations. They have a broad knowledge of the industry that spans life insurance, medical, home and more! They believe that by truly understanding their client's unique needs, they can provide insurance solutions that not only protect their assets but also contribute to their economic wellbeing. They are dedicated to building long-term relationships based on trust, transparency, and understanding.

Founded in 2017 on the belief that building lasting relationships and partnerships are the cornerstones of success. Their agency does not just sell insurance – they Inspire to help their clients succeed. They feel becoming a member of the Virginia association will allow them to take advantage of many of the benefits we offer, become more engaged with the insurance industry and benefit from networking opportunities.