

NEW AGENCY MEMBERS

World Insurance Associates

Multiple Cities

Multiple Districts

World Insurance Associates is a unique insurance organization that offers products and services from a variety of carriers through a growing list of agency locations. They were founded in 2011 and are the second fastest-growing insurance broker in the US. They are head quartered in NJ and specialize in personal and commercial lines, surety and bonding, employee benefits, financial and retirement services, and capital management solutions.

They feel being a member of the IIAV will allow them to be more engaged in the VA market and take advantage of the many resources we offer, not to mention they have acquired several members (and non-members) as well as provide branding and name recognition. They have 8 locations throughout Virginia.

NEW ASSOCIATE MEMBERS

Arrowhead Core Commercial

Sun Prairie, WI

Arrowhead is a national program administrator formed in 1983 and owned by Brown & Brown. They are a leader in innovations that simplify the insurance experience and solutions, building trust and reducing uncertainty. They have four divisions- National Programs, Retail, Wholesale and Services that offer 30+ product and service programs to businesses, corporations, governmental institutions, professional organizations, trade associations, families, and individuals.

Their National Programs represents more than \$3.5 billion in written premium in the personal, commercial, specialty, professional liability, and public entity segments. They team up with top-rated insurance companies to offer a wide variety of products, so agents can fulfill the specialized needs of their clients.

AISN Network

Ashland, VA

AIS Network is based in Virginia and is a SWaM-certified business. Solving complex IT challenges and managing digital risk to help clients thrive in an unpredictable world has been their core business for more than 27 years. They are a leader in cloud enablement, information security and risk management, agile application development and managed services. Their footprint in Virginia includes state and local government as well as many insurance agencies and organizations. They have created industry award winning agency websites, but they are more than developers and infrastructure experts. Their goal is to add exceptional value through deep knowledge of agency cloud readiness and enablement, data protection, compliance, governance and internal auditing procedures and controls.

They are a leader in innovations that simplifies the insurance experience and solutions, building trust and reducing uncertainty. They feel being a member of the IIAV will allow them to become more engaged with the Insurance community in Virginia and help them build strong relationships with Virginia agents.