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Jackson Sumner & Associates Acquires Assets of Landers Underwriting

Boone, NC - Jackson Sumner & Associates (JSA) announced the business acquisition of Landers Underwriting of Charlottesville, Virginia in a deal inked earlier this month. Terms of the transaction were not disclosed.

Landers Underwriting was founded in 1988 as an independent, family-owned MGA licensed to write Excess & Surplus Lines business across Virginia, Maryland, and Washington, DC. Founder and principal, Harry Landers, announced his retirement with the deal.

“Harry (Landers) built a wonderful company in the E&S space that felt familiar to JSA in so many ways, with like values and a similar approach to business,” stated Danielle Wade, President and CEO of Jackson Sumner & Associates. “We are grateful for the opportunity to bring enhanced service, tools, markets, and expertise to all the agents we now serve by way of this acquisition.”

JSA has hired Landers principal and Underwriter, Noah McMurray, to remain in Charlottesville and continue to manage the commercial accounts in Virginia, Maryland, and Washington, DC. McMurray will report directly to JSA P&C Manager, Kristel McNeil.

“We are excited to have Noah join JSA to ensure agents experience continuity through the transition,” stated JSA Chief Underwriting Officer, Tony Costa. “His underwriting experience and genuine care for the agents he serves is a welcome addition to our P&C underwriting team.”

ABOUT JSA: Jackson Sumner & Associates (JSA) is an Excess and Surplus Broker that began in 1981 in Boone, North Carolina. JSA offers a wide range of insurance products including property, casualty, automobile, garage, professional liability, workers comp, and personal lines. We are licensed to do business in North Carolina, South Carolina, Virginia, Georgia, Tennessee, and Maryland. JSA is committed to quality service for our agents and strong underwriting for our companies. Learn more about the ease-of-doing-business with JSA at www.jsausa.com.