

Final – Agency Communication – Judge Parker joins MMG in VA

FROM: Larry M. Shaw, CPCU
President & CEO

RE: "Judge" Parker joins MMG Insurance as Regional Manager – Virginia

We are pleased to announce James "Judge" R. Parker has joined MMG Insurance as Regional Manager for Virginia. MMG has a long-term commitment to Virginia with the intent to continue building our regional operations to include an office in the Richmond area in the near future. Our vision is to further develop Virginia through the Independent Agency channel utilizing our solid products, service oriented culture, and proven leadership. Central to the blueprint is to do business with only a select number of agents that align with our values so that the MMG franchise is truly meaningful and highly valued.

As we continue to expand our Mid-Atlantic presence, we were looking for someone who was familiar with the state and we felt Judge, with his 30 years of experience and solid Agency relationships, would fill the bill. Judge, who had recently retired, said that the opportunity presented by MMG along with the chance to work again with old friends, "just promised too much fun to ignore." Judge added, "I was very flattered by their interest in me but, more importantly, I was very impressed by both the management team and their vision for Virginia. I felt an immediate sense of shared values which made the decision to go back to work easy!" Matt Cote, Vice President of Marketing and Business Development states, "Judge has already begun the process of leading the Virginia team and I am eagerly looking forward to his impact."

We are proud of the strong Agency relationships we have established in Virginia and are excited for Judge to build on our shared momentum and success. Evelyn Schronce, who previously had oversight of both Pennsylvania and Virginia will now focus solely on continued development of Pennsylvania. Please join me in welcoming Judge to MMG Insurance.