



IIAV Connects
People, Ideas, Solutions
TOPIC: Q&A with Doug Palais -
IIAV General Counsel
June 10, 2020 | 1:00pm-2:00pm
ZOOM Webinar

THIS IS A FREE EVENT.

There are any number of legal questions and potential landmines that we, as insurance professionals, benefit from being aware of; as we move out of quarantine and Virginia reopens, the number of questions and issues for us to be aware of have increased significantly.

If ever there were a time to pose a question to a trusted legal mind, this is it.

Doug Palais, IIAV's General Counsel will be taking your questions – so we hope you'll take full advantage. Whether it's an E&O question, an agency management question that has legal implications, a question about a client, something related to your website and being ADA compliant, questions resulting from our time in quarantine, these are just a few of the topics he can address. In our experience, there are very few questions he can't answer, so don't hesitate to pose some challenging ones! Doug will be taking questions in real time, so you do not need to submit them to our team in advance. However, if you would feel more comfortable sending your questions prior to the conversation or typing them in the chat section next Wednesday, please feel free in doing so

[Register now!](#)

How frequent would you participate in the IIAV Connects calls?

Weekly (keep as is)

Select

Every Two Weeks

Select

Once a Month

Select

11
June

IRA Fundamental & Small Business Retirement Plans

Course #:219283 | 1 L&H

10:00am-11:00am

Members: \$24/Non-Members: \$34

ABEN Webinar

Use the code [HELLOJUNE](#) for a 25% discount on an entire purchase until the end of June, one per customer use.

Explore the pros and cons of IRAs and where small business retirement plans fit for you or your customers.

Register

22
June

Those Kids and Their Cars!

Course# 217470 | 2 P&C

11:00am-1:00pm

Members: \$48/Non-Members: \$68

ABEN Webinar

Use the code [HELLOJUNE](#) for a 25% discount on an entire purchase until the end of June, one per customer use.

One of the most pressing personal lines agents get is “What should I do with my kids?” This question brings several answers to mind, but let’s stick to insurance. This course deals with many subjects but none no important than these:

- Should I take my kids off my policy and insure them under their own policy?
- Can I be legally liable for the actions of my kids?
- My kids are going away to college, what should I do?

Register

My Agency Campus

Learning Solutions for Agents

Insurance Coverage, Business Skills Development, Leadership

The courses are interactive, fully narrated, include knowledge checkpoints and a final assessment at the end. They can be accessed as many times as needed throughout the four month subscription. On average, each course within a curriculum is 25-30 minutes in length.

Register

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Members/Non-Members: \$116.94

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[Register](#)

Ready to #learnmore?

See what else is waiting for you on the IIAV Education Calendar. When you register for a class at IIAV, you're signing up for excellence. You're setting yourself apart and deciding that learning and growth are not destinations, but a journey well-worth taking.

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