

| Event Name                                                                                                                                         | Event Short Description                                            | Date       | Start Time | End Time | Location     |
|----------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------|------------|------------|----------|--------------|
| <a href="#">Commercial Lines Week - ACSR Mod 6: Commercial Property 10/21/2019</a>                                                                 | Course #219231   6 P&C   Instructor: Dick Spiers                   | 10/21/2019 | 09:00 AM   | 04:00 PM | IIAV         |
| <a href="#">Commercial Lines Week - HomeWork: Managing Risk for Home-Based Business 10/22/2019</a>                                                 | Course #217260   3 P&C   Instructor: Don Meincke                   | 10/22/2019 | 09:00 AM   | 12:00 PM | Webinar      |
| <a href="#">Commercial Lines Claims That Cause Problems 10/22/2019</a>                                                                             | Course #: 215473   2 P&C   Instructor: Terry Tadlock               | 10/22/2019 | 02:00 PM   | 04:00 PM | ABEN Webinar |
| <a href="#">Commercial Lines Week - ACSR Mod 7: Commercial Liability 10/22/2019</a>                                                                | Course #219262   6 P&C   Instructor: Dick Spiers                   | 10/22/2019 | 09:00 AM   | 04:00 PM | IIAV         |
| <a href="#">Commercial Lines Week - The Honorable Thing To Do 10/22/2019</a>                                                                       | Course #217619   3 Ethics   Instructor: Don Meincke                | 10/22/2019 | 01:30 PM   | 04:30 PM | IIAV         |
| <a href="#">Commercial Lines Week - Flood Basics: FEMA Approved 10/23/2019</a>                                                                     | Course #219247   3 Flood   Instructor: Annette Winston             | 10/23/2019 | 09:00 AM   | 12:00 PM | IIAV         |
| <a href="#">A Little of This, A Little of That: New Threats &amp; Possibilities in Commercial &amp; Personal Lines Insurance (ABEN) 10/23/2019</a> | Course #219285   2 P&C   Instructor: Christopher Boggs             | 10/23/2019 | 01:00 PM   | 03:00 PM | ABEN Webinar |
| <a href="#">Building Codes are Bad for Your Insureds: Why Ordinance or Law Coverage is Necessary (ABEN) 10/23/2019</a>                             | Course #219284   2 P&C   Instructor: Christopher Boggs             | 10/23/2019 | 01:00 PM   | 03:00 PM | ABEN Webinar |
| <a href="#">Business Income: Beyond the Basics (ABEN) 10/23/2019</a>                                                                               | Course #214605   3 P&C   Instructor: Christopher Boggs             | 10/23/2019 | 01:00 PM   | 04:00 PM | ABEN Webinar |
| <a href="#">Commercial Lines Week - ACSR Mod 8: Commercial Auto 10/23/2019</a>                                                                     | Course #219263   6 P&C   Instructor: Dick Spiers                   | 10/23/2019 | 09:00 AM   | 04:00 PM | IIAV         |
| <a href="#">Commercial Lines Week - ACSR Mod 9: Commercial Lines Related Coverages 10/24/2019</a>                                                  | Course #219264   6 P&C   Instructor: Dick Spiers                   | 10/24/2019 | 09:00 AM   | 04:00 PM | IIAV         |
| <a href="#">Insurance Accounting for Dummies &amp; Geniuses (ABEN) 10/24/2019</a>                                                                  | Course #219409   3 OGI   Instructors: Virginia Bates & Sam Bennett | 10/24/2019 | 05:00 PM   | 08:00 PM | ABEN Webinar |
| <a href="#">Commercial Lines Week - Commercial Umbrella vs. Excess Policies 10/25/2019</a>                                                         | Course #218679   1 P&C   Instructor: Robin Federici                | 10/25/2019 | 09:00 AM   | 10:00 AM | Webinar      |
| <a href="#">Those Kids and Their Cars! (ABEN) 10/28/2019</a>                                                                                       | Course #217470   2 P&C   Instructor: Terry Tadlock                 | 10/28/2019 | 11:00 AM   | 01:00 PM | ABEN Webinar |
| <a href="#">Agency Management Based E&amp;O and Ethics (ABEN) 10/28/2019</a>                                                                       | Course #217471   3 Ethics   Instructor: Terry Tadlock              | 10/28/2019 | 01:00 PM   | 04:00 PM | ABEN Webinar |
| <a href="#">P&amp;C Pre-Licensing 11/04/2019 - 11/07/2019</a>                                                                                      | No course number   Instructor: Dick Spiers                         | 11/4/2019  | 08:30 AM   | 04:30 PM | IIAV         |
| <a href="#">How to Manage Risk in Affluent Homes 11/05/2019</a>                                                                                    | Course #217259   2 P&C   Instructor: Rich Krieger                  | 11/5/2019  | 09:00 AM   | 11:00 AM | Webinar      |

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| <a href="#">The Guy In the Bar Is Back (ABEN) 11/05/2019</a>                                                                                       | Course #215759   3 OGI   Instructor: David Thompson                | 11/5/2019  | 09:00 AM | 12:00 PM | ABEN Webinar |
| <a href="#">Directors' and Officers' Liability Insurance (ABEN) 11/06/2019</a>                                                                     | Course #217469   2 OGI   Instructor: Richard Pitts                 | 11/6/2019  | 10:00 AM | 12:00 PM | ABEN Webinar |
| <a href="#">Building Codes are Bad for Your Insureds: Why Ordinance or Law Coverage is Necessary (ABEN) 11/07/2019</a>                             | Course #219284   2 P&C   Instructor: Christopher Boggs             | 11/7/2019  | 01:00 PM | 03:00 PM | ABEN Webinar |
| <a href="#">Business Income: Beyond the Basics (ABEN) 11/07/2019</a>                                                                               | Course #214605   3 P&C   Instructor: Christopher Boggs             | 11/7/2019  | 01:00 PM | 04:00 PM | ABEN Webinar |
| <a href="#">Underinsurance - The Challenge of Valuing a Home Correctly 11/08/2019</a>                                                              | Course #218680   1 P&C   Instructor: Robin Federici                | 11/8/2019  | 09:00 AM | 10:00 AM | Webinar      |
| <a href="#">Commercial Lines Claims That Cause Problems (ABEN) 11/08/2019</a>                                                                      | Course #215473   2 P&C   Instructor: Terry Tadlock                 | 11/8/2019  | 10:00 AM | 12:00 PM | ABEN Webinar |
| <a href="#">ACSR Mod 3: Personal Lines Related Coverages, Part 1 &amp; 2 11/12/2019-11/13/2019</a>                                                 | Course #219260   6 P&C   Instructor: Rich Krieger                  | 11/12/2019 | 09:00 AM | 12:00 PM | Webinar      |
| <a href="#">Home-Based Business Exposures (ABEN) 11/12/2019</a>                                                                                    | Course #215471   2 P&C   Instructor: Terry Tadlock                 | 11/12/2019 | 11:00 AM | 01:00 PM | ABEN Webinar |
| <a href="#">Agents Honor - Insurance With Ethics In Mind 11/13/2019</a>                                                                            | Course #219782   3 Ethics   Instructor: Bill Anderson              | 11/13/2019 | 09:00 AM | 12:00 PM | IIAV         |
| <a href="#">An E&amp;O Mock Trial: 1000 Ways Agents Would Rather Spend Their Day (ABEN) 11/14/2019</a>                                             | Course #219286   2 OGI   Instructor: Vince Sorgi                   | 11/14/2019 | 11:00 AM | 01:00 PM | ABEN Webinar |
| <a href="#">A Little of This, A Little of That: New Threats &amp; Possibilities in Commercial &amp; Personal Lines Insurance (ABEN) 11/14/2019</a> | Course #219285   2 P&C   Instructor: Christopher Boggs             | 11/14/2019 | 01:00 PM | 03:00 PM | ABEN Webinar |
| <a href="#">Building Codes are Bad for Your Insureds: Why Ordinance or Law Coverage is Necessary (ABEN) 11/14/2019</a>                             | Course #219284   2 P&C   Instructor: Christopher Boggs             | 11/14/2019 | 01:00 PM | 03:00 PM | ABEN Webinar |
| <a href="#">Business Income: Beyond the Basics (ABEN) 11/14/2019</a>                                                                               | Course #214605   3 P&C   Instructor: Christopher Boggs             | 11/14/2019 | 01:00 PM | 04:00 PM | ABEN Webinar |
| <a href="#">Insurance Accounting for Dummies &amp; Geniuses (ABEN) 11/18/2019</a>                                                                  | Course #219409   3 OGI   Instructors: Virginia Bates & Sam Bennett | 11/18/2019 | 09:00 AM | 12:00 PM | ABEN Webinar |
| <a href="#">The Basics of Financial Institutions 11/19/2019</a>                                                                                    | Course # 220202   2 OGI                                            | 11/19/2019 | 10:00 AM | 12:00 PM | IIAV         |
| <a href="#">ACSR Mod 8: Commercial Auto 11/19/2019</a>                                                                                             | Course #219263   6 P&C   Instructor: Dick Spiers                   | 11/19/2019 | 09:00 AM | 04:00 PM | IIAV         |
| <a href="#">E&amp;O Risk Management: Roadmap to Homeowners Insurance, Part 1 &amp; 2 11/20/2019-11/21/2019</a>                                     | Course #217203   7 OGI   Instructor: Vince Sorgi                   | 11/20/2019 | 09:00 AM | 12:30 PM | Webinar      |
| <a href="#">CRIS: Additional Insured Issues 11/20/2019</a>                                                                                         | Course #212025   7 P&C   Instructor: Carlton Gill                  | 11/20/2019 | 08:30 AM | 04:30 PM | IIAV         |
| <a href="#">AAI 83B: The Insurance Production Environment 11/20/2019</a>                                                                           | Course #219240   8 OGI   Instructor: Dick Spiers                   | 11/20/2019 | 08:30 AM | 05:00 PM | IIAV         |