

FEBRUARY 2020

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4 Property & Casualty Pre-Licensing (Richmond) ACSR Mod 1: Homeowners Insurance (Richmond) Course #219230 6 P&C	5 Insurance Agents Day on the Hill	6	7	8
9	10	11 Agents' Honor - Insurance With Ethics In Mind (Webinar) Course #219782 3 Ethics	12 ACSR Mod 2: Personal Auto, Part 1 & 2 (Webinar) Course #219259 6 P&C Coordinating the Condo Owner's Coverage & Association Coverage (Webinar) Course #220451 1 P&C	13	14	15
16	17	18	19 AISM Series: Day 1 of 6 (Richmond) E&O Risk Management: Commercial Liability Coverage Gaps and How to Fill Them (Richmond) Course #220493 3 OGI MLIS: Understanding D&O Exposures (Rich) Course#220435 7 P&C	20 AIAM Series: Day 1 of 6 (Richmond)	21	22
23	24	25 Protecting the Bottom Line - What You Need to Know About Business Income (Richmond) Course #220463 4 P&C	26 Hurricanes Happen: Which is At Greater Risk, Preparedness or Recovery? (Richmond) Course#220175 4 OGI	27 AAI 81A: Principles of Insurance (Richmond) Course #219232 8 OGI	28	29

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Learn as much as you can from those who know more than you do, who do better than you, who see more clearly than you.

DWIGHT D. EISENHOWER

MARCH 2020

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3 Property & Casualty Pre-Licensing (Richmond)	4	5 E&O Risk Management: Roadmap to Homeowners Property Coverage (Webinar) Course #20504 3 OGI	6	7
8	9	10 Flood Basics: FEMA Approved (Richmond) Course #219247 3 Flood Advanced Flood Training - Elevation Certificate Rating Course #220502 2 Flood	11 ACSR Mod 4: Agency E&O, Part 1 & 2 (Webinar) Course #219261 6 P&C	12	13	14
15	16	17	18 MLIS: How to Insure D&O Liabilities (Rich) Course #220436 7 P&C Insider Threat: What Steps Can You Take to Mitigate Your Risk? (Rich) Course #220176 4 OGI	19 CRIS: Commercial Liability for Contractors (Rich) Course #219265 8 P&C AAI 81B: Personal Insurance (Richmond) Course #219232 8 OGI	20	21
22	23	24	25	26 Data Privacy for Insurance Professionals (Richmond) Course #220472 3 OGI	27 Ethics: Not What You Think and More Than You Thought (Webinar) Course #220452 1 Ethics	28
29	30	31 E&O Risk Management: Roadmap to Homeowners Liability Ins. (Webinar) Course #220505 3 OGI	31 Hey Hollywood! Insurance Through the Camera Lens (Richmond) Course #220562 2 P&C			

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The most difficult thing is the decision to act, the rest is merely tenacity. The fears are paper tigers. You can do anything you decide to do. You can act to change and control your life; and the procedure, the process is its own reward.

AMELIA EARHART

APRIL 2020

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The
meeting of
preparation with
opportunity
generates the
offspring we call
luck.

TONY ROBBINS

SUN	MON	TUE	WED	THU	FRI	SAT
			1 Additional Insured Endorsements - Beware! (Richmond) Course #218046 3 P&C	2 AAI 81C: Commercial Property Ins (Rich) Course #219234 8 OGI E&O Risk Management: Roadmap to Cyber & Privacy Insurance (Rich) Course #230515 3 OGI	3	4
5	6	7	8	9	10	11
12	13	14 Property & Casualty Pre-Licensing (Richmond) Life & Health Pre-Licensing (Richmond)		16	17	18
			ACSR Mod 8: Commercial Auto, Part 1 & 2 (Webinar) Course #219263 6 P&C			
			15			
19	20	21	22 Active Shooter: How Vulnerable Is Your Organization? (Richmond) Course #220177 4 OGI	23	24	25
26	27	28	29 Your Motor Running - Garage Demystified(Web) Course#220462 3 P&C MLIS: Employment Practices Liability Exposures & Ins Coverage (Rich) Course#220437 7 P&C	30 RIS: Contractual Risk Transfer in Construction (Rich) Course #219875 8 P&C Home Business; Easy to Start, Hard to Insure (Webinar) Course #220453 1 P&C		