



WELCOME TO THE TEAM



Please join me in welcoming Chris Berrier to the sales team as our Virginia Territory Manager!

Chris started off in the insurance industry over 22 years ago as a claims adjuster before moving into the field as an outside territory manager for a prominent personal lines carrier. After 9 years, he moved into commercial insurance where he has managed an agency plant in Virginia for more than 12 years. Chris obtained his CIC Designation in 2015. He is an independent agency advocate, committed to helping his agencies grow profitable

books of business. He truly enjoys working with agents as a consultant and finding solutions to their everyday challenges.

A native Virginian, he was born and raised in Newport News, Virginia before graduating from Virginia Tech in 1989 with a Business Marketing degree. He moved to Richmond, VA in 1991 and still calls Richmond his home today. He is married and has two children. His daughter Carson is a graduate of Mary Washington University and resides in Fredericksburg, VA. His son is currently a Sophomore at Virginia Tech studying Environmental Science. Go Hokies! Chris' wife, Kristin is an entrepreneur and runs her own marketing consultant company called Seed to Sprout Marketing. Chris is a very passionate and fiercely competitive Pickleball player and plays about five days a week. He plays recreationally but has medaled in several local tournaments and leagues (ask him, he has the medals to prove it!). He also loves the sand and sun and vacationing in the Outer Banks of North Carolina. Overall else he enjoys spending quality time with my family when we can all be together.