

## 2019 IIAV Education

### In Person

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| <b>June 11</b> AAI 82B: Other Commercial Insurance<br>\$175/\$240                            | 8:30AM - 5:00PM  | IIAV - 8600 Mayland Dr,<br>Richmond, VA 23294   | 8 P&C       |
| <b>June 11</b> CRIS: Workers Compensation for<br>Contractors   \$150/\$210                   | 8:30AM - 5:00PM  | IIAV - 8600 Mayland Dr,<br>Richmond, VA 23294   | 8 P&C       |
| <b>June 12</b> E&O Risk Management: Meeting the<br>Challenge of Change   \$105/\$150         | 9:00AM - 4:00PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 6 OGI       |
| <b>July 8-11</b> Pre-Licensing - Property & Casualty  <br>\$300                              | 8:30AM - 4:30PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | Non-<br>CE  |
| <b>July 25</b> The Honorable Thing To Do   \$45/\$75   | 9:00AM - 12:00PM | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 3<br>Ethics |
| <b>August 5-8</b> Pre-Licensing - Property & Casualty  <br>\$300                             | 8:30AM - 4:30PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | Non-<br>CE  |
| <b>August 14</b> E&O Risk Management: Roadmap to<br>Homeowners Insurance   \$125/\$175       | 8:30AM - 4:30PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 7 OGI       |
| <b>August 20</b> ACSR Mod 6: Commercial Property  <br>\$105/150                              | 9:00AM - 4:00PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 6 P&C       |
| <b>August 28</b> How Green is My Risk?   \$45/\$75   | 9:00AM - 12:00PM | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 3 P&C       |
| <b>September 9-12</b> Pre-Licensing - Property &<br>Casualty   \$300                         | 8:30AM - 4:30PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | Non-<br>CE  |
| <b>September 10</b> Flood Insurance Basics - FEMA<br>Approved   \$45/\$75                    | 9:00AM - 12:00PM | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 3<br>Flood  |
| <b>September 18</b> AAI 82C - Specialized Insurance &<br>Bonds   \$175/\$240                 | 8:30AM - 5:00PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 8 OGI       |
| <b>September 24</b> CRIS: Property Risk for Contractors<br>  \$150/\$210                     | 5:00AM - 8:30AM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 8 P&C       |
| <b>September 24</b> ACSR Mod 2: Personal Automobile<br>Insurance   \$105/\$150               | 9:00AM - 4:00PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 6 P&C       |
| <b>September 25</b> Knock It Out: The Sharing Economy:<br>Opportunity or Threat?   \$15/\$45 | 1:00AM - 2:00PM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 1<br>Ethics |

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| <b>September 25</b> Knock It Out: More Than Politics: Your Agency & The 2019 VA General Assembly   \$30/\$65 | 8:30AM - 10:30AM  | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 2<br>Ethics |
| <b>September 25</b> Knock It Out: 9 Commandments of Outstanding Carrier Relationships   \$30/\$65            | 10:30AM - 12:30PM | IIAV - 8600 Mayland Drive<br>Richmond, VA 23294 | 2 OGI       |