

2021 AGCVA Virtual Convention Testimonials



I attended my first AGCVA Annual Conference at The Greenbrier last year. Although nothing can replace the experience of the resort and the personal interaction that took place, this year's virtual convention did not disappoint. Particularly at a fraction of the cost.

In my third year on the District Officer's Council, I find myself much more comfortable interacting with the more and more familiar and friendly faces and names. Sharing ideas, challenges and laughs with this group always helps me bring something back to the Roanoke District that can be encouraging and constructive.

I also certainly enjoyed Thursday's keynote speaker (Elliot Eisenberg) as entertaining, yet substantive information regarding the expectations of the 2021 state and national economy was presented. I found myself taking pictures of my computer screen frequently because the information was so valuable.

AGCVA Members who participated in this year's conference certainly got their money's worth as the staff and convention committee did a wonderful job making the conference very interactive, truly virtual and well worth the cost. Everyone should applaud their efforts and trust that while we work our way back to a new normal, we have a strong organization that will continue to keep Virginia building in the meantime.

Ken Tucker
Hardscapes Sales Manager
Chandler Concrete of Virginia



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This was my first time attending The AGCVA's convention and I probably would not have done if it was not virtual. I participated in the Workforce Committee discussion which I found very informative and interactive. Lots of good information about what is going on around the state to create a pipeline of future candidates for the construction industry. The legal updates, economic, political and legislative reviews were extremely informative and from a perspective that I would not hear anywhere else had I not participated. Even though the relational aspect was limited, the content and relevancy was spot on. Thank you for opening up this opportunity to those who would not normally attend by going virtual.

The only things I can add are that I don't sit on the Workforce Committee from my region so it was especially informative to hear what is going on in other regions across the state. If it had not been for the virtual format, that likely would not have happened. I was not aware of the video series of "Build Our Futures" and it was helpful to see one of the videos in that series that can be used to reach students in our area. I have been a speaker at career fairs in our local region and will certainly use those videos in the future. The Workforce Panel discussion was very informative hearing from state officials, such as Megan Healy, concerning the direction of workforce development efforts and how Virginia views and supports careers in construction. The Build Smart, for profit organization and their extensive training opportunities that are offered in the Roanoke region were inspiring and hopefully can be replicated in other regions of the state. I know I will share this information with our Workforce Development Board for our region to see what we can do to connect with Build Smart to promote training in the construction trades.

Jeff Stapel
Human Resources and Safety Manager
Shickel Corporation



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Throughout the pandemic, one of the most difficult things to do from a business standpoint is to maintain relationships with clients while we are “social distancing”. The recently completed AGCVA Convention definitely was an outstanding opportunity to accomplish this. The participation at the various “zoom” events was remarkable and a testimony to the value that we as members get from the AGCVA. The fact that the content of the convention was extremely informative, entertaining and applicable to present real-life issues was just a bonus.

Personally, I found the Economy of 2021 presentation on Thursday afternoon to be particularly valuable. It was very informative regarding the overall outlook for the hopefully rebounding economy in 2021. The speaker was energetic and a very clear communicator which made the session very easy to follow. The content will be very helpful in planning our 2021 business strategy.

The legislative update on Friday morning was very helpful in identifying proposed legislation that could have a tremendous impact on the construction industry. It also highlighted another value of AGCVA membership, showcasing the PAC work of the AGCVA staff while presenting a united and powerful voice for the construction industry.

Finally, the technology side of the convention was flawless and enabled us to easily participate in remote presentations. When engaging in a virtual event, the technology plays a huge role and can make or break the experience. I can honestly tell you that in this case, the technology was a value add as it made it possible for many AGCVA members to access highly relevant content.

Mark Teachey
President & CEO
Liphart Steel Co., Inc.

