



**PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION®**
Best People. Best Practices.™



MEMBER BENEFITS

Plumbing-Heating-Cooling Contractors — National Association

Everything You Need to Strengthen Your Business — Now and in the Future

As a member of the PHCC community, you plug into a powerful network of valuable resources and contractors at the local, state and national level — plus our own PHCC Educational Foundation — offering the knowledge, tools, programs and services you need to succeed. PHCC means business, from protecting your interests with lawmakers and preventing over-regulation to providing huge savings when you take advantage of member discounts on products and services.

● BEST PRACTICES

- Marketing & Advertising Resources
- Find a Contractor Online Resource
- Personalized Online Member Dashboard
- Access to Subject Matter Experts
- Safety & Risk Management Tools
- PHCC Water Supply Calculator App

● EXPERT & AFFORDABLE TRAINING

- Project Management & Foreman Training
- Plumbing & Mechanical Codes Training
- PHCC Academy Programs
- Webinars & Other Training Resources

● SAVINGS & DISCOUNTS

- PHCC Industry Partners
- PHCC Labor Unit Database Subscription
- Online Buyers' Guide
- Discounts on Programs & Services
- Member Discounts on Conferences

● NETWORKING OPPORTUNITIES

- Access to Online Communities
- Ability to join PHCC Enhanced Services Groups
- Online Business Interest Groups
- CONNECT Conference & Tradeshow
- Online & Print Member Directory
- State & Local Chapter Events and Online Resources

● WORKFORCE DEVELOPMENT

- Workforce Resources
- Plumbing & HVACR Apprentice & Journeyman Training
- Pre-Apprentice Courses
- Workforce Development Center
- Scholarships
- Assessment Tests
- Career & Job Fair Resources
- PHCC Career Center & Job Board

● ADVOCACY

- Legislative & Regulatory Leadership
- Representation on All Code Body & Industry Coalitions
- State Legislative & Regulatory Tracking Tool
- Protection Against Over-regulation
- Reinforcement of Industry Standards that Protect Public Health & Safety
- Regular Alerts on Laws, Regulations & Code Changes
- Annual Legislative Conference in Washington, D.C.
- Grassroots Network to Engage Members When Needed to Take Action

**WE MEAN
BUSINESS**

180 S. Washington Street, Suite 100
Falls Church, VA 22046

Phone: 703-237-8100 | 800-533-7694

Fax: 703-237-7442

Email: membership@naphcc.org
phccweb.org

JOIN PHCC TODAY!

WE MEAN BUSINESS



Member/Non-Member Tangible Benefits Comparison

**POTENTIAL
SAVINGS
\$1,500**

	BENEFITS COMPARISON			SAVINGS
	Member Discount	Member Price	Non-Member Price	
Apprentice/Journeyman Training				
Pre-Apprentice Course	20%	\$79	\$99	\$20
Plumbing and HVACR Textbooks	Varies by state			Up to 25%
Plumbing & HVACR Apprentices eLearning (Online - Available for 1st, 2nd, 3rd, and 4th year students)	Varies by state			Varies by state
Service Technician Training				
Total Opportunity Performance Systems (QSC)	37%	\$110	\$150	\$40
Business Management Education				
Webinars - monthly online offerings on a broad range of topics covering business management, technical and emerging technologies	100%	Member Benefit		
CONNECT Conference/Product & Technology Showcase	16%	\$495	\$595	\$100
Business Operations - for service and repair contractors (QSC)	16.7%	\$249	\$299	\$50
Service Manager/Supervisor - for service and repair contractors (QSC)	20%	\$399	\$499	\$100
UAC Conferences - for signatory contractors	7.6%	\$600	\$650	\$50
CCA Conferences - for construction contractors	100%	\$0	\$750	\$750
QSC Power Meetings - for service and repair contractors	32%	\$480	\$710	\$230
Essentials of Project Management Course - Early Bird Registration	<i>Members get early access to registrations</i>			
Technical				
PHCC Water Supply Calculator		Member Benefit	Member Benefit	Member Benefit
Techline - Expert Advice on Code Questions and Clarifications	100%	Member Benefit	Member Benefit	Member Benefit
National Standard Plumbing Code (2009, 2012, 2015)	33%	Varies by chapter	Varies by chapter	Varies by chapter
Discount Programs/Programs				
ConsensusDocs - Unlimited Package	20%	\$949	\$1,199	\$250
ConsensusDocs - Subcontracting Only	20%	\$549	\$749	\$200
NATE Manuals	33%	\$30	\$45	\$15
PHCC Who's Who Directory	100%	Member Benefit	\$75	\$75
ExxonMobil Gas	Save \$.05 per gallon with the ExxonMobil Fleet Card—and enroll for free.			Member Benefit
Aramark - work apparel	Save 25% on work clothes that promote your business			Member Benefit
TradeWraps Truck Wraps and Promotional Materials	5% discount on full or partial vehicle wraps and promotional items			Member Benefit
Enterprise Fleet Management	Discounts on vehicle leasing			Member Benefit
Market Hardware - Web site design and management	Discounts on website design, hosting and search optimization			Member Benefit
Hudson Ink - Marketing Services	Discounts on marketing services, free newsletter			Member Benefit
Time Communications	Discounts on 24/7 call answering services			Member Benefit
Green Sky	Discount on consumer loans			Member Benefit

Additional benefits and savings available through PHCC's state and local chapters.
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