# **CERTIFIED TRANSPORTATION BROKER**



The highest broker certification that exists and the most widely recognized distinction in the transportation industry.

#### **Career Advancement**

By gaining certification— CTBs know where the industry has been and where it's headed. This expertise could save costly claims and smooth out the supply chain.

## **Professional Recognition**

The CTB designation is not easy to earn. It requires many hours of studying and personal investment. Those who earn their CTB designation demonstrate having a superior knowledge base of the 3PL industry and the professional integrity, and professional commitment best suited to meet their company's transportation needs.

## **Marketing Advantages**

CTB's complete a rigorous examination which not only tests their knowledge of basic business practices, but also evaluates their effectiveness in Logistics, Transportation and Carrier Management, Broker Regulations, and Operations.

"The TIA CTB Course should be a must to all of those going into the transportation and truck brokerage world. It's not only informative but also eye-opening whether you're new to the industry or a 10-year veteran. I strongly suggest this course!"

- Heath G.

Get Certified TODAY!

Contact us at education@tianet.org

# **Stand Out**

# Create a Culture of Excellence

# **Increase Your Knowledge Base**

Are you an industry expert? Test your knowledge with this CTB Crossword Puzzle. The first 30 TIA members to correctly complete and turn it in to education@tianet.org receive a certificate for 25% OFF the CTB Online Study Course.

Already a CTB? Share your knowledge This certificate will be transferable to one employee at your company.	
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#### ACROSS

- 4. \_\_\_ = Liabilities + Owner's Equity
- 6. The modern push to deregulate freight transportation began in 1971 by the \_\_\_\_ Administration.
- 7. If a broker plans to pay their shipper's freight damage claims as an accommodation to the shipper, the broker should obtain from the shipper a written assignment of the shipper's rights against the \_\_\_\_.
- 9. In this scenario, the carrier directly works with a broker. The broker then works with another broker, who communicates directly with the shipper.
- 11. A \$75,000 surety \_\_\_ is a requirement to be registered as a motor carrier broker.

### DOWN

1. An agency in the United States Department of Transportation that regulates the trucking industry in the United States.

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- 2. \_\_\_ hiring refers to a carrier where it failed to exercise reasonable care in the selection of a motor carrier.
- 3. A broker moves general commodities, not \_\_\_ goods.
- 5. One of the influences on carrier pricing are transportation alternatives available to the \_\_\_\_
- 8. A broker must keep a record of each transaction for \_\_\_\_ years.
- 10. \_\_ is a type of violation of private law.

Name	Company
Email	