Thank you to all who take time to participate in our surveys. CRA uses the information we gather to better serve you. If you have an idea for a survey for CRA members, please send your request to CRA at Info@ CalRental.org. This month, we revisited members' thoughts about using an "on-hold" message service.

## 1. What type of Rental Business do you have?

General Rental: 47% (8 responses) Party Rental: 29% (5 responses) Both: 24% (4 responses)

# 2. Which of the following topics do you think would be beneficial to include in a custom phone On Hold message campaign? (check all that apply):

ANSWER CHOICES	RESPONSES	
Equipment Rental - Brands, Inventory, Availability	66.67%	10
New Equipment Sales	33.33%	5
Used Equipment Sales	53.33%	8
Party Equipment Rental	46.67%	7
Covid-19 safety protocols and new procedures	13.33%	2
Party Inventory/Availability	26.67%	4
Equipment Service/Maintenance	6.67%	1
Maintenance For Long Term Rental Equipment	13.33%	2
Equipment Delivery	46.67%	7
Specialized skill set and unique training/certification of your team	20.00%	3
Promotion of your website including online rental reservations	40.00%	6
Guarantees and written warranties	0.00%	0
An invitation to write a review after their experience with your shop	6.67%	1
Follow on social media — Facebook, YouTube, Instagram	40.00%	6
Sometimes	0.00%	0
Total Respondents: 15		

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Feel free to include additional topics/information you feel would be important to promote during hold times:

- 1. Concrete batch plant.
- 2. Mission and values.
- 3. Event Themes and what's available.
- 4. I answered questions for this topic last month, removing the COVID this time.

## 3. Do you feel this will be a beneficial offering to our membership?

Yes: 86% (12 responses) No: 14% (2 responses) *Additional comments:* 1. The price per month seems rich. 2. \$59 month is pricey.

## 4. Would you be interested in learning more about the 90 day free test drive? The OnHold Experience will email all the details and include an audio demo.

Yes: 47% (7 responses) No: 53% (8 responses)

## 5. Do you have any additional comments on this survey?

1. No.

2. I was not interested last month and even less interest this month.

## 6. Survey Ideas

There are no responses.