

MANAGING CONSTRUCTION SERIES

Raising the Bar: “Think differently and succeed!”

From a team of multi-disciplinary trainers!

For the first time, we are bringing virtual instructor-led expertise to **your office** through the synergy of **multi-disciplinary trainers’ decades** of knowledge that has only been delivered at conferences. And it gets better! In the past, conference presentations have been focused on a one-way exchange of know-how from the speakers to you. Our workshops move beyond that one-way exchange to allow you to apply what you have learned.

A team of multi-disciplinary experts will provide you with exceptional feedback, great insight and actionable strategies. We look forward to sharing this expertise with you.



Debbie Hicks and her rockstar team of trainers

 Rick Boates Contractor	 Terry Danelley Consultant	 Craig Shirra Project Owner
 Mark Scharf Project Owner	 Dean Slater Project Owner / Contractor	 Jim Clement Contractor
 Roy Timms Contractor	 Elisa Brandts Consultant	 Michael Atkinson Contractor
 Bill Chomik Consultant	 Walter Strachan Consultant	 Phil Iafelice Project Owner

Visit your local construction association for details and to register

British Columbia

[ICBA https://icba.simplesignup.ca/en/0/index.php?m=eventsList](https://icba.simplesignup.ca/en/0/index.php?m=eventsList)

[NRCA https://store.nrca.ca/vilt-courses/?sort=alphaasc&page=3](https://store.nrca.ca/vilt-courses/?sort=alphaasc&page=3)

[SICA https://www.sicabc.ca/training/find-a-course-course-calendar/](https://www.sicabc.ca/training/find-a-course-course-calendar/)

[VICA https://www.vicabc.ca/training/upcoming-courses/templatetag-VICA%20Program/](https://www.vicabc.ca/training/upcoming-courses/templatetag-VICA%20Program/)

[VRCA https://my.vrca.ca/page/events%20calendar.aspx](https://my.vrca.ca/page/events%20calendar.aspx)

Alberta

ARCA email: info@arcaonline.ca

[CCA https://cgyc.ca/education/education-calendar/](https://cgyc.ca/education/education-calendar/)

[ECA https://members.edmca.com/education/](https://members.edmca.com/education/)

MCA-AB <https://mca-ab.com/events/>

Manitoba

[WCA https://winnipegconstructionassociation.arlo.co/w/upcoming/](https://winnipegconstructionassociation.arlo.co/w/upcoming/)

Ontario

[GVCA https://www.gvca.org/en/education-and-career-development/course-calendar.aspx#cid=1448&wid=801](https://www.gvca.org/en/education-and-career-development/course-calendar.aspx#cid=1448&wid=801)

[OCA https://oca.ca/education-training/all-oca-courses/](https://oca.ca/education-training/all-oca-courses/)

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Project Delivery Methods – “Know Your Responsibilities!” w/ Multi-Disciplinary Trainers

Oct 25, 26, 27, 2022 7:30 – 11:30 am PDT

Whether you are a Project Owner, Consultant, or Contractor, understanding the many different project delivery options for a particular project is critical to its success. Moreover, ensuring that all project stakeholders “know their responsibilities” and roles for the selected project delivery is fundamental for building trust, honesty and respect. By sharing **decades** of expertise from a Project Owner, Consultant and Contractor, this Workshop will explore the characteristics, risks, benefits and disadvantages of the various project delivery methods through an application exercise.

“As Owners Representation, this course demonstrated how you could enable each project to have the right method of delivery and allow success to flourish.”

“Very interactive and panel was very knowledgeable.”

“This course is highly informative and If you are experienced, this course offers you tons of inputs from different aspects of all parties in a construction project.”

Proposal Pursuit – “Strategies for Success!” w/ Multi-Disciplinary Trainers

Nov 1, 2, 3, 2022 7:30 - 11:30 AM PDT

It’s no longer just a low bid world! Project Owners are seeking construction expertise through pre-qualification or the request for proposal process. Whether you are the Project Owner seeking proposals, the Consultant creating, reviewing or participating in proposals or the Contractors responding to them, we ALL need to do it well for the success of the project. This workshop will share **decades** of expertise from a Project Owner, Consultant and Contractor on how to make sure each partner is successful in the proposal pursuit. Working together you will practice “strategies for success”.

“This course was a great virtual instructor led with multiple expertise perspectives covered from the presenters. Very interactive with the class and great real life experience situations shared. High value for new and experienced participants.”

“Engaging course with lots of practice and helpful input from real world clients.”

“Timely, very complete with regards to the listed content and will enhance the skill sets of any pursuit BD team in today's RFP environment.”

Be Afraid of Supplementaries to CCDC Contracts! – w/Multi-Disciplinary Trainers

Nov 22, 23, 24, 2022 7:30 -11:30 AM PST

The training team will help you to determine the implications to your bid and/or the project when arduous changes are made to standard CCDC and CCA contract clauses (via Supplementary General Conditions) or the Project Owner creates their own onerous contract terms. You should “be afraid” of these contract clauses as they can result in you losing your company! Risk mitigation can only occur with understanding the “why” and “what” of non-standard contract clauses.

“You can have fun while learning, interacting and engaging. What else would you want from training?”

“Invaluable insight into those contract clauses that may be “well” read but not fully understood as far as risks are concerned and hence change the perspective of how tender costs should be evaluated.”

“This is a very good course for a wide range of people in the contracting industry. It covers a good cross section of typical contract clauses. Highly recommended.”

“An informed, rounded panel and engaging participation exercises. Well run. Best construction workshop I’ve taken.”

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Managing CCDC Contracts for Project Success – “Do your Job!” w/ Multi-Disciplinary Trainers

Nov 29, 30, Dec 1, 2022 7:30 - 11:30 AM PDT

By sharing **decades** of expertise from the training team, this workshop will help you to understand the roles, responsibilities and expectations of the CCDC contract clauses that are our commitments to each other. This understanding will empower you to manage and mitigate risk to better ensure your project is successful. When you “KNOW” your job, you can “DO” your job! Be the Project Owner, Consultant or Contractor who is known for “doing the JOB well!”

“This course was full of valuable information on the interpretation of different CCDC contract clauses from the different perspectives of the parties involved. It helps with strategy on how to approach potential situations with the goal of limiting conflict and promoting teamwork. Overall a valuable tool for people within industry and this approach should be more broadly used within industry.”

“A must have for the industry.”

“Run by industry experts, this course helps the participant gain a better understanding of the complexities involved in CCDC clauses. This is done by a combo of group discussions, and the course instructors providing relevant industry examples.”

“Amazing instructors and class. Was well worth my time and will always comeback for more workshops with this group!”

CCDC 5A+5B: Construction Management Keys to Success w/ Multi-Disciplinary Trainers

Oct 18, 19, 20, 2022 7:30 -11:30 AM PDT and Jan 24, 25, 26, 2023 7:30 -11:30 AM PST

Construction Management (CM) is a great delivery method when done well! CM is about building a collaborative team from the outset of the project. Whether you are the Project Owner, Consultant, General Contractor or Subcontractor, you need to understand your CM roles and responsibilities throughout all project phases: predesign, design, project delivery and post construction. You also need to be well versed in the CM project drivers and concepts in order to fulfil your contractual responsibilities and achieve success. A well-orchestrated Construction Management project drives success for all partners.

“This professionally facilitated workshop provided great insight into the differences between the CCDC 5a and CCDC 5b contracts and which clauses and areas should be carefully reviewed. The facilitator (Debbie Hicks) did an outstanding job keeping the pace on track and involving both the SME and participants.”

“In this course, you will analyze the CCDC 5A and 5B, hear real-life experiences of when these contracts have been used, and understand when to consider the construction management delivery method for a project.”

“This was one of the most valuable courses I've done, with real life experience/perspectives from owner/consultant/CM on successful CM contracts. It renews my faith that companies can manage large projects and still keep the humanity in collaborative win-win-win attitude.”

“The panel of instructors delivered a high caliber course with great representation from each perspective of the CCDC 5A & 5B contract (Owner, Consultant, and Construction Manager). Different perspectives were discussed in a constructive and up-lifting way. Information is delivered at a good pace with no wasted time. If you are considering utilizing CM in the future or are currently using it but would like to gain another perspective, this would be a great course to take.”

CCDC 14+15: “Managing the Uniqueness of Design Build” w/ Multi-Disciplinary Trainers

Sept 7, 8, 9, 2022 7:30 -11:30 AM PDT and Jan 17, 18, 19, 2023 7:30 -11:30 AM PST

From the Project Owner creating their Statement of Requirements, to the Consultants understanding their unique roles, to the Contractor developing and implementing practices to optimize Design Build performance, all partners need to grasp the nuances of Design-Build. This Workshop will discuss the unique contractual conditions when a Project Owner employs this Project Delivery Method and essential insights for improving your chances of success with Design Build. We will focus on the crucial clauses in the CCDC 14 + 15 contracts and the fundamental elements of Design-Build for project success. These technical skills, as well as critical insights into the challenges and opportunities from each partners’ perspective, make this Workshop the “sharp arrow you need in your quiver”.

“Innovation, Performance and Trust are the Cornerstones for Design-Build”