



**PETRELA, WINTER & ASSOCIATES**

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**Company History:**

Petrela, Winter & Associates was formed by Herbert Petrela in 1979 on the premise of providing construction contractors and developers with specialized broker service and advice that is not commonly available in the general insurance brokerage community. Today, over 40 years later, the firm remains true to its founding principle, focusing exclusively on serving contractors and developers of all shapes and sizes from coast to coast.

Petrela, Winter & Associates joined the Navacord Group in 2015, to form one of the largest commercial insurance brokerages in Canada, and a leader in construction bonding and insurance.

**Management:**

Gregory Petrela, President, Managing Partner  
Roy Ferreira, Vice President, Managing Partner

**Services Provided:**

The firm delivers superior results to contractors and developers in the areas of bonding, insurance, risk management and business advisory, strategic referrals and networking.