

## **BuildingPoint Canada is Growing Again**

*New personnel to better serve Ontario General Contractors*

**Toronto, ON — May 5, 2017** — BuildingPoint Canada announces the addition of Angelo Papadimitrios as its team in Ontario as Account Manager, and the appointment of Julian Plant as Application Specialist for General Contractor technologies.

Mr. Papadimitrios, who has been involved with SaaS (Software-as-a-service) technologies and data solutions for close to 20 years, will be responsible for account management and business growth in Ontario, with a specific focus on vertical and industrial construction. This complements and expands BuildingPoint Canada's nationwide team and improves market access to transformative technologies from BuildingPoint Canada's partner Trimble Buildings.

"The expansion of our sales team and our implementation/technical staff further strengthens our ability to meet the needs of our customers," noted Graham Corsar, national manager of Business Development. "Together, Angelo and Julian's comprehensive understanding of general contractors as well as SaaS and data within the construction industry will greatly benefit our customers, our partners and BuildingPoint Canada"

Before joining BuildingPoint Canada, Mr. Papadimitrios operated his own management consulting firm and has worked for Industry leaders such as, Equifax , PGI and D&B.

Growing up in construction, Julian Plant brings more than 10 years of industry experience - from Project Management to running his own construction firm., Julian understands the benefits of BuildingPoint's solutions from an end user perspective.

### **About BuildingPoint Canada**

BuildingPoint is a Trimble-supported network of select team members who have proven track records as supportive partners for the construction industry. BuildingPoint Canada has been selected by Trimble to support Canada's Design-Build-Operate lifecycle for contractors and construction managers for solutions that merge cutting-edge innovation and practical requirements. BuildingPoint Canada is transforming the way Canada builds by delivering state-

of-the-art technology for field measurement, design & detailing, estimating, project management, and construction management. For more information visit <http://buildingpointcanada.ca/> .

### **About Trimble Buildings**

Trimble Buildings, a part of Trimble's Engineering and Construction segment, is focused on solutions that optimize the complete Design-Build-Operate (DBO) lifecycle of buildings. Trimble is dedicated to transforming the industry—increasing productivity, reducing waste and optimizing schedules, budgets and real estate portfolios—with powerful solutions that streamline communication and collaboration. These targeted solutions enable architects, engineers, contractors, owners and occupiers to realize greater agility, efficiency and insight. Used in over 150 countries around the world, Trimble Buildings' solutions are transforming the way the world designs, builds and operates infrastructure and buildings. For more information visit <http://buildings.trimble.com/> .

### **About Trimble**

Trimble is transforming the way the world works by delivering products and services that connect the physical and digital worlds. Core technologies in positioning, modelling, connectivity and data analytics enable customers to improve productivity, quality, safety and sustainability. From purpose built products to enterprise lifecycle solutions, Trimble software, hardware and services are transforming a broad range of industries such as agriculture, construction, geospatial and transportation and logistics.

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