

FOR IMMEDIATE RELEASE:

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In Memoriam: Randy Hames  
Longtime ServicePro sales executive passed away on Friday, July 9th. He was 71.

**[Columbus, Ohio]:** ServicePro is saddened to announce the loss of ServSuite sales executive Randy Hames. He passed away on Friday, July 9th after a brave battle against cancer.

"It's with a heavy heart that we announce the death of our colleague and friend, Randy Hames," says Andy Deering, Co-Founder of ServicePro. "Randy was a team player, you could always rely on him to lend a hand, and always with a smile on his face. He will be missed."

Randy was a mentor to many of his colleagues throughout his 16 years at ServicePro, the story of how he came to work for the company, however, is not widely known. He started out as a salesman while still in college and was soon recruited by FMC and hired to be part of their pest control software division. When the department was closed down, Dick Deering, the former President of ServicePro, invited him to join the team.

He joined ServicePro in 2005 and quickly became an integral part of the sales team. Over the years, he built strong relationships with customers and coworkers alike, all of whom he considered personal friends. He attended both ServSuite University and PestWorld on an annual basis and continually demonstrated his dedication to the pest control industry.

His convivial nature was a staple at tradeshow and ServicePro's annual user conference, ServSuite University; his unique contribution has left an indelible mark. "Randy was proud to be part of ServicePro and part of this great industry, and we were proud to count him as one of ours," said Ka Tsu of ServicePro.

"His number one word for how he approached his profession was "discovery". Some people sell at you, but he would sell with you. He first listened to people's needs and then tried to find how he could help them," said John Hames, his son, "He was always very honest in the way he sold to people."

Outside of work, Randy dedicated a huge part of his life to sports. He was a soccer coach for 20 years, a state referee in his home state of Arizona for 10 years, and even coached a girls' softball

team for a number of years. His passion for sports and for helping children find enjoyment in sports was boundless.

Randy is survived by his wife Joyce and his sons John and Matt, his daughter-in-law Michelle, and his grandchildren Carson and Bella.

A memorial service will be held on August 31, 2021, at 11 a.m. at Scottsdale Bible Church. In lieu of flowers, the family requests that memorial contributions be made to Scottsdale Bible Church Tanzania Project General Fund.

**Digital version:** His family has created the following website in celebration of his life and legacy, all relevant information regarding the memorial service and donations can be found here.

[Wilbern \(Randy\) Randal Hames's Memorial Website | Ever Loved](#)