



Maryland Motorcoach Association Board of Directors

Officers

President

Al Spence - *A.S. Midway Trailways*

Vice President

William Baker - *Avalon Tour & Charter Service*

Directors

Operator Board Members

Barbara Bayer - *Woodlawn Motorcoach, Inc.*
Robin Hackett - *Eyre Bus Tour & Travel*
Lauren Grote - *Rills Bus Service*
Ron Dillon Jr. - *Atlantic Coat Charters*
Tim Wilson - *Academy Bus*

Secretary

Carol Hubers - *Hubers Bus Service*

Treasurer

Kay Gaddy - *Hubers Bus*

Allied Board Members

Cheryl Clemens-Everidge *Toby's Dinner Theatre of Columbia*
Ben Cook - *Sackett Cook & Associates*
Greg Lukas, *Motor Coach Industries*

General Council

Franklin & Prokopik P.C. - Baltimore, MD

Committee Chairs

Finance Chair, Al Spence - *A.S. Midway Trailways*

Legislative, William Baker - *Avalon Tour & Charter Service* –
Tim Wilson - *Academy Bus*

Marketplace & Meetings

Chair - Kay Gaddy - *Hubers Bus Service*

Co-Chair - Rich Gilbert - *Maryland Office of Tourism*

Co-Chair - Tina Mandant - *Delaware Office of Tourism*

Co-Chair - Mike Vescio - *Discover DeKalb*

Recruitment

Chair, Lauren Grote - *Rills Bus Service*

Co-Chair, Barbara Bayer - *Woodlawn Motorcoach, Inc.*

Administrator

Mary Presley, Executive Administrator
571-312-7117
mpresley@marylandmotorcoach.org



Maryland Motorcoach Association Member Benefits



MMA has joined Destination DC and as a member of MMA. Should you wish to receive these valuable sales leads generated by Destination DC as they become available please email us to request them.

Monthly ENewsletter

Operator and Allied (vendor) members stay current with MMA's monthly enewsletter featuring the latest regulatory news, briefs on important legislative developments, coach industry news, and informative travel and tourism information.

Interested? Contact Mary Presley to find out how you can start receiving this significant cost savings member benefit!

Website Link

Every MMA member has a web link on the MMA website making our members easy to find and a valuable resource for the computer savvy customer to find our members. In addition, it creates easy access for communication among members. This information can now be changed as needed by emailing us at webmaster@krrphotography for more information and instructions

Annual Membership Directory – Digital and Print

This detailed, MMA membership directory is a tour/charter/equipment/service resource that includes operator members and members representing all aspects of the travel and tourism industry. The directory is an excellent resource for valuable contacts in the motorcoach industry.

Annual Group Leader Travel Showcase & On-going Events – DISCOUNTED RATE FOR MEMBERS ONLY

A great opportunity in the motorcoach group travel industry, the Annual Group Leader Travel Showcase brings operator buyers, group leaders, and travel industry sellers from all over the United States together for the purpose of gaining insight into tour itinerary planning. The Annual Crab Feast, and the Holiday Dinner are yet another way to network with each other. Check out the MMA Website for all of our events!

Other State Associations

MMA maintains a relationship with motorcoach associations and tourism entities through meetings and regular communications to stay up-to-date on issues affecting members.

- MARYLAND MOTOR TRUCK ASSOCIATION
- MARYLAND CHAMBER OF COMMERCE
- AMERICAN BUS ASSOCIATION
- UNITED MOTORCOACH ASSOCIATION
- MARYLAND OFFICE OF TOURISM
- DESTINATION DC
- MARYLAND TOURISM COALITION

Free Legal Counsel

Members are entitled, to two telephone consultations, or one in-person meeting, with MMA's General Council Franklin & Prokopik, on a courtesy basis.

Constant Contact Discount

Members receive 20% off a 6-month prepayment or 25% off a 12-month prepayment!





MMA Operator Member Profile Image – for MMA Website

As an added member benefit, MMA will be providing a profile photograph on the member contact page. MMA has partnered with KRR Photography, Limited to achieve the images.

The “member profile” photography will include up to a one-hour session of one of your selected vehicles and one premiere image for use on the MMA website, the image will be selected by a member of your staff at the time of the session. (This exciting new benefit is applicable to operator members only)

Experience

MMA membership brings you closer to building good business relationships with some of the industry's most experienced motorcoach travel and tourism people.

Networking

MMA offers opportunities for developing strong business relationships through networking meetings with other MMA members at events as well as communications through the newsletter and website.

Professional Ethics

Every Operator member must sign the MMA Code of Ethics, which says that MMA members aspire to highest professional standards in the industry treating customers and other members with honesty, integrity, and accuracy; that they will conduct business in such a manner as to promote the industry; and that they will maintain current status for all license, permits, and operating authority required by federal, state, and local government agencies applicable to the industry. Members have the right to display the MMA logo on company business forms, communications, and advertisements.

PLUS MANY MORE!

Operators Below Are additional member benefits through our partnership with Maryland Motor Truck Association. Please reach out to Mary at mpresley@marylandmotorcoach.org to take advantage of these many benefits or directly to MMTA

MMTA DISCOUNTED PRODUCTS AND SERVICES

Accounting Services:

Weil, Akman, Baylin & Coleman

Members receive one free personal or two free telephone consultations with Andy Garrett, CPA, with the firm of Weil, Akman, Baylin & Coleman. Andy is the accountant and financial management advisor for MMTA. He may be reached at **410-561-4411**.



Cell Phones & Wireless Communications:

Sprint

Offers MMTA members, their employees, and their employees' families discounts of 18% off rate plans. **Call Denise Smith, 443-768-9442.**



Credit Card & Payment Processing:

Revolution Payment Systems

Delivers advanced, cost effective payment processing options to meet the diverse business needs of MMTA members. They offer all forms of payment processing such as credit & debit cards, internet checks, fleet card processing, pay-at-the-pump processing and more. **Contact Sean Jones at 888-790-3450.**



Drug & Alcohol Testing Consortium:

ARCpoint Labs of Southern Maryland

MMTA's consortium, in partnership with ARCpoint Labs of Southern Maryland, provides cost-effective compliance with the federally mandated drug and alcohol testing requirements. **Call Bob Goodman at 410-703-6393.**



Health Insurance:

Kelly

Offers a variety of insurance options to meet your needs, including major medical, HMO, preferred provider and more. **Call Brian Hubbard at 410-891-3059.**



Legal Services:

Franklin & Prokopik

Members of MMTA receive one free personal or two free telephone consultations with a transportation attorney at Franklin & Prokopik. **Call Bert Randall or Andrew Stephenson at 410-752-8700.**

Package Delivery:

UPS

MMTA members get special discounts on package delivery services with UPS. **Go to www.savewithups.com/mmta.**



Payroll Services:

Kelly

Offers a payroll solution that utilizes innovative technology to link payroll services and benefits. **Call Brian Hubbard at 410-891-3059.**



Retirement Services, Voluntary Benefits & Long-Term Care:

Scott Taylor

Offers a unique Voluntary Benefits package for MMTA members and their employees, which includes discounts for individual financial planning, life insurance, retirement services and more. **Call Scott Taylor at 410-773-8332.**



Tires:

Michelin

Members can purchase Michelin tires at super-low rates. Pricing is the same at all Michelin dealers nationwide, and there is no minimum order. Start saving with the purchase of a single tire. **Call Kendrick Young at Michelin, 864-205-6884.**



Tolls:

E-ZPass & BESTPASS

Members can enroll in the electronic toll collection system, E-ZPass, directly through MMTA. Members with 5+ axle vehicles receive greater Maryland toll discounts than they can obtain directly from the state. Discounts can be as high as 20%. In addition, our partnership with BESTPASS offers carriers a chance to obtain toll discounts in other states like NJ, NY, and PA. **Call Dottie Duvall, 410-644-4600.**



Transport Topics:

MMTA

Members can subscribe to Transport Topics, the national weekly newspaper of the trucking industry, and receive an exclusive discount! **Call Selena Griffin at 410-644-4600.**

Transport Topics

Trucking Forms, Supplies & Products:

J.J. Keller & Associates

MMTA sells a wide array of trucking supplies and mandated forms and compliance products from



J. J. Keller. Member prices are lower than buying from Keller directly. **Call MMTA at 410-644-4600.**