

# THE INFINITE GAME: STAYING AHEAD OF CHANGE



**64<sup>TH</sup> ANNUAL CONFERENCE**  
**MARCH 3<sup>RD</sup> - MARCH 5<sup>TH</sup>, 2019**  
**J.W. MARRIOTT DESERT SPRINGS**  
**PALM DESERT, CALIFORNIA**

— THANK YOU TO OUR SPONSORS —

PRIMARY EVENT SPONSORS



— EVENT SPONSORS —



GOLF EVENT SPONSORS



— SUPPORT SPONSORS —





# — THANK YOU TO OUR SPONSORS —

## PROGRAM SPONSORS



allenlund.com



alclogistics.com





# THE INFINITE GAME: STAYING AHEAD OF CHANGE

MARCH 3<sup>RD</sup> - 5<sup>TH</sup>, 2019

J.W. MARRIOTT DESERT SPRINGS | PALM DESERT, CALIFORNIA

Food Shippers of America is a not-for-profit organization that is staffed and supported by volunteers. We wish to thank the following individuals and their companies for donating their time and energy to ensure the success of this conference.

## 2019 FOOD SHIPPERS OF AMERICA BOARD

President  
Vice-President  
Secretary  
Treasurer  
Board Member  
Board Member  
Board Member  
Board Member  
Chairperson of the Board  
Executive Director  
Media Advisor  
Motor Carrier Advisor  
Railroad Advisor  
Third Party Advisor  
Technical Advisor

Kelly Stoeckigt  
Steven Stein  
David Domencic  
Nancy Newbourn  
Mike Marquert  
Patrick McDonald  
Jennifer Phillips  
Cori Purrington  
Diane Van Wagner  
Royce Fisk  
Adam Moreau  
Russ Gottemoeller  
John Murray  
Phil Sneed  
Jim Mueller

Palermo's Pizza  
Danone North America  
ARMADA  
Batory Foods  
Birchwood Meats  
Darigold  
Riviana Foods  
C&S Wholesale/ES3  
Danone North America  
Food Shippers of America  
Strive Logistics  
Continental Express  
Florida East Coast Railroad  
Tandem Logistics  
Food Shippers of America

NAME TAGS  
MUST BE  
WORN AT ALL  
TIMES

## 2019 CHAIRS

Conference Co-Chair  
Conference Co-Chair  
Entertainment Co-Chair  
Golf Chairman  
Volunteer Co-Chair  
Volunteer Co-Chair

Earnie Seibert  
Mary Kearney  
Patrick McDuffee  
Justin Allen  
Crystal Cheney  
Tim Fox

Sanderson Farms  
Hirschbach Motor Lines  
PECO Pallet  
Andrus Transportation  
H&M Bay, Inc.  
Stech Group

## 2019 CONFERENCE PLANNING COMMITTEE

Paul Newbourn

Covenant Transport Solutions

## 2020 CONFERENCE CHAIRS

Conference Co-Chair  
Conference Co-Chair

Mike Marquert  
Kyle Kottke

Birchwood Meats  
Kottke Trucking, Inc.

# SATURDAY, MARCH 2<sup>ND</sup>, 2019

1:00 - 6:00 p.m.

## EARLY CONFERENCE REGISTRATION

Note: Conference App assistance will be available

[South Registration Desk](#)

NAME TAGS  
MUST BE  
WORN AT ALL  
TIMES

# SUNDAY MARCH 3<sup>RD</sup>, 2019

5:30 - 6:30 a.m.

## GOLF GRAB AND GO BREAKFAST

Sponsored by  

[Golf Clubhouse](#)

5:30 - 6:30 a.m.

## REGISTRATION FOR FOOD SHIPPERS OF AMERICA GOLF TOURNAMENT MORNING ROUND

[Golf Clubhouse](#)

6:30 a.m.

## FOOD SHIPPERS OF AMERICA GOLF TOURNAMENT SHOTGUN START MORNING ROUND

[Valley Course](#)

11:00 - 6:00 p.m.

## CONFERENCE REGISTRATION

Note: Conference App assistance will be available

[South Registration Desk](#)

11:30 - 12:30 p.m.

## REGISTRATION FOR FOOD SHIPPERS OF AMERICA GOLF TOURNAMENT AFTERNOON ROUND

[Golf Clubhouse](#)

12:30 p.m.

## FOOD SHIPPERS OF AMERICA GOLF TOURNAMENT SHOTGUN AFTERNOON ROUND

[Valley Course](#)

12:00 - 2:00 p.m.

## WELCOME LUNCHEON

Upon your check in and arrival at the conference this luncheon is a great start for you to seek out old friends, meet new ones and start your networking!

Sponsored by  

[Springs Patio & Ballroom](#)

2:00 - 4:00 p.m.

## ARE YOU PREPARED? SUPPLY CHAIN DISASTER SIMULATION EXERCISE


How would you respond to a crisis to supply items desperately needed after a disaster? Food Shippers of America in partnership with American Logistics Aid Network (ALAN) offer this game-based session putting you in the role of a business, non-profit, or government organization working to deliver critical commodities to a community following a disruptive event. You'll race against time to keep supplies moving while confronting challenges common to disaster. Performance metrics will be reviewed using data visualizations, and attendees will explore strategies for addressing real world supply chain risks simulated during the session. Attendees should bring a WIFI enabled smartphone or tablet to participate in this session.

[Springs Salon A-E](#)

4:00 - 5:00 p.m.

## 4<sup>TH</sup> ANNUAL SISTERS WITHIN THE SUPPLY CHAIN AFTERNOON TEA

Sorry guys! This networking opportunity is for Ladies Only. Annual tribute to the growing number of women in the Supply Chain Community who have earned their own unique time to meet and interact.

Sponsored by 

[The Pointe](#)

5:00 - 6:00 p.m.

## FIRST TIME ATTENDEE RECEPTION

Your first time? Plan on attending the First Time Attendee Reception to gather with other "newbies" and meet the Officers, Board Advisors of Food Shippers of America along with the 2019 Conference Chairs and Planning Committee.

[Santa Rosa Ballroom](#)

2:00 - 6:00 p.m.

## CONTINUING IN 2019 - OPPORTUNITY FOR STRATEGIC NETWORKING

We have available designated meeting areas for you to schedule your one on one meetings.

At your disposal will be tables and seating areas available on a first come basis to assist in your networking efforts.

[North Foyer](#)

6:00 - 7:00 p.m.

## WELCOME RECEPTION

Come enjoy a cocktail, reconnect with old friends and reach out to make new ones while enjoying California twilight.

Sponsored by   

[J.W. Pavilion](#)

7:00 - 9:00 p.m.

## WELCOME BUFFET DINNER

Continue your networking from the reception while enjoying a buffet dinner.

Sponsored by  

[The Grove](#)



MONDAY, MARCH 4<sup>TH</sup>, 2019

7:00 - 8:00 a.m.

**CONTINENTAL BREAKFAST**

Sponsored by CH Robinson  
PLM Trailer



NAME TAGS  
MUST BE  
WORN AT ALL  
TIMES

**Springs Patio**

7:00 - 7:45 a.m.

**SHIPPERS AND RECEIVERS PRIVATE BREAKFAST**

Designated time for our Shipper and Receiver attendees to interact with each other. Food Shippers of America President Kelly Stoeckigt, Director of Logistics, Palermo's Pizza, will open the annual member meeting at 7:15 a.m. followed by a report from Treasurer Nancy Newbourn, Director of Inventory Planning, Batory Foods as required by organizational bylaws.

**Springs Salon A-E**

**ALL CONFERENCE SESSIONS WILL BE HELD IN THE DESERT BALLROOM**

**INTERNET ACCESS WITHIN CONFERENCE HALL PROVIDED BY: Cavalry Logistics Password: cavalrylogistics**

8:00 - 8:15 a.m.

**WELCOME AND OPENING COMMENTS**

Kelly Stoeckigt, Director of Logistics, Palermo's Pizza and Food Shippers of America President will open the 64th Annual Conference and introduce our Conference Co-Chairs.



**Kelly Stoeckigt**  
Director of Logistics  
Palermo's Pizza



**Conference Co-Chair, Earnie Seibert**  
Sanderson Farms



**Conference Co-Chair, Mary Kearney**  
Hirschbach Motor Lines

8:15 - 8:20 a.m.

**GOLF AWARDS PRESENTATION**

Justin Allen, Sales Vice President Andrus Transportation, Food Shippers Golf Chairman will announce the 2019 Golf tournament winners.

**WINNERS MUST BE PRESENT TO WIN**

8:20 - 8:30 a.m.

**9<sup>TH</sup> ANNUAL PRESENTATION OF THE JOHN J. MURPHY SCHOLARSHIP**

We are pleased to have the 2019 recipient of the John J Murphy Scholarship present to receive the award from Food Shippers of America Treasurer Nancy Newbourn, Director of Inventory Planning, Batory Foods. All 2019 scholarship award recipients will be acknowledged at this time.



8:30 - 9:30 a.m.

**SESSION 1 - 64TH ANNUAL CONFERENCE KEYNOTE SPEAKER**

Elisha Archibald Manning III is a former American football quarterback who played professionally for 13 seasons in the National Football League. He played in the NFL for the New Orleans Saints from 1971 to 1982, also with the Houston Oilers and Minnesota Vikings. In college, he played for the Ole Miss Rebels football team at the University of Mississippi, and was later inducted into the College Football Hall of Fame. Manning is the father of Cooper Manning, former quarterback Peyton Manning, and current New York Giants quarterback Eli Manning. Peyton and Eli have each won two Super Bowls.



**Elisha Archibald Manning III**

9:30 - 10:00 a.m.

**CONFERENCE BREAK**

Sponsored by Q Products & Services



10:00 - 11:00 a.m.

**SESSION 2 - SHIPPER / CARRIER COLLABORATIVE VICTORIES – PART 1 SHIPPER / RECEIVER PERSPECTIVE:**

Shippers, Receivers and Carriers need to work together to be successful keeping an efficient flow and thus costs in line. What can or needs to be done?



**Moderator: Mike Regan**  
Chief of Relationship Development  
TranzAct Technologies, Inc.



**Panelist: David Brooks**  
Vice President Operations- Field Services  
ARMADA



**Panelist: Chris Ginest**  
Network Transformation Manager  
Mars Petcare North America



**Panelist: Chris Smith**  
Chief Supply Chain Officer  
C&S Wholesale Grocers

11:00 - 11:55 a.m.

**SESSION 3 - LET'S TALK: COMPENSATION VS TOTAL REWARDS IN TODAY'S TRANSPORTATION WORKPLACE**

With record low unemployment and increased margin pressure, today's transportation company is increasingly challenged to attract, retain and motivate good employees who will be a good cultural fit and can help drive up profits. Compensation is important, but it is my no means the entire equation. Benefits, work-life balance, career advancement – all of these (and more) make up the total rewards package that enables a company to truly thrive when it comes to recruiting, retention and return. Beth Carroll, a compensation consultant who has worked with over 150 transportation companies on compensation design, will moderate a panel of industry executives to gain their insights into the best way to use pay, as well as the other components of total rewards, to attract, retain and motivate the BEST teammates.



**Moderator: Beth Carroll**  
Managing Principal  
Prosperio Group



**Panelist: Steve Hoekstra**  
President and Owner  
Hoekstra Transportation



**Panelist: Brad Pinchuk**  
President  
Hirschbach Motor Lines

11:55 - 12:00 p.m.

## CONFERENCE HOUSEKEEPING

12:00 - 1:00 p.m.

## CONFERENCE ATTENDEE BUFFET LUNCH

Sponsored by Cheema Freight Lines  
Great Plains Transport



12:00 - 1:00 p.m.

## INVITATION ONLY SPEAKER AND SPONSOR LUNCHEON

Springs Salon A-E

1:00 - 2:00 p.m.

## SESSION 4 - CARRIER / SHIPPER COLLABORATIVE VICTORIES - PART 2 CARRIER PERSPECTIVE:

Carriers, Shippers and Receivers need to work together to be successful keeping an efficient flow and thus costs in line. What can or needs to be done?



**Moderator: Joe Yessen**

Vice President of Transportation & Warehousing  
Danone North America



**Panelist: Russ Gottemoeller**

President  
Continental Express



**Panelist: Ben Moeller**

General Manager  
Moeller Trucking



**Panelist: Steve Wutke**

Vice President of Sales  
Refrigerated Division, Prime Inc.

2:00 - 3:00 p.m.

## SESSION 5 - "HOUSTON, WE HAVE A PROBLEM."

These memorable words were spoken by Captain Jim Lovell just over 46 years ago aboard the Apollo 13 spacecraft. Commander of that famous ill-fated moon mission, Lovell embodies the skills, courage, and leadership required to transform any mission into a success. Taking audiences through his harrowing flight to the moon and back, he demonstrates the spirit that has made him a hero to millions worldwide.



**Captain Jim Lovell**

NASA Legend and Apollo 13 Commander

3:00 - 3:30 p.m.

## CONFERENCE BREAK

Sponsored by PECO Pallet



3:30 - 4:30 p.m.

## SESSION 6 - TODAY, TOMORROW: WHAT'S AVAILABLE AND WHAT'S NEXT IN EQUIPMENT AND INNOVATION

This session will explore current and future technologies for equipment today that will help improve fleet efficiencies and future initiatives for tomorrow. The panel will also discuss alternative energy options, energy efficiency and various technologies that will not only impact today's drivers but throughout the Supply Chain.



**Christopher Trajkovski**

Vice President of Transportation, Fleet Maintenance  
C&S Wholesale Grocers



**Michael Roeth**

Lead Trucking Efficiency for NACFE and the CWR

4:30 - 4:45 p.m.

## CONFERENCE CLOSE OF DAY

Day's highlights will be reviewed, along with conference housekeeping before the day ends in preparation for the evenings events.  
Conference Co- Chair, Earnie Seibert, Sanderson Farms  
Conference Co- Chair, Mary Kearney, Hirschbach Motor Lines

4:45 - 5:30 p.m.

## BACK BY POPULAR DEMAND - OPPORTUNITY FOR STRATEGIC NETWORKING

We have available designated meeting areas for you to schedule your one on one meetings.  
At your disposal will be tables and seating areas available on a first come basis to assist in your networking efforts.

### North Foyer

5:30 - 7:00 p.m.

## COCKTAIL RECEPTION

Sponsored by PECO Pallet



### Springs Patio

7:00 - 8:30 p.m.

## ANNUAL BANQUET

Plan on enjoying our seated banquet with your old friends while also having another networking opportunity to meet new friends.  
Sponsored by FourKites



8:30 - 9:30 p.m.

### Desert Ballroom

## ENTERTAINMENT

Not to be missed! Mark Eddie is a guitarist & comedian with a musician's view on everything from pop music to parenting. With his signature voice & happy-go-lucky spirit, Eddie has thoroughly entertained audiences the world over. His one-of-a-kind RockComedy show features songs, jokes, rock & roll history & spot-on singing impressions. Eddie is known for nailing the very essence of artists such as Al Green, Neil Diamond, Shaggy, Dave Mathews, Bruce Springsteen, Van Morrison & many more.

Sponsored by Surge Transportation

### Desert Ballroom



**Mark Eddie**

Guitarist & Comedian

7:00 - 8:00 a.m.

**CONTINENTAL BREAKFAST**

Sponsored by Red Classic  
Visible



**Springs Patio**

**ALL CONFERENCE SESSIONS WILL BE HELD IN THE DESERT BALLROOM**

**INTERNET ACCESS WITHIN CONFERENCE HALL PROVIDED BY: Cavalry Logistics Password: cavalrylogistics**

8:00 - 8:30 a.m.

**OPENING COMMENTS AND FOOD SHIPPERS GIVES BACK**

Conference Co-Chairs Mary Kearney and Earnie Seibert will start the day by introducing Joe Everson. Joe Everson will open Tuesday's sessions with singing of the National Anthem while creating a Patriotic themed painting. This exceptional skill and talent has to be seen in person to truly appreciate. His artwork will be awarded to one lucky conference attendee by random drawing at close of conference.

**MUST BE PRESENT TO RECEIVE THIS ONE OF A KIND ART PIECE**

Food Shippers is proud to be able to Give Back to these worthwhile organizations:

- Feeding America
- FIND Food Bank
- ALAN (American Logistics Aid Network)

In addition to Honor and show appreciation to the men and women that serve in the military we will contribute to

- Wounded Warriors

8:30 - 9:15 a.m.

**SESSION 7 - OVERCOMING ADVERSITY**

Corporal William Kyle Carpenter, retired United States Marine, received the United States' highest military honor, the Medal of Honor, for his actions in Marjah, Helmand Province, Afghanistan in 2010. As the youngest Medal of Honor recipient Kyle will talk about overcoming adversity from his injuries on November 21, 2010 presenting a strong perspective of how lives differ from those less fortunate circumstances, to make the most out of life and that all of their actions have repercussions—good and bad. He will also discuss how he is helping military veterans today and helping others re-enter the workforce.



**Corporal William Kyle Carpenter**  
Medal of Honor Recipient  
Retired United States Marine

9:15 - 10:15 a.m.

**SESSION 8 - OUR COUNTRIES GREATEST RESOURCE – ATTRACTING, HIRING AND RETAINING OUR VETERANS AND MILITARY MEMBERS**

Is your company military friendly or military ready? Our country is struggling with a labor shortage in all aspects of logistics, and there are great resources available that we may not be utilizing. Join this session to understand what it takes to attract, hire and retain our Veterans and Military Members. This panel of award winning industry leaders will share the challenges, successes and best practices during the hiring process. Charles Hodges of Hiring our heroes will lead this panel of highly recognized Veteran friendly companies that continue to support our military families.



**Moderator: Charles Hodges**  
Senior Director, Events & Programs  
U.S. Chamber Foundation



**Panelist: Lance Dixon**  
Werner Senior Vice President,  
Mexico and Canada Temp Control Division



**Panelist: Traci Earls**  
General Manager  
Grind Protein



**Panelist: Lloyd Trader**  
Vice President of Driver Personnel  
JB Hunt

10:15 - 11:15 a.m.

**SESSION 9 - ANNUAL ECONOMIC UPDATE**

Bob Costello, Chief Economist and Senior Vice President of the American Trucking Association returns to present the most current economic data and it's effects throughout the Supply Chain. Don't miss this session for up to date information to take back and share internally within your company.



**Bob Costello**  
Chief Economist & Senior Vice President  
American Trucking Association

11:15 - 11:30 a.m.

**CONFERENCE CLOSING**

Conference Co- Chair, Earnie Seibert, Sanderson Farms  
Conference Co- Chair, Mary Kearney, Hirschbach Motor Lines

Will close the 64th Annual Conference including a drawing for the original artwork created by Joe Everson during Opening Comments. **MUST BE PRESENT TO WIN.**





# THE INFINITE GAME: STAYING AHEAD OF CHANGE

---

We would like to thank our speakers for their participation and support of our 64<sup>th</sup> Annual Food Shippers of America Conference

**David Brooks**

Vice President Operations- Field Services  
ARMADA

**Kyle Carpenter**

Medal of Honor Recipient

**Beth Carroll**

Managing Principal  
Prosperio Group

**Bob Costello**

Chief Economist & Senior Vice President  
American Trucking Association

**Lance Dixon**

Werner Senior Vice President,  
Mexico and Canada Temp Control Division

**Traci Earls**

General Manager  
Cargill, Butler Wisconsin

**Mark Eddie**

Guitarist & Comedian

**Chris Ginest**

Network Transformation Manager  
Mars Petcare North America

**Russ Gottemoeller**

Founder and President  
Continental Express

**Charles Hodges**

Senior Director, Events & Programs  
U.S. Chamber Foundation

**Steve Hoekstra**

President and Owner  
Hoekstra Transportation

**Jim Lovell**

Captain Apollo 13 Commander

**Archie Manning**

Keynote Speaker

**Ben Moeller**

General Manager  
Moeller Trucking

**Brad Pinchuk**

President  
Hirschbach Motor Lines

**Mike Regan**

Chief of Relationship Development  
TranzAct Technologies, Inc.

**Michael Roeth**

Lead Trucking Efficiency for NACFE and the CWR

**Chris Smith**

Chief Supply Chain Officer  
C&S Wholesale Grocers

**Lloyd Trader**

Vice President of Driver Personnel  
JB Hunt

**Christopher Trajkovski**

Vice President of Transportation, Fleet Maintenance  
C&S Wholesale Grocers

**Steve Wutke**

Vice President of Sales- Refrigerated Division  
Prime Inc.

**Joe Yessen**

Vice President of Transportation & Warehousing  
Danone North America

# THANK YOU TO OUR CONFERENCE VOLUNTEERS

Food Shippers of America is a not-for-profit organization that is staffed and supported by volunteers. We wish to thank the following individuals and their companies for donating their time and energy to ensure the success of this conference.



# SAVE THE DATES

FOR FOOD SHIPPERS OF AMERICA'S UPCOMING CONFERENCES:

**February 23<sup>rd</sup> - 25<sup>th</sup>, 2020**

SUN	MON	TUE	WED	THU	FRI	SAT
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29

**J.W. Marriott Grande Lakes • Orlando, Florida**

**February 28<sup>th</sup> - March 2<sup>nd</sup>, 2021**

SUN	MON	TUE	WED	THU	FRI	SAT
Feb. 28	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

**J.W. Marriott Desert Springs • Palm Desert, California**



Membership in the association shall be in the name of any entity engaged as a primary shipper or receiver of food and related products in the food industry. A primary shipper or receiver is an entity who has, or maintains physical ownership of such product at some point in the distribution channel.

## **CURRENT FOOD SHIPPERS OF AMERICA MEMBERS INCLUDE:**

### **LIST OF CURRENT MEMBERS AS OF OCTOBER 1, 2018**

Advance Pierre Foods	DOT Foods	Leclerc Foods USA	Save A Lot Food Stores
Agropur	Doumak, Inc	Leprino Foods & Dairy Products	Schmieding Produce
AgSpring Companies	Driscoll's	Lindt-Spruengli North America	Schreiber Foods
Ajinomoto Foods	Eagle Eye Produce	Maines Paper & Food Service	Schwan's Company
Ajinomoto Windsor	Faribault Foods	Massimo Zanetti	Scotlynn Group of Companies
Albertsons	Feeding America	MBM Corporation	Seaboard Foods
Almark	Ferrero USA, Inc	McLane Food Service	Seneca Foods Inc
Amercian Foods Group	Flagship Food Group	Meijer	Service Group of America
ARCOP, Inc.	G3 Enterprises	Merchants Distributors (MDI)	(GAMPAC)
Ardent Mills	gategroup	Miller Brothers Express	Shearer's Snacks, LLC
ARMADA	General Mills	MillerCoors	Sun-Maid Growers of California
Associated Wholesale Grocers	Gonella Baking Company	Mount Franklin Foods	Sunsweet Growers Inc
Batory Foods Inc	Gordon Food Service	Mountain Valley Produce	Superior Dairy
Bay Valley Foods	Gorton's	Mountaire Farms Inc	SUPERVALU
Bell Carter Foods, Inc	Grain Craft	Naturipe Farms LLC	Sysco Corporation
Bimbo Bakeries	Gregory Family Express/Nickey Gregory	Nellson Neutraceutical	T. Marzetti Company
Birchwood Foods Inc	Griffith Foods Inc.	Nestle Purina Petcare Co.	Target
Bongards Creameries	Harvest Meat Company	North Dakota Miller	Taylor Fresh Foods Inc
Bumble Bee Foods	Hickory Farms	Ocean Spray Cranberries, Inc	The Hershey Company
Burris Logistics	Hills's Pet Nutrition	OK Foods	The J.M. Smucker Company
Bush Brothers & Co.	Hostess Brands LLC	Operation Blessing International	The Kellogg Company
C&S Wholesale Grocers	HP Hood, LLC	OSI Group	The Morning Star Packing Company
Campbell Soup Company	ICL Group, LTD	Palermo's Pizza	The Neil Jones Food Company
Caravan Ingredients/Purac America Inc.	Idahoan Foods, LLC	PEPSICO	The SYGMA Network Inc
Cargill	Indiana Sugars, Inc	Perdue Farms	Tova Industries
CH Guenther & Son, Inc	Ingredion Incorporated	Performance Food Group	Transnational Foods Inc
Colorado Boxed Beef	IP Coop	Perrigo Company	Tree Top, Inc.
ConAgra	IP Coop Subway	Philadelphia Macroni Company	Truco Enterprises
Continental Mills	J.R. Simplot Company	Pizza Wholesale of Lexington	Turri's Italian Foods
Convoy of Hope	JBSSA	Post Consumer Brands	U.S. Foods
Corbion (Caravan Purac)	Jennie-O Turkey	Pourshins	Unilever, U.S.
Country Pure Foods	Jensen Meat Co.	Protenergy Foods	United Sugars Corporation
Craft Brew Alliance, Inc.	Johnsonville Sausage	Rainier Fruit Company	Ventura Foods
CTI Foods	KEHE Distributors	Red Gold Inc	Wayne Farms LLC
Dairy Farmers of America	Kelloggs	Reinhart FoodService	West Liberty Foods
Dakota Specialty Milling	Kens Food Inc	Reser's Fine Foods	Whatburger Restaurants
Danone North America	Kraft Heinz Company	Restaurant Depot	Winona Foods
Darigold	Kwip Triip Inc	Rich Products Corporation	Zentis North America
Dole Fresh Vegetables	Lamb Weston	Riviana Foods	
Domino's Pizza	Land O' Lakes	Sanderson Farms	
		Saputo Cheese USA	

**If you are interested in becoming a member please contact our Executive Director: Royce Fisk**

Food Shippers of America  
5363 Gould Circle • Castle Rock, CO 80109  
(303) 319-5215 • [rfisk@foodshippersofamerica.org](mailto:rfisk@foodshippersofamerica.org)



[www.foodshippersofamerica.org](http://www.foodshippersofamerica.org)

© 2019 Food Shippers of America, Inc.

Design by Kenwel Printers, Inc.  
4272 Indianola Avenue • Columbus, OH 43214  
614.261.1011 • [kenwelprinters.com](http://kenwelprinters.com)