



2020 VISION FOR THE FUTURE

65TH ANNUAL CONFERENCE

FEBRUARY 23RD - FEBRUARY 25TH, 2020

J.W. MARRIOTT GRANDE LAKES | ORLANDO, FLORIDA

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EVENT SPONSORS



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20/20 VISION FOR THE FUTURE

FEBRUARY 23RD- 25TH , 2020

J.W. MARRIOTT GRANDE LAKES | ORLANDO, FLORIDA

Food Shippers of America is a not-for-profit organization that is staffed and supported by volunteers. We wish to thank the following individuals and their companies for donating their time and energy to ensure the success of this conference.

2019 FOOD SHIPPERS OF AMERICA BOARD

President
Vice-President
Secretary
Treasurer
Chairman of the Board
Board Member
Board Member
Board Member
Board Member
Executive Director

Kelly Stoeckigt
Steven Stein
David Domencic
Earnie Seibert
Diane Van Wagner
Mike Marquardt
Patrick McDonald
Jennifer Phillips
Earnie Seibert
Paul Newbourne

Palermo's Pizza
Danone North America
ARMADA
Sanderson Farms
Danone North America
Birchwood Foods
Darigold
Riviana Foods
Sanderson Farms
Food Shippers of America

NAME TAGS
MUST BE
WORN AT ALL
TIMES

2019 BOARD ADVISORS

Motor Carrier Advisor
Railroad Advisor
Third Party Logistics
Technology
Media Advisor

Russ Gottemoeller
John Murray
John Gaudet
Jim Mueller
Chris Wilkes

Continental Express
Pioneer RailCorp
RLS Logistics
Food Shippers of America
Celtic International

2020 CONFERENCE CHAIRS

Conference Co-Chair
Conference Co-Chair
Entertainment Co-Chair
Golf Chairman
Volunteer Co-Chair
Volunteer Co-Chair
Volunteer Co-Chair

Mike Marquardt
Kyle Kottke
Patrick McDuffee
Justin Allen
Crystal Cheney
John Gaudet
Lee Neal

Birchwood Foods
Kottke Trucking, Inc.
PECO Pallet
Andrus Transportation
H&M Bay, Inc.
RLS Logistics
Great Plains Transport

2021 CONFERENCE CHAIRS

Peter Andrews
Ricky Stover

Schreiber Foods
C.R. England

2020 VISION FOR THE FUTURE

SATURDAY, FEBRUARY 22ND, 2020

1:00 - 6:00 p.m.

EARLY CONFERENCE REGISTRATION

Mediterranean Registration Desk

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TIMES

SUNDAY, FEBRUARY 23RD, 2020

6:00 - 7:00 a.m.

GOLF GRAB AND GO BREAKFAST

Sponsored by Burns Logistics
Trailiner Corp.



Valencia Lawn Terrace

7:00 a.m.

FOOD SHIPPERS OF AMERICA MORNING TOURNAMENT ROUND - SHOTGUN START

The Ritz-Carlton Golf Club - Grande Lakes

11:00 - 6:00 p.m.

CONFERENCE REGISTRATION

Note: Conference APP assistance will be available

Mediterranean Registration Desk

11:30 - 1:30 p.m.

WELCOME LUNCHEON

Upon your arrival and conference check in this luncheon is a great start for you to seek out old friends, meet new ones and start your networking!

Sponsored by Cedar Grove Warehouse Inc.

Frozen Food Express
Trinity Logistics



Cedar Grove Warehouse Inc.



Valencia Lawn Terrace

12:00 p.m.

FOOD SHIPPERS OF AMERICA AFTERNOON TOURNAMENT ROUND- SHOTGUN START

The Ritz-Carlton Golf Club - Grande Lakes

2:00 - 4:00 p.m.

ARE YOU PREPARED? SUPPLY CHAIN DISASTER SIMULATION EXERCISE

There's nothing fun about an actual disaster. But that doesn't mean learning how to deal with one can't be. Disasters can be overwhelming if your business isn't prepared. Join American Logistics Aid Network (ALAN) for an interactive, game-based session in which you'll play the role of an organization working hard to deliver food, water, and medicine to a community following a disruptive event. Race the clock to keep supplies moving and experience what it's like to confront many of the frustrating challenges that are common after disasters. You'll come away with a better understanding of how you and your business can improve outcomes for disaster survivors. Bring your smart phone or tablet to play along!

Palazzo Ballroom

4:00 - 5:00 p.m.

5TH ANNUAL SISTERS WITHIN THE SUPPLY CHAIN AFTERNOON TEA

Sorry guys! This networking opportunity is for Ladies Only. Annual tribute to the growing number of women in the Supply Chain Community who have earned their own unique time to meet and interact.

Sponsored by Hirschbach

Citrus Gardens



5:00 - 6:00 p.m.

FIRST TIME ATTENDEE RECEPTION

Your first time? Plan on attending the First Time Attendee Reception to gather with other "newbies" and meet the Officers, Board Members and Advisors of Food Shippers of America along with the 2020 Conference Co-Chairs.

Mediterranean Porte-Cochere

2:00 - 6:00 p.m.

CONTINUING IN 2020 - OPPORTUNITY FOR STRATEGIC NETWORKING

We have available designated meeting areas for you to schedule one on one meetings.

At your disposal will be tables and seating areas available on a first come basis to assist in your networking efforts.

Palazzo Ballroom

6:00 - 7:00 p.m.

WELCOME RECEPTION

Come enjoy a cocktail, reconnect with old friends and reach out to make new ones while enjoying the Florida twilight.

Sponsored by Surge Transportation

Tucker Company Worldwide



Valencia Lawn Terrace

7:00 - 9:00 p.m.

WELCOME BUFFET DINNER

Continue your networking and catching up with old (and new) friends while enjoying a buffet dinner immediately following the Welcome Reception.

Sponsored by 3Gtms
Trimble



Valencia Lawn Terrace

7:00 - 11:00 a.m.

CONFERENCE REGISTRATION

Note: Conference APP assistance will be available

Mediterranean Registration Desk

7:00 - 8:00 a.m.

CONTINENTAL BREAKFASTSponsored by C.H. Robinson Worldwide, Inc.
PLM Trailer**C.H. ROBINSON****Mediterranean Foyer**

7:00 - 7:45 a.m.

SHIPPERS AND RECEIVERS PRIVATE BREAKFAST

Designated time for our Shipper and Receiver attendees to interact with each other. Food Shippers of America President Kelly Stoeckigt, Director of Logistics, Palermo's Pizza, will open the annual member meeting at 7:15 a.m. followed by Treasurer's report as required by organizational by-laws.

Palazzo F-H**ALL CONFERENCE SESSIONS WILL BE HELD IN THE MEDITERRANEAN BALLROOM****INTERNET ACCESS WITHIN CONFERENCE HALL PROVIDED BY: Cavalry Logistics Password: cavalrylogistics**

8:00 - 8:15 a.m.

WELCOME AND OPENING COMMENTSKelly Stoeckigt, Director of Logistics, Palermo's Pizza and Food Shippers of America President will open the 65th Annual Conference and introduce our 2020 Conference Co-Chairs.**Kelly Stoeckigt**
Director of Logistics
Palermo's Pizza**Mike Marquardt**
Vice President of Logistics
Birchwood Foods**Kyle Kottke**
General Manager
Kottke Trucking, Inc.

8:15 - 8:20 a.m.

GOLF AWARDS PRESENTATION

Justin Allen, Sales Vice President, Andrus Transportation and Food Shippers Golf Chairman will announce the 2020 Golf tournament winners.

WINNERS MUST BE PRESENT TO WIN

8:20 - 8:30 a.m.

10TH ANNUAL PRESENTATION OF THE JOHN J. MURPHY SCHOLARSHIP

We are pleased to have the 2020 recipient of the John J Murphy Scholarship present to receive the award from Food Shippers of America Chairwoman of the Board, Diane Van Wagner, Danone North America. All 2020 award recipients will be acknowledged at this time.



8:30 - 9:30 a.m.

SESSION 1 - 65TH ANNUAL CONFERENCE KEYNOTE SPEAKER: BILLY BEANE

William Lamar Beane III (Billy) is a former American professional baseball player. He is the executive vice president of baseball operations and minority owner of the Oakland Athletics of Major League Baseball; he is also minority owner of Barnsley FC of EFL Championship. He joined the Oakland Athletics' front office as a scout in 1990, was named general manager after the 1997 season, and was promoted to executive vice president after the 2015 season. His out of the box approach was 20/20 vision well ahead of it's time.

**Billy Beane**
Keynote Speaker**PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.**

9:30 - 10:00 a.m.

CONFERENCE BREAK

Sponsored by Hooiser Logistics

**HOOSIERLOGISTICS**

10:00 - 11:00 a.m.

SESSION 2 - THE DIGITAL SUPPLY CHAIN JOURNEY: A PRACTICAL GUIDE TO GETTING STARTED

There is a lot of discussion today across all industries about digital transformation. It is a call to action for companies and their trading partners to move away from "the way we've always done things" toward more efficient, scalable, and smarter ways of working together in order to remain relevant and competitive in today's fast-changing and demanding business environment. But what does "digital transformation" mean exactly? Why is it imperative, especially for companies in the food industry? How do you get started and get buy-in from senior management and trading partners? What are the business benefits of digital transformation? In this presentation, Adrian will explore those questions and provide recommendations for how companies in the food industry can move up the digital transformation maturity curve.

**Adrian Gonzalez**
President at Adelante SCM
Founder/Host of Talking Logistics

11:00 - 11:55 a.m.

SESSION 3 - SHIPPER, RECEIVER AND CARRIER RELATIONSHIPS: CAN'T THIS JUST BE DONE DIGITALLY? NOT!

This session will be a discussion on how important relationships are in building an efficient logistics network. Each key supply chain participant should treat each other like trusted advisors, like a customer. Relationships matter, and with all of the pressures on transportation, nothing is more important than effective and efficient operations. Rick Blasgen, President and CEO of CSCMP with 25+ years of Supply Chain Leadership experience at Nabisco, Kraft and ConAgra will moderate a panel of industry executives. This panel will offer real examples of how to do it right, what works, and how to create trust between shippers, receivers and carriers.

**Moderator: Rick Blasgen**
President and CEO
CSCMP**Russ Gottmoeller**
President
Continental Express, Inc.**Dean Hill**
Global Logistics Manager - Fresh Foods
Meijer**Steven Stein**
Senior Transportation Manager
Danone North America

11:55 - 12:00 p.m.

CONFERENCE HOUSEKEEPING

12:00 - 1:00 p.m.

CONFERENCE ATTENDEE BUFFET LUNCH

Sponsored by **FourKites**
Great Plains Transport



Valencia Lawn Terrace

12:00 - 1:00 p.m.

INVITATION ONLY SPEAKER AND SPONSOR LUNCHEON

Palazzo A-E

1:00 - 2:00 p.m.

SESSION 4 - 20/20 VISION ENJOY THE RIDE

A blueprint for getting the most out of life, funny motivational speaker Steve Gilliland's ENJOY THE RIDE™ is a hilarious and brilliantly conceived presentation that causes people to examine where they are personally and professionally. It lifts people up and inspires them to evolve and appreciate, rather than simply maintain and exist.



Steve Gilliland
Motivational Presenter

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

2:00 - 3:00 p.m.

SESSION 5 - BLOCKCHAIN GOES GLOBAL

"It could be argued that Blockchain is boring and useless"... Dale Chrystie.

Dale Chrystie is a corporate strategist with FedEx corporation and the current chairman of BITA (Blockchain in Transportation Alliance) Standards Council. Dale simplifies Blockchain and explores the many uses now being considered such as global clearance, the global supply chain, health care, food safety and transportation. *"Where authenticity is critical, Blockchain will become transformative"* Dale and company will share their vision on how Blockchain will be built out across industries both internationally and domestically. Don't miss this timely dive into a topic being explored by so many companies around the globe.



Dale Chrystie
Corporate Strategist
FedEX Corporation

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

3:00 - 3:30 p.m.

CONFERENCE BREAK

Sponsored by **PECO Pallet**



Mediterranean Foyer

3:30 - 4:30 p.m.

SESSION 6 - VISION FROM A WOUNDED WARRIOR TO A WORLD CHAMPION

Melissa Stockwell, War Veteran · 2x Paralympian · Bronze Medalist · Triathlon Coach · Dare2tri Co-founder · Mother · Patriot, talks about overcoming obstacles, perseverance and how we all have the ability to choose our own path in life. She will share her beliefs that anyone can do anything that they put their mind to and hopes her audience walks away with a greater appreciation of life and an 'I can do anything' attitude.



Melissa Stockwell
Motivational Presenter

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4:30 - 4:45 p.m.

CONFERENCE CLOSE OF DAY

Conference Co-Chairs Mike Marquardt, Birchwood Foods and Kyle Kottke, Kottke Trucking, Inc will review the day's highlights along with conference housekeeping items before the day ends in preparation for the evening events.



Mike Marquardt
Vice President of Logistics
Birchwood Foods



Kyle Kottke
General Manager
Kottke Trucking, Inc.

4:45 - 6:00 p.m.

BACK BY POPULAR DEMAND - OPPORTUNITY FOR STRATEGIC NETWORKING

We will have available designated meeting areas for you to schedule your one on one meetings.

Palazzo Ballroom

6:00 - 7:00 p.m.

COCKTAIL RECEPTION

Sponsored by **C&L Transport & Logistics**
PECO Pallet



Valencia Lawn Terrace

7:00 - 8:30 p.m.

ANNUAL BANQUET EVENT

Sponsored by **Surge Transportation**



Mediterranean Ballroom

8:30 - 9:30 p.m.

EVENING ENTERTAINMENT

Mike Super's life has been characterized by an obsession and passion for magic. His performance can only be summed up with one word... LAVENOUS! The secret to Mike's success is his natural ability to entertain and fascinate people. He has pioneered a new form of magic with his own inimitable, down-to-earth style. He transcends the "trick" and connects personally with his audience. His appeal to both young and old has made him one of the most sought after mystifies in the world!

Sponsored by **Becker Logistics**
PECO Pallet



Mediterranean Ballroom



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TIMES

7:00 - 8:00 a.m.

CONTINENTAL BREAKFAST

Sponsored by Visible Supply Chain Management, LLC

**Mediterranean Foyer****ALL CONFERENCE SESSIONS WILL BE HELD IN THE MEDITERRANEAN BALLROOM****INTERNET ACCESS WITHIN CONFERENCE HALL PROVIDED BY: Cavalry Logistics Password: cavalrylogistics**

**NAME TAGS
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8:00 - 8:30 a.m.

OPENING COMMENTS AND FOOD SHIPPERS GIVES BACK

Conference Co-Chairs Mike Marquardt and Kyle Kottke will start the day with a recap of the opening day's key takeaway points then Food Shippers of America President Kelly Stoeckigt will present the organization's annual "Give Back" acknowledgments to:

- Feeding America
- Second Harvest Food Bank of Central Florida
- ALAN (American Logistics Aid Network)



8:30 - 9:30 a.m.

SESSION 7 - NICE BIKE: CREATING AUTHENTIC CONNECTIONS

Mark Scharenbroich is an expert in creating authentic connections and inspiring his audience to transform corporate cultures. By discovering the power of connections, leaders are moved to connect more effectively with their team and the team in turn connecting with the customer. Mark's "Nice Bike" metaphor is a memorable principle that helps create raving fans one customer at a time.



Mark Scharenbroich
Scharenbroich & Associates

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

9:30 - 10:30 a.m.

SESSION 8 - NAVIGATING RISK IN A CHANGING TRANSPORTATION ENVIRONMENT

Change and uncertainty are constant but even more so in the recent freight environment. This expert panel discussion will be moderated by a shipper industry leader to help identify and reduce risk associated with regulatory, legal, and cost uncertainty. A Q&A session will be included to address your concerns that are most relevant and critical to your success. Bring your crystal ball and join us!



Moderator: Katie Freisen
Sr. Director
Distribution & Transportation
for The Hershey Company



Panelist: Bridgette Blitch
Shareholder
Blitch Westley Barrette, S.C.



Panelist: Jeff Ferrell
Director of Field Sales-National Accounts
J.J. Keller



Panelist: Kyle Lintner
Principal & Director of Markets
K-Ratio

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

10:30 - 11:30 a.m.

SESSION 9 - ANNUAL ECONOMIC UPDATE

Bob Costello, Chief Economist and Senior Vice President of the American Trucking Association returns to present the most current economic data and its effects throughout the Supply Chain. Don't miss this session for up to date invaluable information to take back and share.



Bob Costello
Chief Economist & Senior Vice President
American Trucking Association

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

11:30 - 11:45 a.m.

CONFERENCE CLOSING

Steven Stein, Senior Transportation Manager Danone North America and incoming Food Shippers of America President will close the 65th Annual Conference.



Steven Stein
Senior Transportation Manager
Danone North America

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**2020
VISION
FOR THE FUTURE**



20/20 VISION FOR THE FUTURE

We would like to thank our speakers for their participation and support of our 65th Annual Food Shippers of America Conference

Billy Beane

Keynote Speaker

Rick Blasgen

President and CEO
CSCMP

Bridgette Blitch

Shareholder
Blitch Westley Barrette, S.C.

Dale Chrystie

Corporate Strategist
FedEX Corporation

Bob Costello

Chief Economist & Senior Vice President
American Trucking Association

Jeff Ferrell

Director of Field Sales-National Accounts
J.J. Keller

Katie Freisen

Sr. Director of Distribution & Transportation
The Hershey Company

Steve Gilliland

Motivational Presenter

Adrian Gonzalez

President at Adelante SCM
Founder/Host of Talking Logistics

Russ Gottemoeller

President
Continental Express, Inc.

Dean Hill

Global Logistics Manager - Fresh Foods
Meijer

Kyle Lintner

Principal & Director of Markets
K-Ratio

Mark Scharenbroich

Scharenbroich & Associates

Steven Stein

Senior Transportation Manager
Danone North America

Melissa Stockwell

Motivational Presenter

THANK YOU TO OUR CONFERENCE VOLUNTEERS

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LIST AS OF NOVEMBER 15TH 2019

10-4 Systems, Inc.	Limoli, Mike	Intelligent Logistics, LLC	O'Briant, Daniel
Affiliated Warehouse Companies Inc.	Greznier, Richard	IntelliTrans	Lively, Jill
Agmark Logistics, LLC	Kaesler, Carter	Interstate Warehousing / Tippmann Group	Kurzendoerfer, Mark
Alliance Shippers Inc.	Fowler, Jim	J&B Group / Partners	Oloughlin, Christine
Andrus Transportation Services, Inc.	Allen, Justin	J&B Group / Partners	Ronning, Roxi
ARMADA	Christy, Viola	J.S. Helwig & Son	Antkiewicz, Kurt
ARMADA	Domencic, David	J.S. Helwig & Son	Huffman, Mark
Artur Express Inc.	Trautwein, Richard	Jennie-O Turkey Store	Nieland, Amy
Birchwood Foods Inc.	Marquardt, Mike	Jennie-O Turkey Store	Schneider, Darica
BNSF Railway	Cassidy, Lisa	KINEXO, Inc.	Davis, Wendy
Brill, A CSM Bakery Solutions Company	Stueck, Karl	KINEXO, Inc.	Harper, Takisha
Britton Transport	Ackermann, Jim	KINEXO, Inc.	Sides, David
Burris Logistics	Pitcher, Michael	Kool-Pak LLC	Olmstead, Russell
Butler Transport, Inc.	Butler, George	Kottke Trucking Inc	Brewster, Ada
Butterball LLC	Blank, Michelle	Kottke Trucking Inc	Kottke, Kyle
C & L Logistics, Inc.	Lalevee, Wayne	Lindt & Sprüngli (North America) Inc.	Casper, Megan
C&S Wholesale Grocers, Inc.	Callahan, Joe	Live Logistics	Wysocki, Brad
C.A.T. Global Inc.	Page, Matthew	LTI Trucking Services, Inc.	Bault-Rolby, Lesa
C.H. Robinson Worldwide	Tuccini, Dominic	LTI Trucking Services, Inc.	Gibala, Brian
C.L. Services, Inc.	Williamson, Ron	Merchants Distributors (MDI)	Ryan, Joe
Candor Expedite	Glenn, Nicole	Modesto and Empire Traction Co.	Alves, Tracy
Celeritas Freight Solutions	Barron, Lauren	Morning Star Packing Company	Henry, Robert
Cheema Freightlines LLC	Cheema, Harman	New Legend Inc - Legend Transportation	Young, Ron
Cheema Freightlines LLC	Mayle, Doug	NFI Industries	Vogel, Steve
Choptank Transport, Inc.	Keller, Charlene	Norco Corporation	Hollenstein, Ellen
Classic Carriers, INC	Subler, Luke	Paschall Truck Lines, Inc.	Barnett, Tony
Continental Express, Inc.	Gottmoeller, Russell	Performance Food Group	Coleman, Clyde
Covenant Transport Services	Wimberly, Tyson	Pioneer RailCorp	Murray, John
Cowan Logistics, LLC	Bowen, Chris	PrimeLink Express Inc	Vraitich, Sunny
CRYO TRANS INC	Cataneo, Barbara	Radiant Clipper	Sanford, Debbie
Darigold, Inc.	McDonald, Patrick	Radiant Clipper	Sikora, Alan
Dart Transit Company	Palmer, Mary	Ralph Moyle, Inc.	Moyle, Jon
Delta Group Logistics	Reeder, Micky	Redwood Multimodal	Kosner, Brad
DOT Foods, Inc	McDonald, Clint	Riviana Foods Inc.	Phillips, Jennifer
DRT Transportation	Jacobs, Doyle	RLS Logistics	Gaudet, John
DSC Logistics	Schager, Richie	RMX Global Logistics	Collins, Brad
E.J. Poultry	Robbert, Scott	Rockfarm Supply Chain Solutions	Knabel, Stace
Energy Transport USA	Zwillenberg, Jeremy	Rowland Transportation inc	Hyder, Doc
Energy Transportation Group	Ickert, Jason	RWI Logistics, LLC	Schweda, Sara
Faribault Foods Inc	Ross, Mike	RWI Logistics, LLC	Shan, Wei
FHI Logistics, LLC	Overman, Cliff	Schreiber Foods	Tachick, Deneen
Giltner, Inc.	Copeland, Merridee	Select Carriers, Inc.	Egan, Cindy
Giltner, Inc.	Hawkins, Dan	Sensient Flavors & Fragrances	Penrow III, Charles
Glacier Commercial Realty, L.P.	Walls, Deborah	SpartanNash	Bro, Terrence
GLM Transportation	Ruhe, Ed	Standard Warehouse & Distributing Co.	Fox, Tim
Great Plains Transport, Inc.	Neal, Lee	SUPERVALU Inc	Burton, Dave
Gulick Freight Service Logistics	Jones, Michelle	Surge Transportation	May, Matthew
Gulick Trucking	Boni-Burden, Rhonda	Syfan Logistics	Anderson, Tre
H&M Bay Inc.	Cheney, Crystal	Thompson Freight	Bunduchi, Mila
Hall's Fast Motor Freight	Runser, Ned	Traditional Medicinals	Theune, Corey
Hall's Warehouse Corp.	Labruno, Sal	Trailer Corp.	Edmondson, Amber
Heyl Truck Lines	Koele, Bruce	Transportation One LLC	Teets, Jamie
Hirschbach Transportation Services, Inc.	Kearney, Mary	TranzAct Technologies	Regan, Mike
Hoosier Logistics, Inc.	Jacobs, Jason	Trimble Transportation Visibilty	Deck, Wilbur
ICL Group LTD	Brink, Jessica	Trinity Logistics	Whitehead, Keith
Integrity Express Logistics	Anderson, Jamie	Valley Distributing & Storage Co.	Dickinson, Kyle
Integrity Express Logistics	Ventura, Matt	Wooster Motor Ways, Inc.	Simmons, Jack



SAVE THE DATES

FOR FOOD SHIPPERS OF AMERICA'S UPCOMING CONFERENCES:

February 28th - March 2nd, 2021

SUN	MON	TUE	WED	THU	FRI	SAT
Feb. 28	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

J.W. Marriott Desert Springs • Palm Desert, California

February 20th - February 22th, 2022

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

J.W. Marriott Grande Lakes • Orlando, Florida

Membership in the association shall be in the name of any entity engaged as a primary shipper or receiver of food and related products in the food industry. A primary shipper or receiver is an entity who has, or maintains physical ownership of such product at some point in the distribution channel.

CURRENT FOOD SHIPPERS OF AMERICA MEMBERS INCLUDE:

MEMBER COMPANIES AS OF NOVEMBER 5, 2019

Abbott Laboratories
Agropur Ingredients
Agspring, LLC
Ajinomoto Foods North America, Inc.
Albertsons
Almark Foods
American Foods Group
ARCOP (Arby's Supply Chain)
Ardent Mills
ARMADA
Associated Milk Producers, Inc.
Aurora Organic Dairy
Bake Crafters Food Company
Batory Foods
Bay Valley Foods
Bel Brands USA
Bell Carter Foods, Inc.
Bimbo Bakeries USA
Birchwood Foods Inc
Blommer Chocolate Company
Bongards Creameries
Brakebush Transportation, Inc.
Bronco Wine Company
Bumble Bee Foods, LLC
Burris Logistics
Butts Foods, Inc.
C&S Wholesale Grocers
Campbell Soup Company
Cargill
CH Guenther & Son, Inc
Conagra
Concord Foods LLC
Continental Mills
Convoy of Hope
Corbion (Caravan/Purac)
Craft Brew Alliance Inc.
CTI Foods
Dairy Farmers of America
Danone North America
Darigold Inc.
Dawn Foods
Delta Air Lines
DOT Foods, Inc
Doumak Inc.
Driscoll's
E.A. Sween
E.J. Poultry
Eagle Eye Produce
Europastray US
Faribault Foods
Feeding America
Ferrero USA, Inc.
Flagship Food Group
Fresh Mark, Inc.

From the Hearth Holdings, LLC
G3 Enterprises
gategroup
General Mills
Giumarra Bros. Fruit Co. Inc.
Gordon Food Service
Gorton's
Grain Craft
Griffith Foods
Hain Celestial Foods
Halo Top Creamery
Hartung Brothers Inc.
H.C. Schmieding Produce Company, LLC
Hostess Brands LLC
ICL Group, LTD
Idahoan Foods, LLC
Impossible Foods Inc.
Independent Purchasing Cooperative, Inc.
Indiana Sugars Inc.
Ingredion Incorporated
JBS USA LLC
Jelly Belly Candy Company
Jennie-O Turkey Store
Jensen Meat Co. Inc.
John B Sanfilippo & Son, Inc.
Johnsonville, LLC
JR Simplot Company
Kraft Heinz Company
Kwik Trip, Inc.
Lakeview Farms LLC
Lamb Weston
Land O' Lakes, Inc.
Leclerc Foods USA
Leprino Foods and Dairy Products Co
Lindt & Sprungli North America
Lipman Family Farms
Litehouse, Inc.
Martin Preferred Foods
McLane Foodservice
Meijer
Merchants Distributors (MDI)
MillerCoors
Mount Franklin Foods
Mountaire Farms Inc
Naturipe Farms LLC
Natural Value, Inc.
Nestle Purina Petcare Co.
Nellson Nutraceutical
North Dakota Mill
Novamex
Ocean Spray Cranberries, Inc.
Operation Blessing International
Organic Valley/CROPP Cooperative
Palermos Pizza

PepsiCo
Performance Food Group
Perrigo Company
Philadelphia Macaroni Company
Post Consumer Brands
Premier Nutrition Company
Rainier Fruit Company
Red Gold Inc.
Rembrandt Foods
Reser's Fine Foods
Rich Products Corporation
Rise Baking Company
Riviana Foods Inc.
Sanderson Farms Inc.
Santa Cruz Nutritionals
Saputo Cheese USA
Schreiber Foods
Schwan's Company
Scotlynn Group of Companies
Seaboard Foods
Seneca Foods Inc.
Shearer's Snack Foods LLC
Skidmore Sales and Distribution
SpartanNash
South Mill Champs
Sun-Maid Growers of California
Sunsweet Growers Inc.
Superior Dairy
Superior Farms, Inc.
SUPERVALU Inc.
Sysco Corporation
T.Marzetti Company
Target
Taylor Fresh Foods
The Hershey Company
The J.M. Smucker Company
The Kellogg Company
The Neil Jones Food Company
TNT Crust, Inc.
Torani
Traditional Medicinals, Inc.
Tree Top, Inc.
Truco Enterprises
Tyson Foods, Inc
Unilever, U.S.
United Sugars Corporation
US Foods
Ventura Foods LLC
Wada Farms
Walmart
West Liberty Foods

If you are interested in becoming a member please contact our Executive Director

Food Shippers of America

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