

WEST COAST FENCE SHOW'21

"THE BIGGEST LITTLE SHOW IN THE WEST"

Featuring Exhibitors of Fencing, Deck, Railing, Perimeter
Security & Access Control
September 9-11, 2021

Peppermill Resort Spa, Casino

Reno, Nevada

Room Reservations 800 282-2444

Group Code CWCF21

westcoastfenceshow.com

special group rate closes August 9th, 2021

Hourly Drawings

Must be Present

Two Days of Education Seminars

Motivate & Educate your Employees on the newest Standards of our Industry

CFP & COIGA Exams

Education Zach Eichenberger

zeichenberger@controlledproducts.com

408 230-2662

Golf Tournament

September 9th Thursday

Grizzly Ranch Golf Course

Space reserved upon payment in full

Chairman: Luke Bailey (510) 783-2980 lukebailey21@gmail.com

Booth Sales

Brad Howard (206) 255-2287 bhoward@scsfence.com

Kent Bailey (510) 783-2980 kbailey731@aol.com

WCFS Education Package

24 Hours of Expert Instruction
Gate and Access Control Courses
Business Courses
Industry Certification Testing
Full course syllabus available soon

West Coast Fence Show 2021 Show Schedule

THURSDAY SEPTEMBER 9TH.

Start	End	Event	Location
7:00 AM		Shuttle leaves for Golf Tournament	Valet Parking
10:00 AM	4:00 PM	GOLF TOURNEYMENT SHOT GUN	GRIZZY RANCH PORTOLA, CA
8:00 AM	4:00 PM	Certified Gate Automation Designer (Day 1)	Tuscany TBD
4:00 PM		Golf Shuttle Returns to Peppermill	GRIZZY RANCH PORTOLA, CA
12:00 PM	4:00 PM	Exhibitors Set Up	Tuscany Main
6:00 PM	8:30 PM	Exhibitors Reception	"The Edge" Nightclub

FRIDAY SEPTEMBER 10TH.

8:00 AM	2:30 PM	Exhibitor Setup	Tuscany Main
8:00 AM	6:00 PM	Registration Open	Tuscany Foyer
8:00 AM	12:00 PM	Certified Gate Automation Designer (Day 2)	Tuscany TBD
8:00 AM	9:50 AM	Gate Operators and Electricity	Tuscany TBD
8:00 AM	8:50 AM	Efficiencies and Profitability	Tuscany TBD
9:00 AM	9:50 AM	Train, Retain, and Grow	Tuscany TBD
10:00 AM	10:50 AM	Overhead and Profitability	Tuscany TBD
10:00 AM	11:50 AM	UL325/ASTM F2200 Safety Standards	Tuscany TBD
12:30 PM	2:30 PM	Solar and Gate Operators	Tuscany TBD
12:30 PM	1:30 PM	Contracts and Collections	Tuscany TBD
1:00 PM	3:00 PM	ACI Certification Testing	Tuscany TBD
2:00 PM	3:00 PM	Champagne Reception	Tuscany Foyer
3:00 PM	7:30 PM	West Coast Fence Show Exhibits Open	Tuscany Main

SATURDAY SEPTEMBER 11TH.

8:00 AM	12:00 PM	ACI Certification Testing	Tuscany TBD
8:00 AM	12:00 PM	Registration Open	Tuscany Foyer
9:00 AM	10:30 AM	Chapter Meetings	Board Room
10:00 AM	3:00 PM	West Coast Fence Show Exhibits Open	Tuscany Main
3:00 PM	5:00 PM	Exhibitor Tear Down	Tuscany Main

WEST COAST FENCE SHOW '21

"The Biggest Little Show in the West"

Thursday, September 9, 2021 through Saturday, September 11, 2021

Peppermill Resort, Spa, Casino

EXHIBITOR CONTRACT

The West Coast Fence Committee agrees to reserve space for the company signing this contract, provided that (a) a deposit of 50% accompanies this contract; or (b) payment is made in full and accompanied by this contract. Booth rates are as follows:

- \$ 850.00 for the first booth; must be paid in full by July 31, 2021.
- \$ 800.00 for each additional booth, must be paid in full by July 31, 2021.
- \$ 2,900.00 for a 20' x 20' Booth, must be paid in full by July 31, 2021.
- \$ 900.00 for all booths ordered or paid for after July 31, 2021.

Registration fee includes 1 - 10' x 10' booth, draping behind booth and dividers. No tables will be provided. All electrical, chairs, tables, services and rentals may be arranged with GES Exposition Services, located at 101 Panther Drive, Reno, Nevada 89506. Please contact Rick Sasso at (602) 374-1407 for further details.

Set-up and Exhibit hours are: Set-up is from 12:00 pm to 4:30 pm on Thursday, September 9, 2021 & 8:00 am to 2:30 pm Friday September 10, 2021. Floor opens Friday September 10, 2021 at 3:00 pm to 7:30 pm and Saturday, September 11, 2021 at 10:00 am to 3:00 pm. Tear down will be from 3:00 pm to 5:00 pm. No exhibitor will be allowed to tear down prior to 3:00 pm.

All booths will be reserved as we receive the application accompanied with payment. If payment does not accompany the application form, no booth space will be set aside until the correct amount is received. All applications forms will be stamped with the date and time received. If booth choices 1, 2, 3 are taken, you will be called immediately before any other envelopes are opened. If the contact person is unavailable or out of the office, and no one can decide, that company will be given one hour to respond until remaining envelopes are opened.

All booth spaces will be confirmed by e mail. It is the responsibility of the exhibiting company to make sure that they check their confirmation and see what booth spaces they are confirmed in. If selection 2 and 3 is confirmed your e mail will indicate such. No booth space will be confirmed prior to receiving money. Exhibitors may call to see if their choice of booth is open, but that choice may or may not be taken by the time the committee receives their application and payment. Therefore, your second and third selection needs to be provided on the application form.

Type of equipment or material we will display is:

I hereby understand and agree to abide by the rules and regulations and hereby apply for a booth (s) for the West Coast Fence Show'21. Please print clearly.

Print Name: _____ Signature: _____ Date: _____

Company Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____ Country: _____

Phone: () _____ Fax: () _____ E Mail: _____

How Many Booths: 1st Choice: 2nd Choice: 3rd Choice:

() ()

Checks preferred - made payable to: West Coast Fence Show 3205 Baumberg Ave. Hayward Ca.94545

Credit Cards Accepted - Questions: Brad Howard (206) 255-2287 Kent Bailey (510) 783-2980

Email - kbailey731@aol.com

Rules Governing The West Coast Fence Show

- It is the sole responsibility for the Exhibitor to provide or arrange for any equipment or services that will be required for their exhibit.
- No Exhibitor shall exceed the 10' x 10' wide space provided. Any Exhibitor exceeding their space, including aisles, will be asked to remove that portion exceeding their space. If it is not possible, the exhibit will be removed from the floor by show personnel to the Exhibitor themselves, NO EXCEPTIONS.
- Exhibitors are liable for any damage caused by fastening displays or fixtures to the building floors, walls, or to the standard booth equipment or for damage caused in any other manner. Exhibitors may not apply paint, lacquer, adhesive, or any other coating to building walls and floors or to standard booth equipment. In the event of damage property, the Show Sponsor reserves the right to designate the contractor for repair.
- No photographs video may be taken of any exhibit without the express, advance permission of an individual Exhibitor.
- The Exhibitor agrees that the exhibit shall be admitted and shall remain from day to day solely on strict compliance with the rules herein laid down. The Sponsor reserves the right to reject, eject or prohibit any exhibit on whole or in part, or any Exhibitor or his representatives, with or without cause. If cause is not given, liability shall not exceed the return to the Exhibitor of the amount of the rental unearned at the time of ejection. If an Exhibitor is ejected for violation of these rules or for any other stated reason, no return of rental shall be made.
- The use of devices for the mechanical reproduction of sound or music is prohibited. Sound of any kind must not be projected outside the confines of the exhibit booth.
- Late set-up and early tear down will not be permitted without written permission of the on-site exhibit manager.
- Exhibitors may not sub-let their space, nor any parts thereof, without PRIOR written authorization by the Sponsor.
- Fire and Safety Federal, State, and City laws must be strictly observed. Cloth decorations must be flame proof. Wiring must comply with the fire departments and the under writers' rules. Aisles and fire exits cannot be blocked by exhibits. No decorations of paper, pine, boughs, leafy decorations or branches are allowed. Combustion engines cannot contain fuel blocking gas cap must be installed and all batteries must be disconnected.
- If an Exhibitor cancels his space before July 31, 2021, 50% of the total rental fee will be refunded. If an Exhibitor cancels on or after the date, it is mutually agreed that the Exhibitor will not be entitled to any refund but will be liable for the entire cost of the exhibit space. All cancellations must be in writing. It is agreed that the Sponsor reserves the right to reassign the canceled booths.
- In event that the show is not held for any reason beyond the control of the Sponsor, the Sponsor reserves the right to retain such part of the Exhibitor's rental as shall be required to recompense it for expenses incurred up to the time such contingency shall have occurred.
- Any and all matters or questions not specifically covered by the preceding rules and regulations shall be subject solely to the decision of the Sponsor. These rules and regulations may be amended by the Sponsor at any time and all amendments so made shall be binding on Exhibitors equally with the foreseeing rules and regulations.



WEST COAST FENCE SHOW 2021

September 9th - 15th, 2021

"THE BIGGEST LITTLE SHOW IN THE WEST"



Exhibitor Pre-Registration Form

Company Name _____ Booth # _____

Address _____ City _____ State _____

Contact Name _____ Telephone # _____

Fax# _____ Email _____

Names of Exhibitor attendees - DO NOT register customers on this form - Please print clearly

Name : _____

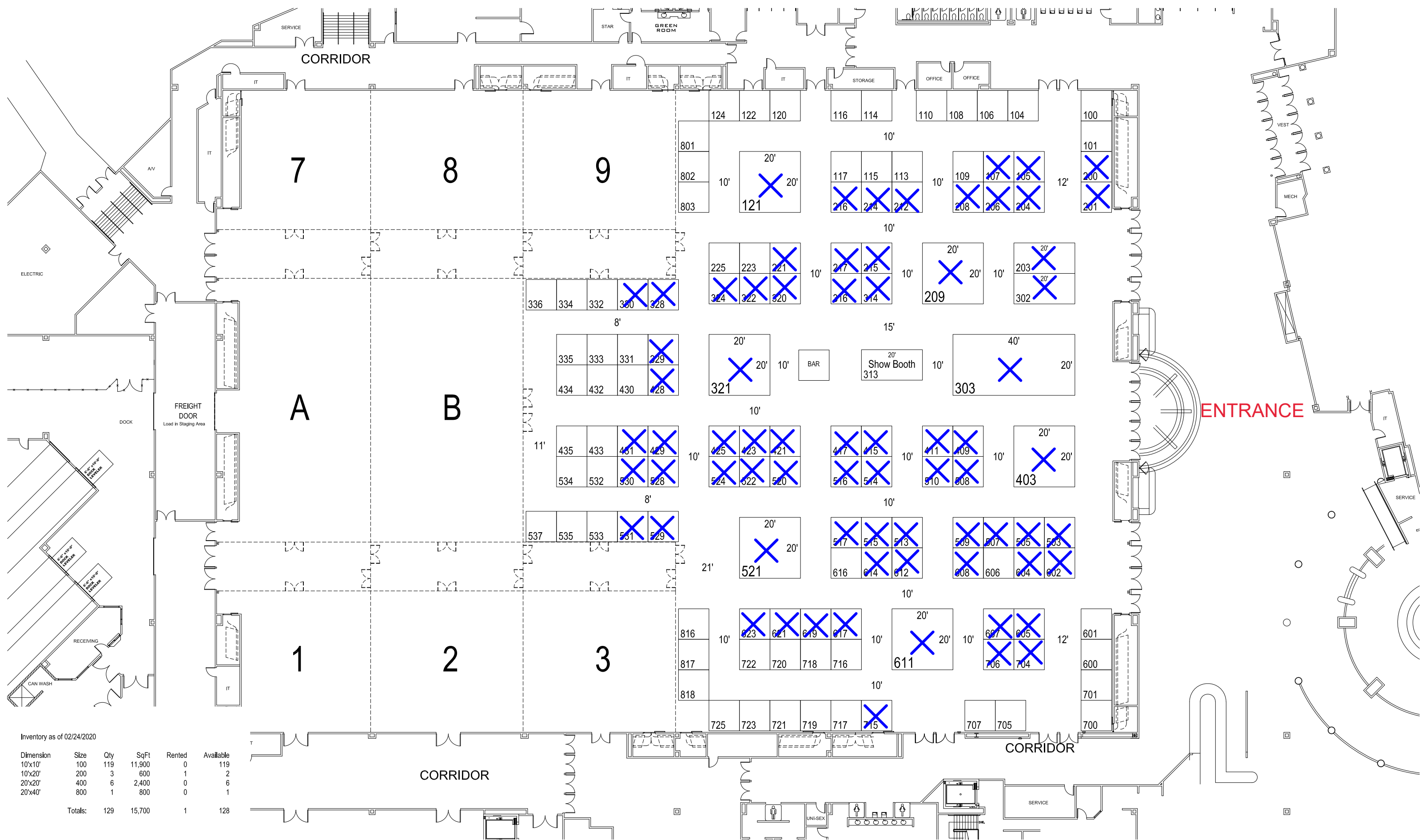
Mail forms to: West Coast Fence Show 3205 Baumberg Ave. Hayward, Ca. 94545

Email to: bhoward@scsfence.com or kbailey731@aol.com Fax to: (510) 783-2980

Questions: Brad Howard (916) 257-6707

Kent Bailey (800) 382-9700

Pre-registration is Free - On site registration \$15.00



Inventory as of 02/24/2020

Dimension	Size	Qty	SqFt	Rented	Available
10'x10'	100	119	11,900	0	119
10'x20'	200	3	600	1	2
20'x20'	400	6	2,400	0	6
20'x40'	800	1	800	0	1
Totals:		129	15,700	1	128

West Coast Fence Show
September 09-11, 2021
Peppermill Reno-Tuscany Ballroom

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BOOTH #	COMPANY
105	SSD
107	SSD
121	TORXUN
200	MERCHANTS METALS
201	MERCHANTS METALS
203	ASSA
204	MASTER HALCO
206	MASTER HALCO
208	ALL SYSTEMS GLOBAL
209	ONE PLUS ONE
212	WALLACE
214	SECURITY BRANDS
215	FARM FENCE SOLUTIONS
216	SECURITY BRANDS
217	FARM FENCE SOLUTIONS
221	BLACKLINE
302	JERITH
303	HOMELAND VINYL
314	EMX
316	CIF
320	CAPITOL STEEL
321	SCS
322	CAPITOL STEEL
324	CAPITOL STEEL
328	PEXCO
329	MY SALESMAN
330	PEXCO
403	DANDY DIGGER
409	SOUTHWESTERN WIRE
411	ENCON ELECTRONICS
415	CONTROLLED PRODUCTS
417	CONTROLLED PRODUCTS
421	GATES & CONTROLS
423	VINYL CLAD
425	EED
428	NORTHSTAR LLC
429	AVANT GUARD GATES
431	AVANT GUARD GATES
503	LMT
505	WHEATLAND
507	IRON WORLD
508	SLAT WAREHOUSE
509	IRON WORLD
510	D & D
513	BUILDERS FENCE
514	DIABLO CONTROLS

515	BUILDERS FENCE
516	DIABLO CONTROLS
517	BUILDERS FENCE
520	SOS
521	NATIONAL VINYL
522	DAC INTERNATIONAL
524	OMEGA
528	IDEAL MFG
529	CELL GATE
530	IDEAL MFG
531	CELL GATE
602	FLW
604	RED DIAMOND
605	ABBY HARDWARE
607	ABBY HARDWARE
608	ARCHITECHTUAL IRON DESIGN
611	VEKA
612	NATIONWIDE
614	NATIONWIDE
616	BFT
617	BYAN SYSTEMS
619	BYAN SYSTEMS
621	LOCKEY USA
623	LOCKEY USA
704	ABBY HARDWARE
706	ABBY HARDWARE
715	JC GURY