

PEST
CONTROL
OPERATORS OF
CALIFORNIA



PCOC's 2020 "The Future of Pest Control" Expo will be held in beautiful Monterey, California at the Monterey Marriott® and Monterey Conference Center®. We have fantastic room rates at \$269 per night! The link to make your room reservations can be found at pcoc.org/events and will be emailed to you with your confirmation of registration.

Reservations must be made by May 18, 2020. Prevailing rates may apply after this date or when the group rooms are sold out, whichever occurs first. Rooms are subject to availability.

THANK YOU TO OUR CURRENT SPONSORS!!

Diamond

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Photos from Monterey Marriott®

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Gold

Legendary




"THE FUTURE OF PEST CONTROL" Schedule at a Glance

TUESDAY, JUNE 23

Tee Time TBD PCOC Golf Tournament, Location TBD (Separate Registration is needed)


WEDNESDAY, JUNE 24

- 7:00 am to 2:00 pm Registration Desk Open
7:00 am to 8:00 am District Chair Meeting
8:00 am to 12:00 pm Committee Meetings
1:00 pm to 4:00 pm Board of Directors Meeting, *Sponsored by* 
4:00 pm to 5:00 pm General Membership Meeting & Annual Elections

THURSDAY, JUNE 25

- 8:00 am to 2:00 pm Registration Desk Open
8:15 am to 8:30 am Opening General Session
8:30 am to 10:00 am **(un)Containable Leadership**
Dr. Garland Vance, Founder of AdvAnce Leadership, Sponsored by 
10:15 am to 12:00 pm **Update on Research Findings**
Dr. Niamh Quinn, UCCE Human-Wildlife Interactions Advisor, Sponsored by 
12:00 pm to 3:00 pm Exhibit Hall Hours
12:30 pm to 1:30 pm Lunch with our Exhibitors
4:00 pm to 6:00 pm Silent Auction, *Sponsored by* 

FRIDAY, JUNE 26

- 7:00 am to 1:00 pm Registration Desk Hours
7:30 am to 8:00 am General Session (Lite Breakfast served)
8:00 am to 9:00 am **The Future of Pest Control**
Eric Jackson, Rollins IT Managing Director
9:00 am to 10:15 am **California Department of Pesticide Regulation Update**
Val Dolcini, DPR Director, Sponsored by 
10:15 am to 11:15 am **Public Policy Panel**
*Bonnie Rabe, Managing Director of Government Relations for Rollins
Others will be announced at a later date*
11:15 am to 11:30 am Afternoon Session Previews
11:30 am to 1:30 pm Exhibit Hall Hours
11:45 am to 12:45 pm Lunch with the Exhibitors
1:30 pm to 2:30 pm Session 1 Breakouts
1. **Growing a Business from the Ground Up**
Mike Bullert, Owner of Big Time Pest Control
2. **Emerging Technology for your Growing Business**
Ed Brown, Western Division Sales Manager for Terminix
2:30 pm to 3:30 pm Session 2 Breakouts
1. **Growing your Book of Business with Fumigation**
Lee Whitmore, Owner of Quality Pest Services & Travis Swope, President of Griffin Pest Management
2. **Growing your Social Presence**
Chuck Tindol, Rentokil
6:30 pm to 7:30 pm PCOC Reception
7:30 pm to 9:30 pm PCOC Installation Banquet, *Sponsored by* 

**Schedule of events and/or speakers are subject to change without notice.

PCOC 2020 EXPO

Attendee Registration Form

For Office Use ONLY

Date Paid: _____

ID: _____

Conf#: _____

First Name _____ Last Name _____

Company _____ Position _____

Address _____

City _____ State _____ Zip Code _____

Phone _____ Email _____

Guest Name (if applicable) _____

Please print or type all information clearly, as your name will appear exactly as indicated on this form.

Ticket Options	Early Bird Member/Non-Member Price (Before 3/1/2020)	Regular Member/Non-Member Price (After 3/1/2020)	At the Door Member/Non-Member Price	Qty	Total
Full Attendee <i>includes ALL access to Thursday & Friday events, CE Certificate</i>	\$495 / \$595	\$515 / \$615	\$545 / \$645	_____	_____
Guest Attendee <i>includes ALL access to Thursday & Friday events, DOES NOT include Certificate of Completion</i>	\$275 / \$375	\$295 / \$395	\$325 / \$425	_____	_____
Thursday ONLY Attendee <i>(includes access to Thursday Sessions, Exhibit Hall, Lunch and CE Certificate)</i>	\$250 / \$350	\$270 / \$370	\$300 / \$400	_____	_____
Friday ONLY Attendee <i>includes access to Friday Morning & Afternoon Sessions, Exhibit Hall, Breakfast, Lunch and CE Certificate; DOES NOT include reception or banquet</i>	\$275 / \$375	\$295 / \$395	\$325 / \$425	_____	_____
Friday CE ONLY **Requires (1) Full Attendee purchase <i>includes Friday CE Sessions and Certificate, Exhibit Hall pass, Breakfast and Lunch; DOES NOT include reception or banquet</i>	\$200 / \$300	\$220 / \$320	\$250 / \$350	_____	_____
Exhibit Hall Pass & Lunch - Thursday ONLY <i>includes Thursday Exhibit Hall pass and Lunch; DOES NOT include Sessions or CE Certificate</i>	\$75 / \$110	\$80 / \$115	\$85 / \$120	_____	_____
Exhibit Hall Pass & Lunch - Friday ONLY <i>includes Friday Exhibit Hall pass and Lunch; DOES NOT include Sessions, CE Certificate, reception or banquet</i>	\$75 / \$110	\$80 / \$115	\$85 / \$120	_____	_____
Thursday Exhibit Hall Pass ONLY <i>includes Thursday Exhibit Hall pass; DOES NOT include Sessions, CE Certificate or Lunch</i>	\$30 / \$35	\$35 / \$40	\$40 / \$45	_____	_____
Friday Exhibit Hall Pass ONLY <i>includes Friday Exhibit Hall pass; DOES NOT include Sessions, CE Certificate, Lunch reception or banquet</i>	\$20 / \$25	\$25 / \$30	\$30 / \$35	_____	_____
Adult Reception & Banquet Ticket <i>includes access to Friday evening Reception & Banquet, including meal</i>	\$100 / \$130	\$100 / \$130	\$125 / \$155	_____	_____
Child Reception & Banquet Ticket (Ages 6-12) <i>includes access to Friday evening Reception & Banquet, including meal for child (Ages 0-5 are free)</i>	\$50	\$50	\$50	_____	_____

Total Amount Due: _____

*Please note that any registration fees, that are paid to PCOC, will NOT cover the hotel reservation and/or travel.

There will not be any refunds after May 1, 2020

PCOC's 2020 "THE FUTURE OF PEST CONTROL" EXPO

Payment Authorization

Two Ways to Pay

I. By Credit Card: Please complete the form then fax OR mail to the PCOC office at the address below

Sign and complete this form to authorize Pest Control Operators of California, Inc. (PCOC) to make a one time debit to your credit card listed below. By signing this form you give PCOC permission to debit your account for the amount indicated. This is permission for a single transaction only, and does not provide authorization for any additional unrelated debits or credits to your account.

We accept the following Credit Cards: **Visa, Mastercard and American Express**

Name on Card _____

Full Card Billing Address _____

City _____ State _____ Zip Code _____

Card Number _____ Exp _____ CCV# _____

Email Address to send receipt _____

I authorize PCOC to charge the credit card indicated in this authorization form according to the terms outlined above. This payment authorization is for Expo 2020 Attendance Registration Fees as described on page 3, for the amount indicated on page 3 only, and is valid for one time use only. I certify that I am an authorized user of this credit card and that I will not dispute the payment with my credit card company; so long as the transaction corresponds to the terms indicated in this form.

Authorized Signature _____ Date _____

2. By Check: Please complete form, make checks payable to PCOC then mail to the PCOC office at the address below

Make checks payable to PCOC and mail to:

PCOC Expo 2020 Registration

3031 Beacon Blvd.

West Sacramento, CA 95691

or fax to (916) 372-5437

***Please note that registration fees MUST accompany this form or registration will not be processed.**

For any questions, please contact

SARAH CONRAD

Email: SARAH@PCOC.ORG

Direct Office Line: (916) 572-0427