



PEST  
CONTROL  
OPERATORS OF  
CALIFORNIA



PCOC's 2023 Expo will be held in beautiful Monterey, California at the Monterey Marriott® and Monterey Conference Center®. We have fantastic room rates at \$294 per night! The link to make your room reservations can be found at [pcoc.org/events](https://pcoc.org/events).

*Reservations must be made by May 23, 2023. Prevailing rates may apply after this date or when the group rooms are sold out, whichever occurs first. Rooms are subject to availability.*



Photos from Monterey Marriott®



Photos from Monterey Marriott®

# PCOC 2023's EXPO SCHEDULE AT A GLANCE

## WEDNESDAY, JUNE 21

- 9:00 am **PCOC Golf Tournament** | Poppy Hills Golf Course  
(Separate Registration is needed)
- 6:00 pm **Bug Crawl Pub Crawl** | Various Locations within the City of Monterey  
(Separate Registration is needed)

## THURSDAY, JUNE 22

7:00 am to 2:00 pm **Registration/Information Desk Open**

7:00 am to 11:00 am **Committee Meetings**

Other committees not listed will meet virtually. More Info to come

Time	Meeting
7:00 am - 7:50 am	Termite Committee
8:00 am - 8:50 am	General Pest Committee
9:00 am - 9:50 am	Fumigation Committee
10:00 am - 11:00 am	Legislative Committee

12:15 pm to 3:45 pm **Board of Directors Meeting, General Membership Meeting & Annual Elections**

4:00 pm to 5:00 pm **Mixer with our Exhibitors**

5:30 pm to 7:30 pm **Silent Auction**, *Sponsored by* 

## FRIDAY, JUNE 23

7:00 am to 3:00 pm **Registration/Information Desk Open**

7:30 am to 8:00 am **Opening General Session**

8:00 am to 10:00 am **Industry Meeting of the Minds Panel**  
*Representatives from NPMA, SPCB and our lobbying firm*

10:00 am to 11:30 pm **Morning Breakout Sessions**

**1. Strategies for Managing Nuisance Ants**

*Jeff Tucker, BCE, Consultant, Entomology Associates, Inc.*

**2. WDO Reporting**

*Tom Ineichen, Specialist, Structural Pest Control Board*

**3. Care & Maintenance of Tank Sprayers & Application Techniques**

*Scott LaFave, B&G Equipment*

11:30 pm to 2:30 pm **Exhibit Hall Open**

11:30 pm to 2:30 pm **Lunch with our Exhibitors**

2:30 pm to 3:30 pm **Afternoon Breakout Sessions**

**1. Personal Branding ... Knowing Your Value & Making it Visible**

*Jen Fox, Director of Service & Operational Compliance, Rentokil - Terminix*

**2. ABC's of HR & Employment Law in California**

*Cameron Haynes, Senior Associate, Downey Brand, LLP*

**3. Formosan Termite Infestation Status**

*Dr. Chow-Yang Lee, PhD, Professor & Endowed Presidential Chair in Urban Entomology, University of California, Riverside*

6:00 pm to 7:00 pm **Reception**

7:00 pm to 9:00 pm **Installation Banquet**

# PCOC 2023 EXPO

## Attendee Registration Form

**For Office Use ONLY**

Date Paid: \_\_\_\_\_

ID: \_\_\_\_\_

Conf#: \_\_\_\_\_

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Company \_\_\_\_\_ Position \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Guest Name (if applicable) \_\_\_\_\_

Please print or type all information clearly, as your name will appear exactly as indicated on your badge.

FIRST-TIME ATTENDEE?  YES (Get \$50 OFF your registration)

Ticket Options	Early Bird Member/Non-Member Price (On or Before May 1st)	Regular Member/Non-Member Price (After May 1st)	At the Door Member/Non-Member Price	Qty	Total
<b>1st Attendee</b> <i>includes ALL access to Thursday &amp; Friday events, CE Certificate</i>	\$395 / \$495	\$415 / \$515	\$435 / \$535	_____	_____
<b>2-5 Attendees (from same company)</b> <i>includes ALL access to Thursday &amp; Friday events, CE Certificate</i>	\$345 / \$445	\$365 / \$465	\$385 / \$485	_____	_____
<b>6+ Attendees (from same company)</b> <i>includes ALL access to Thursday &amp; Friday events, CE Certificate</i>	\$295 / \$395	\$315 / \$415	\$335 / \$435	_____	_____
<b>Friday ONLY Attendee</b> <i>includes access to Friday Morning &amp; Afternoon Sessions, Exhibit Hall, Breakfast, Lunch and CE Certificate; DOES NOT include reception or banquet</i>	\$125 / \$150	\$145 / \$170	\$165 / \$190	_____	_____
<b>Adult Reception &amp; Banquet Ticket</b> <i>includes access to Friday evening Reception &amp; Banquet, including meal</i>	\$95 / \$145	\$115 / \$165		_____	_____
<b>Child Reception &amp; Banquet Ticket</b> <b>(Ages 6-12)</b> <i>includes access to Friday evening Reception &amp; Banquet, including meal for child (Ages 0-5 are free)</i>	\$50	\$50	\$50	_____	_____

**Total Amount Due:** \_\_\_\_\_

**Complete the next page with your payment information**

Please note that any registration fees, that are paid to PCOC, will NOT cover the hotel reservation and/or travel.

**There will not be any refunds after June 1, 2023**

# PCOC's 2023 EXPO REGISTRATION

## Payment Authorization

### Two Ways to Pay\*

**I. By Credit Card:** Please complete the form then fax OR mail to the PCOC office at the address below

Sign and complete this form to authorize Pest Control Operators of California, Inc. (PCOC) to make a one time debit to your credit card listed below. By signing this form you give PCOC permission to debit your account for the amount indicated. This is permission for a single transaction only, and does not provide authorization for any additional unrelated debits or credits to your account.

We accept all major credit cards.

Name on Card \_\_\_\_\_

Full Card Billing Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip Code \_\_\_\_\_

Card Number \_\_\_\_\_

Exp \_\_\_\_\_

CCV# \_\_\_\_\_

Email Address to send receipt \_\_\_\_\_

I authorize PCOC to charge the credit card indicated in this authorization form according to the terms outlined above. This payment authorization is for Expo 2023 Attendance Registration Fees as described on page 3, for the amount indicated on page 3 only, and is valid for one time use only. I certify that I am an authorized user of this credit card and that I will not dispute the payment with my credit card company; so long as the transaction corresponds to the terms indicated in this form.

Authorized Signature \_\_\_\_\_

Date \_\_\_\_\_

**2. By Check:** Please complete form, make checks payable to PCOC then mail to the PCOC office at the address below

Make checks payable to PCOC and

mail to:

PCOC Expo 2020 Registration

1510 J St., Ste 230

Sacramento, CA 95814

or fax to (916) 372-5437

***\*Please note that registration fees MUST accompany this form or registration will not be processed.***

***For any questions, please contact***

***SARAH CONRAD***

***Email: SARAH@PCOC.ORG***

***Direct Office Line: (916) 572-0427***