



**REACH  
LEADERS IN  
CONNECTICUT'S  
\$8.3 BILLION  
CONSTRUCTION  
INDUSTRY!**



# **CONNECTICUT CONSTRUCTION INDUSTRIES ASSOCIATION MEDIA GUIDE**

***Membership Directory & Buyers' Guide***  
**CONNstruction Magazine**  
**[www.ctconstruction.org](http://www.ctconstruction.org)**

FOR MORE INFORMATION, PLEASE CONTACT:

**Bill Lovett**

Publication Director

352-333-3448

[blovett@naylor.com](mailto:blovett@naylor.com)

**NAYLOR**   
ASSOCIATION SOLUTIONS





## WHY CCIA?

- CCIA members represent key decision-makers in Connecticut's **\$8 billion** construction industry.\*
- CCIA has **9 divisions**, representing nearly all sectors of commercial construction in the state, including general contractors, subcontractors, suppliers, architects, and engineers.
- Nonresidential starts in Connecticut totaled **\$3.8 billion** in 2018.\*

### DISTRIBUTION PROFILE:

- The digital edition of *CONNstruction* magazine reaches roughly **2,200 readers!**
- The digital edition of CCIA's *Membership Directory & Buyers' Guide* reaches over **3,500 readers!**
- The CCIA website, [www.ctconstruction.org](http://www.ctconstruction.org), has nearly **3,165 page views** per month!



**CONNstruction  
PRINT & DIGITAL MAGAZINE**

### REACH KEY DECISION-MAKERS IN CONNECTICUT'S \$8.3 BILLION CONSTRUCTION INDUSTRY, INCLUDING:

- |                       |                     |
|-----------------------|---------------------|
| • General Contractors | • Product Suppliers |
| • Subcontractors      | • Engineers         |
| • Building Owners     | • Architects        |
| • Public Officials    | • Brokerage Firms   |
| • Material Producers  | • Developers        |



**MEMBERSHIP DIRECTORY &  
BUYERS' GUIDE**



**CCIA WEBSITE  
[WWW.CTCONSTRUCTION.ORG](http://WWW.CTCONSTRUCTION.ORG)**

**CONTACT YOUR NAYLOR  
ACCOUNT EXECUTIVE AND  
RESERVE YOUR SPACE TODAY!**

\* Source: AGC of America: The Economic Impact of Construction in the United States and Connecticut April 24, 2019

# CCIA AFFILIATE DIVISIONS



## **Associated General Contractors of Connecticut (AGC/CT)**

Represents commercial, industrial and institutional construction contractors, subcontractors, material suppliers and professionals serving the building construction industry. AGC/CT is the Connecticut chapter of the Associated General Contractors of America.



## **Connecticut Road Builders Association (CRBA)**

Represents contractors, subcontractors, material suppliers, and professionals in the transportation construction industry. CRBA is the Connecticut chapter of the American Road and Transportation Builders Association.



## **Connecticut Ready-Mixed Concrete Association (CRMCA)**

The mission of CRMCA is to promote the use of ready mixed concrete products and construction technologies. CRMCA is the Connecticut Chapter of the National Ready Mixed Concrete Association.



## **Connecticut Environmental and Utilities Contractors Association (CEUCA)**

Represents contractors that engage in environmental clean water, waste water, and utility contracting and construction.



## **Connecticut Asphalt & Aggregate Producers Association (CAAPA)**

Represents producers of asphalt pavements and aggregates, along with contractors that install asphalt pavements. CAAPA works with the National Asphalt Pavement Association and the National Stone Sand & Gravel Association.



## **Equipment Dealers Division**

Represents construction equipment dealers in labor relation matters, in addition to addressing other concerns that impact equipment dealers, such as taxation, regulations and industry promotion.



## **Heavy and Highway Division**

Represents heavy and highway contractors in labor relations matters, including negotiations of collective bargaining agreements, arbitration of grievances and representation on jointly administered benefit funds.



## **Connecticut In-Plant Operators Association**

Represents quarry operators and stone producers in labor relations matters.



## **AGC/CCIA Building Contractors Labor Division of Connecticut Inc.**

Represents AGC/CT building contractors in all areas of labor relations, including negotiation of collective bargaining agreements, arbitration of grievances and representation on jointly administered benefit funds.



# CONNstruction MAGAZINE

## MEMBERSHIP DIRECTORY & BUYERS' GUIDE

### Net Advertising Rates

All rates include an Ad Link in the digital edition of the magazine.

Revisions and Proofs: \$50

Position Guarantee: 15% Premium

Full-Color Rates	1-2x	3-4x	Directory Only
Double Page Spread	\$3,489.50	\$3,139.50	\$3,909.50
Outside Back Cover	\$3,219.50	\$2,969.50	\$3,599.50
Inside Front or Inside Back Cover	\$3,029.50	\$2,279.50	\$3,369.50
Full Page	\$2,529.50	\$2,279.50	\$2,809.50
2/3 Page	\$1,799.50	\$1,619.50	\$2,189.50
1/2 Page	\$1,549.50	\$1,389.50	\$1,789.50
1/3 Page	\$1,049.50	\$939.50	\$1,289.50
1/4 Page	\$799.50	\$719.50	\$919.50
1/6 Page	\$689.50	\$619.50	\$689.50
1/8 Page	\$509.50	\$459.50	\$569.50

Black-and-White Rates	1-2x	3-4x	Directory Only
Full Page	\$1,689.50	\$1,519.50	\$1,979.50
2/3 Page	\$1,419.50	\$1,279.50	\$1,699.50
1/2 Page	\$1,059.50	\$949.50	\$1,289.50
1/3 Page	\$829.50	\$749.50	\$949.50
1/4 Page	\$689.50	\$619.50	\$729.50
1/6 Page	\$489.50	\$439.50	\$589.50
1/8 Page	\$419.50	\$379.50	\$509.50

For the latest online specs, please visit: [www.naylor.com/linespecs](http://www.naylor.com/linespecs)

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.

Advertiser indemnifies Naylor, LLC and the Association against losses or liabilities arising from this advertising. Naylor, LLC assumes no liability whatsoever, except to the extent of a one-time paid advertisement of the same specification, in the next or similar publication, if any proven or admitted errors or omissions have occurred. Payment is due upon receipt of the invoice. Interest shall be charged at 2% per month compounded to yield 26.82% per year on overdue accounts. Revisions to previously submitted ad copy are subject to additional charges. A charge of \$30.00 will be levied for returned checks. In the event of a contract cancellation, the advertiser or agency agrees to repay Naylor, LLC any discounts granted for multiple insertions less any discount applicable for the number of insertions completed in the contract. All cancellations must be received in writing prior to the advertising sales deadline. All premium positions are non-cancelable. Prices are net of agency commission. Ads may also appear in an online version of the publication(s). Rates as of July 2018.

# CONNstruction MAGAZINE DIGITAL EDITION

## EXTEND YOUR PRINT ADVERTISING INVESTMENT WITH THE UNIQUE | BENEFITS OF DIGITAL MEDIA.

CONNstruction magazine is available in a fully interactive digital magazine. Our digital edition is mobile responsive and HTML-optimized, providing readers with an exceptional user experience across all devices. The digital magazine lets you:

- Include ads on an HTML5 and mobile responsive platform
- Link to the landing page of your choice, generating an immediate response from customers
- Maintain your ad presence on the digital issue for readers to reference at any time

### FORMATS AVAILABLE TO READERS:

- Reading view (default): The HTML-based view of our magazine, optimized for all devices. Scrolling articles automatically adjust for comfortable reading
- Page view: The digital replica of the print magazine. Flip through this digital book in either a 1 or 2-page format. Determine your preferred zoom setting for an optimal experience.

Important Note: Readers can choose the experience best suited to their needs at any time by clicking on "Page View" or "Reading View" in the toolbar!

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.



Mobile & Desktop  
Responsive HTML  
Reading View

For the latest online specs, please visit [www.naylor.com/online-specs](http://www.naylor.com/online-specs)



### 1 Leaderboard (all views) | \$900

The leaderboard ad appears on-screen in both the reading view and page view of the digital magazine.

### 2 Rectangle (all views) | \$825

The rectangle ad is on the table of contents, appearing on-screen for all pages of the reading view and page view.

### TOC Mobile Banners (HTML reading view)

The TOC mobile banner appears in the table of contents, on-screen to the right of the digital publication on desktop and clickable on mobile in the reading view. The top TOC mobile banner will appear after the 1st article, and subsequent banners show every 3 articles.

### 3 Top TOC Mobile Banner | \$675

### 4 2nd TOC Mobile Banner | \$550

## In-Magazine Digital Options (HTML reading view)

These standalone ad options are placed between article pages on the HTML reading view of the digital magazine and are visible on all device types.

### HTML5 Ad | \$825

This mobile responsive ad option gives you the freedom to include text, images, hyperlinks and video across a variety of devices. Full design must be provided by the advertiser at this time.

### Digital Video Sponsorship | \$300

The video sponsorship option displays a video, 50-70 words of summary content and a hyperlink to deliver your message to target audiences.

### Digital Insert / Outsert

Your message appears as an image-based insert, either in between key articles, or placed at the back of the digital magazine.

- Large Insert | \$650
- Medium Insert | \$550

# MEMBERSHIP DIRECTORY & BUYERS' GUIDE DIGITAL EDITION

## EXTEND YOUR PRINT ADVERTISING INVESTMENT WITH THE UNIQUE BENEFITS OF DIGITAL MEDIA

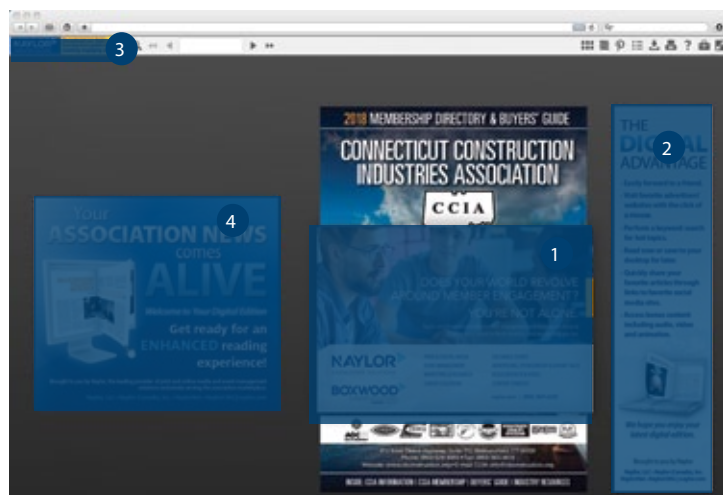
In addition to print, Membership Directory & Buyers' Guide is also available to members in a fully interactive digital version. Viewers can virtually flip through the pages, forward articles of interest to colleagues and click on ads to be redirected to the advertiser's website.

### Readers can:

- Bookmark pages and insert notes
- Keyword search the entire magazine
- Navigate and magnify pages with one click
- Share articles on news and social networking sites
- View issues instantly from most smartphones and tablets
- View archives and find a list of articles for one-click access
- Read the issue online or download and print for later



[www.naylornetwork.com/ctc-membership](http://www.naylornetwork.com/ctc-membership)



### 1 Belly Band | \$1,000

The Belly Band is included on the front cover of the digital edition, making your company's ad one of the first that readers see when they receive their digital edition. It also extends to the digital edition's back cover, wrapping your company's message around the entire digital edition.

### 2 Digital Skyscraper | \$870

The Skyscraper ad displays the entire time the digital edition is open giving your message consistent and lasting exposure.

### 3 Digital Large Toolbar | \$390

Your company name is displayed on the toolbar, found in the top-left corner of every page of the digital edition next to frequently used navigational icons.

### 4 Sponsorship | \$560

Your message will be prominently displayed directly across from the cover of the magazine. Animation and video capabilities are available.

For the latest online specs, please visit: [www.naylor.com/onlinespecs](http://www.naylor.com/onlinespecs)

Ad Link | included in display ad rates

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.

# WWW.CTCONSTRUCTION.ORG

## ADVERTISING ON THE CCIA WEBSITE

Advertising on the Connecticut Construction Industries Association website is a great way to reach member and non-member visitors and reinforce your marketing message. Visitors log on to [www.ctconstruction.org](http://www.ctconstruction.org) to learn about upcoming association events, discover ways to maximize their CCIA membership, view the latest issues of *CONNstruction* digital edition and more. Advertising on [www.ctconstruction.org](http://www.ctconstruction.org) offers several cost-effective opportunities to position your company as a leader in front of an influential group of Connecticut's construction professionals.

### Features of CCIA website advertising:

- Cross-promoted in other CCIA publications and communication pieces
- Directs visitors to the landing page of your choice to expedite purchases
- Year-round visibility reinforces brand recognition
- Allows dynamic, time-sensitive promotion

### On average, [www.ctconstruction.org](http://www.ctconstruction.org) receives:

- More than 1,470 sessions per month
- Over 1,100 visits per month
- Over 3,480 page views per month

\*Traffic numbers from 01/2019 - 06/2019

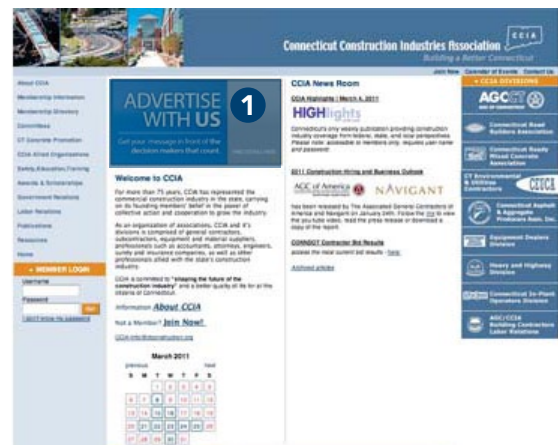


## AD POSITIONS

### 1 Home Page Custom Rectangle

12 months | \$1,815

- One position with two advertisers rotating on the home page
- 300 x 150 pixels



### 2 Sub Page Vertical Banner

12 months | \$1,070

- Two positions with three advertisers rotating on all subpages
- 120 x 240 pixels

### 3 Sub Page Wide Skyscraper

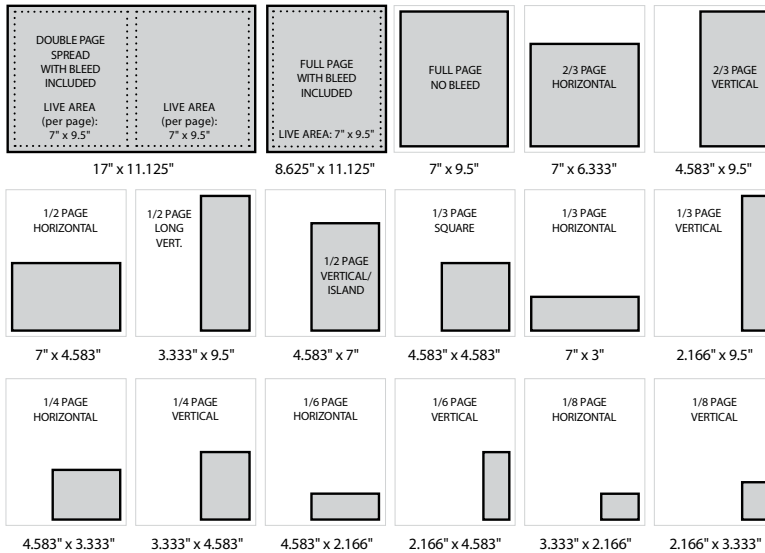
12 months | \$1,490

- One position with three advertisers rotating on all subpages
- 160 x 600 pixels

# PRINT ADVERTISING SPECIFICATIONS

## CONSTRUCTION MAGAZINE

Magazine/Directory Trim Size: 8.375" x 10.875"



**Note:** Text placed outside the live area within any full-page or DPS ads may be cut off. Please keep text within the live area at all times.

### Artwork Requirements

All digital color and greyscale artwork must be supplied at 300 dpi. Line art must be supplied at 600 dpi. High-res PDF, EPS, TIFF and JPEG files are accepted. Images from the Web are not suitable for printing. All color artwork must be in CMYK mode; black-and-white artwork must be in either greyscale or bitmap mode. RGB mode artwork is not accepted and if supplied will be converted to CMYK mode, which will result in a color shift. All screen and printer fonts as well as linked images must be supplied if not embedded in the file.

### Ad Material Upload

Go to the Naylor website at [www.naylor.com/adupload](http://www.naylor.com/adupload)

### Proofs and Revisions

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.

### Specs for Outsert/Inserts

#### CONSTRUCTION

1 page / 1 surface: 8.375" x 10.875"

1 page / 2 Surface: 8.375" x 10.875"

2 Pg / 4 Surface: 8.375" x 10.875"

Postcards: 6" x 4.25"

Heavy Card Stock Insert: 8.25" x 10.75"

Postal flyers: 8.5" x 11"

#### Membership Directory & Buyers' Guide

1 Pg / 2 Surface 5.75" x 8.5"

3 Pg / 6 Surface 5.75" x 8.5"

Postcards 6" x 4.25"

Heavy Card Stock Insert 5.25" x 8.25"

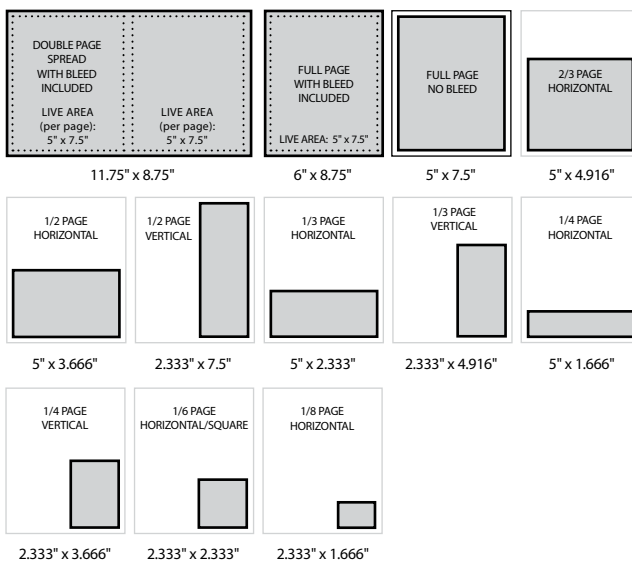
Postal flyers 5.75" x 8.5"

### Digital Edition

For the latest online specs, please visit: [www.naylor.com/online specs](http://www.naylor.com/online specs)

## MEMBERSHIP DIRECTORY & BUYERS' GUIDE

Roster Trim Size: 5.75" x 8.5"



Advertiser indemnifies Naylor, LLC and the Association against losses or liabilities arising from this advertising. Naylor, LLC assumes no liability whatsoever, except to the extent of a one-time paid advertisement of the same specification, in the next or similar publication, if any proven or admitted errors or omissions have occurred. Payment is due upon receipt of the invoice. Interest shall be charged at 2% per month compounded to yield 26.82% per year on overdue accounts. Revisions to previously submitted ad copy are subject to additional charges. A charge of \$30.00 will be levied for returned checks. In the event of a contract cancellation, the advertiser or agency agrees to repay Naylor, LLC any discounts granted for multiple insertions less any discount applicable for the number of insertions completed in the contract. All cancellations must be received in writing prior to the advertising sales deadline. All premium positions are non-cancelable. Prices are net of agency commission. Ads may also appear in an online version of the publication(s).



# MEMBERSHIP DIRECTORY & BUYERS' GUIDE

## CONSTRUCTION MAGAZINE

### INDEX OF ADVERTISERS CATEGORIES

Our publication features an Index of Advertisers section in which your company will be listed under the category of your choice with the page number of your ad. When our members are in the market for a specific product or service, they can search the Index of Advertisers and quickly locate advertisers that specialize in that category.

One free category is included with any size ad and additional categories are only \$20 each. *If your product or service is not listed below, a new category can be created for you.*

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Accountants                       | <input type="checkbox"/> Dewatering                               | <input type="checkbox"/> Pipe Supplies                           |
| <input type="checkbox"/> Aggregate                         | <input type="checkbox"/> Drainage Systems                         | <input type="checkbox"/> Pipe Testing & Inspection Services      |
| <input type="checkbox"/> Aluminum                          | <input type="checkbox"/> Drilling-Contractors                     | <input type="checkbox"/> Pipe Jacking                            |
| <input type="checkbox"/> Architects/Planners/Engineers     | <input type="checkbox"/> Drug Testing                             | <input type="checkbox"/> Pipes                                   |
| <input type="checkbox"/> Architectural Woodwork            | <input type="checkbox"/> Drywall                                  | <input type="checkbox"/> Precast Concrete                        |
| <input type="checkbox"/> Asphalt & Asphalt Products        | <input type="checkbox"/> Dumptrucks                               | <input type="checkbox"/> Public Utilities                        |
| <input type="checkbox"/> Asphalt Paving                    | <input type="checkbox"/> Education & Degree Programs              | <input type="checkbox"/> Railings                                |
| <input type="checkbox"/> Attorneys                         | <input type="checkbox"/> Electrical Contractors                   | <input type="checkbox"/> Sand & Gravel                           |
| <input type="checkbox"/> Blasting                          | <input type="checkbox"/> Electrical Maintenance & Service         | <input type="checkbox"/> Saw Cutting/Core Drilling               |
| <input type="checkbox"/> Bonds & Insurance                 | <input type="checkbox"/> Electrical Services                      | <input type="checkbox"/> Scaffolding                             |
| <input type="checkbox"/> Boom Repair                       | <input type="checkbox"/> Elevators                                | <input type="checkbox"/> Sheet Metal                             |
| <input type="checkbox"/> Buried Pipe & Cable Locators      | <input type="checkbox"/> Engineers                                | <input type="checkbox"/> Shoring & Trenching                     |
| <input type="checkbox"/> Castings                          | <input type="checkbox"/> Environmental Services                   | <input type="checkbox"/> Sitework/Excavation                     |
| <input type="checkbox"/> Catch Basins                      | <input type="checkbox"/> Equipment                                | <input type="checkbox"/> Staffing: Skilled Trades People         |
| <input type="checkbox"/> Cement Supplies                   | <input type="checkbox"/> Equipment Financing & Leasing            | <input type="checkbox"/> Steel                                   |
| <input type="checkbox"/> Certified Public Accountants      | <input type="checkbox"/> Equipment Rentals                        | <input type="checkbox"/> Steel Fabrication                       |
| <input type="checkbox"/> Civil Engineering Products        | <input type="checkbox"/> Erosion Control                          | <input type="checkbox"/> Stone & Stone Products                  |
| <input type="checkbox"/> Communications                    | <input type="checkbox"/> Excavation                               | <input type="checkbox"/> Stone/Masonry                           |
| <input type="checkbox"/> Concrete                          | <input type="checkbox"/> Fencing                                  | <input type="checkbox"/> Stone Masonry Products                  |
| <input type="checkbox"/> Concrete Materials                | <input type="checkbox"/> Fire Protection Contractors              | <input type="checkbox"/> Storage Containers                      |
| <input type="checkbox"/> Concrete Products                 | <input type="checkbox"/> Fire Protection Sprinkler Systems        | <input type="checkbox"/> Structural Steel Fabrication & Erection |
| <input type="checkbox"/> Construction Castings             | <input type="checkbox"/> General Contractors                      | <input type="checkbox"/> Swimming Pools                          |
| <input type="checkbox"/> Construction Equipment            | <input type="checkbox"/> Generators                               | <input type="checkbox"/> Tank Removal & Testing                  |
| <input type="checkbox"/> Construction Management           | <input type="checkbox"/> Granite                                  | <input type="checkbox"/> Temporary Heating & Air Conditioning    |
| <input type="checkbox"/> Construction Publications         | <input type="checkbox"/> Guardrails                               | <input type="checkbox"/> Tire Sales & Service                    |
| <input type="checkbox"/> Construction Specialties          | <input type="checkbox"/> Gunite                                   | <input type="checkbox"/> Toilets-Portable                        |
| <input type="checkbox"/> Construction Testing Laboratories | <input type="checkbox"/> Hazardous Waste Removal                  | <input type="checkbox"/> Upholstery                              |
| <input type="checkbox"/> Construction Training & Education | <input type="checkbox"/> Highway Engineering & Piping Contractors | <input type="checkbox"/> Utilities                               |
| <input type="checkbox"/> Consulting Engineers              | <input type="checkbox"/> Insurance & Bonds                        | <input type="checkbox"/> Valves & Fittings                       |
| <input type="checkbox"/> Contractors -General              | <input type="checkbox"/> Iron Works                               | <input type="checkbox"/> Water Features                          |
| <input type="checkbox"/> Contractors -Specialty            | <input type="checkbox"/> Landscaping                              | <input type="checkbox"/> Water, Sewer, Drain and Gas Products    |
| <input type="checkbox"/> Contractors -Sub                  | <input type="checkbox"/> Management Consultants                   | <input type="checkbox"/> Waterworks Supplies                     |
| <input type="checkbox"/> Core Drilling/Sawcutting          | <input type="checkbox"/> Marine Construction                      | <input type="checkbox"/> Welding/Cutting Products                |
| <input type="checkbox"/> Cranes & Hoists                   | <input type="checkbox"/> Mechanical Contractors                   | <input type="checkbox"/> Window Treatments                       |
| <input type="checkbox"/> Crushing                          | <input type="checkbox"/> Metal Fabrication & Erection             | <input type="checkbox"/> Woodworking                             |
| <input type="checkbox"/> Crushed Stone                     | <input type="checkbox"/> Metalworking                             | <input type="checkbox"/> Other: _____                            |
| <input type="checkbox"/> Demolition                        | <input type="checkbox"/> Natural Gas                              |  |
| <input type="checkbox"/> Design & Consulting Engineers     | <input type="checkbox"/> Pavement Marking Specialist              |  |
| <input type="checkbox"/> Design Build                      |   |  |

One free listing with any size ad. Additional listings are \$20 each. No limit. Please list new categories on this sheet.

\_\_\_\_\_ Additional Categories X \$20 = \$\_\_\_\_\_

Initial: \_\_\_\_\_ Date: \_\_\_\_\_

# MEMBERSHIP DIRECTORY & BUYERS' GUIDE

## CONNstruction MAGAZINE

### PAST ADVERTISERS

Our communications program is made possible solely through advertiser support. We appreciate the investment that our advertisers make with Connecticut Construction Industries Association and strongly encourage our members to do business with vendors that support our association. Members know that they can confidently select the quality products and services featured within the official resources of CCIA.

A.H. Harris & Sons, Inc.  
 Able Tool & Equipment  
 Adelman Sand & Gravel  
 ADF Industries  
 Advance Testing Company, Inc.  
 All-State Utility Supply/Rentals  
 American Shoring, Inc.  
 Bay Crane Service, Inc.  
 Berlin Steel Construction Company  
 BlumShapiro  
 Bobcat of Connecticut, Inc.  
 Bruen, Deldin, Didio, Assoc., Inc.  
 Call Before You Dig  
 Campbell Foundry Company  
 Carvalho & McDowell Construction, Inc.  
 Central Connecticut State University  
 Ciulla & Donofrio  
 CohnReznick  
 Concrete Systems, Inc.  
 Connecticut Ladder & Scaffolding  
 E.A. Quinn Landscape Contracting  
 East PBE, Inc.  
 Edward Ehrbar, Inc.  
 Epifano Builders  
 Fay & Wright, Inc.  
 Garcia & Milas, P.C.  
 Genalco, Inc.  
 GEODESIGN  
 H.O. Penn Machinery Co, Inc.  
 Halloran & Sage, LLP  
 Hayward Baker Corporate Office  
 Icon Equipment Distributors  
 Interstate Electrical Services Corp.  
 Joseph Merritt Company  
 Keene State College

Kelken Construction Systems  
 Kiewit Infrastructure Co.  
 Mabey Inc.  
 Manafort Brothers, Inc.  
 Marcum, LLP  
 McElroy, Deutsch, Mulvaney & Carpenter, LLP  
 McINNIS Cement  
 McInnis USA, Inc.  
 MD Drilling & Blasting  
 Microsol Resources  
 Mohawk Northeast, Inc.  
 Nano Construction Services  
 Ocean State Oil  
 OEM Controls, Inc.  
 Rain for Rent  
 Robinson & Cole, LLP  
 Safety Marking, Inc.  
 Safety Priority  
 Shawmut Equipment Company  
 Shipman & Goodwin, LLP  
 Southington Metal Fabricating Company  
 Stewart & Stevenson/Atlantic Division  
 STV  
 Superior Products Distributors, Inc.  
 The Kerin Agency, Inc.  
 The Lane Construction Corporation  
 The Roberts Agency, Inc.  
 The Suzio York Hill Companies  
 The W.I. Clark Company  
 Toce Brothers  
 Tyler Equipment Corporation  
 United Concrete Products  
 Warning Lights and Scaffolding Service, Inc.  
 Whitney & Son