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# **Truist Securities**

# Lodging

China & Europe hotels: RevPAR -30% y/y (2yr: -47%) & +324% y/y (2yr: -15%) for wk ending 11/13

2yr comp: China stays very depressed, Europe continues to gradually get "less bad"

What's Incremental To Our View

Quick take: Per STR for the week ending November 13th, hotel RevPAR in China in local currency was -30.2% y/y vs. -23.6% y/y in the prior week. Last week's RevPAR was up against a -24.1% comparable result in 2020 vs. -23.9% in the prior week. On a 2-year run-rate, which we believe is an equally if not more important KPI, RevPAR was -47.3% vs. -44.7% in the prior week's 2-year run-rate.

 Versus 2019, China continues to be meaningfully down which we see due to its "zero Covid" strategy (Seattle Times).

**Europe:** RevPAR in Europe in Euros was +324.2% y/y vs. +311.5% in the prior week. Last week's RevPAR was up against a -80.9% comparable result in 2020 and -80.3% in the prior week. On a 2-year run-rate, RevPAR was -15.5%, vs. the -18.6% in the prior week's 2-year run-rate and the trajectory of RevPAR has shown strong improvement over the past nine weeks.

• Frankly, given the uptick in Covid in Europe, we are surprised that the 2-year results have continued to improve week-over-week.

US: Overall RevPAR was +104.2%, stronger than the prior week's result of +89.7%. Last week's RevPAR was up against a -52.0% comparable result in 2020 vs. -55.8% in the prior week's 2-year run-rate. On a 2-year run-rate, RevPAR was -1.4% vs. -15.8% in the prior week's 2-year run-rate.

• Last week presented another strong performance for weekend leisure and small group travel relative to weekday business demand.

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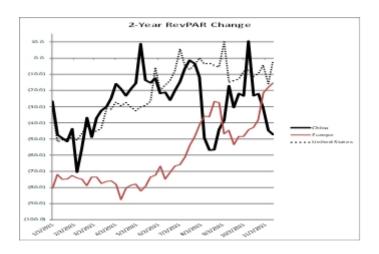
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#### What's Inside

China and Europe data and analysis following last week's results

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#### Exhibit 1: 2-Year RevPAR for China, Europe, US



Source: STR, Truist Securities research

RevPAR detail for week ending November 13th vs. trailing 28 days (see charts at end of note for graphical representations):

#### China (local currency):

- RevPAR was -30.2% y/y for the week ending November 13th, a deceleration from the -16.9% for the trailing 28 days.
- ADR was +4.1% y/y for the week ending November 13th, worse than the +5.2% for the trailing 28 days.
- Occupancy was -32.9% y/y for the week ending November 13th, a deceleration from the -21.0% for the trailing 28 days.

#### Europe (in Euros):

- RevPAR was +324.2% y/y for the week ending November 13th, an improvement from the +250.9% for the trailing 28 days.
- ADR was +60.8% y/y for the week ending November 13th, higher than the +50.4% for the trailing 28 days.
- Occupancy was +163.8% y/y for the week ending November 13th, higher than the +133.3% for the trailing 28 days.

### Additional thoughts and observations:

Hotel occupancy observations from the latest weekly STR results from China, Europe, and US:

- China: Absolute occupancy was 41.6%. By comparison, occupancy was 62.1% during the comparable week last year.
- Europe: Absolute occupancy was 57.4%. So far it has been approx. 89 weeks after occupancy first started to see rapid deceleration in Europe. By comparison, occupancy was 21.8% during the comparable week last year.
- US: Absolute occupancy was 61.6%. So far it has been approx. 88 weeks after occupancy first started to see rapid deceleration in mid-March 2020 in the US. By comparison, occupancy was 43.2% during the comparable week last year.





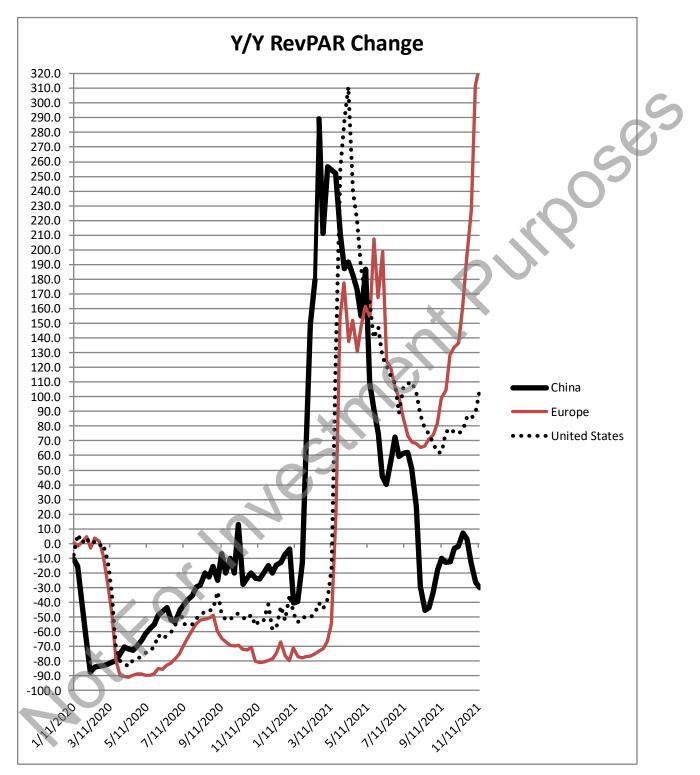
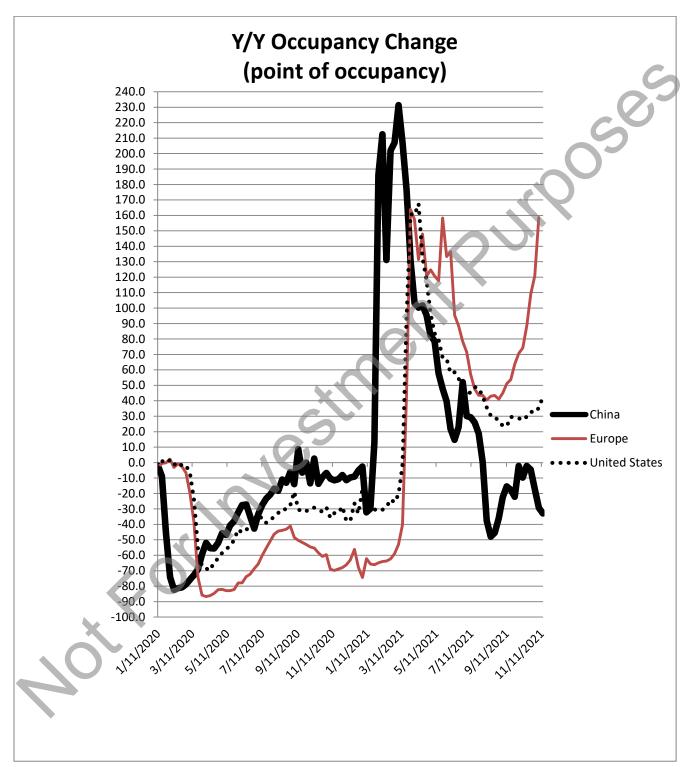


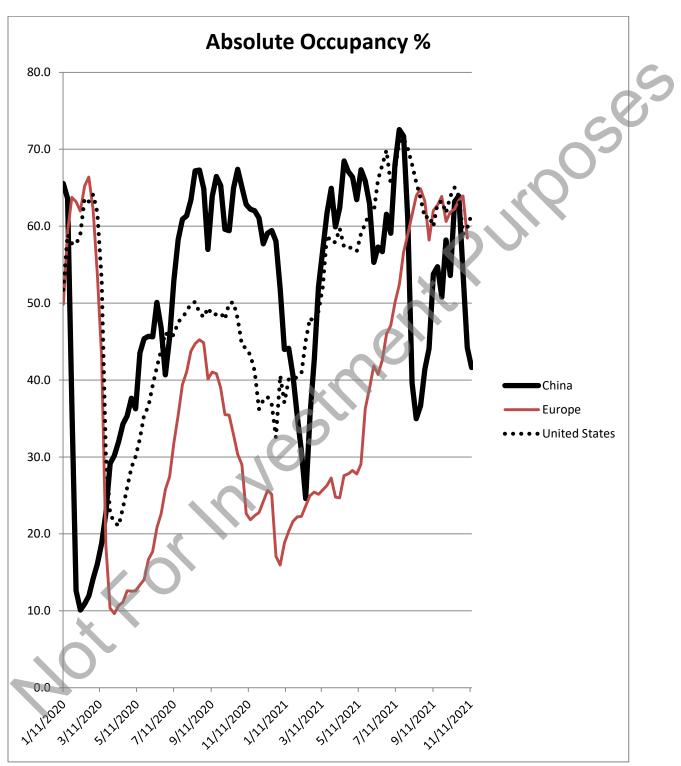
Exhibit 2: Y/Y RevPAR change for China, Europe, US











#### Exhibit 4: Absolute Occupancy % for China, Europe, US



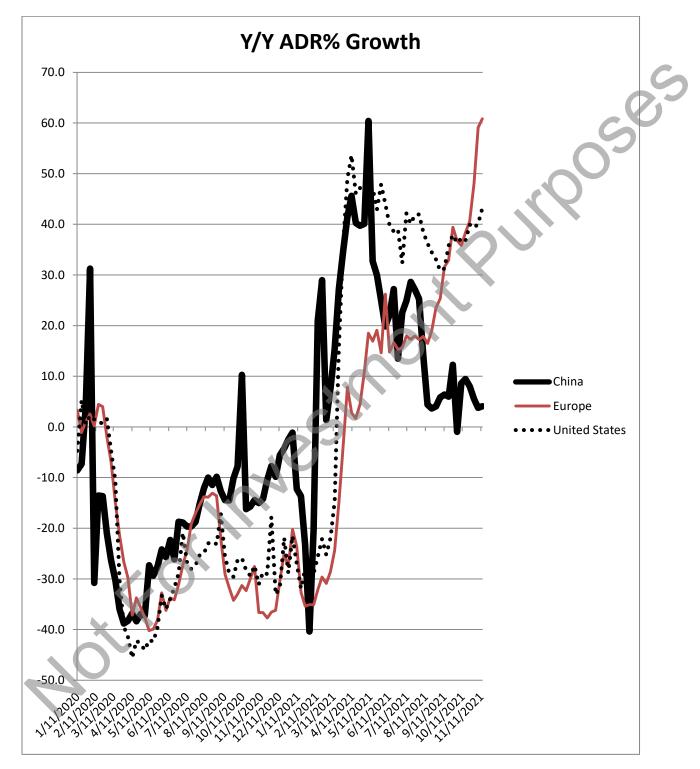


Exhibit 5: Y/Y ADR % change for China, Europe, US

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