

Lodging - US RevPAR +1.4% Y/Y Last Week; Favorable Chanukah y/y calendar shift

Relatively strong Group (RevPAR: +5.5%), especially Chicago & Orlando

What's Incremental To Our View

Overall U.S. RevPAR was +1.4% Y/Y for the week ending 12/7/2019, per STR, stronger than the prior week's result of -17.5%. (2-year stacked RevPAR was +2.0% vs -14.3% in the prior week.) Independent hotels (about 1/3rd of the data set) were +4.0% y/y. Luxury (+6.8%) was the strongest chain scale for branded hotels; Upscale was the weakest at -2.0%. Upper Midscale (-1.2%) also underperformed the industry average. Within Upper Upscale & Luxury class hotels, Group (+5.5% vs. -70.8% prior week) was stronger than Transient (+2.2% vs. -0.3% prior week).

Last week's data reflected the impact of the Chanukah calendar shift (the holiday started Sunday night, December 2nd, 2018 vs. Sunday the 22nd this year) and some wintery weather towards the end of the Thanksgiving holiday weekend.

- Day of week performance was extremely varied. Sunday RevPAR was -16.2%, Monday was -9.7%, and Tuesday was -2.7%. RevPAR growth picked up each day of week leading to ~ +12.5% RevPAR over Friday/Saturday.
- Group results were generally strong in the Top 25 markets. Chicago and Orlando had particularly strong RevPAR results which we assume is related to strong citywides: Chicago Group RevPAR was +140.2% y/y and Orlando was +64.4%. Given the size of these markets (amongst the largest hotel markets in the country) we assume the strong results in Chicago and Orlando materially contributed to the headline RevPAR results.

As a rule of thumb when analyzing the weekly data, if Group results are abnormally strong or weak, which they were last week, there is a holiday shift going on

Last week's RevPAR details:

• Luxury was the strongest chain scale: Upscale and Upper Midscale underperformed by 880 bps and 800 bps, respectively: Luxury RevPAR (+6.8%), Upper Upscale (+2.6%), Upscale (-2.0%), Upper Midscale (-1.2%), Midscale (-1.1%), and Economy (-1.2%). Independent hotels (+4.0%) outperformed the headline U.S. RevPAR.

C. Patrick Scholes 212-319-3915 patrick.scholes@suntrust.com

Gregory J. Miller 212-303-4198 gregory.j.miller@suntrust.com

Kevin Robinson 617-345-6544 kevin.robinson@suntrust.com

What's Inside

Weekly STR results and analysis



- Within Upper Upscale & Luxury class hotels, Group outperformed Transient: Transient segment (individual business and leisure travelers) RevPAR was +2.2% (vs. -0.3% last week) and Group segment RevPAR was +5.5% (vs. -70.8% last week).
- Chicago was the strongest of the top five markets: Boston (-5.0%), Chicago (+49.9%), Los Angeles (-7.5%), NYC (-3.1%), and Washington, D.C. (-2.2%).
- Other relevant markets:
 - San Francisco was moderately negative (Moscone Convention Center expected to have a very strong 4Q19 citywide calendar): RevPAR was
 -3.0% vs. -32.8% last week.
 - Florida markets were up but varied: Miami (+1.2% vs. +3.6% last week); Orlando (+23.7% vs. +5.0% last week).

The lodging stocks: We continue to favor C-Corps over hotel REITS (we favored hotel REITS for the first half of last year) and within C-Corps we prefer Buyrated WH. In an environment of low RevPAR growth combined with gradually increasing wages/margin pressures, we think returns for hotel owners is a major headwind to EBITDA growth. We believe hotel stocks, but especially hotel REIT stocks, typically work best when there is a spark to RevPAR growth and at this moment we are not seeing such sparks like we did at this time one year ago.



Weekly RevPAR Summary

		Upper Upper						Inde-					
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
9/28/2019	-0.8%	0.6%	-2.7%	-2.5%	-0.5%	-0.6%	-1.3%	0.6%	1.7%	-12.0%	-2.6%	0.2%	0.9%
10/5/2019	-7.5%	-12.9%	-11.3%	-7.9%	-5.2%	-5.1%	-4.9%	-6.1%	-18.3%	-22.3%	-5.7%	-23.1%	-12.5%
10/12/2019	-2.6%	-7.3%	-5.7%	-2.9%	-0.6%	-1.0%	-0.5%	-1.5%	-11.9%	-16.5%	-8.8%	-4.7%	-5.0%
10/19/2019	-0.7%	4.8%	-2.4%	-3.1%	-2.7%	-3.5%	-2.4%	2.5%	1.8%	-14.1%	-2.6%	-5.3%	18.5%
10/26/2019	0.0%	2.0%	-0.5%	-1.4%	-0.5%	-2.1%	-2.6%	1.5%	-5.2%	-5.7%	4.4%	-0.1%	10.9%
11/2/2019	0.3%	6.0%	3.4%	1.2%	0.2%	-3.3%	-1.9%	-3.2%	-3.4%	-7.7%	6.1%	3.4%	6.9%
11/9/2019	1.9%	2.9%	1.0%	0.3%	-0.8%	-3.3%	-1.7%	7.1%	-0.3%	-15.1%	5.7%	-9.7%	11.5%
11/16/2019	-4.2%	-1.1%	-3.9%	-5.0%	-5.9%	-6.7%	-5.1%	-3.0%	-11.0%	-20.8%	1.0%	-4.1%	-4.3%
11/23/2019	30.4%	22.2%	70.9%	50.2%	29.1%	7.3%	2.8%	10.0%	5.6%	47.3%	32.2%	75.9%	130.7%
11/30/2019	-17.5%	-7.8%	-32.9%	-29.0%	-18.3%	-8.0%	-1.7%	-3.9%	-26.2%	-47.5%	-22.4%	-44.6%	-41.7%
12/7/2019	1.4%	6.8%	2.6%	-2.0%	-1.2%	-1.1%	-1.2%	4.0%	-3.1%	-5.0%	-7.5%	49.9%	-2.2%
	Favorable	//y Chanuka shift	ıh calendar		Luxury	and Upper Up	scale led the	ndustry		Chicago and	d DC led the	e Top 5 marke	ts
1Q16	2.7%	1.6%	1.9%	2.2%	2.0%	0.0%	1.8%	4.0%	-1.2%	-3.0%	16.6%	-4.8%	3.1%
2Q16	3.5%	0.8%	2.9%	3.1%	3.2%	3.2%	3.0%	4.2%	-4.5%	1.5%	11.1%	-1.0%	3.5%
3Q16	3.3%	1.5%	2.5%	2.0%	1.8%	2.5%	3.0%	5.1%	-2.5%	-0.5%	9.3%	1.2%	5.5%
4Q16	3.2%	1.9%	0.6%	1.2%	2.2%	3.9%	4.4%	5.1%	0.9%	-1.6%	6.9%	3.3%	8.0%
1017	3.4%	2.1%	3.0%	1.0%	2 4%	3.5%	2.6%	5.2%	-1 3%	-1 1%	-2 5%	1.5%	16.1%

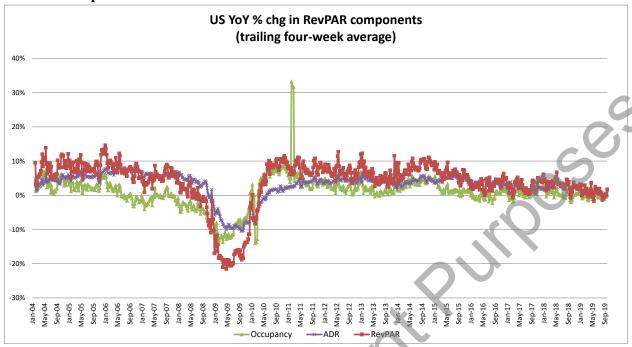
10/20/2013	0.070	2.070	-0.070	-1.70	-0.070	-2.170	-2.070	1.070	-0.2 /0	-0.1 /0	7.770	-0.170	10.570	
11/2/2019	0.3%	6.0%	3.4%	1.2%	0.2%	-3.3%	-1.9%	-3.2%	-3.4%	-7.7%	6.1%	3.4%	6.9%	
11/9/2019	1.9%	2.9%	1.0%	0.3%	-0.8%	-3.3%	-1.7%	7.1%	-0.3%	-15.1%	5.7%	-9.7%	11.5%	
11/16/2019	-4.2%	-1.1%	-3.9%	-5.0%	-5.9%	-6.7%	-5.1%	-3.0%	-11.0%	-20.8%	1.0%	-4.1%	-4.3%	
11/23/2019	30.4%	22.2%	70.9%	50.2%	29.1%	7.3%	2.8%	10.0%	5.6%	47.3%	32.2%	75.9%	130.7%	
11/30/2019	-17.5%	-7.8%	-32.9%	-29.0%	-18.3%	-8.0%	-1.7%	-3.9%	-26.2%	-47.5%	-22.4%	-44.6%	-41.7%	
12/7/2019	1.4%	6.8%	2.6%	-2.0%	-1.2%	-1.1%	-1.2%	4.0%	-3.1%	-5.0%	-7.5%	49.9%	-2.2%	
.2///2013	1.470	3.070	2.070	2.070	1.270	1.170	1.2/0	7.0 /0	3.170	0.070	7.570	.5.570	2.270	
	Favorable y	/v Chanuka	h calondar											
	. avoi able y	shift	curciludi		Luxury	and Upper Ups	cale led the i	ndustry		Chicago and	DC led the	Top 5 market	ts	
L														
1Q16	2.7%	1.6%	1.9%	2.2%	2.0%	0.0%	1.8%	4.0%	-1.2%	-3.0%	16.6%	-4.8%	3.1%	
2Q16	3.5%	0.8%	2.9%	3.1%	3.2%	3.2%	3.0%	4.2%	-4.5%	1.5%	11.1%	-1.0%	3.5%	
3Q16	3.3%	1.5%	2.5%	2.0%	1.8%	2.5%	3.0%	5.1%	-2.5%	-0.5%	9.3%	1.2%	5.5%	
4Q16	3.2%	1.9%	0.6%	1.2%	2.2%	3.9%	4.4%	5.1%	0.9%	-1.6%	6.9%	3.3%	8.0%	
1017	3.4%	2.1%	3.0%	1.0%	2.4%	3.5%	2.6%	5.2%	-1.3%	-1.1%	-2.5%	1.5%	16.1%	
2Q17	2.7%	2.3%	0.6%	0.6%	1.2%	2.4%	3.7%	5.1%	0.2%	4.4%	3.6%	0.8%	0.8%	
3Q17	1.9%	0.5%	-0.7%	0.7%	1.8%	3.5%	2.9%	3.1%	-0.9%	-0.2%	-1.2%	-5.0%	-0.6%	
4Q17	4.2%	4.5%	3.2%	3.8%	3.9%	3.7%	3.7%	4.1%	0.8%	3.7%	4.2%	-2.5%	2.2%	
1Q18	3.5%	6.6%	0.9%	2.2%	3.0%	3.8%	5.3%	3.8%	7.1%	2.6%	2.7%	5.8%	-11.0%	
2Q18	4.0%	4.9%	3.4%	2.8%	3.0%	4.1%	3.1%	4.6%	4.2%	-1.2%	0.6%	4.0%	3.1%	
3Q18	1.7%	3.3%	1.9%	0.8%	-0.5%	0.1%	1.8%	2.2%	0.7%	2.8%	1.3%	7.5%	-3.4%	
4Q18	2.4%	3.0%	1.1%	0.0%	0.5%	1.3%	2.9%	4.9%	3.5%	12.2%	3.0%	2.8%	-3.4%	
1Q19	1.5%	-0.7%	1.2%	-0.5%	0.4%	-0.1%	1.9%	3.1%	-7.1%	-2.1%	-1.7%	-4.5%	-2.4%	 _
2Q19	1.1%	1.1%	0.5%	-0.4%	0.0%	-0.7%	1.7%	2.4%		4.5%	1.6%	-0.1%	-1.5%	>
3Q19	0.7%	1.3%	1.1%	-0.5%	-0.1%	-1.0%	-0.9%	1.6%	-2.2%	-0.4%	-0.2%	-2.2%	4.5%	
						YoY % c	nange in	ADR						
-			Upper		Upper		·	Inde-	New					
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC	
9/28/2019	-0.5%	-0.2%	-1.3%	-1.4%	-0.4%	-0.5%	-0.9%	0.8%	1.3%	-5.2%	-2.6%	-0.6%	1.9%	
10/5/2019	-3.8%	-5.0%	-5.2%	-3.6%	-2.1%	-1.7%	-2.2%	-2.8%	-12.5%	-9.8%	-2.9%	-14.8%	-3.8%	
. 270/2010	0.070	3.070	J.L /0	5.070		1 /0	2.270	2.070	0 /0	2.070	0 /0	11070		

													_
_						YoY % c	change in						
			Upper		Upper			Inde-	New				
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
9/28/2019	-0.5%	-0.2%	-1.3%	-1.4%	-0.4%	-0.5%	-0.9%	0.8%	1.3%	-5.2%	-2.6%	-0.6%	1.9%
10/5/2019	-3.8%	-5.0%	-5.2%	-3.6%	-2.1%	-1.7%	-2.2%	-2.8%	-12.5%	-9.8%	-2.9%	-14.8%	-3.8%
10/12/2019	-1.2%	-3.2%	-3.0%	-1.5%	0.3%	0.7%	0.0%	0.0%	-8.6%	-8.6%	-5.5%	-3.2%	-4.6%
10/19/2019	0.2%	3.4%	-1.0%	-1.4%	-0.8%	-0.8%	-1.5%	1.9%	-0.5%	-7.3%	-2.5%	-6.0%	16.6%
10/26/2019	0.2%	1.8%	-0.5%	-1.0%	-0.2%	-0.6%	-1.7%	1.4%	-4.0%	-2.3%	3.1%	-1.9%	9.0%
11/2/2019	0.6%	4.7%	2.0%	0.7%	0.3%	-0.8%	-1.1%	-2.0%	-2.5%	-2.2%	4.1%	-0.3%	4.4%
11/9/2019	1.9%	2.5%	1.3%	0.6%	-0.1%	-1.5%	-1.3%	5.5%	-1.7%	-3.6%	4.4%	-8.2%	9.2%
11/16/2019	-0.6%	-0.1%	-0.7%	-2.1%	-1.4%	-1.3%	-2.0%	0.7%	-8.1%	-7.8%	1.3%	0.1%	-0.3%
11/23/2019	10.8%	-5.3%	20.5%	13.7%	7.9%	-0.6%	-0.7%	3.3%	1.3%	20.1%	11.4%	27.9%	48.0%
11/30/2019	-6.7%	9.0%	-12.4%	-11.7%	-6.1%	-0.7%	0.0%	0.5%	-20.0%	-25.3%	-11.8%	-26.6%	-24.4%
12/7/2019	1.6%	4.1%	2.2%	0.1%	0.1%	-0.7%	-0.7%	2.8%		-0.3%	-2.7%	29.5%	-0.4%
		-											
1Q16	3.2%	1.9%	2.7%	3.2%	2.6%	1.7%	3.3%	3.7%	-3.1%	1.4%	11.3%	-1.9%	1.1%
2Q16	2.9%	1.5%	2.2%	2.9%	2.8%	2.7%	3.4%	3.0%	-3.1%	3.3%	9.4%	0.3%	2.1%
3Q16	3.4%	1.5%	2.5%	2.7%	2.4%	3.1%	3.6%	4.4%	-2.7%	2.3%	7.5%	1.9%	3.5%
4Q16	2.6%	2.1%	1.4%	2.2%	2.0%	2.2%	3.2%	3.8%	-1.2%	1.3%	5.8%	3.9%	4.1%
1Q17	2.5%	2.3%			1.6%	1.8%		3.5%	-2.2%	0.0%	-0.2%	1.7%	13.6%
2Q17	2.2%	2.2%			1.5%	2.1%		3.5%	-1.5%	4.1%	2.8%	1.5%	2.0%
3Q17	1.4%	1.4%	0.2%	0.8%	1.2%	1.9%	2.4%	2.2%	-2.0%	0.8%	1.8%	-2.4%	0.0%
4Q17	2.4%	2.2%	1.9%	1.8%	1.8%	2.5%		2.1%	-0.2%	0.8%	4.6%	-2.0%	2.4%
1Q18	2.5%	4.5%	1.0%	1.7%	2.0%	3.0%	4.0%	3.1%	3.5%	-1.0%	4.0%	1.4%	-9.4%
2Q18	2.9%	3.5%	2.9%	2.4%	2.1%	2.6%	2.7%	3.1%	3.7%	-0.1%	2.1%	3.3%	2.4%
3Q18	2.1%	3.3%	2.4%	1.8%	1.2%	1.3%	1.2%	1.9%	1.2%	1.9%	1.1%	6.7%	-0.8%
4Q18	2.0%	3.7%	2.2%	1.6%	1.1%	0.9%	0.6%	2.9%	3.4%	5.6%	1.4%	2.2%	-2.1%
1Q19	1.1%	2.2%	2.5%	1.0%	0.8%	-0.2%	-0.3%	1.0%	-3.8%	0.7%	-1.0%	-2.4%	1.5%
2Q19	1.2%	2.5%	1.4%	0.6%	0.7%	-0.2%	0.6%	1.7%	-1.0%	3.2%	0.8%	-1.7%	0.2%
3Q19	0.8%	1.5%	1.3%	0.2%	-0.1%	-0.5%	-0.5%	1.6%	-1.9%	0.9%	-0.2%	-2.8%	4.0%

						Yo	Y % char	nge in Oc	cupancy					
	_		Upper Upper Inde-											
		U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
9/2	28/2019	-0.4%	0.8%	-1.4%	-1.1%	0.0%	-0.2%	-0.4%	-0.2%	0.5%	-7.2%	-0.1%	0.7%	-1.1%
10)/5/2019	-3.9%	-8.4%	-6.4%	-4.5%	-3.1%	-3.4%	-2.7%	-3.4%	-6.7%	-13.9%	-2.8%	-9.7%	-9.1%
10/	12/2019	-1.4%	-4.3%	-2.7%	-1.5%	-0.9%	-1.7%	-0.5%	-1.4%	-3.7%	-8.7%	-3.4%	-1.5%	-0.4%
10/	19/2019	-0.9%	1.3%	-1.4%	-1.7%	-2.0%	-2.7%	-0.9%	0.7%	2.4%	-7.4%	-0.1%	0.8%	1.6%
10/2	26/2019	-0.2%	0.2%	0.0%	-0.4%	-0.3%	-1.5%	-1.0%	0.1%	-1.2%	-3.4%	1.2%	1.8%	1.8%
11	/2/2019	-0.3%	1.3%	1.3%	0.5%	0.0%	-2.5%	-0.8%	-1.2%	-0.9%	-5.6%	2.0%	3.7%	2.4%
11	/9/2019	0.1%	0.4%	-0.3%	-0.3%	-0.8%	-1.8%	-0.4%	1.5%	1.4%	-11.8%	1.2%	-1.7%	2.1%
11/	16/2019	-3.6%	-1.0%	-3.3%	-3.0%	-4.6%	-5.5%	-3.2%	-3.7%	-3.2%	-14.1%	-0.3%	-4.2%	-3.9%
11/2	23/2019	17.7%	29.0%	41.8%	32.1%	19.7%	8.0%	3.5%	6.5%	4.3%	22.7%	18.6%	37.5%	55.8%
11/3	30/2019	-11.6%	-15.4%	-23.5%	-19.6%	-13.0%	-7.4%	-1.7%	-4.4%	-7.7%	-29.7%	-12.1%	-24.6%	-22.9%
12	2/7/2019	-0.2%	2.6%	0.4%	-2.0%	-1.3%	-0.5%	-0.5%	1.2%	-1.7%	-4.7%	-4.9%	15.8%	-1.9%
			•											
	1Q16	-0.5%	-0.3%	-0.8%	-0.9%	-0.6%	-1.7%	-1.5%	0.3%	2.0%	-4.3%	4.7%	-3.0%	2.0%
	2Q16	0.6%	-0.7%	0.7%	0.2%	0.4%	0.5%	-0.4%	1.2%	-1.4%	-1.7%	1.5%		1.3%
	3Q16	0.0%	0.0%	-0.1%	-0.6%	-0.6%	-0.6%	-0.6%	0.7%	0.3%	-2.8%	1.7%	-0.7%	1.9%
_	4Q16	0.6%	-0.2%	-0.8%	-1.0%	0.2%	1.7%		1.2%	2.2%	-2.8%	1.0%		3.7%
_	1Q17	0.9%	-0.2%	0.6%	-0.3%	0.7%	1.6%		1.6%	1.0%	-1.1%	-2.4%		2.2%
	2Q17	0.5%	0.1%	-0.6%	-1.1%	-0.3%	0.4%		1.6%	1.7%	0.3%	0.8%		-1.2%
	3Q17	0.5%	-0.9%	-0.9%	-0.1%	0.6%	1.6%		0.9%	1.1%	-1.0%	-2.9%		-0.5%
	4Q17	1.8%	2.2%	1.3%	2.0%	2.1%	1.2%		2.0%	1.0%	2.8%	-0.3%		-0.2%
	1Q18	0.9%	2.1%	0.0%	0.5%	1.1%	0.9%		0.7%	3.5%	3.7%	-1.3%		-1.8%
	2Q18	1.1%	1.3%	0.5%	0.4%	0.9%	1.5%		1.5%	0.5%	-1.1%	-1.4%		0.7%
	3Q18	-0.4%	0.0%	-0.5%	-1.0%	-1.7%	-1.1%		0.3%	-0.5%	0.9%	0.2%		-2.6%
	4Q18	0.4%	-0.7%	-1.1%	-1.6%	-0.6%	0.4%		1.9%	0.1%	6.3%	1.6%		-1.3%
	1Q19	0.4%	-2.8%	-1.3%	-1.4%	-0.5%	0.0%		2.1%	-3.5%	-2.8%	-0.7%		-3.8%
	2Q19	-0.1%	-1.4%	-0.9%	-1.0%	-0.7%	-0.6%		0.7%	-0.7%	1.3%	0.8%		-1.7%
	3Q19	-0.1%	-0.2%	-0.2%	-0.7%	0.0%	-0.5%	-0.4%	0.0%	-0.3%	-1.4%	0.1%	0.6%	0.4%

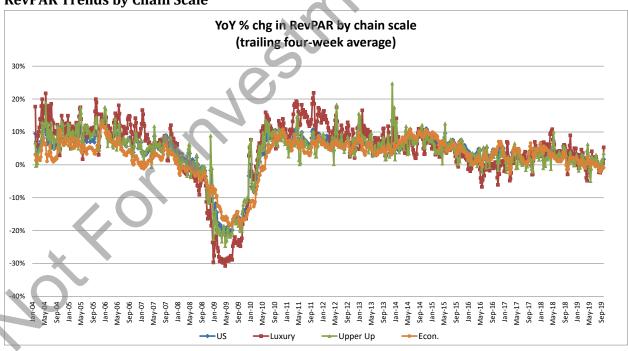
Source: STR data, STRH research

RevPAR Component Trends



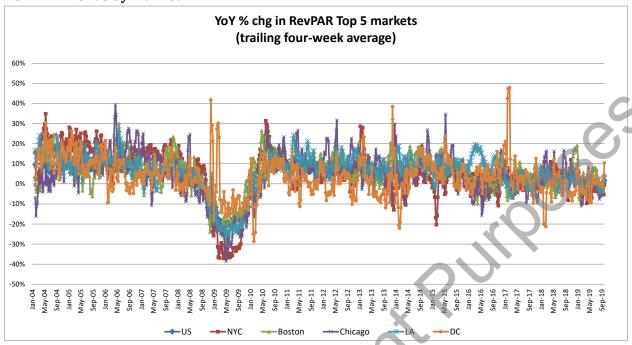
Source: STR data, STRH research

RevPAR Trends by Chain Scale



Source: STR data, STRH research

RevPAR Trends by Market



Source: STR data, STRH research



Price Target/Risks Summary

	-1/5	Price			% upside down-	2020E Valuation EBITDA	2020E As Reported EBITDA	Target EV/EBITDA	
_odging	TKR	12/10/19	Rating	PT*	side	(\$M)* **	(\$M)*	Multiple	Risks
Choice Hotels	CHH	\$97.28	Hold	\$87	-11%	\$393	\$393	14.0X	Upside risk: conservative guidance. Downside risk: slowdown in development opportunities.
DiamondRock Hospitality	DRH	\$10.48	Hold	\$9	-14%	\$245	\$245	11.5X	Upside risk: specific markets (esp. NYC) perform better than expect Downside risk: company unable to locate properties to buy.
Host Hotels & Resorts	HST	\$17.90	Hold	\$18	1%	\$1,328	\$1,328	12.0X	Upside risk: the company increases dividends by more than expecte NYC outperforms or is sold down at attractive multiples. Downside risk: Group underperforms. NYC hotels underperform and asset sales do not happen.
									Upside risk: Transient and group trends outperform expectations
Hyatt Hotels	Н	\$79.96	Hold	\$79	-1%	\$733	\$768	13.2X	Downside risk: ongoing misexecution and volatility. Upside risk: Accelerating tour flow, FCF generation and declining consumer defaults. Downside risk: 3rd party induced defaults worse
Bluegreen Vacations Corporation	BXG	\$10.16	Hold	\$11	7%	\$106	\$106	7.8X	Middle market customers underperform. Downside risk: Disruption in a major market (HGV more concentrate
Hilton Grand Vacations	HGV	\$34.46	Buy	\$42	23%	\$412	\$439	11.0X	than peers), issues with Japanese customer (HGV more exposed the peers), difficulty sourcing additional fee-for-service inventory deals. Upside risk: Macro lodging trends improve beyond expectations.
Hilton	HLT	\$104.70	Hold	\$99	-5%	\$2,378	\$2,481	14.8X	Downside risk: slowing pipeline 2020 is a recession year in the U.S. Upside Risk: Significant U.S. macroeconomic improvement results in large recovery in transient comporate demand (and consequential >40 bps RevPAR (improvement). Owned assets sell for premium prices relative to MAR expectations.
Marriott International	MAR	\$140.57	Hold	\$128	-9%	\$3,446	\$3,760	14.9X	Downside Risk: 2020 is a recession year in the US. Geopolitical ar policy risks negatively impact lodging demand.
Marriott Vacations	VAC	\$124.98	Buy	\$155	24%	\$831	\$865	11.1X	Downside risk; M&A story fades and multiples revert to historical lev
Park Hotels & Resorts	PK	\$24.41	Buy	\$27	11%	\$871	\$886	12.0X	Downside risk: Significant supply growth, macroeconomic challenges/shocks, higher than expected labor costs.
Pebblebrook Hotel Trust***	PEB	\$26.74	Hold	\$26	-3%	\$462	\$462	14.0X	Üsgide Risks: Material near-term incremental EBITDA from Legacy I assets. Downside Risks: Planned asset sales do not materialize expected and/or at lower-than-expected pricing. Incremental EBITD from major CapEx investments take longer than anticipated, resultin multiple contraction.
Playa Hotels & Resorts	PLYA	\$7.62	Buy	\$10	31%	\$173	\$180	11.5X	Downside risk: demand shock, hurricanes, inability to complete 20 growth initiatives, country-specific risks (emerging market portfolio
RLJ Lodging Trust***	RLJ	\$17.22	Sell	\$15	-13%	\$390	\$402	11.0X	Upside risk: RevPAR reaccelerates due to macroeconomic improvements, leading to estimate revisions and multiple expansion Upside risk:recovering group demand better than expected, better ma
Ryman Hospitality Properties	RHP	\$85.49	Hold	\$83	-3%	\$541	\$527	12.6X	recovery. Downside risk: booking issues stickier than expected. Upside risk: Recovery of corporate demand in SHO's markets. Abo
								>	average group bookings in Orlando and Boston Park Plaza post-mee space expansions.
Sunstone Hotel Investors	SHO	\$13.99	Hold	\$14	0%	\$304	\$304	11.5X	Downside risk: Weaker than expected demand trends following cap investment projects.
/ail Resorts, Inc.	MTN	\$232.96	Buy	\$270	16%	\$807	\$807	15.0X	Downside risk: Economic conditions, competition for vacation and dollars, stagnant skier visitation, an aging customer, and climate cha
Wyndham Destinations	WYND	\$48.80	Buy	\$76	56%	\$1,030	\$1,049	9.2X	Downside risk: The timeshare business is especially wulnerable to economic softness. There are potential execution risks post the spir
Wyndham Hotels & Resorts	WH	\$57.69	Buy	\$68	18%	\$635	\$657	13.0X	Downside risk: Slowdown in development opportunities. La Quinta synergies below expectations.

*** Covered by Gregory J. Miller

Source: FactSet, STRH research



WH: Valuation and Risks

Our price target of \$68 for WH is based on a 13.0x multiple (in line with portfolio quality/RevPAR relative to peers) of our 2020 EBITDA estimate.

Downside risk: slowdown in development opportunities. La Quinta synergies below expectations. La Quinta integration takes longer than anticipated. Macro demand headwinds.

Companies Mentioned in This Note

Bluegreen Vacations Corporation (BXG, \$10.16, Hold, C. Patrick Scholes)

Choice Hotels International, Inc. (CHH, \$97.28, Hold, C. Patrick Scholes)

DiamondRock Hospitality Company (DRH, \$10.48, Hold, C. Patrick Scholes)

Hyatt Hotels Corporation (H, \$79.96, Hold, C. Patrick Scholes)

Hilton Grand Vacations Inc. (HGV, \$34.46, Buy, C. Patrick Scholes)

Hilton Worldwide Holdings Inc. (HLT, \$104.70, Hold, C. Patrick Scholes)

Host Hotels & Resorts, Inc. (HST, \$17.90, Hold, C. Patrick Scholes)

Marriott International, Inc. (MAR, \$140.57, Hold, C. Patrick Scholes)

Vail Resorts, Inc. (MTN, \$232.96, Buy, C. Patrick Scholes)

Pebblebrook Hotel Trust (PEB, \$26.74, Hold, Gregory Miller)

Park Hotels & Resorts Inc. (PK, \$24.41, Buy, C. Patrick Scholes)

Playa Hotels & Resorts N.V. (PLYA, \$7.62, Buy, C. Patrick Scholes)

Ryman Hospitality Properties, Inc. (RHP, \$85.49, Hold, C. Patrick Scholes)

RLJ Lodging Trust (RLJ, \$17.22, Sell, Gregory Miller)

Sunstone Hotel Investors, Inc. (SHO, \$13.99, Hold, C. Patrick Scholes)

Marriott Vacations Worldwide Corporation (VAC, \$124.98, Buy, C. Patrick Scholes)

Wyndham Hotels & Resorts, Inc. (WH, \$57.69, Buy, C. Patrick Scholes)

Wyndham Destinations, Inc. (WYND, \$48.80, Buy, C. Patrick Scholes)

Analyst Certification

- I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.
- I, Gregory J. Miller, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

Required Disclosures

The following company is a client of SunTrust Robinson Humphrey, Inc. for non-securities-related services within the last 12 months: WH-US

SunTrust Robinson Humphrey, Inc. or an affiliate has received compensation for non-securities related services within the last 12 months: WH-US

Analyst compensation is based upon stock price performance, quality of analysis, communication skills, and the overall revenue and profitability of the firm, including investment banking revenue.

As a matter of policy and practice, the firm prohibits the offering of favorable research, a specific research rating or a specific target price as consideration or inducement for the receipt of business or compensation. In addition, associated persons preparing research reports are prohibited from owning securities in the subject companies.



STRH Ratings System for Equity Securities

Dissemination of Research

SunTrust Robinson Humphrey (STRH) seeks to make all reasonable efforts to provide research reports simultaneously to all eligible clients. Reports are available as published in the restricted access area of our website to all eligible clients who have requested a password. Institutional investors, corporates, and members of the Press may also receive our research via third party vendors including: Thomson Reuters, Bloomberg, FactSet, and S&P Capital IQ. Additional distribution may be done by sales personnel via email, fax, or other electronic means, or regular mail.

For access to third party vendors or our Research website; https://suntrustlibrary.bluematrix.com/client/library.jsp.

Please email the Research Department at mailto:STRHEquityResearchDepartment@suntrust.com or contact your STRH sales representative.

STRH Rating System for Equity Securities

SunTrust Robinson Humphrey (STRH) rates individual equities using a three-tiered system. Each stock is rated relative to the broader market (generally the S&P 500) over the next 12-18 months (unless otherwise indicated).

Buy (B) – the stock's total return is expected to outperform the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

Hold (H) – the stock's total return is expected to perform in line with the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

Sell (S) – the stock's total return is expected to underperform the S&P 500 or relevant benchmark over the next 12-18 months (unless otherwise indicated)

Not Rated (NR) - STRH does not have an investment rating or opinion on the stock

Coverage Suspended (CS) – indicates that STRH's rating and/or target price have been temporarily suspended due to applicable regulations and/or STRH Management discretion. The previously published rating and target price should not be relied upon.



STRH analysts have a price target on the stocks that they cover, unless otherwise indicated. The price target represents that analyst's expectation of where the stock will trade in the next 12-18 months (unless otherwise indicated). If an analyst believes that there are insufficient valuation drivers and/or investment catalysts to derive a positive or negative investment view, they may elect with the approval of STRH Research Management not to assign a target price; likewise certain stocks that trade under \$5 may exhibit volatility whereby assigning a price target would be unhelpful to making an investment decision. As such, with Research Management's approval, an analyst may refrain from assigning a target to a sub-\$5 stock.

Legend for Rating and Price Target History Charts:

B = Buy

H = Hold

S = Sell

D = Drop Coverage

CS = Coverage Suspended

NR = Not Rated

I = Initiate Coverage

T = Transfer Coverage

SunTrust Robinson Humphrey ratings distribution (as of 12/11/2019):

Coverage Univers	e		Investment Banking Clients Past 12 Mont						
Rating	Count	Percent	Rating	Count Percent					
Buy	412	61.04%	Buy	138 33.50%					
Hold	255	37.78%	Hold	53 20.78%					
Sell	8	1.19%	Sell	1 12.50%					

Other Disclosures

Information contained herein has been derived from sources believed to be reliable but is not guaranteed as to accuracy and does not purport to be a complete analysis of the security, company or industry involved. This report is not to be construed as an offer to sell or a solicitation of an offer to buy any security. SunTrust Robinson Humphrey, Inc. and/or its officers or employees may have positions in any securities, options, rights or warrants. The firm and/or associated persons may sell to or buy from customers on a principal basis. Investors may be prohibited in certain states from purchasing some overthe-counter securities mentioned herein. Opinions expressed are subject to change without notice.

SunTrust Robinson Humphrey, Inc.'s research is provided to and intended for use by Institutional Accounts as defined in FINRA Rule 4512(c). The term "Institutional Account" shall mean the account of: (1) a bank, savings and loan association, insurance company or registered investment company; (2) an investment adviser registered either with the SEC under Section 203 of the Investment Advisers Act or with a state securities commission (or any agency or office performing like functions); or (3) any other person (whether a natural person, corporation, partnership, trust or otherwise) with total assets of at least \$50 million.

SunTrust Robinson Humphrey, Inc. is a registered broker-dealer and a member of FINRA and SIPC. It is a service mark of Truist Financial Corporation. SunTrust Robinson Humphrey, Inc. is owned by Truist Financial Corporation and affiliated with SunTrust Investment Services, Inc. and BB&T Securities, LLC. Despite this affiliation, securities recommended, offered, sold by, or held at SunTrust Robinson Humphrey, Inc., SunTrust Investment Services, Inc. or BB&T Securities, LLC (i) are not insured by the Federal Deposit Insurance Corporation; (ii) are not deposits



or other obligations of any insured depository institution (including Truist Bank); and (iii) are subject to investment risks, including the possible loss of the principal amount invested. Truist Bank may have a lending relationship with companies mentioned herein.

Please see our Disclosure Database to search by ticker or company name for the current required disclosures, including valuation and risks, Link: https://suntrust.bluematrix.com/sellside/Disclosures.action

Please visit the STRH equity research library for current reports and the analyst roster with contact information, Link (password protected): STRH RESEARCH LIBRARY

SunTrust Robinson Humphrey, Inc., member FINRA and SIPC. Truist and SunTrust Robinson Humphrey are service marks of Truist Financial Corporation.

If you no longer wish to receive this type of communication, please request removal by sending an email to STRHEquityResearchDepartment@SunTrust.com

© SunTrust Robinson Humphrey, Inc. 2019. All rights reserved. Reproduction or quotation in whole or part without permission is forbidden.

ADDITIONAL INFORMATION IS AVAILABLE at our website, www.suntrustrh.com, or by writing to:SunTrust Robinson Humphrey, Research Department, 3333 Peachtree Road N.E., Atlanta, GA 30326-1070