

# Lodging - US RevPAR -0.6% Y/Y Last Week; Soft results again on a clean comp

Relative outperformance for Upper Up. & Indpts kept headline from being worse

#### What's Incremental To Our View

Overall U.S. RevPAR was -0.6% Y/Y for the week ending 8/17/2019, per STR, a slight improvement from the prior week's result of -1.0%. (2-year stacked RevPAR was +2.3% vs +4.8% in the prior week.) Independent hotels (about 1/3rd of the data set) were +0.9% y/y. Upper Upscale (+0.5%) was the strongest chain scale for branded hotels; Luxury was the weakest at -3.6%. Upper Midscale (-1.5%) and Midscale (-2.3%) underperformed the industry average. Within Upper Upscale & Luxury class hotels, Group (+3.1% vs. +2.4% prior week) outperformed Transient (-1.2% vs. -1.4% prior week).

In a continuation of trends over the last several weeks, overall RevPAR was flattish to slightly down although the headline national RevPAR of -0.6% was bolstered by relative strength in Upper Upscale (likely Group related) and Independents (+0.9%). Ex-independents, national RevPAR would have been down over 1%. More concerning to us is the more recent trend of ADR growth being negative in the chain scales (all were down ex-Upper Upscale last week). Moderate ADR declines generally represent a relatively bigger hit to profitability than moderately negative occupancy.

• While one week does not make a trend, we also noticed that weekend performance was relatively weaker than weekday performance. Weekend RevPAR of -2.6% was weaker than Monday-Wednesday RevPAR of +0.9% (a 350 bps spread). Given that August is a leisure heavy month and weekend is inherently leisure focused, the relatively weaker leisure results last week are notable to us as representing potential y/y softness in summer vacation travel.

For the month of August, we estimate that full-service branded domestic hotels (the typical Hilton [HLT, Hold], Hyatt [H, Hold], or Marriott [MAR, Hold] hotel) will finish at approximately flat to -1%. We estimate that the overall industry will finish approximately flat to -1%. Please note that reported monthly results include hotels that are not in the weekly data set.

#### Last week's RevPAR details:

• Upper Upscale was the strongest chain scale: Upscale and Upper Midscale underperformed by 230 bps and 200 bps, respectively. Luxury RevPAR (-3.6%), Upper Upscale (+0.5%), Upscale (-1.8%), Upper Midscale (-1.5%), Midscale (-2.3%), and Economy (-2.0%). Independent hotels (+0.9%) outperformed headline U.S. RevPAR.

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#### What's Inside

Weekly STR results and analysis



- Within Upper Upscale & Luxury class hotels, Group outperformed Transient: Transient segment (individual business and leisure travelers) RevPAR was -1.2% (vs. -1.4% last week) and Group segment RevPAR was +3.1% (vs. +2.4% last week).
- DC (+2.4%) was the strongest of the top five markets: Boston (+1.0%), Chicago (-12.2%), LA (-4.2%), and NYC (-2.4%)
- Other relevant markets:
  - San Francisco was up (Moscone Convention Center expansion and renovation completed): RevPAR was +2.4% vs. -3.0% last week.
  - Florida markets were down: Miami (-5.9% vs. -3.5% last week); Orlando (-9.0% vs. +1.3% last week).

The lodging stocks: We continue to favor C-Corps over hotel REITS (we favored hotel REITS for the first half of last year) and within C-Corps we prefer Buyrated WH. In an environment of low RevPAR growth combined with gradually increasing wages/margin pressures, we think returns for hotel owners is a major headwind to EBITDA growth. Hotel stocks, but especially hotel REIT stocks, typically work best when there is a spark to RevPAR growth and at this moment we are not seeing such sparks like we did at this time one year ago.



## **Weekly RevPAR Summary**

			Upper		Upper			Inde-	New				
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
6/8/2019	-0.8%	0.2%	-0.5%	-1.9%	-1.9%	-2.9%	-0.5%	-0.2%	-4.0%	-0.9%	1.9%	-2.5%	-3.8%
6/15/2019	1.3%	2.7%	3.3%	0.0%	0.3%	-0.9%	0.5%	0.9%	-6.2%	12.8%	4.9%	3.1%	2.9%
6/22/2019	0.2%	0.5%	0.7%	-0.6%	0.1%	-1.1%	-0.8%	0.2%	-5.8%	2.8%	2.6%	-4.0%	4.0%
6/29/2019	0.9%	0.8%	1.0%	0.0%	0.3%	-1.4%	-1.5%	2.0%	4.5%	3.3%	-4.3%	-4.3%	-0.6%
7/6/2019	5.2%	5.7%	7.2%	4.4%	5.7%	3.6%	4.0%	4.6%	0.9%	9.7%	1.3%	0.3%	10.1%
7/13/2019	-2.9%	-3.0%	-3.3%	-3.7%	-3.1%	-3.8%	-2.8%	-2.6%	-4.6%	-4.0%	-0.5%	-6.9%	-3.8%
7/20/2019	0.0%	-0.4%	-0.4%	-0.2%	0.3%	-0.4%	-1.0%	-0.1%	-4.5%	3.0%	-2.9%	-6.8%	2.3%
7/27/2019	-1.6%	-3.1%	-2.3%	-2.4%	-1.4%	-1.9%	-2.3%	-0.9%	-6.4%	-2.2%	-5.1%	-8.0%	2.1%
8/3/2019	-1.1%	-2.6%	-1.0%	-1.5%	-0.3%	-1.4%	-1.8%	-1.3%	-3.4%	-10.7%	-2.9%	-9.0%	-1.4%
8/10/2019	-1.0%	-0.3%	0.2%	-2.0%	-1.8%	-3.0%	-2.7%	-0.2%	1.0%	4.6%	-4.3%	3.8%	-2.6%
8/17/2019	-0.6%	-3.6%	0.5%	-1.8%	-1.5%	-2.3%	-2.0%	0.9%	-2.4%	1.0%	-4.2%	-12.2%	2.4%

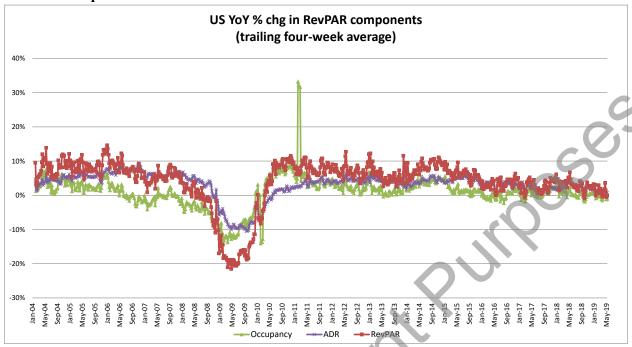
		o; Group mo r than Transi			Upper Upso	ale and Uppe indust		ed" the		DC and Boston led the Top 5 markets					
1Q16	2.7%	1.6%	1.9%	2.2%	2.0%	0.0%	1.8%	4.0%	-1.2%	-3.0%	16.6%	-4.8%	3.1%		
2Q16	3.5%	0.8%	2.9%	3.1%	3.2%	3.2%	3.0%	4.2%	-4.5%	1.5%	11.1%	-1.0%	3.5%		
3Q16	3.3%	1.5%	2.5%	2.0%	1.8%	2.5%	3.0%	5.1%	-2.5%	-0.5%	9.3%	1.2%	5.5%		
4Q16	3.2%	1.9%	0.6%	1.2%	2.2%	3.9%	4.4%	5.1%	0.9%	-1.6%	6.9%	3.3%	8.09		
1Q17	3.4%	2.1%	3.0%	1.0%	2.4%	3.5%	2.6%	5.2%	-1.3%	-1.1%	-2.5%	1.5%	16.19		
2Q17	2.7%	2.3%	0.6%	0.6%	1.2%	2.4%	3.7%	5.1%	0.2%	4.4%	3.6%	0.8%	0.89		
3Q17	1.9%	0.5%	-0.7%	0.7%	1.8%	3.5%	2.9%	3.1%	-0.9%	-0.2%	-1.2%	-5.0%	-0.69		
4Q17	4.2%	4.5%	3.2%	3.8%	3.9%	3.7%	3.7%	4.1%	0.8%	3.7%	4.2%	-2.5%	2.2		
1Q18	3.5%	6.6%	0.9%	2.2%	3.0%	3.8%	5.3%	3.8%	7.1%	2.6%	2.7%	5.8%	-11.0°		
2Q18	4.0%	4.9%	3.4%	2.8%	3.0%	4.1%	3.1%	4.6%	4.2%	-1.2%	0.6%	4.0%	3.19		
3Q18	1.7%	3.3%	1.9%	0.8%	-0.5%	0.1%	1.8%	2.2%	0.7%	2.8%	1.3%	7.5%	-3.4		
4Q18	2.4%	3.0%	1.1%	0.0%	0.5%	1.3%	2.9%	4.9%	3.5%	12.2%	3.0%	2.8%	-3.4		
1Q19	1.5%	-0.7%	1.2%	-0.5%	0.4%	-0.1%	1.9%	3.1%	-7.1%	-2.1%	-1.7%	-4.5%	-2.4		

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	U.S.	Luxurv		Upscale		Midscale	Economy		York	Boston	LA	Chicago	DC
6/8/2019	0.5%	2.1%	0.8%	0.0%	0.0%	-0.5%	0.3%	0.5%	-3.3%	-1.3%	1.6%	-2.2%	-1.1%
6/15/2019	1.9%	2.5%	3.0%	0.7%	0.9%	0.4%	1.2%	2.1%		9.2%	2.6%	-0.5%	4.0%
6/22/2019	0.8%	1.9%	1.2%	-0.3%	0.3%	-0.2%	0.4%	1.0%	-4.9%	3.5%	1.5%		3.9%
6/29/2019	1.4%	1.8%	1.9%	0.7%	0.2%	-0.5%	0.0%	2.4%	4.0%	4.7%	-0.7%	-2.6%	1.2%
7/6/2019	2.6%	3.6%	2.8%	1.1%	1.6%	1.7%	2.4%	3.2%	-0.8%	3.0%	1.4%	-3.5%	6.1%
7/13/2019	-0.6%	-0.1%	-0.1%	-1.1%	-0.6%	-1.0%	-1.4%	-0.3%		-0.7%	1.9%	-4.5%	0.8%
7/20/2019	0.5%	0.1%	0.5%	0.0%	0.6%	0.3%	-0.4%	0.7%	-3.7%	2.6%	-1.2%	-5.5%	1.4%
7/27/2019	-0.5%	-1.6%	-0.4%	-0.9%	-0.4%	-0.7%		-0.3%	-4.6%	-0.1%	-2.5%	-5.1%	3.7%
8/3/2019	-0.3%	0.3%	0.5%	-0.5%	-0.4%	-0.7%	-0.7%	-0.3 % -0.3 %	-2.4%	-5.0%	-1.4%	-6.3%	1.1%
8/10/2019	0.4%	0.5%	1.4%	-0.5%	-0.5%	-0.8%				4.0%	-1.5%	0.8%	1.3%
8/17/2019	0.4%	-0.1%	1.2%	-0.7%	-0.5%	-0.9%	-0.9%	1.8%	-1.9%	0.1%	-2.2%	-8.0%	2.9%
1Q16	3.2%	1.9%	2.7%	3.2%	2.6%	1.7%	3.3%	3.7%	-3.1%	1.4%	11.3%	-1.9%	1.1%
2Q16	2.9%	1.5%	2.7%	2.9%	2.8%	2.7%	3.4%	3.7%		3.3%	9.4%	0.3%	2.1%
3Q16	3.4%	1.5%	2.5%	2.7%	2.6%	3.1%	3.6%	4.4%	-2.7%	2.3%	7.5%	1.9%	3.5%
4Q16	2.6%	2.1%	1.4%	2.7%	2.0%	2.2%	3.2%	3.8%	-1.2%	1.3%	5.8%	3.9%	4.1%
1Q17	2.5%	2.3%	2.4%	1.3%	1.6%	1.8%	2.4%	3.5%	-2.2%	0.0%	-0.2%	1.7%	13.6%
2Q17	2.2%	2.2%	1.2%	1.7%	1.5%	2.1%	2.3%	3.5%	-1.5%	4.1%	2.8%	1.5%	2.0%
3Q17	1.4%	1.4%	0.2%	0.8%	1.2%	1.9%		2.2%	-2.0%	0.8%	1.8%	-2.4%	0.0%
4Q17	2.4%	2.2%	1.9%	1.8%	1.8%	2.5%	3.4%	2.1%	-0.2%	0.8%	4.6%	-2.0%	2.4%
1Q18	2.5%	4.5%	1.0%	1.7%	2.0%	3.0%	4.0%	3.1%	3.5%	-1.0%	4.0%	1.4%	-9.4%
2Q18	2.9%	3.5%	2.9%	2.4%	2.1%	2.6%	2.7%	3.1%	3.7%	-0.1%	2.1%	3.3%	2.4%
3Q18	2.1%	3.3%	2.4%	1.8%	1.2%	1.3%	1.2%	1.9%	1.2%	1.9%	1.1%	6.7%	-0.8%
4Q18	2.0%	3.7%	2.2%	1.6%	1.1%	0.9%	0.6%	2.9%	3.4%	5.6%	1.4%	2.2%	-2.1%
1Q19	1.1%	2.2%	2.5%	1.0%	0.8%	-0.2%	-0.3%	1.0%	-3.8%	0.7%	-1.0%	-2.4%	1.5%
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					Yo	Y % char	nge in Oc	cupancy					
			Upper		Upper			Inde-	New				
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
6/8/2019	-1.3%	-1.9%	-1.4%	-1.8%	-1.9%	-2.4%	-0.8%	-0.7%	-0.7%	0.4%	0.4%	-0.3%	-2.7%
6/15/2019	-0.6%	0.3%	0.3%	-0.7%	-0.6%	-1.3%	-0.7%	-1.2%	-2.0%	3.3%	2.3%	3.6%	-1.1%
6/22/2019	-0.6%	-1.3%	-0.6%	-0.3%	-0.2%	-0.9%	-1.2%	-0.8%	-0.9%	-0.7%	1.1%	-0.6%	0.1%
6/29/2019	-0.5%	-1.1%	-0.9%	-0.6%	0.0%	-0.9%	-1.4%	-0.4%	0.4%	-1.4%	-3.7%	-1.7%	-1.8%
7/6/2019	2.6%	2.0%	4.4%	3.3%	4.1%	1.9%	1.6%	1.3%	1.7%	6.5%	-0.1%	3.9%	3.7%
7/13/2019	-2.4%	-3.0%	-3.2%	-2.6%	-2.5%	-2.8%	-1.4%	-2.3%	-0.7%	-3.3%	-2.3%	-2.5%	-4.5%
7/20/2019	-0.5%	-0.6%	-0.9%	-0.2%	-0.3%	-0.7%	-0.6%	-0.7%	-0.9%	0.4%	-1.7%	-1.3%	0.9%
7/27/2019	-1.0%	-1.5%	-1.9%	-1.5%	-0.9%	-1.2%	-1.3%	-0.6%	-1.9%	-2.1%	-2.6%	-3.1%	-1.5%
8/3/2019	-0.8%	-2.9%	-1.5%	-0.9%	0.0%	-0.7%	-1.0%	-1.0%	-1.1%	-6.0%	-1.5%	-2.9%	-2.5%
8/10/2019	-1.4%	-0.8%	-1.2%	-1.5%	-1.2%	-2.2%	-1.7%	-1.3%	1.4%	0.5%	-2.8%	2.9%	-3.9%
8/17/2019	-1.0%	-3.5%	-0.7%	-1.1%	-1.0%	-1.4%	-1.1%	-0.9%	-0.5%	0.9%	-2.1%	-4.6%	-0.5%
		•											
1Q16	-0.5%	-0.3%	-0.8%	-0.9%	-0.6%	-1.7%	-1.5%	0.3%	2.0%	-4.3%	4.7%	-3.0%	2.0%
2Q16	0.6%	-0.7%	0.7%	0.2%	0.4%	0.5%	-0.4%	1.2%	-1.4%	-1.7%	1.5%	-1.4%	1.3%
3Q16	0.0%	0.0%	-0.1%	-0.6%	-0.6%	-0.6%	-0.6%	0.7%	0.3%	-2.8%	1.7%	-0.7%	1.9%
4Q16	0.6%	-0.2%	-0.8%	-1.0%	0.2%	1.7%		1.2%	2.2%	-2.8%	1.0%	-0.5%	3.7%
1Q17	0.9%	-0.2%	0.6%	-0.3%	0.7%	1.6%		1.6%	1.0%	-1.1%	-2.4%	-0.2%	2.2%
2Q17	0.5%	0.1%	-0.6%	-1.1%	-0.3%	0.4%		1.6%	1.7%	0.3%	0.8%	-0.7%	-1.2%
3Q17	0.5%	-0.9%	-0.9%	-0.1%	0.6%	1.6%		0.9%	1.1%	-1.0%	-2.9%	-2.7%	-0.5%
4Q17	1.8%	2.2%	1.3%	2.0%	2.1%	1.2%		2.0%	1.0%	2.8%	-0.3%	-0.5%	-0.2%
1Q18	0.9%	2.1%	0.0%	0.5%	1.1%	0.9%		0.7%	3.5%	3.7%	-1.3%	4.4%	-1.8%
2Q18	1.1%	1.3%	0.5%	0.4%	0.9%	1.5%		1.5%	0.5%	-1.1%	-1.4%	0.7%	0.7%
3Q18	-0.4%	0.0%	-0.5%	-1.0%	-1.7%	-1.1%		0.3%	-0.5%	0.9%	0.2%	0.7%	-2.6%
4Q18	0.4%	-0.7%	-1.1%	-1.6%	-0.6%	0.4%		1.9%	0.1%	6.3%	1.6%	0.6%	-1.3%
1Q19	0.4%	-2.8%	-1.3%	-1.4%	-0.5%	0.0%	2.3%	2.1%	-3.5%	-2.8%	-0.7%	-2.2%	-3.8%

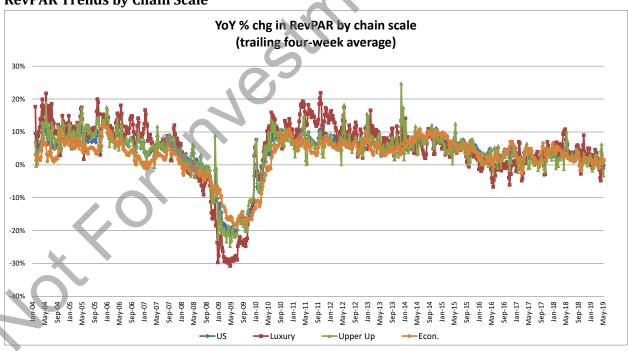
Source: STR data, STRH research

# **RevPAR Component Trends**



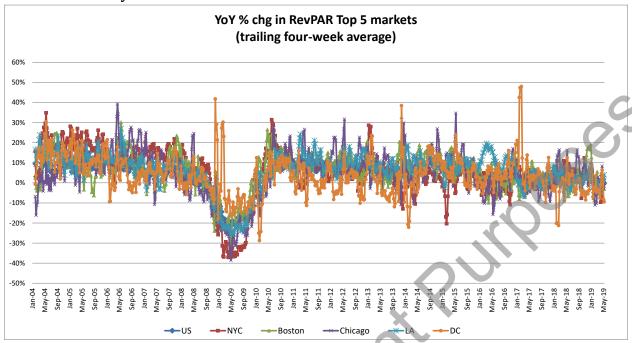
Source: STR data, STRH research

## **RevPAR Trends by Chain Scale**



Source: STR data, STRH research

## **RevPAR Trends by Market**



Source: STR data, STRH research



# **Price Target/Risks Summary**

		Price			% upside down-	2020E Valuation EBITDA	2020E As Reported EBITDA	Target EV/EBITDA	
.odging	TKR	8/20/19	Rating	PT*	side	(\$M)* **	(\$M)*	Multiple	Risks
									Upside risk: improvement in NY and Chicago markets Downside risk: softening of RevPAR trends in Boston or SF. Slowdow
Chesapeake Lodging Trust	CHSP	\$26.00	Hold	\$27	4%	\$177	\$177	12.7X	real estate lending.
· • • • • • • • • • • • • • • • • • • •									Upside risk: conservative guidance.
Choice Hotels	CHH	\$88.25	Hold	\$88	0%	\$387	\$387	14.0X	Downside risk: slowdown in development opportunities.
DiamondRock Hospitality	DRH	\$9.44	Hold	\$9	-5%	\$250	\$251	11.5X	Upside risk: specific markets (esp. NYC) perform better than expect Downside risk: company unable to locate properties to buy.
		*****				,			Upside risk: the company increases dividends by more than expecte NYC outperforms or is sold down at attractive multiples.
Host Hotels & Resorts	HST	\$15.95	Hold	\$19	19%	\$1,431	\$1,431	12.0X	Downside risk: Group underperforms. NYC hotels underperform and asset sales do not happen.
Hyatt Hotels	н	\$75.48	Hold	\$79	5%	\$760	\$795	13.2X	Upside risk: Transient and group trends outperform expectations  Downside risk: ongoing misexecution and volatility.
Bluegreen Vacations Corporation	BXG	\$10.04	Hold	\$12	17%	\$111	\$111	7.7X	Upside risk: Accelerating tour flow, FCF generation and declining consumer defaults. Downside risk: 3rd party induced defaults worse Middle market customers underperform.
Stategreen vacations corporation	БЛО	ψ10.0 <del>4</del>	rioid	ΨIZ	1770	<b>VIII</b>	ŲIII	7.7%	Downside risk: Disruption in a major market (HGV more concentrate than peers), issues with Japanese customer (HGV more exposed the
Hilton Grand Vacations	HGV	\$31.24	Buy	\$43	38%	\$422	\$452	11.0X	peers), difficulty sourcing additional fee-for-service inventory deals Upside risk: Macro lodging trends improve beyond expectations.
Hilton	HLT	\$92.73	Hold	\$99	7%	\$2,386	\$2,487	14.8X	Downside risk: slowing pipeline. 2020 is a recession year in the U.S.
									Upside Risk: Significant U.S macroeconomic improvement results large recovery in transient corporate demand (and consequential >4 bps RevPAR improvement). Owned assets sell for
Marriott International	MAR	\$130.68	Hold	\$131	0%	\$3,482	\$3,796	14.8X	premium prices relative to MAR expectations.  Downside Risk: 2020 is a recession year in the US. Geopolitical ar policy risks negatively impact lodging demand.
Marriott Vacations	VAC	\$97.22	Buy	\$148	52%	\$747	\$870	11.2X	Downside risk: M&A story fades and multiples revert to historical lew
									Downside risk: Significant supply growth, macroeconomic
Park Hotels & Resorts	PK	\$23.91	Buy	\$30	25%	\$710	\$726	12.0X	challenges/shocks, higher than expected labor costs.  Upside Risks: Material near-term incremental EBITDA from Legacy L
									assets. Downside Risks: Planned asset sales do not materialize a expected and/or at lower-than-expected pricing. Incremental EBITD from major CapEx investments take longer than anticipated, resulting
Pebblebrook Hotel Trust***	PEB	\$26.58	Hold	\$30	13%	\$467	\$467	14.0X	multiple contraction.
Playa Hotels & Resorts	PLYA	\$7.68	Buy	\$11	43%	\$187	\$195	11.5X	Downside risk: demand shock, hurricanes, inability to complete 202 growth initiatives, country-specific risks (emerging market portfolio Upside risk: RevPAR reaccelerates due to macroeconomic
RLJ Lodging Trust***	RLJ	\$16.21	Sell	\$14	-14%	\$383	\$395	11.0X	improvements, leading to estimate revisions and multiple expansion  Upside risk:recovering group demand better than expected, better ma
Ryman Hospitality Properties	RHP	\$81.98	Hold	\$81	-1%	\$536	\$521	12.6X	recovery.  Downside risk: booking issues stickier than expected.
						×			Upside risk: Recovery of corporate demand in SHO's markets. Abo average group bookings in Orlando and Boston Park Plaza post-mee space expansions.
Sunstone Hotel Investors	SHO	\$13.05	Hold	\$14	7%	\$311	\$311	11.5X	Downside risk: Weaker than expected demand trends following capi investment projects.
/ail Resorts, Inc.	MTN	\$240.98	Buy	\$247	2%	\$776	\$776	15.0X	Downside risk: Economic conditions, competition for vacation and s dollars, stagnant skier visitation, an aging customer, and climate char
Vyndham Hotels & Resorts	WH	\$50.73	Buy	\$68	34%	\$650	\$672	13.0X	Downside risk: Slowdown in development opportunities. La Quinta synergies below expectations.

\*\*\* Covered by Gregory J. Miller

Source: FactSet, STRH research



#### **WH: Valuation and Risks**

Our price target of \$68 for WH is based on a 13.0x multiple (in line with portfolio quality/RevPAR relative to peers) of our 2020 EBITDA estimate.

Downside risk: slowdown in development opportunities. La Quinta synergies below expectations. La Quinta integration takes longer than anticipated. Macro demand headwinds.

## **Companies Mentioned in This Note**

Bluegreen Vacations Corporation (BXG, \$10.04, Hold, C. Patrick Scholes)

Choice Hotels International, Inc. (CHH, \$88.25, Hold, C. Patrick Scholes)

Chesapeake Lodging Trust (CHSP, \$26.00, Hold, C. Patrick Scholes)

DiamondRock Hospitality Company (DRH, \$9.44, Hold, C. Patrick Scholes)

**Hyatt Hotels Corporation** (H, \$75.48, Hold, C. Patrick Scholes)

Hilton Grand Vacations Inc. (HGV, \$31.24, Buy, C. Patrick Scholes)

Hilton Worldwide Holdings Inc. (HLT, \$92.73, Hold, C. Patrick Scholes)

Host Hotels & Resorts, Inc. (HST, \$15.95, Hold, C. Patrick Scholes)

Marriott International, Inc. (MAR, \$130.68, Hold, C. Patrick Scholes)

Vail Resorts, Inc. (MTN, \$240.98, Buy, C. Patrick Scholes)

Pebblebrook Hotel Trust (PEB, \$26.58, Hold, Gregory Miller)

Park Hotels & Resorts Inc. (PK, \$23.91, Buy, C. Patrick Scholes)

Playa Hotels & Resorts N.V. (PLYA, \$7.68, Buy, C. Patrick Scholes)

Ryman Hospitality Properties, Inc. (RHP, \$81.98, Hold, C. Patrick Scholes)

RLJ Lodging Trust (RLJ, \$16.21, Sell, Gregory Miller)

Sunstone Hotel Investors, Inc. (SHO, \$13.05, Hold, C. Patrick Scholes)

Marriott Vacations Worldwide Corporation (VAC, \$97.22, Buy, C. Patrick Scholes)

Wyndham Hotels & Resorts, Inc. (WH, \$50.73, Buy, C. Patrick Scholes)

Wyndham Destinations, Inc. (WYND, \$42.59, Buy, C. Patrick Scholes)

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- I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.
- I, Gregory J. Miller, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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CS = Coverage Suspended

NR = Not Rated

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T = Transfer Coverage

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3 designations based on total returns\* within a 12-month period\*\*

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- · CS Coverage Suspended

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Sell	8	1.19%	Sell	0	0.00%				

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