

Equity Research Report November 29, 2023

CONSUMER: Lodging

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Reasons for this report

✓ Our analysis of the most recent weekly US lodging results

Lodging: US RevPAR -0.6% y/y last week, +18.7% vs. 2019. Clean comp; negative impact from higher leisure mix

Overall U.S. RevPAR was -0.6% y/y for the week ending 11/25/2023, per STR, below the prior week's result of +6.3%, and below the trailing 10-week average of +2.9%. Versus 2019, RevPAR was +18.7%, below the prior week's result of +27.2%, and similar to the trailing 10-week average of +18.6%.

Last week included Thanksgiving in the 2019 and 2022 companions as well as 2023; last week was a clean comp. We view results negatively impacted by the higher mix of the relatively underperforming leisure segment, particularly reflected in Economy RevPAR (-5.9% y/y), Resort (-0.6%), and Luxury ADR (-5.1%).

Major RevPAR statistics presented below:

- Luxury RevPAR: -2.1% y/y and +12.9% versus 2019;
- Upper Upscale RevPAR: +0.7% y/y and +11.5% versus 2019;
- Upscale RevPAR: -0.4% y/y and +16.8% versus 2019;
- Upper Midscale RevPAR: 1.7% y/y and +20.2% versus 2019;
- Midscale RevPAR: -3.5% v/y and +17.2% versus 2019;
- Economy RevPAR: -5.9% y/y and +13.8% versus 2019;
- Independent hotels (*1/3rd of the data set) RevPAR: +0.3% y/y and +21.9% versus 2019; and
- · Within Upper Upscale & Luxury class hotels:
 - Group: +8.3% y/y vs. +17.7% prior week; versus 2019: +8.2% vs +40.0% prior week.
 - Transient: -0.1% y/y vs. +7.5% prior week; versus 2019: +18.8% vs +25.7% prior week.

Las Vegas RevPAR: +10.1% y/y and +36.6% versus 2019.

As a caveat, we note that many large Strip casino hotel operators do not participate in STR's survey.

Last week's RevPAR details and sequential trends (all comparable information on new STR methodology):

- Headline RevPAR was -0.6% y/y vs. the running 28-day average of +2.3% y/y.
- Occupancy: Absolute occupancy was 49.4% vs. 59.0% for the running 28-day average.
- Absolute Group occupancy: 6.0% last week vs. 19.1% for the running 28 days.

The lodging stocks: Overall, we continue to summarize our view on the lodging sector at the moment as one of "relative optimism," *though more so for the global C-Corps and less so for the hotel REITS.*

- Of the lodging stocks our favorite name continues to be Hyatt Hotels Corp. (H, Buy), which we see having several idiosyncratic catalysts. Hyatt is a beneficiary of group strength primarily through its legacy portfolio but also to an extent due to the acquired Apple Leisure Group, the recovery of international higher-rated travel, and particular strength in leisure demand to the Caribbean and Europe, a continued push to asset-light, a leading global rooms pipeline, and improved FCF story. Hyatt generates approx. 30% of earnings from the group segment and 30% from its Caribbean-centric Apple Leisure Group business.
- For the hotel REITS, our favorite name is RHP (Buy). With 75% of its business
 coming from groups/conventions, Ryman Hospitality Properties has the greatest
 exposure to this customer segment and has no hotels located in the especially techheavy San Francisco area. We add that RHP's hotels are likely benefiting from
 several "self-help" factors including having properties in better condition than some
 other big box comparables and convention centers as well as what has proven to



be a smart strategy of maintaining their property-level salesforce during the peak of the pandemic.

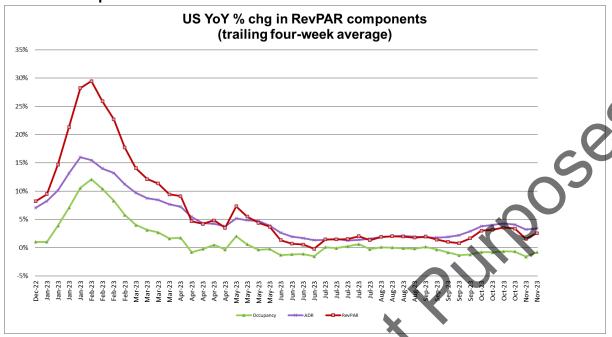


Weekly RevPAR Summary

_						oY % char	ige in Rev						
	U.S.	Luxury	Upper Upscale	Upscale	Upper Midscale	Midscale	Economy	Inde- pendent	New York	Boston	LA	Chicago	DC
9/23/2023	1.2%	-0.5%	2.7%	4.2%	1.8%	-1.1%	-4.0%	-1.5%	17.6%	13.0%	-4.5%	8.9%	11.89
9/30/2023	5.4%	5.3%	9.7%	6.8%	2.7%	-0.9%	-4.9%	5.6%	17.3%	3.8%	3.0%	-3.6%	20.3
10/7/2023	5.2%	8.2%	13.2%	6.9%	0.9%	-2.2%	-4.3%	3.1%	22.3%	23.1%	8.9%	23.0%	15.3
10/14/2023	0.8%	-7.0%	2.0%	1.8%	0.5%	-1.0%	-3.2%	1.4%	7.3%	18.5%	1.6%	2.3%	-14.8
10/21/2023	2.9%	-2.2%	3.9%	4.8%	1.8%	-0.6%	-3.0%	3.3%	8.5%	8.6%	1.5%	5.7%	6.5
0/28/2023	4.6%	3.3%	6.0%	6.7%	3.7%	-0.2%	-3.7%	3.9%	18.1%	20.0%	1.9%	-11.4%	20.5
11/4/2023	-2.1%	-7.7%	-3.0%	-1.1%	-1.1%	-2.7%	-3.2%	-2.4%	6.4%	6.0%	0.1%	-12.1%	9.4
11/11/2023	4.9%	5.6%	8.6%	6.5%	2.6%	-1.9%	-4.3%	3.9%	15.7%	18.2%	2.7%	11.5%	16.9
11/18/2023	6.3%	6.3%	8.6%	5.5%	2.5%	-1.6%	-4.4%	10.0%	12.5%	22.8%	-6.8%	4.8%	19.0
11/25/2023	-0.6%	-2.1%	0.7%	-0.4%	-1.7%	-3.5%	-5.9%	0.3%	15.3%	7.3%	-5.0%	-0.6%	1.2
	Clean comp	o; relative leisu	ire underperfo	ormance	Upper Up	oscale and Up	scale led the	industry		NYC and Bo	ston led the	he Top 5 markets	
1Q19	1.5%	-0.7%	1.2%	-0.5%	0.4%	-0.1%	1.9%	3.1%	-7.1%	-2.1%	-1.7%	-4.5%	-2.4
2Q19	1.1%	1.1%	0.5%	-0.4%	0.0%	-0.7%	1.7%	2.4%	-1.8%	4.5%	1.6%	-0.1%	-1.5
3Q19	0.7%	1.3%	1.1%	-0.5%	-0.1%	-1.0%	-0.9%	1.6%	-2.2%	-0.4%	-0.2%	-2.2%	4.5
4Q19	0.7%	3.6%	1.0%	-0.6%	-1.0%	-2.7%	-1.5%	2.3%	-4.1%	-11.6%	1.1%	-0.7%	5.2
1Q22	67.2%	112.3%	127.2%	69.7%	51.0%	38.2%	24.3%	58.3%	97.1%	137.1%	115.2%	85.1%	58.1
2Q22	38.8%	70.2%	82.9%	46.8%	26.2%	15.4%	8.8%	27.7%	141.2%	172.1%	51.0%	109.5%	145.7
3Q22 4Q22	16.6% 16.3%	27.7% 19.7%	36.6% 30.1%	22.5%	10.8%	3.5%	0.0% 1.4%	11.3% 12.3%	67.4%	59.9% 35.8%	21.4% 11.4%	48.1% 37.3%	54.6 53.2
1Q23	16.7%	16.0%	29.8%	20.5%	11.7% 13.4%	5.1% 4.8%	0.8%	12.3%	50.8% 46.6%	35.0%	11.6%	26.6%	56.7
2Q23	2.5%	-2.3%	5.1%	5.8%	3.8%	-0.4%	-3.8%	-0.6%	13.3%	11.2%	1.2%	12.1%	17.4
3Q23	1.7%	0.1%	3.9%	3.7%	1.7%	-1.0%	-3.5%	0.2%	16.4%	8.0%	1.2%	-1.9%	11.5
_						YoY % ch	ange in Al				<u> </u>		
	U.S.	Luxury	Upper Upscale	Upscale	Upper Midscale	Midscale	Economy	Inde- pendent	New York	Boston	LA	Chicago	DC
9/23/2023	2.9%	0.5%	1.9%	3.2%	3.0%	1.0%	0.3%	2.7%	16.5%	7.5%	-1.5%	2.8%	7.8
9/30/2023	4.6%	-2.1%	3.5%	3.5%	2.8%	0.6%	-0.7%	6.2%	13.7%	2.2%	0.5%	-3.7%	10.9
10/7/2023	5.4%	0.1%	6.0%	5.2%	3.1%	0.4%	-0.4%	5.0%	13.9%	13.1%	2.4%	10.7%	9.9
10/14/2023	3.2%	-3.8%	2.5%	3.6%	3.1%	1.5%	0.6%	4.5%	8.3%	13.3%	-0.4%	4.1%	-7.5
10/21/2023	3.8%	-1.8%	2.9%	3.7%	2.9%	0.8%	-0.4%	5.7%	8.0%	5.9%	-0.1%	0.9%	4.9
10/28/2023	3.9%	-0.2%	2.6%	3.6%	2.9%	0.5%	-0.7%	5.0%	12.7%	11.5%	0.4%	-9.7%	11.6
11/4/2023	2.0%	-2.5%	1.4%	2.4%	2.7%	0.5%	0.2%	2.8%	5.0%	0.4%	0.1%	-6.1%	5.6
11/11/2023	4.0%	-0.8%	3.2%	3.4%	2.4%	0.4%	-0.8%	4.6%	8.8%	9.9%	0.6%	6.0%	8.9
11/18/2023	7.0%	4.0%	5.5%	3.9%	2.8%	-0.2%	-0.7%	14.1%	7.7%	10.6%	-4.0%	2.2%	10.4
11/25/2023	0.9%	-5.1%	-0.2%	0.0%	0.0%	-1.7%	-1.9%	2.4%	7.2%	1.5%	-3.4%	-1.2%	0.9
1Q19	1.1%	2.2%	2.5%	1.0%	0.8%	-0.2%	-0.3%	1.0%	-3.8%	0.7%	-1.0%	-2.4%	1.5
2Q19	1.2%	2.5%	1.4%	0.6%	0.7%	±0.2%	0.6%	1.7%	-1.0%	3.2%	0.8%	-1.7%	0.2
3Q19	0.8%	1.5%	1.3%	0.2%	-0.1%	-0.5%	-0.5%	1.6%	-1.9%	0.9%	-0.2%	-2.8%	4.0
4Q19	0.7%	2.4%	0.6%	-0.4%	-0.3%	-1.0%	-1.0%	1.9%	-3.7%	-5.5%	0.3%	-2.2%	3.9
1Q22	37.5%	21.0%	39.7%	34.1%	27.3%	20.8%	17.3%	34.0%	52.2%	50.5%	61.8%	41.1%	31.7
2Q22	26.2%	14.3%	29.0%	27.1%	18.9%	14.8%	11.8%	20.5%	69.0%	73.6%	32.9%	53.6%	60.6
3Q22	11.6%	6.7%	12.6%	13.3%	7.6%	5.9%	4.2%	8.9%	32.6%	30.0%	14.6%	25.4%	25.5
4Q22	12.0%	6.5%	12.6%	13.7%	8.7% 8.1%	6.2%	4.5%	10.2%	28.0%	20.5%	8.4%	20.2%	27.9
1Q23 2Q23	10.2% 3.2%	-1.9% -1.2%	8.4% 2.5%	11.0% 4.3%	3,5%	1.6%	3.8% 0.9%	9.1% 2.1%	13.4% 9.6%	15.6% 5.8%	3.8% 2.5%	11.5% 8.5%	11.6
3Q23	2.2%	-1.4%	1.3%	2.2%	2.2%	0.3%	0.0%	2.1%	9.8%	3.8%	0.2%	-2.1%	6.2
_	-		Upper		Yo' Upper	Y % chang	e in Occu	pancy Inde-	New				
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
9/23/2023	-1.6%	-1.0%	0.8%	1.0%	-1.1%	-2.1%	-4.3%	-4.1%	0.9%	5.0%	-3.0%	5.9%	3.7
9/30/2023	0.8%	7 50/	6.0%	3.2%	-0.1%	-1.5%	-4.2%	-0.6%	3.2%	1.5%	2.5%	0.1%	8.5
		7.5%				-2.5%	-4.0%	-1.8%	7.4%	8.8%	6.3%	11.2%	4.9
10/7/2023	-0.2%	8.1%	6.7%	1.7%	-2.1%								-7.9
10/7/2023 10/14/2023	-0.2% -2.3%	8.1% -3.4%	6.7% -0.5%	-1.7%	-2.5%	-2.4%	-3.8%	-3.0%	-0.9%	4.5%	2.1%	-1.8%	
10/7/2023 10/14/2023 10/21/2023	-0.2% -2.3% -0.8%	8.1% -3.4% -0.4%	6.7% -0.5% 1.0%	-1.7% 1.0%	-2.5% -1.1%	-2.4% -1.4%	-3.8% -2.6%	-2.3%	0.4%	2.6%	1.6%	4.8%	
10/7/2023 10/14/2023 10/21/2023 10/28/2023	-0.2% -2.3% -0.8% 0.7%	8.1% -3.4% -0.4% 3.5%	6.7% -0.5% 1.0% 3.3%	-1.7% 1.0% 3.0%	-2.5% -1.1% 0.8%	-2.4% -1.4% -0.7%	-3.8% -2.6% -3.1%	-2.3% -1.1%	0.4% 4.8%	2.6% 7.7%	1.6% 1.5%	4.8% -1.8%	7.9
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023	-0.2% -2.3% -0.8% 0.7% -4.0%	8.1% -3.4% -0.4% 3.5% -5.3%	6.7% -0.5% 1.0% 3.3% -4.3%	-1.7% 1.0% 3.0% -3.5%	-2.5% -1.1% 0.8% -3.7%	-2.4% -1.4% -0.7% -3.2%	-3.8% -2.6% -3.1% -3.4%	-2.3% -1.1% -5.0%	0.4% 4.8% 1.4%	2.6% 7.7% 5.5%	1.6% 1.5% 0.0%	4.8% -1.8% -6.5%	7.9 3.6
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/11/2023	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8%	8.1% -3.4% -0.4% 3.5% -5.3% 6.4%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2%	-1.7% 1.0% 3.0% -3.5% 3.0%	-2.5% -1.1% 0.8% -3.7% 0.2%	-2.4% -1.4% -0.7% -3.2% -2.4%	-3.8% -2.6% -3.1% -3.4% -3.5%	-2.3% -1.1% -5.0% -0.7%	0.4% 4.8% 1.4% 6.3%	2.6% 7.7% 5.5% 7.5%	1.6% 1.5% 0.0% 2.1%	4.8% -1.8% -6.5% 5.2%	7.9 3.6 7.3
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/11/2023 11/18/2023	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8% -0.6%	8.1% -3.4% -0.4% 3.5% -5.3%	6.7% -0.5% 1.0% 3.3% -4.3%	-1.7% 1.0% 3.0% -3.5%	-2.5% -1.1% 0.8% -3.7%	-2.4% -1.4% -0.7% -3.2%	-3.8% -2.6% -3.1% -3.4%	-2.3% -1.1% -5.0%	0.4% 4.8% 1.4% 6.3% 4.4%	2.6% 7.7% 5.5%	1.6% 1.5% 0.0%	4.8% -1.8% -6.5%	7.9 3.6 7.3 7.8
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/11/2023 11/18/2023 11/25/2023	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8% -0.6% -1.4%	8.1% -3.4% -0.4% 3.5% -5.3% 6.4% 2.2% 3.2%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% 0.9%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.4% -1.8%	-3.8% -2.6% -3.1% -3.4% -3.5% -3.7% -4.1%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6%	7.9 3.6 7.3 7.8 0.3
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/11/2023 11/18/2023 11/25/2023	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8% -0.6% -1.4%	8.1% -3.4% -0.4% 3.5% -5.3% 6.4% 2.2% 3.2%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% 0.9%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.4% -1.8%	-3.8% -2.6% -3.1% -3.4% -3.5% -3.7% -4.1%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6%	7.9 3.6 7.3 7.8 0.3
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/14/2023 11/18/2023 11/25/2023 10/19 2019	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8% -0.6% -1.4%	8.1% -3.4% -0.4% 3.5% 5.3% 6.4% 2.2% 3.2% -2.8% -1.4%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% 0.9% -1.3% -0.9%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4% -1.4% -1.0%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8% -0.5% -0.7%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.8% -0.6%	-3.8% -2.6% -3.1% -3.4% -3.5% -3.7% -4.1% 2.3% 1.1%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% 2.1% 0.7%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7% -2.8% 1.3%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% -0.7% 0.8%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7%	7.9 3.6 7.3 7.8 0.3 -3.8
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/18/2023 11/25/2023 12/19 2019 3019	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8% -0.6% -1.4% -0.1% -0.1%	8.1% -3.4% -0.4% 3.5% 6.4% 2.2% 3.2% -2.8% -1.4% -0.2%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% 0.9% -1.3% -0.9% -0.2%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4% -1.4% -1.0% -0.7%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8% -0.5% -0.7% 0.0%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.8% -0.6% -0.5%	-3.8% -2.6% -3.1% -3.4% -3.5% -3.7% -4.1% -2.3% 1.1% -0.4%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% 2.1% 0.7% 0.0%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7% -0.3%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7% -2.8% 1.3% -1.4%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% -0.7% 0.8% 0.1%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7% 0.6%	7.9 3.6 7.3 7.8 0.3 -3.8 -1.7
10/7/2023 10/14/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/18/2023 11/25/2023 10/19 2019 3019 4019	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8% -0.6% -1.4% -0.1% -0.1% -0.1%	8.1% -3.4% -0.4% 3.5% 6.4% 2.2% 3.2% -2.8% -1.4% -0.2% 1.2%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% 0.9% -1.3% -0.9% -0.2% 0.4%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4% -1.4% -1.0% -0.7% -0.2%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8% -0.5% -0.7% 0.0% -0.8%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.8% -0.6% -0.5% -1.7%	-3.8% -2.6% -3.1% -3.5% -3.7% -4.1% -2.3% 1.1% -0.4% -0.4%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% 2.1% 0.7% 0.0%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7% -0.3% -0.4%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7% -2.8% 1.3% -1.4% -6.5%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% -0.7% 0.8% 0.1% 0.8%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7% 0.6% 1.5%	7.9 3.6 7.8 7.8 0.3 -3.8 -1.7 0.4
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/4/2023 11/18/2023 11/25/2023 10/19 20/19 30/19 40/19	-0.2% -2.3% -0.8% 0.7% -4.0% 0.8% -0.6% -1.4% -0.1% -0.1% -0.1% 56.2%	8.1% -3.4% -0.4% 3.5% 6.4% 2.2% 3.2% -1.4% -0.2% 54.0%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% 0.9% -1.3% -0.9% -0.2% 53.2%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4% -1.4% -1.0% -0.7% 60.3%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8% -0.5% -0.7% -0.0% -0.8% 59.4%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.4% -1.8% -0.6% -0.5% -1.7% 52.3%	-3.8% -2.6% -3.1% -3.4% -3.5% -4.1% -4.1% -0.4% -0.4% -0.4% -55.5%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% -2.1% 0.7% 0.0% 0.4% -54.2%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7% -0.3% -0.4% 29.5%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7% -2.8% 1.3% -1.4% -6.5%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% -0.7% 0.8% 0.1% 0.8% 33.0%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7% 0.6% 1.5% 31.2%	7.9 3.6 7.3 7.8 0.3 -3.8 -1.7 0.4 1.3
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/11/2023 11/18/2023 11/25/2023 10/19 20/19 30/19 40/19 10/22 20/22	-0.2% -2.3% -0.8% -0.7% -4.0% -0.8% -0.6% -1.4% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1%	8.1% -3.4% -0.4% -3.5% 6.4% 2.2% -2.8% -1.4% -0.2% 54.0% 48.8%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% 0.9% -1.3% -0.2% 0.4% 53.2% 41.8%	-1.7% 1.0% 3.0% -3.5% 3.0% -0.4% -1.4% -1.0% -0.7% -0.2% 60.3% 15.5%	-2.5% -1.1% 0.8% -3.7% -0.2% -0.3% -1.8% -0.5% -0.7% 0.0% -0.8% 59.4% 6.2%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.8% -0.6% -0.5% -1.7% 52.3%	-3.8% -2.6% -3.1% -3.5% -3.7% -4.1% -0.4% -0.4% -2.6%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% 2.1% 0.7% 0.0% 0.4% 54.2% 5.9%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7% -0.3% -0.4% 29.5% 42.7%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7% -2.8% 1.3% -1.4% -6.5% 57.6% 56.7%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% -0.7% 0.8% 0.1% 0.8% 33.0%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7% 0.6% 0.5% 31.2% 36.3%	7.9 3.6 7.3 7.8 0.3 -3.8 -1.7 0.4 1.3 20.7 53.0
10/7/2023 10/14/2023 10/21/2023 10/28/2023 11/4/2023 11/4/2023 11/18/2023 11/25/2023 10/19 20/19 30/19 40/19	-0.2% -2.3% -0.8% -0.7% -4.0% -0.6% -1.4% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1%	8.1% -3.4% -0.4% 3.5% 5.3% 6.4% 3.2% -1.4% -0.2% 1.2% 54.0% 48.8% 19.7%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% -1.3% -0.9% -0.2% 0.4% 53.2% 41.8% 21.3%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4% -1.4% -0.7% -0.2% 60.3% 15.5% 8.1%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8% -0.5% -0.7% 0.0% -0.8% -59.4% 6.2% 2.9%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.8% -0.6% -0.5% -1.7% 52.3% -0.5% -2.3%	-3.8% -2.6% -3.1% -3.5% -3.7% -4.1% -0.4% -0.4% -2.6% -2.6% -4.0%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% -2.1% 0.7% 0.0% 0.4% -5.9% 2.2%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7% -0.3% -0.4% 29.5% 42.7% 26.3%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7% -2.8% 1.3% -1.4% -6.5% 57.6% 56.7% 23.0%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% 0.1% 0.1% 0.8% 33.0% 13.7% 5.9%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7% 0.6% 1.5% 31.2% 36.3% 18.1%	7.9 3.6 7.3 7.8 0.3 -3.8 -1.7 0.4 1.3 20.5 53.0 23.2
10/7/2023 10/14/2023 10/14/2023 10/28/2023 11/4/2023 11/11/2023 11/11/2023 11/125/2023 10/19 20/19 30/19 10/22 20/22 30/22 40/22	-0.2% -2.3% -0.8% -0.7% -4.0% -0.6% -1.4% -0.1%	8.1% -3.4% -0.4% -3.5% -5.3% -6.4% -2.2% -3.2% -1.4% -0.2% -1.2% -54.0% 48.8% 19.7% 12.4%	6.7% -0.5% -0.5% -1.0% 3.3% -4.3% 5.2% -0.9% -0.2% -0.2% 41.8% 21.3% -1.3% -1.5%	-1.7% 1.0% 3.0% 3.5% 3.0% 1.5% -0.4% -1.0% -0.2% 60.3% 15.5% 8.1% 6.0%	-2.5% -1.1% 0.8% 0.2% -0.3% -1.8% -0.5% -0.7% 0.0% -0.8% 59.4% 6.2% 2.9%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.4% -1.8% -0.6% -0.5% -1.7% -2.3% -2.3% -1.1%	-3.8% -2.6% -3.1% -3.5% -3.7% -4.1% -0.4% -0.4% -0.4% -2.6% -4.0% -2.9%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% 2.1% 0.7% 0.0% 0.4% 54.2% 5.9% 2.2% 1.9%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7% -0.3% -0.4% 29.5% 42.7%	2.6% 7.7% 5.5% 71.0% 5.7% -2.8% 1.3% -1.4% -6.5% 57.6% 52.0% 12.7%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% -0.7% 0.8% 0.1% 0.8% 33.0% 13.7% 5.9% 7.6%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7% 0.6% 31.2% 36.3% 18.1% 14.2%	7.9 3.6 7.3 7.8 0.3 -3.8 -1.7 0.4 1.3 20.1 53.0 23.2 19.8
10/7/2023 10/14/2023 10/14/2023 10/28/2023 11/4/2023 11/4/2023 11/18/2023 11/25/2023 10/29 2019 3019 4019 1022 2022 3022	-0.2% -2.3% -0.8% -0.7% -4.0% -0.6% -1.4% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1% -0.1%	8.1% -3.4% -0.4% 3.5% 5.3% 6.4% 3.2% -1.4% -0.2% 1.2% 54.0% 48.8% 19.7%	6.7% -0.5% 1.0% 3.3% -4.3% 5.2% 3.0% -1.3% -0.9% -0.2% 0.4% 53.2% 41.8% 21.3%	-1.7% 1.0% 3.0% -3.5% 3.0% 1.5% -0.4% -1.4% -0.7% -0.2% 60.3% 15.5% 8.1%	-2.5% -1.1% 0.8% -3.7% 0.2% -0.3% -1.8% -0.5% -0.7% 0.0% -0.8% -59.4% 6.2% 2.9%	-2.4% -1.4% -0.7% -3.2% -2.4% -1.8% -0.6% -0.5% -1.7% 52.3% -0.5% -2.3%	-3.8% -2.6% -3.1% -3.5% -3.7% -4.1% -0.4% -0.4% -2.6% -2.6% -4.0%	-2.3% -1.1% -5.0% -0.7% -3.6% -2.0% -2.1% 0.7% 0.0% 0.4% -5.9% 2.2%	0.4% 4.8% 1.4% 6.3% 4.4% 7.6% -3.5% -0.7% -0.3% -0.4% 29.5% 42.7% 26.3% 17.8%	2.6% 7.7% 5.5% 7.5% 11.0% 5.7% -2.8% 1.3% -1.4% -6.5% 57.6% 56.7% 23.0%	1.6% 1.5% 0.0% 2.1% -3.0% -1.6% 0.1% 0.1% 0.8% 33.0% 13.7% 5.9%	4.8% -1.8% -6.5% 5.2% 2.6% 0.6% -2.2% 1.7% 0.6% 1.5% 31.2% 36.3% 18.1%	1.5 7.9 3.6 7.3 7.8 0.3 -3.8 -1.7 0.4 1.3 20.1 53.0 23.2 19.8 25.9 5.1

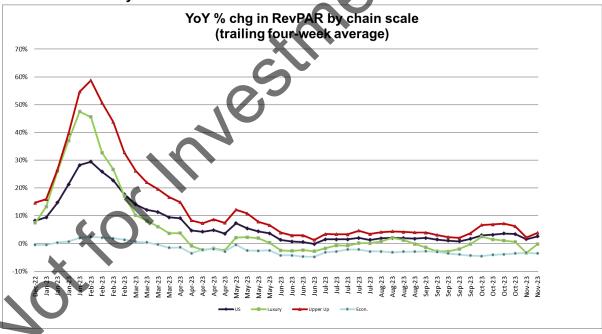
Source: STR data, Truist Securities research

RevPAR Component Trends



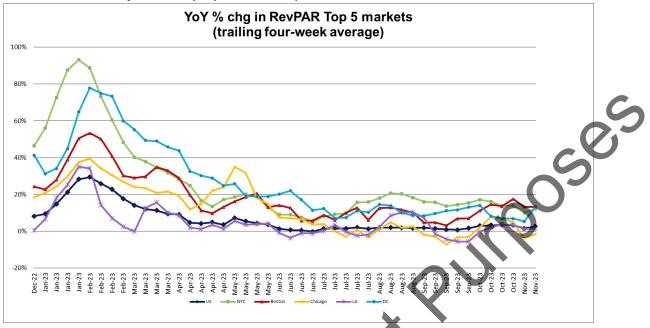
Source: STR data, Truist Securities research

RevPAR Trends by Chain Scale



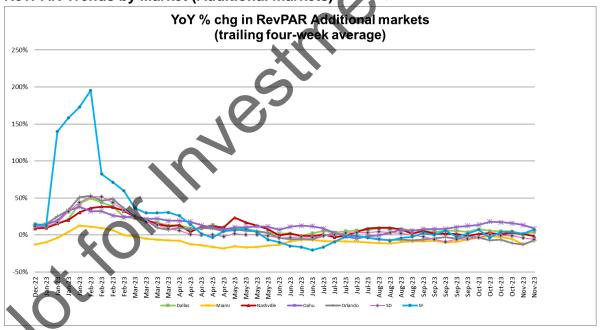
Source: STR data, Truist Securities research

RevPAR Trends by Market (Top 5 markets)



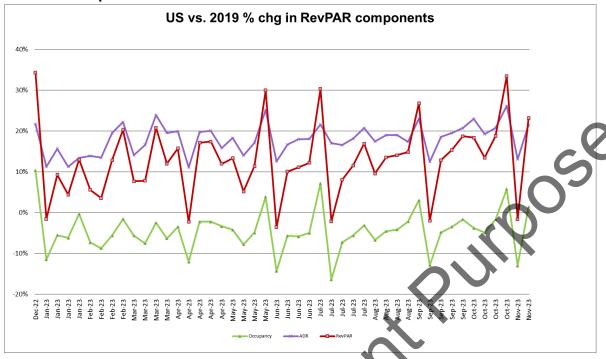
Source: STR data, Truist Securities research

RevPAR Trends by Market (Additional markets)



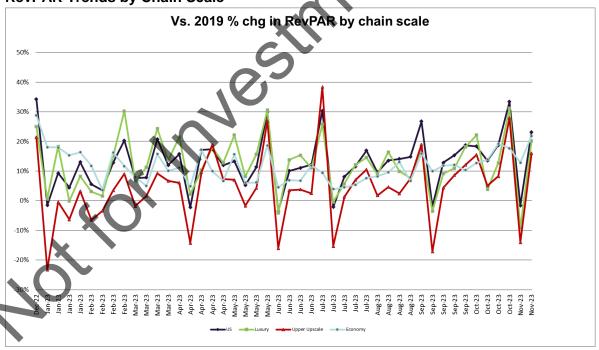
Source: STR data, Truist Securities research

RevPAR Component Trends



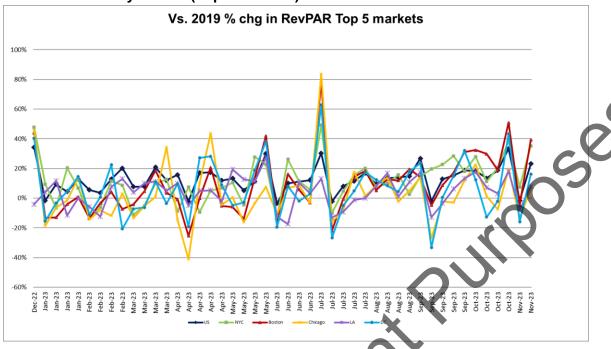
Source: STR data, Truist Securities research

RevPAR Trends by Chain Scale



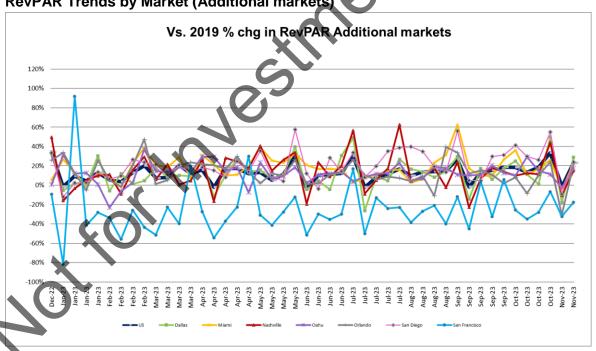
Source: STR data, Truist Securities research

RevPAR Trends by Market (Top 5 markets)



Source: STR data, Truist Securities research

RevPAR Trends by Market (Additional markets)



Source: STR data, Truist Securities research

Price Target/Risks Summary

						Truist Securities Valuation EBITDA excluding Stock Based Comp/Other		As Reported/Consensus/Data Aggregator "Headline" EBITDA					
Lodging	TKR	Price 11/28/23	Rating	PT*	% upside/ down- side	2022A EBITDA (\$M)* **	2023E EBITDA (\$M)* **	2024E EBITDA (\$M)* **	2022A EBITDA (\$M)*	2023E EBITDA (\$M)*	2024E EBITDA (\$M)* **	Target EV/EBITDA Multiple	Risks
													Upside risk: A better buy-out offer, though we do not see this as like Downside risk: controlled company issues, limited cap/float, loan
Bluegreen Vacations	BVH	\$74.00	Hold	\$75	1%	\$140	\$152	\$159	\$140	\$152	\$159	9.2X	defaults, and macroeconomic risk. Upside risk: conservative growth of new brands; market share gain
Choice Hotels	СНН	\$111.55	Hold	\$143	28%	\$459	\$517	\$569	\$478	\$538	\$591	15.0X	Downside risk: slowdown in development opportunities; market sh losses. Upside risk: faster demand improvement in corporate travel than
iamondRock Hospitality	DRH	\$8.36	Hold	\$10	20%	\$281	\$269	\$268	\$281	\$269	\$268	12.0X	upside risk: laster demand improvement in corporate trave the expected. Brand changes (e.g. Vail) lead to material EBITDA improvement. Leisure hotels hold/improve on RevPA and main despite the challenging macro. Downside risk: lodaring recovery fa longer than expected, weaker results from ROI project than forced prop performance of recently acquired as sets.
' '													Upside risk: Macro lodging trends improve beyond expectations than expected net unit growth. Downside risk: slowing pipeline. D
filton	HLT	\$167.37	Hold	\$175	5%	\$2,479	\$2,928	\$3,206	\$2,599	\$3,037	\$3,320	16.7X	recession
filton Grand Vacations	HGV	\$34.77	Buy	\$66	89%	\$1,049	\$1,004	\$1,066	\$1,049	\$1,004	\$1,066	9.2X	Downside risk: Disruption in a major market (HGV more concentral than peers), issues with Japanese customer (HGV more exposed the peers), difficulty sourcing additional fee-for-service inventory deals
													Upside risk: faster demand improvement in corporate/convention trathan expected. Displains at inhear indiriple than expected, strot than expected performance trajluciary resister resorts on both top-line margins through the valuation year. Downside risk: extended indus downtum with part lust impact to large bit box hotels, weak recover international travel valuage the valuation period, macro demand short international travel valuage the valuation period, macro demand short.
lost Hotels & Resorts	HST	\$17.59	Hold	\$21	19%	\$1,498	\$1,548	\$1,518	\$1,498	\$1,548	\$1,518	12.0X	acquired resort assets, labor issues. Downside risk: lodging recovery takes longer than expected. Plan
lyatt Hotels	н	\$114.19	Buy	\$143	25%	\$1,004	\$1,169	\$1,254	\$908	\$1,065	\$1,150	14.2X	dispositions take longer than expected. Material labor issues to ow hotels. Pipeline growth slower than expected. Apple Leisure Grounderperforms. Upside risk: Macro lodging trends improve beyond expectations. F
Marriott International	MAR	\$204.66	Hold	\$221	8%	\$3,546	\$4,242	\$4,489	\$3,853	\$4,620	\$4,842	16.7X	than expected net unit growth. Downside risk: slowing pipeline. D recession.
Marriott Vacations	VAC	\$74.64	Buy	\$149	100%	\$966	\$755	\$760	\$966	\$755	\$760	11.0X	Downside risk: M&A story fades and multiples revert to historical le Downside risk: extended downturn in San Francisco, weak recove
ark Hotels & Resorts	PK	\$14.79	Buy	\$17	15%	\$589	\$635	\$628	\$606	\$653	\$652	12.0X	international travel during the valuation period especially Oahu, ma demand shock impact to major resort assets, labor issues. Upside Risks: Material near-term incremental EBITDA from Legacy
ebblebrook Hotel Trust***	PEB	\$12.88	Hold	\$15	16%	\$345	\$338	\$361	\$357	\$350	\$373	13.5X	assets. Faster than expected San Francisco recovery. Downside F Incremental EBITDA from major CapEx investments take longer t anticipated, contributing to multiple contraction. Very slow recove San Francisco.
laya Hotels & Resorts	PLYA	\$7.71	Buy	\$13	69%	\$231	\$255	\$264	\$243	\$269	\$278	10.5X	Downside risk: demand shocks, hurricanes, reduced airlift, new su country-specific risks (emerging market portfolio)
LJ Lodging Trust***	RI.I	\$10.63	Buy	\$13	22%	\$315	\$345	\$357	\$337	200	\$381	11.5X	Downside risk: Slower than expected recovery of corporate busin travel post-COVID; scope/timing and/or upside from repositionin underwhelms investor expectations
yman Hospitality Properties	RHP	\$99.05	Buy	\$123	24%	\$536	\$661	\$741	\$33	3300	\$776	13.0X	Downside risk: Group demand slower than expected. Property-species risks given a small portfolio.
yman ruspitality rroperties	KHE	\$99.03	Биу	\$123	2470	\$536	\$661	\$/41	330	3900	\$776	13.04	Upside risk: faster demand improvement in corporate travel the expected. Renovations lead to faster than expected EBITDA improvements. SHO buys hotes at accretive terms and quickly incremental EBITDA during the valuation period. Downside risk: Lo recovery takes longer than expected, labor issues, weak recover international travel to gateway markets, natural disaster risk. Mon
unstone Hotel Investors	SHO	\$9.82	Hold	\$11	12%	\$223	\$249	\$240	\$234	\$260	\$252	13.5X	EBITDA stabilizes well lower than expected. Downside risks: MTN is subject to prolonged weakness in gene economic conditions, including adverse effects on the overall trave
ail Resorts, Inc.	MTN	\$216.29	Buy	\$290	34%	\$833	\$848	\$974	\$833	\$848	\$974	13.0X	leisure related industries.
avel + Leisure Co.	TNL	\$36.93	Buy	\$59	61%	\$859	\$906	\$956	\$859	\$906	\$956	8.5X	Downside risk: The timeshare business is especially unnerable economic softness. There are potential execution risks post the spound of the Claudeur in development appearance within the Claudeur in the property of the control of the Claudeur in the property of the control of the Claudeur in the property of the control o
Vyndham Hotels & Resorts	WH	\$78.00	Buy	\$94	21%	\$618	\$623	\$656	\$651	\$661	\$697	15.0X	Downside risk: Slowdown in development opportunities. Weaker expected transient trends.

Source: FactSet, Truist Securities research

Companies Mentioned in This Note

Bluegreen Vacations Holding Corporation (BVH, \$74.00, Hold, C. Patrick Scholes)

Choice Hotels International, Inc. (CHH, \$111.55, Hold, C. Patrick Scholes)

DiamondRock Hospitality Company (DRH, \$8.36, Hold, C. Patrick Scholes)

Hyatt Hotels Corporation (H, \$114.19, Buy, C. Patrick Scholes)

Hilton Grand Vacations Inc. (HGV, \$34.77, Buy, C. Patrick Scholes)

Hilton Worldwide Holdings Inc. (HLT, \$167.37, Hold, C. Patrick Scholes)

Host Hotels & Resorts, Inc. (HST, \$17.59, Hold, C. Patrick Scholes)

Marriott International, Inc. (MAR, \$204.66, Hold, C. Patrick Scholes)

Vail Resorts, Inc. (MTN, \$216.29, Buy, C. Patrick Scholes)

Pebblebrook Hotel Trust (PEB, \$12.88, Hold, Gregory Miller)

Park Hotels & Resorts Inc. (PK, \$14.79, Buy, C. Patrick Scholes)

Playa Hotels & Resorts N.V. (PLYA, \$7.71, Buy, C. Patrick Scholes)

Ryman Hospitality Properties, Inc. (RHP, \$99.05, Buy, C. Patrick Scholes)

RLJ Lodging Trust (RLJ, \$10.63, Buy, Gregory Miller)

Sunstone Hotel Investors, Inc. (SHO, \$9.82, Hold, C. Patrick Scholes)

Travel + Leisure Co. (TNL, \$36.93, Buy, C. Patrick Scholes)

Marriott Vacations Worldwide Corporation (VAC, \$74.64, Buy, C. Patrick Scholes)

Wyndham Hotels & Resorts, Inc. (WH, \$78.00, Buy, C. Patrick Scholes)

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I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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