

#### Equity Research Report

#### **CONSUMER: Lodging**

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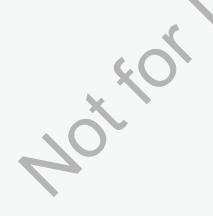
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## **Reasons for this report**

✓ Our analysis of the most recent weekly US lodging results



# Lodging: US RevPAR flat y/y last week, -2% vs. 2019. Clean comp y/y, Labor Day weekend results relatively decent

Overall U.S. RevPAR was -0.1% y/y for the week ending 9/9/2023, per STR, below the prior week's result of +2.0%, and below the trailing 10-week average of +1.4%. Versus 2019, due to the comparable timing of Labor Day, RevPAR was -2.0%, below the prior week's result of +26.8% and below the trailing 10-week average of +11.1%.

Despite a tough y/y holiday weekend leisure comp, we found results last week relatively decent all things considered though marginally softer for the Economy/Midscale chain scales. September MTD results at +5% for the U.S. and +5-6% for corporate-focused Upper Upscale/Upscale is a promising start to the month before business group travel heats up post-holiday.

While we would not call Labor Day weekend results excellent, given a very difficult leisure comp, we note that Resort RevPAR was down just -0.5% y/y on Saturday. Economy/Midscale was marginally softer at low-mid single digit negative RevPAR growth on Saturday night. It appears to us that Urban leisure held somewhat better on Saturday night which could be a good sign for the remainder of the holiday weekend demand and a relative positive for both global C-corps and REITS (although given operating cost growth, we assume margin deceleration without mid-single digit RevPAR growth).

More importantly, after we lap Labor Day, the rest of September should present tailwinds to the urban- and group-centric hotel names from the start of the fall business travel season. While the High Holidays in September should have a negative impact to demand later this month (conversely better for October), a strong MTD result and robust forward group data are tailwinds for the remainder of 3Q performance. RevPAR was +4.6% y/y for the U.S. through September 9th and about 100-150 bps better for Upscale/Upper Upscale. Conversely, Midscale MTD RevPAR is +2.3% y/y and Economy is -0.4%.

### Major RevPAR statistics presented below:

- Luxury RevPAR: -2.3% y/y and -3.5% versus 2019;
- Upper Upscale RevPAR: +1.0% y/y and -17.2% versus 2019;
- Upscale RevPAR: +1.9% y/y and -11.7% versus 2019;
- Upper Midscale RevPAR: +0.3% y/y and -2.3% versus 2019;
- Midscale RevPAR: -2.1% y/y and +6.2% versus 2019;
- Economy RevPAR: -3.6% y/y and +10.0% versus 2019;
- Independent hotels (~ 1/3rd of the data set) RevPAR: -1.5% y/y and +8.7% versus 2019; and
- Within Upper Upscale & Luxury class hotels:
  - Group: +1.2% y/y vs. +4.3% prior week; versus 2019: -33.9% vs -1.8% prior week.
  - Transient: -2.0% y/y vs. +1.2% prior week; versus 2019: +7.2% vs +33.8% prior week.
- Las Vegas RevPAR: +0.8% y/y and -4.1% versus 2019.
  - $\circ\,$  As a caveat, we note that many large Strip casino hotel operators do not participate in STR's survey.

# Last week's RevPAR details and sequential trends (all comparable information on new STR methodology):

- Headline RevPAR was -0.1% y/y vs. the running 28-day average of +1.5% y/y.
- Occupancy: Absolute occupancy was 60.3% vs. 63.7% for the running 28-day average.

• Absolute Group occupancy: 15.5% last week vs. 15.8% for the running 28 days.

**The lodging stocks:** Overall, we continue to summarize our view on the lodging sector at the moment as one of "relative optimism," *though more so for the global C-Corps and less so for the hotel REITS.* 

- Of the lodging stocks our favorite name continues to be Hyatt Hotels Corp. (H, Buy), which we see having several idiosyncratic catalysts. Hyatt is a beneficiary of group strength primarily through its legacy portfolio but also to an extent due to the acquired Apple Leisure Group, the recovery of international higher-rated travel, and particular strength in leisure demand to the Caribbean and Europe, a continued push to asset-light, a leading global rooms pipeline, and improved FCF story. Hyatt generates approx. 30% of earnings from the group segment and 30% from its Caribbean-centric Apple Leisure Group business.
- For the hotel REITS, our favorite name is RHP. With 75% of its business coming from groups/conventions, Ryman Hospitality
  Properties (RHP, Buy) has the greatest exposure to this customer segment and has no hotels located in the especially tech-heavy
  San Francisco area. We add that RHP's hotels are likely benefiting from several "self-help" factors including having properties in better
  condition than some other big box comparables and convention centers as well as what has proven to be a smart strategy of maintaining
  their property-level salesforce during the peak of the pandemic.

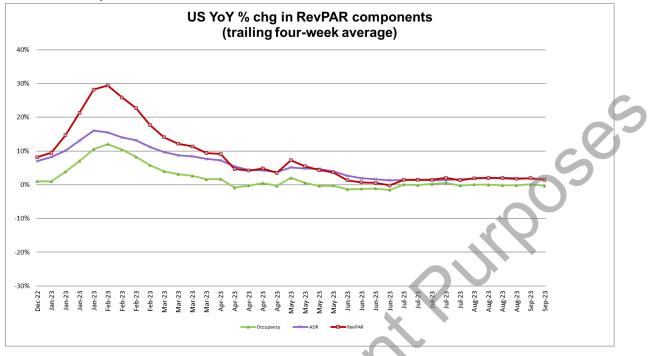
# Weekly RevPAR Summary

					Y	oY % chai	nge in Rev	PAR					
_			Upper		Upper		-	Inde-	New				
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
6/17/2023	1.5%	-1.6%	3.4%	3.4%	1.6%	-2.3%	-4.5%	0.4%	3.3%	-10.9%	13.3%	3.5%	7.2%
6/24/2023	-0.1%	-3.3%	-0.1%	2.2%	1.5%	-2.3%	-3.6%	-1.9%	-2.2%	4.8%	3.5%	-6.5%	4.6%
7/1/2023	5.7%	1.8%	9.5%	9.4%	7.7%	3.0%	0.2%	1.2%	21.1%	30.9%	-1.6%	7.8%	18.6%
7/8/2023	-1.2%	0.3%	0.6%	-2.6%	-3.2%	-4.5%	-3.5%	0.2%	14.7%	-0.4%	-1.3%	-4.3%	-2.0%
7/15/2023	1.6%	-1.8%	3.1%	3.9%	2.1%	-1.0%	-1.8%	0.1%	5.7%	4.2%	-1.7%	-8.9%	8.6%
7/22/2023	2.0%	0.3%	5.3%	4.5%	3.0%	-0.7%	-3.5%	-1.2%	21.2%	16.2%	-4.8%	8.8%	18.9%
7/29/2023	2.9%	1.5%	4.8%	5.7%	3.0%	0.1%	-2.6%	0.9%	22.0%	4.4%	0.4%	-8.8%	15.5%
8/5/2023	1.2%	3.2%	3.4%	3.2%	0.8%	-1.7%	-3.7%	-0.8%	23.3%	25.4%	15.5%	13.5%	15.2%
8/12/2023	2.0%	3.1%	4.2%	4.2%	1.5%	-1.0%	-2.9%	0.5%	16.3%	5.4%	23.0%	6.1%	6.1%
8/19/2023	1.8%	-2.8%	4.4%	3.7%	1.8%	-1.1%	-2.6%	0.6%	19.7%	11.6%	2.6%	-3.2%	3.3%
8/26/2023	2.1%	-4.2%	4.0%	4.1%	2.2%	-1.0%	-2.4%	1.6%	14.0%	-1.9%	0.6%	-6.5%	9.6%
9/2/2023	2.0%	-1.8%	3.1%	3.7%	1.6%	-1.2%	-3.3%	2.1%	14.1%	3.6%	3.1%	-3.7%	14.7%
9/9/2023	-0.1%	-2.3%	1.0%	1.9%	0.3%	-2.1%	-3.6%	-1.5%	15.1%	6.0%	-12.2%	1.8%	11.1%
[	Clean comp y/y; decent Labor Day weekend leisure				Upscale and Upper Upscale led the industry					New York and DC led the Top 5 markets			
1Q19	1.5%	-0.7%	1.2%	-0.5%	0.4%	-0.1%	1.9%	3.1%	-7.1%	-2.1%	-1.7%	-4.5%	-2.4%
2Q19	1.1%	1.1%	0.5%	-0.4%	0.0%	-0.7%	1.7%	2.4%	-1.8%	4.5%	1.6%	-0.1%	-1.5%
3Q19	0.7%	1.3%	1.1%	-0.5%	-0.1%	-1.0%	-0.9%	1.6%	-2.2%	-0.4%	-0.2%	-2.2%	4.5%
4Q19	0.7%	3.6%	1.0%	-0.6%	-1.0%	-2.7%		2.3%	-4.1%		1.1%	-0.7%	5.2%
1Q22	67.2%	112.3%	127.2%	69.7%	51.0%	38.2%	24.3%	58.3%	97.1%	137.1%	115.2%	85.1%	58.1%
2Q22	38.8%	70.2%	82.9%	46.8%	26.2%	15.4%		27.7%	141.2%	172.1%	51.0%	109.5%	145.7%
3Q22	16.6%	27.7%	36.6%	22.5%	10.8%	3.5%		11.3%	67.4%	59.9%	21.4%	48.1%	54.6%
4Q22	16.3%	19.7%	30.1%	20.5%	11.7%	5.1%		12.3%	50.8%	35.8%	11.4%	37.3%	53.2%
1Q23	16.7%	16.0%	29.8%	20.4%	13.4%	4.8%		12.9%	46.6%	35.0%	11.6%	26.6%	56.7%
2Q23	2.5%	-2.3%	5.1%	5.8%	3.8%	-0.4%	-3.8%	-0.6%	13.3%	11.2%	1.2%	12.1%	17.4%

_	YoY % change in ADR													
			Upper		Upper		_			X				
	U.S.	Luxury	Upscale	Upscale	Midscale			pendent	York	Boston	LA	Chicago	DC	
/17/2023	2.6%	0.0%	2.0%	2.8%	2.2%	0.6%	0.1%	2.5%	5.0%	-7.9%	12.7%	5.4%	7.4%	
6/24/2023	0.9%	-1.5%	0.8%	1.8%	1.5%	-0.3%	-0.6%	0.0%	0.8%	2.9%	1.5%	-1.9%	5.8%	
7/1/2023	1.5%	-3.1%	2.1%	3.1%	2.4%	0.6%	-0.2%	-1.0%	8.5%	12.3%	-1.6%	4.3%	9.6%	
7/8/2023	1.2%	-0.8%	0.0%	0.4%	0.9%	-0.4%	-0.2%	1.3%	3.0%	-0.5%	-2.0%	-2.9%	0.4%	
7/15/2023	1.5%	-2.1%	0.9%	1.9%	1.9%	0.1%	0.4%	1.0%	1.1%	1.3%	-1.7%	-5.6%	5.9%	
/22/2023	1.5%	-2.9%	1.2%	1.9%	2.0%	-0.4%	-0.1%	0.2%	8.3%	9.9%	-4.3%	4.8%	9.1%	
/29/2023	2.3%	-2.8%	1.1%	2.5%	2.2%	0.2%	0.6%	2.3%	10.3%	1.9%	-2.5%	-8.0%	7.0%	
8/5/2023	2.2%	-0.5%	1.5%	2.6%	1.9%	0.1%	0.7%	1.5%	11.6%	11.5%	7.7%	9.2%	7.19	
3/12/2023	2.0%	-0.7%	0.8%	2.1%	1.9%	0.1%	0.3%	1.8%	8.3%	1.7%	8.4%	2.9%	3.49	
3/19/2023	1.8%	-4.0%	0.7%	2.3%	2.1%	0.0%	0.4%	2.1%	10.7%	5.8%	0.5%	-2.9%	2.79	
3/26/2023	1.7%	-4.4%	0.8%	2.1%	1.7%	-0.4%	-0.2%	2.4%	8.6%	-1.1%	0.1%	-4.7%	4.19	
9/2/2023	1.8%	-3.9%	0.3%	1.8%	1.8%	-0.4%	-0.7%	2.6%	8.1%	0.3%	1.8%	-3.7%	6.39	
9/9/2023	1.8%	-2.1%	0.4%	2.3%	2.0%	0.0%	-0.5%	2.3%	11.5%	1.4%	-3.4%	-1.5%	5.29	
1Q19	1.1%	2.2%	2.5%	1.0%	0.8%	-0.2%	-0.3%	1.0%	-3.8%	0.7%	-1.0%	-2.4%	1.59	
2Q19	1.2%	2.5%	1.4%	0.6%	0.7%	-0.2%	0.6%	1.7%	-1.0%	3.2%	0.8%	-1.7%	0.29	
3Q19	0.8%	1.5%	1.3%	0.2%	-0.1%	-0.5%	-0.5%	1.6%	-1.9%	0.9%	-0.2%	-2.8%	4.0	
4Q19	0.7%	2.4%	0.6%	-0.4%	-0.3%	-1.0%	-1.0%	1.9%	-3.7%	-5.5%	0.3%	-2.2%	3.99	
1Q22	37.5%	21.0%	39.7%	34.1%	27.3%	20.8%	17.3%	34.0%	52.2%	50.5%	61.8%	41.1%	31.79	
2Q22	26.2%	14.3%	29.0%	27.1%		14.8%	11.8%	20.5%	69.0%	73.6%	32.9%	53.6%	60.69	
3Q22	11.6%	6.7%	12.6%	13.3%	7.6%	5.9%	4.2%	8.9%	32.6%	30.0%	14.6%	25.4%	25.5	
4Q22	12.0%	6.5%	12.6%	13.7%	8.7%	6.2%	4.5%	10.2%	28.0%	20.5%	8.4%	20.2%	27.9	
1Q23	10.2%	-1.9%	8.4%	11.0%	8.1%	4.7%	3.8%	9.1%	13.4%	15.6%	3.8%	11.5%	24.4	
2Q23	3.2%	-1.2%	2.5%	4.3%	3.5%	1.6%	0.9%	2.1%	9.6%	5.8%	2.5%	8.5%	11.6	

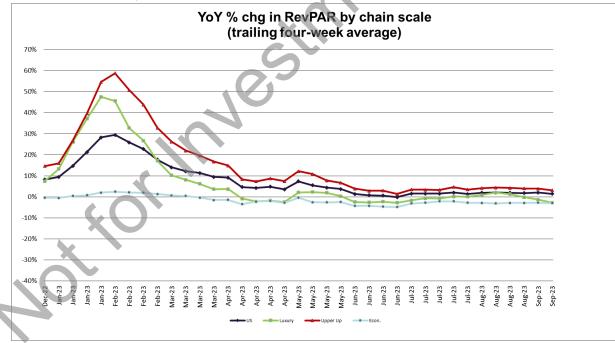
		YoY % change in Occupancy													
	_			Upper		Upper			Inde-	New					
		U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC	
	6/17/2023	-1.1%	-1.6%	1.3%	0.5%	-0.6%	-2.9%	-4.6%	-2.1%	-1.6%	-3.3%	0.5%	-1.8%	-0.2%	
	6/24/2023	-1.0%	-1.8%	-0.8%	0.4%	0.0%	-2.0%	-2.9%	-1.9%	-2.9%	1.9%	2.0%	-4.7%	-1.1%	
	7/1/2023	4.1%	5.1%	7.2%	6.2%	5.2%	2.3%	0.4%	2.3%	11.6%	16.6%	-0.1%	3.3%	8.2%	
	7/8/2023	-2.3%	1.2%	0.6%	-2.9%	-4.1%	-4.1%	-3.3%	-1.1%	11.4%	0.1%	0.7%	-1.5%	-2.4%	
	7/15/2023	0.1%		2.2%	1.9%	0.2%	-1.1%	-2.1%	-0.9%	4.6%	2.8%	0.0%	-3.5%	2.6%	
	7/22/2023	0.5%	3.4%	4.1%	2.5%	1.0%	-0.3%	-3.4%	-1.5%	11.8%	5.8%	-0.6%	3.9%	9.0%	
	7/29/2023	0.6%	4.4%	3.6%	3.1%	0.8%	-0.1%	-3.1%	-1.4%	10.6%	2.4%	3.0%	-0.8%	7.9%	
	8/5/2023	-1.0%	3.7%	1.9%	0.6%	-1.1%	-1.8%	-4.3%	-2.2%	10.4%	12.4%	7.2%	3.9%	7.6%	
	8/12/2023	0.0%	3.9%	3.3%	2.1%	-0.4%	-1.1%	-3.3%	-1.3%	7.3%	3.7%	13.5%	3.2%	2.6%	
	8/19/2023	-0.1%	1.2%	3.7%	1.4%	-0.3%	-1.0%	-2.9%	-1.5%	8.1%	5.4%	2.1%	-0.3%	0.5%	
	8/26/2023	0.4%	0.3%	3.2%	2.0%	0.5%	-0.6%	-2.2%	-0.8%	5.0%	-0.8%	0.5%	-1.8%	5.2%	
	9/2/2023	0.2%	2.2%	2.7%	1.9%	-0.2%	-0.9%	-2.6%	-0.5%	5.5%	3.2%	1.3%	0.0%	7.9%	
-	9/9/2023	-1.9%	-0.3%	0.5%	-0.4%	-1.6%	-2.1%	-3.0%	-3.7%	3.2%	4.6%	-9.2%	3.4%	5.5%	
	1Q19	0.4%	-2.8%	-1.3%	-1.4%	-0.5%	0.0%	2.3%	2.1%	-3.5%	-2.8%	-0.7%	-2.2%	-3.8%	
	2Q19	-0.1%	-1.4%	-0.9%	-1.0%	-0.7%	-0.6%	1.1%	0.7%	-0.7%	1.3%	0.8%	1.7%	-1.7%	
	3Q19	-0.1%	-0.2%	-0.2%	-0.7%	0.0%	-0.5%	-0.4%	0.0%	-0.3%	-1.4%	0.1%	0.6%	0.4%	
_	4Q19	-0.1%	1.2%	0.4%	-0.2%	-0.8%	-1.7%	-0.4%	0.4%	-0.4%	-6.5%	0.8%	1.5%	1.3%	
	1Q22	56.2%	54.0%	53.2%	60.3%	59.4%	52.3%	55.5%	54.2%	29.5%	57.6%	33.0%	31.2%	20.1%	
	2Q22	10.0%	48.8%	41.8%	15.5%	6.2%	0.5%	-2.6%	5.9%	42.7%	56.7%	13.7%	36.3%	53.0%	
	3Q22	4.5%	19.7%	21.3%	8.1%	2.9%	-2.3%	-4.0%	2.2%	26.3%	23.0%	5.9%	18.1%	23.2%	
_	4Q22	3.8%	12.4%	15.5%	6.0%	2.7%	-1.1%	-2.9%	1.9%	17.8%	12.7%	7.6%	14.2%	19.8%	
	1Q23	5.9%	18.3%	19.8%	8.5%	4.9%	0.1%	-2.9%	3.5%	29.3%	16.8%	7.5%	13.6%	25.9%	
	2Q23	-0.7%	-1.0%	2.6%	1.4%	0.3%	-2.0%	-4.6%	-2.7%	3.3%	5.1%	-1.3%	3.3%	5.1%	

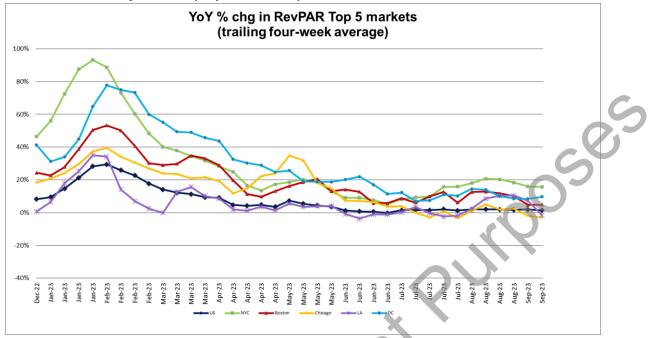
## **RevPAR Component Trends**



Source: STR data, Truist Securities research

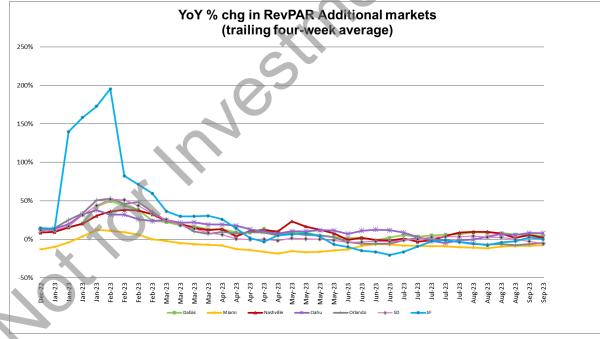
## **RevPAR Trends by Chain Scale**





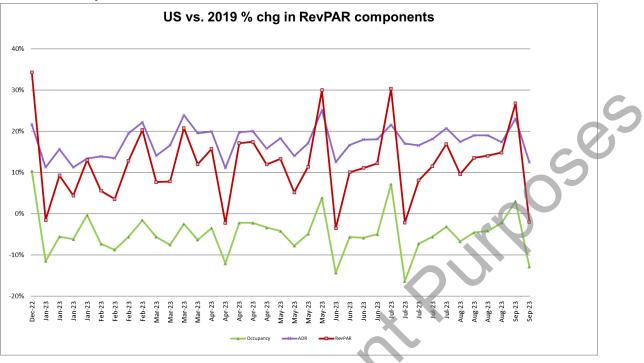
## **RevPAR Trends by Market (Top 5 markets)**





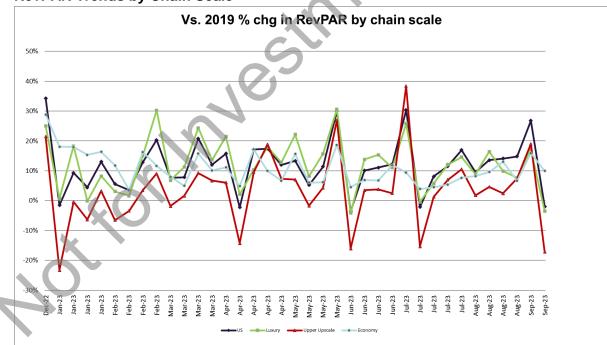
Source: STR data, Truist Securities research

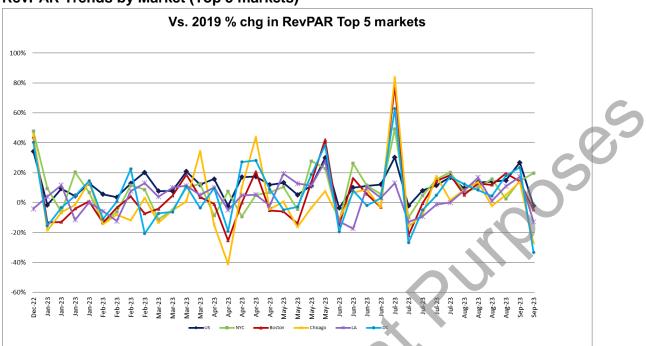
## **RevPAR Component Trends**



Source: STR data, Truist Securities research

## RevPAR Trends by Chain Scale

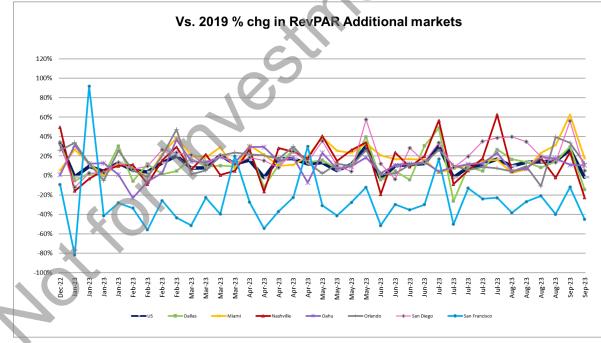




**RevPAR Trends by Market (Top 5 markets)** 

Source: STR data, Truist Securities research





# Price Target/Risks Summary

						es Valuation EB k Based Comp/	ITDA excluding Other		Consensus/Dat leadline" EBITI	ta Aggregator DA				
odging	TKR	Price 9/12/23	Rating	PT*	% upside/ down- side	2022A EBITDA (\$M)* **	2023E EBITDA (\$M)* **	2024E EBITDA (\$M)* **	2022A EBITDA (\$M)*	2023E EBITDA (\$M)*	2024E EBITDA (\$M)* **	Target EV/EBITDA Multiple	Risks	
													Downside risk: controlled company issues, limited cap/float, loan defaults,	
luegreen Vacations	BVH	\$36.12	Buy	\$54	50%	\$140	\$151	\$157	\$140	\$151	\$157	7.2X	and macroeconomic risk.	
													Upside risk: conservative growth of new brands; market share gains.	
hoice Hotels	CHH	\$126.17	Hold	\$133	5%	\$459	\$517	\$534	\$478	\$535	\$553	15.0X	Downside risk: slowdown in development opportunities; market share losses.	
loice Hotels	UNH	\$120.17	HUIU	\$133	3%	\$409	\$317	\$004	\$410	\$000	\$000	15.04	Upside risk: faster demand improvement in corporate travel than expected.	
	2011	<b>6</b> 0.04			0001	#004	\$004	\$292	\$204	\$291	\$292	12.0X	Brand changes (e.g. Vail) lead to material EBITDA improvement. Leisure hotels hold/improve on RevPAR and margins despite the challenging macro. Downside risk: lodging recovery takes longer than expected, weaker result from ROI projects than forecasted, poor performance of recently acquired	
iamondRock Hospitality	DRH	\$8.31	Hold	\$11	32%	\$281	\$291	\$292	\$281	\$291	\$292	12.0X	assets. Upside risk: Macro lodging trends improve beyond expectations. Faster	
													than expected net unit growth. Downside risk: slowing pipeline. Deep	
ilton	HLT	\$155.74	Hold	\$172	10%	\$2,479	\$2,916	\$3,196	\$2,599	\$3,016	\$3,301	16.6X	recession.	
													Downside risk: Disruption in a major market (HGV more concentrated than peers), issues with Japanese customer (HGV more exposed than peers),	
ilton Grand Vacations	HGV	\$41.74	Buy	\$75	79%	\$1,049	\$1.105	\$1,150	\$1.049	\$1.105	\$1,150	9.2X	peers), issues with Japanese customer (HGV more exposed than peers), difficulty sourcing additional fee-for-service inventory deals	
				<i></i>	1010	¥1,010	ψ1,100	¥1,100	ψ1,010	¢1,100		0.27	Update raik: failer demand improvement in corporate/conversion taxel then expected. Depositions at https://mare.htms.event.ed.stronger than expected performance by lawary is are reson, an born top-the and marging through the valuation year. Dwa use raiks each exist of industry downtran with particular impact to large big box botts, weas, recovery of international travel during the valuation end. Ow in the other to book to a sociated reson.	
ost Hotels & Resorts	HST	\$16.35	Hold	\$21	28%	\$1,498	\$1,592	\$1,561	\$1,498	\$1,592	\$1,561	12.0X	assets, labor issues.	
yatt Hotels	н	\$108.45	Buy	\$149	37%	\$1,004	\$1,170	\$1,258	\$908	\$1,054	\$1,141	14.1X	Downside risk; todging recovery takes longer than expected. Planned dispositions take longer than expected. Material labor issues to owned hotels. Pipeline growth slower than expected. Apple Leisure Group un derperforms.	
													Upside risk: Macro lodging trends improve beyond expectations. Faster	
arriott International	MAR	\$203.80	Hold	\$221	8%	\$3.546	\$4,242	\$4,489	\$3.853	\$4.620	\$4.842	16.7X	than expected net unit growth. Downside risk: slowing pipeline. Deep recession.	
arriott Vacations	VAC	\$102.25	Buy	\$190	85%	\$966	\$882	\$914	\$966	\$882	\$914	11.0X	Downside risk: M&A story fades and multiples revert to historical levels	
ark Hotels & Resorts	РК	\$13.27	Buy	\$19	43%	\$589	\$624	\$669	\$606	\$641	\$693	12.0X	Downside risk: extended downturn in San Francisco, weak recovery of international travel during the valuation period especially Oahu, macro demand shock impact to major resort assets, labor issues. Upside Risks: Material near-term incremental EBITDA from Legacy LHO	
ebblebrook Hotel Trust***	PEB	\$14.88	Hold	\$16	8%	\$345	\$348	\$374	\$357	\$359	\$386	13.5X	assets. Faster than expected San Francisco recovery. Downside Risks: Incremental EBITDA from major CapEx investments take longer than anticipated, contributing to multiple contraction. Very slow recovery in San Francisco.	
			-								\$278	10.5X	Downside risk: demand shocks, hurricanes, reduced airlift, new supply,	
laya Hotels & Resorts	PLYA	\$7.28	Buy	\$13	79%	\$231	\$255	\$264	\$243	\$269	\$278	10.5#	country-specific risks (emerging market portfolio) Downside risk: Slower than expected recovery of corporate business trave	
													post-COVID; scope/timing and/or upside from repositionings underwhelms	
LJ Lodging Trust***	RLJ	\$10.13	Buy	\$14	38%	\$315	\$352	\$364	\$337	\$375	\$388	11.5X	investor expectations	
yman Hospitality Properties	RHP	\$87.15	Buy	\$119	37%	\$536	\$638	\$665	\$556	\$663	\$700	13.0X	Downside risk: Group demand slower than expected. Property-specific risks given a small portfolio.	
marriedpitus, riepentee	101			¢	07.00			000	ţuu	2		10.01	Upside risk: faster demand improvement in corporate travel than expected Renovations and to faster than expected EBTNA humprovements. SHO buys hoths at accretive terms and quickly adds incremental EBTNA during the valuation period. Dewnside risk: Lodging recovery takes longer than expected, labor issues, weak recovery of international travel to gateway markets. natural disaster risk. Montage EBTNA stabilizes well lower than	
unstone Hotel Investors	SHO	\$9.28	Hold	\$11	19%	\$223	\$249	\$246	\$234	\$260	\$258	13.5X	expected.	
													Downside risks: MTN is subject to prolonged weakness in general economic conditions, including adverse effects on the overall travel and leisure related	
ail Resorts, Inc.	MTN	\$249.29	Buy	\$290	16%	\$833	\$848	\$974	\$833	\$848	\$974	13.0X	industries.	
													Downside risk: The timeshare business is especially vulnerable to economic	
ravel + Leisure Co.	TNL	\$38.67	Buy	\$66	70%	\$859	\$937	\$999	\$859	\$937	\$999	8.5X	softness. There are potential execution risks post the spin off. Downside risk: Slowdown in development opportunities. Weaker than	
	WH	\$75.23	Buy	\$95	26%	\$618	\$620	\$660	\$651	\$658	\$700	15.0X	expected transient trends.	

Source: FactSet, Truist Securities research

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## **H: Valuation and Risks**

Our price target of \$149 is derived by applying a 14.1x target EV/EBITDA multiple (a blended average of the industry multiples for each business segment) to our estimate for 2024 EBITDA. Our sum-of-the-parts analysis on our 2024 segment multiple assumptions include (12.5x owned EBITDA u/c, 16x fees EBITDA u/c) and other segments/ALG (10-12x, u/c).

Risks to our rating and price target: Lodging recovery takes longer than expected. Planned dispositions take longer than expected. Material labor issues to owned hotels. Regional risks to the Caribbean including material new competitive supply growth. H pipeline growth slower than expected. Apple Leisure Group underperforms Hyatt's guidance.

## **RHP: Valuation and Risks**

Our price target of \$119 for RHP is derived by applying a 13.0x target EV/EBITDA multiple to our estimate for 2024 lodging EBITDA and a 16.0x multiple to our Opry/attractions estimate. We view the multiple assignments as appropriate for the quality and unique nature of the portfolios (slight premium to REIT peer average of ~12.0-12.5x on Hospitality).

Risks to our rating and price target include: Group demand returns slower than expected. Property-specific risks given a small portfolio.

## **Companies Mentioned in This Note**

Hyatt Hotels Corporation (H, \$104.57, Buy, C. Patrick Scholes) Ryman Hospitality Properties, Inc. (RHP, \$84.01, Buy, C. Patrick Scholes)

## **Analyst Certification**

I, C. Patrick Scholes , hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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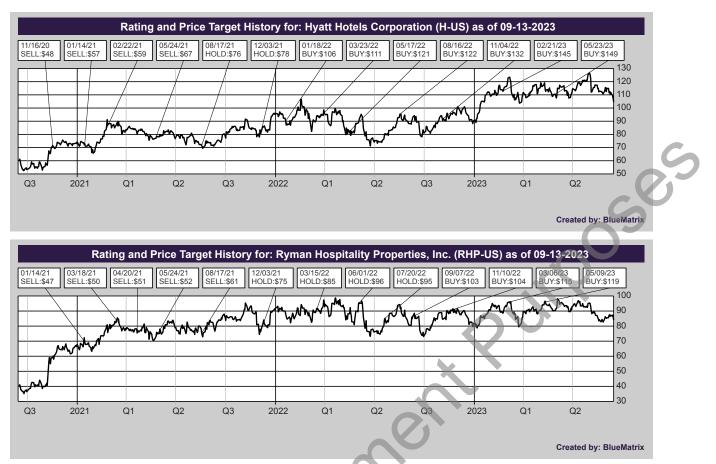
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