

Equity Research Report July 19, 2023

CONSUMER: Lodging

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Reasons for this report

✓ Our analysis of the most recent weekly US lodging results

Lodging: US RevPAR +2% y/y last week, +8% vs. 2019. Clean comp; lethargic results.

Overall U.S. RevPAR was +1.6% y/y for the week ending 7/15/2023, per STR, above the prior week's result of -1.2%, and slightly above the trailing 10-week average of +1.2%. Versus 2019, RevPAR was +8.1%, above the prior week's result of -2.1%, but below the trailing 10-week average of +11.3%.

On a y/y basis last week was a clean comp. Group results were modestly below our expectations but we did not see consistently weak results across markets or types of properties so we are not suggesting any evidence of a change in group trends. Perhaps y/y comps are somewhat tougher for some leisure groups given pent-up 2022 demand.

Given that this time of year is dominated by leisure demand (both individual and group) we focus mostly on leisure dynamics and less corporate travel. Overall we found results as expected and lethargic. That said, given media headlines on theoretical weakness in discretionary spend and what we observe as many vacationers traveling outside the U.S. for a value proposition (cruising, all-inclusives, Europe/Asia/etc), we do not view last week's y/y RevPAR of down 1-2% for Midscale/Economy and Resort down 3% as terrible metrics, all things considered.

The 2019 comp is somewhat impacted by the timing of Independence Day (in 2023, the holiday was in the prior week; in 2019, two weeks prior).

Major RevPAR statistics presented below:

- Luxury RevPAR: -1.8% y/y and +5.7% versus 2019;
- Upper Upscale RevPAR: +3.1% y/y and +1.3% versus 2019;
- Upscale RevPAR: +3.9% y/y and +4.0% versus 2019;
- Upper Midscale RevPAR: +2.1% y/y and +7.8% versus 2019;
 - Midscale RevPAR: -1.0% y/y and +6.2% versus 2019;
 - Economy RevPAR: -1.8% y/y and +4.5% versus 2019;
- Independent hotels (~ 1/3rd of the data set) RevPAR: +0.1% y/y and +12.7% versus 2019; and
- Within Upper Upscale & Luxury class hotels:
- o Group: -0.3% y/y vs. +0.7% prior week; versus 2019: -7.2% vs -43.3% prior week.
- Transient: +0.5% y/y vs. -0.4% prior week; versus 2019: +13.3% vs +14.4% prior week.
- Las Vegas RevPAR: +16.1% y/y and +32.5% versus 2019.
- As a caveat, we note that many large Strip casino hotel operators do not participate in STR's survey.

Last week's RevPAR details and sequential trends (all comparable information on new STR methodology):

- Headline RevPAR was +1.6% y/y vs. the running 28-day average of +1.5% y/y.
- Occupancy: Absolute occupancy was 72.0% vs. 68.7% for the running 28-day average.
- Absolute Group occupancy: 21.3% last week vs. 18.8% for the running 28 days.

Truist Securities

The lodging stocks: Overall, we continue to summarize our view on the lodging sector at the moment as one of "relative optimism," though more so for the global C-Corps and less so for the hotel REITS.

- Of the lodging stocks our favorite name continues to be Hyatt (Buy), which we see having several idiosyncratic catalysts. Hyatt is a beneficiary of group strength primarily through its legacy portfolio but also to an extent the acquired Apple Leisure Group, the recovery of international higher-rated travel, and particular strength in leisure demand to the Caribbean and Europe, a continued push to asset-light, a leading global rooms pipeline, and improved FCF story. Hyatt generates approx. 30% of earnings from the group segment and 30% from its Caribbean-centric Apple Leisure Group business. Our conviction on H was strengthened after Hyatt's Investor Day and our tours of three Apple Leisure Group properties in Mexico (see our post-Investor Day/tours wrap-up note).
- We view Playa (PLYA, Buy) as a continued beneficiary of global leisure trends and excellent cash flow generation in a time
 when operating leverage works to the favor of all-inclusive Caribbean/Mexico hotel owners.
- For the hotel REITS, our favorite name is RHP. At 75% of its business coming from groups/conventions, RHP has the greatest exposure to this customer segment and has no hotels located in the especially tech-heavy San Francisco area. We add that RHP's hotels are likely benefitting from several "self-help" factors including having properties in better condition than some other big box comparables and convention centers as well as what has proven to be a smart strategy of maintaining their property-level salesforce during the heart of the pandemic. RHP's 1Q23 earnings results and forward commentary further bolster our enthusiasm for our Buyrating.
- We are cautious on U.S. resort hotel profitability especially at the full-service level given pressure on demand and increasing headwinds in higher-end leisure room rates. While group strength may bridge some of the gaps, we remain cautious on the net impact to profitability. Names with high luxury leisure exposure especially following post-COVID acquisitions are Host (HST, Hold), and Sunstone (SHO, Hold). For greater detail on operating revenue/expense trends and labor considerations, please see our latest Hotel P&L Analyzer note.

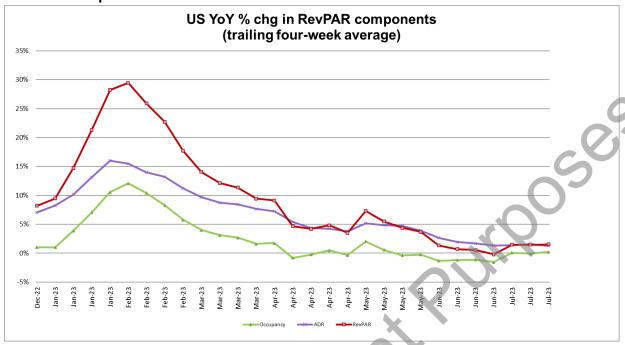
Weekly RevPAR Summary

•				•	v	oV %/ obox	nge in Rev	DAD.					
_			Upper		Upper	or % chai	ige in Ke	Inde-	New				
	U.S.	Luxurv	Upscale	Upscale		Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
4/1/2023	10.9%	8.0%	15.9%	14.7%	10.9%	4.2%	-0.2%	7.7%	16.1%	21.5%	12.1%	11.8%	44.1%
4/8/2023	-6.7%	-9.9%	-7.0%	-4.5%	-7.1%	-9.4%	-8.7%	-7.0%	19.4%	2.0%	-4.4%	-7.9%	5.6%
4/15/2023	8.6%	-3.4%	10.4%	14.1%	15.5%	10.0%	3.6%	2.1%	3.3%	6.6%	5.3%	24.1%	38.1%
4/22/2023	6.6%	-1.8%	15.4%	13.0%	7.1%	0.4%	-2.6%	-0.2%	14.8%	8.8%	1.4%	60.6%	27.8%
4/29/2023	5.6%	5.2%	11.1%	9.5%	5.4%	-0.7%	-3.7%	0.8%	31.5%	35.1%	3.3%	18.6%	27.5%
5/6/2023	8.4%	8.5%	11.9%	11.6%	9.0%	4.4%	1.0%	4.2%	24.6%	14.2%	12.4%	36.2%	9.7%
5/13/2023	1.3%	-3.0%	4.9%	5.3%	1.7%	-4.2%	-4.9%	-2.0%	10.0%	16.0%	-3.1%	11.8%	11.4%
5/20/2023	2.1%	-2.9%	3.3%	5.4%	3.8%	-0.4%	-2.8%	-0.5%	9.0%	17.0%	3.1%	6.1%	27.0%
5/27/2023	2.9%	-1.4%	6.4%	6.3%	3.8%	-0.9%	-3.1%	-0.5%	8.1%	4.8%	3.6%	4.8%	27.2%
6/3/2023	-1.0%	-2.6%	1.0%	0.1%	-0.9%	-4.4%	-6.4%	-1.8%	9.2%	18.6%	-7.0%	6.9%	15.2%
6/10/2023	-1.2%	-3.7%	0.8%	2.4%	1.1%	-2.2%	-4.8%	-5.8%	10.1%	10.4%	-14.2%	10.7%	18.7%
6/17/2023	1.5%	-1.6%	3.4%	3.4%	1.6%	-2.3%	-4.5%	0.4%	3.3%	-10.9%	13.3%	3.5%	7.2%
6/24/2023	-0.1%	-3.3%	-0.1%	2.2%	1.5%	-2.3%	-3.6%	-1.9%	-2.2%	4.8%	3.5%	-6.5%	4.6%
7/1/2023	5.7%	1.8%	9.5%	9.4%	7.7%	3.0%	0.2%	1.2%	21.1%	30.9%	-1.6%	7.8%	18.6%
7/8/2023	-1.2%	0.3%	0.6%	-2.6%	-3.2%	-4.5%	-3.5%	0.2%	14.7%	-0.4%	-1.3%	-4.3%	-2.0%
7/15/2023	1.6%	-1.8%	3.1%	3.9%	2.1%	-1.0%	-1.8%	0.1%	5.7%	4.2%	-1.7%	-8.9%	8.6%
Clean comp, softsummer leisure Ups						nd Upper Up	scale led the	industry		DC and New	York led th	ne Top 5 mark	ets
1Q19	1.5%	-0.7%	1.2%	-0.5%	0.4%	-0.1%	1.9%	3.1%	-7.1%	-2.1%	-1.7%	-4.5%	-2.4%
2Q19	1.1%	1.1%	0.5%	-0.4%	0.0%	-0.7%	1.7%	2.4%	-1.8%	4.5%	1.6%	-0.1%	-1.5%
3Q19	0.7%	1.3%	1.1%	-0.5%	-0.1%	-1.0%			-2.2%	-0.4%	-0.2%	-2.2%	4.5%
4Q19	0.7%	3.6%	1.0%	-0.6%	-1.0%	-2.7%		2.3%	-4.1%	-11.6%	1.1%	-0.7%	5.2%
1Q22	67.2%	112.3%	127.2%	69.7%	51.0%	38.2%	24.3%	58.3%	97.1%	137.1%	115.2%	85.1%	58.1%
2Q22	38.8%	70.2%	82.9%	46.8%	26.2%	15.4%			141.2%	172.1%	51.0%	109.5%	145.7%
3Q22	16.6%	27.7%	36.6%	22.5%	10.8%	3.5%		11.3%	67.4%	59.9%	21.4%	48.1%	54.6%
4Q22	16.3%	19.7%	30.1%	20.5%	11.7%	5.1%		12.3%	50.8%	35.8%	11.4%	37.3%	53.2%
1Q23 2Q23	16.7% 2.5%	16.0% -2.3%	29.8% 5.1%	20.4% 5.8%	13.4% 3.8%	4.8% -0.4%	0.8% -3.8%	12.9% -0.6%	46.6% 13.3%	35.0% 11.2%	11.6% 1.2%	26.6% 12.1%	56.7% 17.4%
2023	2.5%	-2.3%	3.1%	3.0%	3.0%	-0.4%	-3.0%	-0.0%	13.3%	11.270	1.270	12.1%	17.470
						YoY % ch	ange in A	DR					

_			Upper		Upper			Inde-	New		A .		
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC
4/1/2023	7.3%	0.7%	6.0%	8.4%	6.8%	3.7%	2.8%	6.2%	8.0%	8.4%	5.1%	6.9%	21.9%
4/8/2023	0.8%	1.1%	0.7%	3.1%	0.6%	-1.4%	-0.9%	-0.4%	12.3%	2.6%	-1.4%	-0.6%	5.5%
4/15/2023	4.7%	-2.4%	4.7%	7.8%	7.9%	5.4%	4.2%	1.7%	4.5%	4.0%	5.3%	14.1%	22.5%
4/22/2023	4.2%	-5.2%	3.7%	6.9%	4.6%	1.7%	1.2%	1.0%	9.5%	7.4%	2.7%	29.6%	16.8%
4/29/2023	5.5%	3.8%	6.3%	6.7%	4.9%	1.7%	1.6%	2.3%	14.7%	17.2%	3.1%	11.1%	16.1%
5/6/2023	6.4%	3.1%	6.1%	7.4%	5.8%	3.4%	3.5%	4.6%	12.3%	7.9%	8.5%	18.8%	7.9%
5/13/2023	3.4%	-1.9%	3.2%	5.0%	3.5%	1.1%	1.1%	1.5%	5.8%	8.3%	0.4%	9.9%	9.7%
5/20/2023	3.6%	0.1%	3.0%	4.7%	4.0%	2.2%	1.9%	2.7%	9.5%	10.4%	3.0%	6.0%	16.2%
5/27/2023	2.2%	-1.5%	1.6%	3.4%	2.3%	0.2%	0.0%	0.9%	5.1%	1.3%	2.2%	4.4%	15.1%
6/3/2023	1.3%	-1.6%	-0.3%	1.5%	1.2%	-0.5%	-0.6%	1.2%	2.9%	9.4%	-1.9%	9.3%	10.7%
6/10/2023	0.5%	-3.1%	0.0%	2.3%	1.8%	0.4%	-0.2%	-2.5%	7.5%	7.7%	-6.4%	8.3%	12.0%
6/17/2023	2.6%	0.0%	2.0%	2.8%	2.2%	0.6%	0.1%	2.5%	5.0%	-7.9%	12.7%	5.4%	7.4%
6/24/2023	0.9%	-1.5%	0.8%	1.8%	1.5%	-0.3%	-0.6%	0.0%	0.8%	2.9%	1.5%	-1.9%	5.8%
7/1/2023	1.5%	-3.1%	2.1%	3.1%	2.4%	0.6%	-0.2%	-1.0%	8.5%	12.3%	-1.6%	4.3%	9.6%
7/8/2023	1.2%	-0.8%	0.0%	0.4%	0.9%	-0.4%	-0.2%	1.3%	3.0%	-0.5%	-2.0%	-2.9%	0.4%
7/15/2023	1.5%	-2.1%	0.9%	1.9%	1.9%	0.1%	0.4%	1.0%	1.1%	1.3%	-1.7%	-5.6%	5.9%
1Q19	1.1%	2.2%	2.5%	1.0%	0.8%	-0.2%	-0.3%	1.0%	-3.8%	0.7%	-1.0%	-2.4%	1.5%
2Q19	1.2%	2.5%	1.4%	0.6%	0.7%	-0.2%	0.6%	1.7%	-1.0%	3.2%	0.8%	-1.7%	0.2%
3Q19	0.8%	1.5%	1.3%	0.2%	-0.1%	-0.5%		1.6%	-1.9%	0.9%	-0.2%	-2.8%	4.0%
4Q19	0.7%	2.4%	0.6%	-0.4%	-0.3%			1.9%	-3.7%	-5.5%	0.3%	-2.2%	3.9%
1Q22	37.5%	21.0%	39.7%	34.1%	27.3%	20.8%		34.0%	52.2%	50.5%	61.8%	41.1%	31.7%
2Q22	26.2%	14.3%	29.0%	27.1%	18.9%	14.8%		20.5%	69.0%	73.6%	32.9%	53.6%	60.6%
3Q22	11.6%	6.7%	12.6%	13.3%	7.6%	5.9%		8.9%	32.6%	30.0%	14.6%	25.4%	25.5%
4Q22	12.0%	6.5%	12.6%	13.7%	8.7%	6.2%		10.2%	28.0%	20.5%	8.4%	20.2%	27.9%
1Q23	10.2%	-1.9%	8.4%	11.0%	8.1%	4.7%		9.1%	13.4%	15.6%	3.8%	11.5%	24.4%
2Q23	3.2%	-1.2%	2.5%	4.3%	3.5%	1.6%	0.9%	2.1%	9.6%	5.8%	2.5%	8.5%	11.6%

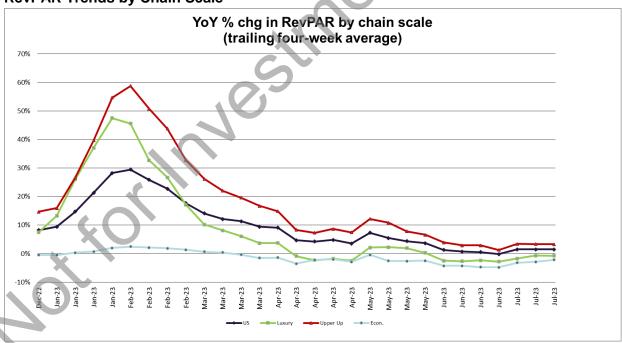
	YoY % change in Occupancy													
-			Upper		Upper			Inde-	New					
	U.S.	Luxury	Upscale	Upscale	Midscale	Midscale	Economy	pendent	York	Boston	LA	Chicago	DC	
4/1/2023	3.4%	7.3%	9.4%	5.8%	3.9%	0.5%	-2.9%	1.4%	7.6%	12.1%	6.6%	4.6%	18.2%	
4/8/2023	-7.4%	-10.9%	-7.7%	-7.4%	-7.7%	-8.2%	-7.8%	-6.6%	6.3%	-0.6%	-3.1%	-7.3%	0.0%	
4/15/2023	3.7%	-1.0%	5.4%	5.8%	7.0%	4.4%	-0.6%	0.5%	-1.1%	2.6%	0.0%	8.8%	12.7%	
4/22/2023	2.3%	3.6%	11.2%	5.8%	2.4%	-1.3%	-3.7%	-1.2%	4.8%	1.3%	-1.3%	23.9%	9.4%	
4/29/2023	0.1%	1.3%	4.5%	2.6%	0.5%	-2.4%	-5.3%	-1.5%	14.7%	15.3%	0.2%	6.7%	9.8%	
5/6/2023	2.0%	5.2%	5.4%	3.9%	3.0%	1.0%	-2.4%	-0.4%	11.0%	5.9%	3.6%	14.7%	1.7%	
5/13/2023	-2.0%	-1.1%	1.7%	0.3%	-1.8%	-5.2%	-6.0%	-3.4%	3.9%	7.1%	-3.5%	1.7%	1.6%	
5/20/2023	-1.5%	-3.0%	0.3%	0.7%	-0.2%	-2.6%	-4.6%	-3.2%	-0.5%	6.0%	0.1%	0.1%	9.3%	
5/27/2023	0.6%	0.1%	4.7%	2.8%	1.4%	-1.1%	-3.1%	-1.4%	2.8%	3.4%	1.3%	0.4%	10.5%	
6/3/2023	-2.3%	-1.0%	1.3%	-1.4%	-2.1%	-3.9%	-5.8%	-3.0%	6.1%	8.5%	-5.2%	-2.2%	4.0%	
6/10/2023	-1.6%	-0.6%	0.8%	0.1%	-0.7%	-2.6%	-4.6%	-3.4%	2.4%	2.5%	-8.3%	2.2%	6.0%	
6/17/2023	-1.1%		1.3%	0.5%	-0.6%	-2.9%	-4.6%	-2.1%	-1.6%	-3.3%	0.5%	-1.8%	-0.2%	
6/24/2023	-1.0%	-1.8%	-0.8%	0.4%	0.0%	-2.0%	-2.9%	-1.9%	-2.9%	1.9%	2.0%	-4.7%	-1.1%	
7/1/2023	4.1%	5.1%	7.2%	6.2%	5.2%	2.3%	0.4%	2.3%	11.6%	16.6%	-0.1%	3.3%	8.2%	
7/8/2023	-2.3%	1.2%	0.6%	-2.9%	-4.1%	-4.1%	-3.3%	-1.1%	11.4%	0.1%	0.7%	-1.5%	-2.4%	
7/15/2023	0.1%	0.2%	2.2%	1.9%	0.2%	-1.1%	-2.1%	-0.9%	4.6%	2.8%	0.0%	-3.5%	2.6%	
1Q19	0.4%	-2.8%	-1.3%	-1.4%	-0.5%	0.0%	2.3%	2.1%	-3.5%	-2.8%	-0.7%	-2.2%	-3.8%	
2Q19	-0.1%	-1.4%	-0.9%	-1.0%	-0.7%	-0.6%	1.1%	0.7%	-0.7%	1.3%	0.8%	1.7%	-1.7%	
3Q19	-0.1%	-0.2%	-0.2%	-0.7%	0.0%	-0.5%	-0.4%	0.0%	-0.3%	-1.4%	0.1%	0.6%	0.4%	
4Q19	-0.1%	1.2%	0.4%	-0.2%	-0.8%	-1.7%	-0.4%	0.4%	-0.4%	-6.5%	0.8%	1.5%	1.3%	
1Q22	56.2%	54.0%	53.2%	60.3%	59.4%	52.3%	55.5%	54.2%	29.5%	57.6%	33.0%	31.2%	20.1%	
2Q22	10.0%	48.8%	41.8%	15.5%	6.2%	0.5%	-2.6%	5.9%	42.7%	56.7%	13.7%	36.3%	53.0%	
3Q22	4.5%	19.7%	21.3%	8.1%	2.9%	-2.3%	-4.0%	2.2%	26.3%	23.0%	5.9%	18.1%	23.2%	
4Q22	3.8%	12.4%	15.5%	6.0%	2.7%	-1.1%	-2.9%	1.9%	17.8%	12.7%	7.6%	14.2%	19.8%	
1Q23	5.9%	18.3%	19.8%	8.5%	4.9%	0.1%	-2.9%	3.5%	29.3%	16.8%	7.5%	13.6%	25.9%	
2Q23	-0.7%	-1.0%	2.6%	1.4%	0.3%	-2.0%	-4.6%	-2.7%	3.3%	5.1%	-1.3%	3.3%	5.1%	

RevPAR Component Trends

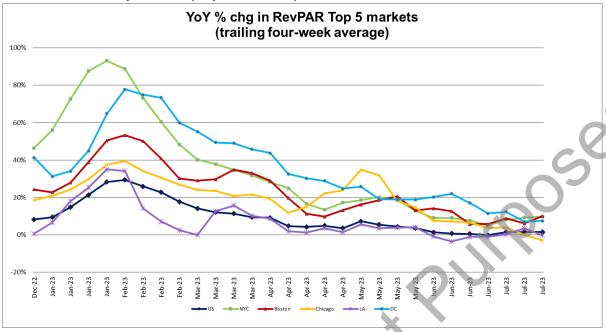


Source: STR data, Truist Securities research

RevPAR Trends by Chain Scale

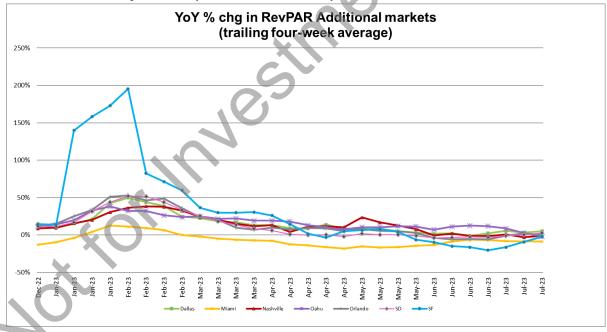


RevPAR Trends by Market (Top 5 markets)

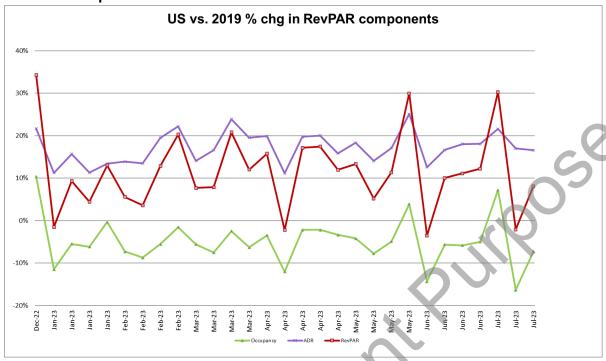


Source: STR data, Truist Securities research

RevPAR Trends by Market (Additional markets)

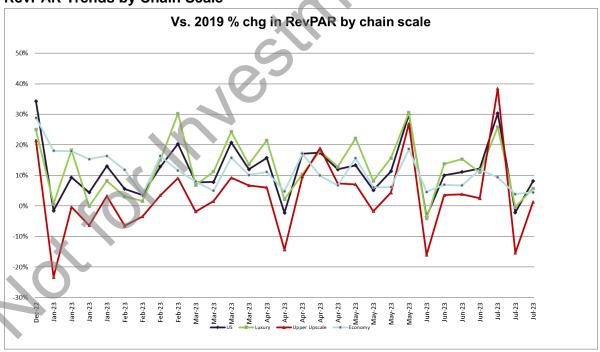


RevPAR Component Trends

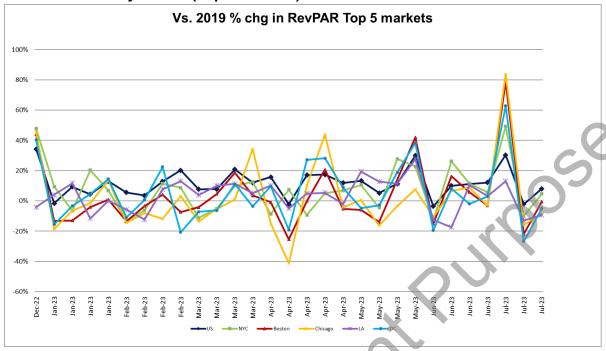


Source: STR data, Truist Securities research

RevPAR Trends by Chain Scale

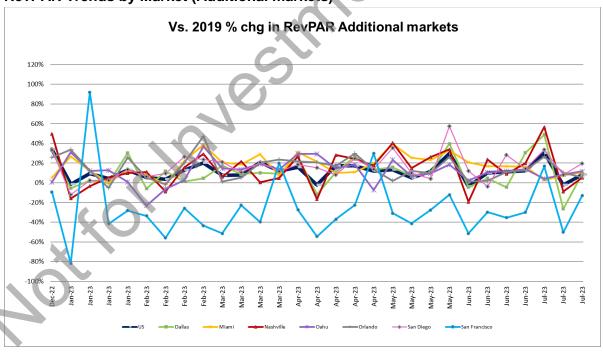


RevPAR Trends by Market (Top 5 markets)



Source: STR data, Truist Securities research

RevPAR Trends by Market (Additional markets)



Price Target/Risks Summary

							s Valuation EB k Based Comp/0		As Reported	As Reported/Consensus/Data Aggregator "Headline" EBITDA			
Lodging	TKR	Price 7/18/23	Rating	PT*	% upside/ down- side	2022A EBITDA (\$M)* **	2023E EBITDA (\$M)* **	2024E EBITDA (\$M)* **	2022A EBITDA (\$M)*	2023E EBITDA (\$M)*	2024E EBITDA (\$M)* **	Target EV/EBITDA Multiple	Risks
Bluegreen Vacations	BVH	\$37.50	Buy	\$52	40%	\$140	\$147	\$154	\$140	\$147	\$154	7.2X	Downside risk: controlled company issues, limited cap/float, loan defaults and macroeconomic risk. Upside risk: conservative growth of new brands; market share gains.
Choice Hotels	CHH	\$123.96	Hold	\$133	7%	\$459	\$517	\$534	\$478	\$535	\$553	15.0X	Downside risk: slowdown in development opportunities; market share
Choice Hotels	СНН	\$123.96	Hold	\$133	7%	\$459	\$517	\$534	\$4/8	\$535	\$553	15.0X	Upside risk: faster demand improvement in corporate travel than expected Brand changes (e.g. Val) lead to material EBITDA improvement. Leium hotels hold/improve on RevPAR and margins despite the challenging mison Downside risk: lodging recovery takes longer than expected, weaker resurt from ROI projects than forceasted, poor performance of resembly actuary.
DiamondRock Hospitality	DRH	\$8.14	Hold	\$11	35%	\$281	\$291	\$292	\$281	\$291	\$292	12.0X	assets.
Hilton	HLT	\$149.97	Hold	\$165	10%	\$2,479	\$2,818	\$3,095	\$2,599	\$2,926	\$3,213	16.6X	Upside risk: Macro lodging trends improve beyond expectations. Faster than expected net unit growth. Downside risk: slowing pipeline. Deep recession.
Hilton Grand Vacations	HGV	\$47.62	Buy	\$76	59%	\$1,049	\$1,105	\$1,156	\$1,049	\$1,105	\$1,156	9.2X	Downside risk: Disruption in a major market (HGV more concentrated the peers), issues with Japanese customer (HGV more exposed than peers) difficulty sourcing additional fee-for-service inventory deals Upside risk: faster demand improvement in corporate/convention travel the
Host Hotels & Resorts	HST	\$17.68	Hold	\$21	19%	\$1,498	\$1,592	\$1,561	\$1.498	\$1,592	\$1,561	12.0X	expected. Dispositions at higher mutaple than extented, stronger than expected performance by luxary liseur resorts in both top-line and margit through the valuation year. Downside risk: extended industry downturn with particular impact to large big box botels, week recovery of international travel during the valuation period, matro demand shock to acquired resort assets, labor assess, labor success.
			Tiold	•					.,				Downside risk; lodging recovery takes longer than expected. Planned dispositions take longer than expected. Material labor issues to owned hotels. Pipeline growth slower than expected. Apple Leisure Group
-lyatt Hotels	Н	\$120.93	Buy	\$149	23%	\$1,004	\$1,170	\$1,258	\$908	\$1,054	\$1,141	14.1X	underperforms. Upside risk: Macro lodging trends improve beyond expectations. Faster than expected net unit growth. Downside risk: slowing pipeline. Deep
Marriott International Marriott Vacations	MAR VAC	\$193.66 \$133.13	Hold Buy	\$213 \$219	10% 64%	\$3,546 \$927	\$4,152 \$939	\$4,337 \$1,010	\$3,853 \$927	\$4,471 \$939	\$4,669 \$1,010	16.7X 10.5X	recession. Downside risk: M&A story fades and multiples revert to historical levels
Park Hotels & Resorts	PK	\$13.32	Buy	\$20	50%	\$589	\$652	\$700	\$606	\$669	\$724	12.0X	Downside risk: extended downturn in San Francisco, weak recovery of international travel during the valuation period especially Oahu, macro demand shock impact to major resort assets, labor issues.
aik notels & Results	FK	\$13.32	Buy	\$20	30%	\$209	\$652	\$700	\$600	\$669	\$124	12.04	Upside Risks: Material near-term incremental EBITDA from Legacy LHC assets. Faster than expected San Francisco recovery. Downside Risks incremental EBITDA from major CapEx investments take longer than anticipated, contributing to multiple contraction. Very slow recovery in St.
Pebblebrook Hotel Trust***	PEB	\$14.26	Hold	\$16	12%	\$345	\$348	\$374	\$357	\$359	\$386	13.5X	Francisco.
Playa Hotels & Resorts	PLYA	\$8.47	Buy	\$13	53%	\$231	\$266	\$278	\$243	\$279	\$291	10.5X	Downside risk: demand shocks, hurricanes, reduced airlift, new supply, country-specific risks (emerging market portfolio) Downside risk: Slower than expected recovery of corporate business tra
RLJ Lodging Trust***	RLJ	\$10.17	Buy	\$15	47%	\$315	\$362	\$374	\$337	\$385	\$398	11.5X	post-COVID; scope/timing and/or upside from repositionings underwheln investor expectations Downside risk: Group demand slower than expected. Property-specific
Ryman Hospitality Properties	RHP	\$94.85	Buy	\$119	25%	\$536	\$638	\$665	\$556	\$663	\$700	13.0X	Upside risk: faster demand improvement in corporate travel than expecte Renovations lead to faster than expected EBITDA improvements. SHC buys hotels at accretive terms and quickly adds incremental EBITDA duri the valuation period. Downside risk: Lodging recovery takes longer than
Sunstone Hotel Investors	SHO	\$10.15	Hold	\$11	8%	\$223	\$249	\$246	\$234	\$260	\$258	13.5X	the valuation period. Downstate risk. Loughing leveluely takes unjee that expected, labor issues, weak recovery of international travel to gatewar markets, natural disaster risk. Montage EBITDA stabilizes well lower the expected. Downside risks: MTN is subject to prolonged weakness in general econor
													conditions, including adverse effects on the overall travel and leisure relating include a faster economic recovery and investors continuing
/ail Resorts, Inc.	MTN	\$244.80	Hold	\$263	7%	\$833	\$848	\$974	\$833	\$848	\$974	13.0X	apply higher target valuation multiples. Downside risk: The timeshare business is especially vulnerable to econor
Fravel + Leisure Co.	TNL	\$43.39	Buy	\$67	53%	\$859	\$936	\$996	\$859	\$936	\$996	8.4X	softness. There are potential execution risks post the spin off. Downside risk: Slowdown in development opportunities. Weaker than
Vyndham Hotels & Resorts	WH	\$75.65	Buy	\$96	27%	\$618	\$620	\$664	\$651	\$659	\$705	15.0X	expected transient trends.
All of our Lodging price targets ar Valuation EBITDA excludes sele Covered by Gregory J. Miller	ct items for a	specific comp	anies inclu	BITDA mu ding stock	Itiple to our k-based cor	estimate for 202 npensation.	4 EBITDA	2					

Source: FactSet, Truist Securities research

Companies Mentioned in This Note

Hyatt Hotels Corporation (H, \$120.68, Buy, C. Patrick Scholes)
Host Hotels & Resorts, Inc. (HST, \$17.67, Hold, C. Patrick Scholes)
Playa Hotels & Resorts N.V. (PLYA, \$8.41, Buy, C. Patrick Scholes)
Ryman Hospitality Properties, Inc. (RHP, \$93.69, Buy, C. Patrick Scholes)
Sunstone Hotel Investors, Inc. (SHO, \$10.09, Hold, C. Patrick Scholes)

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I, C. Patrick Scholes, hereby certify that the views expressed in this research report accurately reflect my personal views about the subject company(ies) and its (their) securities. I also certify that I have not been, am not, and will not be receiving direct or indirect compensation in exchange for expressing the specific recommendation(s) in this report.

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