



## **Home Hardware Store Owners Honoured at 2018 Outstanding Retailer Awards**

**St. Jacobs, ON, November 16, 2018** – Home Hardware Dealers from Québec and British Columbia were celebrated this week at the 2018 Outstanding Retailer Awards for Best Hardware Store and the Marc Robichaud Community Leader.

Dealers from across the country were honoured in seven categories covering the range of hardware and home improvement retailing formats. During the Outstanding Awards Gala, Home Hardware Dealers were recognized in two award categories, including:

- Best Hardware Store – Michel Robidoux, Dealer-Owner, Quincaillerie Sainte-Julie, Sainte-Julie, Québec.
- Marc Robichaud Community Leader – Douglas and Shelley Gallinger, Dealer-Owners, Fort St John Home Hardware Building Centre, Fort St. John, British Columbia.

The award recipients were chosen by a panel of industry experts who analyzed nominations from retailers across Canada in categories including: Best Hardware Store; Best Building Supply/Home Centre (under 15,000 sq. ft.); Best Building Supply/Home Centre (over 15,000 sq. ft.); Best Contractor-Specialist Dealer; Young Retailer of the Year; Best Large Surface Retailer and the Marc Robichaud Community Leader award. Each nomination was judged on a range of criteria, including sales performance, retailing innovation and community involvement.

“These retailers reflect a diversity of backgrounds, marketplaces and personal challenges, yet they all share a passion for retail and incredible connections with their customers and communities,” said Michael McLarney, President of Hardlines Inc. “These winners are truly outstanding and set new standards for excellence in retail.”

Founded over two decades ago and the only independent program in the industry, the Outstanding Retailer Awards (ORAs) are dedicated to celebrating the achievements of hardware, home improvement and building supply dealers in Canada.

The Awards Gala was held at the Queens Landing Hotel in Niagara-on-the-Lake, Ontario on Tuesday, November 12 -14, 2018 in conjunction with the 23<sup>rd</sup> Annual Hardlines Conference.



**PHOTO CAPTION:** Marc Robichaud Community Leader – Fort St John Home Hardware Building Centre, Fort St. John, BC., Douglas and Shelley Gallinger, Dealer-Owners.



**PHOTO CAPTION:** Best Hardware Store, any size – Quincaillerie Sainte-Julie, Sainte-Julie, QC., Michel Robidoux, Dealer-Owner.

### **About the Outstanding Retailer Awards**

Launched in 1992, the Hardlines Outstanding Retailer Awards are the industry's only national awards program dedicated to celebrating the achievements of hardware and

building supply dealers in Canada. In its 26-year history, the program has honoured more than 150 retailers.

### **About Hardlines**

Celebrating its 24th year, Hardlines Inc. is a leading authority on the retail home improvement industry. Hardlines' products and services include its weekly *Hardlines* electronic newsletter; its print magazine, *Hardlines Home Improvement Quarterly*; a comprehensive and informative website; *Hardlines Dealer News*, a newsletter for retail dealers and managers; a free Daily News Service; and the annual Hardlines Conference. For more information, please contact Michael McLarney, President of Hardlines Inc., at 416-489-3396 or [mike@hardlines.ca](mailto:mike@hardlines.ca).

### **About Home Hardware Stores Limited**

Home Hardware Stores Limited is Canada's largest Dealer-owned hardware, lumber, building materials, and furniture home improvement retailer with close to 1,100 stores under the Home Hardware, Home Building Centre, Home Hardware Building Centre and Home Furniture banners with annual retail sales of over \$6 billion. Founded in 1964 in rural St. Jacobs, Ontario, Home Hardware remains 100% Canadian owned and operated. Through the Home Hardware network, Dealer-Owners have access to 55,000 quality, brand name and private label products, a state-of-the-art distribution system and extensive marketing and training programs. Offering a mix of tradition and innovation, Home Hardware Stores Limited has received designation as one of Canada's Best Brands and Best Managed Companies and is committed to helping Canadians with all of their project needs. More information about the company is available at [homehardware.ca](http://homehardware.ca).

### **For more information, please contact**

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