



Fairfax and Brussels, 26 August 2014

**Mr Rajpal Yadav**, Scientist-in-Charge  
WHO Pesticide Evaluation Scheme  
Avenue Appia 20  
1211 Geneva 27  
Switzerland

Dear Mr. Yadav,

Re: Application for participation as Observers in FAO/WHO Joint Meeting on Pesticide Management

We would like to take this opportunity to request that you include representatives from the Confederation of European Pest Management Associations (CEPA - Brussels, Belgium) and the National Pest Management Association (NPMA - Fairfax, VA, USA), major stakeholders representing the pest management sector, as observers in future meetings of the FAO/WHO Joint Meeting on Pesticide Management.

NPMA and CEPA represent the professional pest management industries in the United States and Europe, respectively. Founded in 1933, NPMA's 5,500 members employ more than 140,000 service technicians and perform the vast majority of the \$7.213 billion worth of the work the professional pest management industry performs annually. CEPA includes 24 national and regional associations as well as associates from international pest management service companies, manufacturers and distributors. It represents an industry with a turnover of more than 3 billion euros, generated by 10,000 plus companies, employing in excess of 40,000 people. Combined, NPMA and CEPA represent members from every continent except Antarctica.

CEPA, in collaboration with CEN, the European Standards Institute, has just completed 4 years of negotiations with industry representatives and European Standard Bodies, to produce a European Standard for Pest Management Services (EN16636:2014) which will be available as a reference for pest management professionals and authorities as of 2015.

In the USA, the NPMA has aggressively promoted Integrated Pest Management through its GreenPro program that encourages sustainability and is widely embraced by governmental and environmental groups. Please review the attachments to get to know us a little better.

We are convinced that we can make a constructive contribution to your Working Group because of our direct access, through our members, to many thousands of pest management professionals across Europe and the USA. Our involvement in the creation of a European Standard and our pioneering work in promoting IPM in the USA are clear examples of our commitment to the debate about the continued professionalization of our sector. We are especially interested in being involved in the development of the outline for guidelines on the certification of pest control operators and respectfully request that we be included in that initiative.

It is our wish to be part of the solution in providing protection for public health, food supplies, community and private assets as well as the environment and thus we are hopeful of a positive response on your behalf.

Sincerely Yours,

*For the NPMA*  
**Bob Rosenberg**, Chief Executive Officer

*For CEPA*  
**Roland Higgins**, Director General

T: +1 (571) 224-0388  
M: +1 (703) 945-5926  
F: +1 (703) 352-3031  
E: [rosenberg@perstworld.org](mailto:rosenberg@perstworld.org)  
W: [www.npmapestworld.org](http://www.npmapestworld.org)

T: +32 2 731 32 81  
M: +32 475 98 91 98  
F: +32 2 731 58 43  
E: [roland@cepa-europe.org](mailto:roland@cepa-europe.org)  
W: [www.cepa-europe.org](http://www.cepa-europe.org)

Copies to **Mr Richard Brown (WHO)** and **Mr Jan Breithaupt (FAO)**

