



PCOC
Pest Control Operators of California

Board of Directors Meeting
December 2016
Palm Springs, CA

December 9-10, 2016

Hilton Palm Springs Resort
400 East Tahquitz Canyon Way
Palm Springs, CA 92262
Phone: (760) 320-6868

Make your room reservation now! The PCOC rate is \$129. A limited number of rooms are reserved at this rate. To make reservations, call (800) 445-8667 and identify yourself with 'Pest Control Operators of California,' Room Block held until November 9, 2016 so do not delay! Rooms are subject to availability.

Thursday, December 8

12PM PAPCO Golf Tournament
@ Escena Golf Club

Friday, December 9

10AM Rodent Proofing presented by Fred Rozo, BCE (CE Credits Pending)
11:15AM Developing a Sales Process presented by Mike McKenzie
1PM Committee Meetings
6PM Legislative Reception

Saturday, December 10

8AM Board of Directors

The Board meeting updated agenda, updated committee meeting information and minutes of the last Board meeting will be available online 30 days before the meeting a www.pcoc.org.