

For Immediate Release: Aug. 18, 2016

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Orgill Consolidates Buying Functions

MEMPHIS -- Orgill, Inc., the world's largest independent hardlines distributor, announced the consolidation of all purchasing functions to its Memphis home office. The consolidation includes suppliers to Orgill Canada, Orgill U.S., as well as the company's substantial offshore sourcing activities.

The company states this change reflects a continuation of its North American approach to the market, and will make it easier to integrate goods from Canadian manufacturers into its worldwide product offering available to all Orgill customers.

Since Orgill Canada acquired Chalifour last year, the company has successfully converted all procurement and replenishment over to the Orgill buying system, effectively streamlining the purchasing process. Moving forward, Orgill's purchasing team in Memphis will work closely with all Orgill Canada vendors to ensure a smooth transition. Orgill buyers are personally contacting all suppliers affected by the change.

The company also announced the continued rapid expansion of its Canadian field service organization, as well as the accelerated plans to expand deliveries to Canadian retail customers on Orgill operated trucks. Currently, nearly three dozen Canadian territory representatives service its customers throughout Canada, more than twice the number a year ago. Similarly, the number of Canadian based drivers has grown from just three a year ago, to 13 currently, and is projected to more than double by the end of 2016.

Orgill has also significantly increased staffing at its London, ON distribution centre to accommodate the addition of 25,000 SKUs to the London assortment, bringing London's total to nearly 60,000 items available to all Canadian customers.

All of these items will be on display next week at the company's 2016 Fall Dealer Market in Las Vegas. Company officials report registration from Canadian, U.S. and international dealers to be at record levels for a Fall Market.