

Dear Canadian Customer,

I want to make you aware of a change in Guardian Building Products Distribution Canada (GBPDC). GBPDC has made the difficult decision to sell and/or liquidate our Canadian Distribution operations.

Our goal is for the process to be completed by December 31, 2014. Therefore Guardian will not be participating in any future contract negotiations. We are sorry for any disruption this may cause in your business.

Earlier today, we announced this change to our employees and wanted to make you aware that we will soon be liquidating product in our warehouses.

If you have an interest in purchasing any or all of our stock, please contact Mike Wilson at (416) 706 0174 or Ron Van Pelt at: (416) 580 2329.

For your fiberglass insulation needs, we will be providing your contact information to our supplier, Knauf Insulation, and highly recommend that you award them your future business. If you would like to speak with them immediately, you can call 514.239.4488 to speak with John Nesbitt, Director of Sales in Canada or 317.421.8576 to speak with Jeff Brisley, Senior Vice President of Sales.

Thank you for being a valued customer of GBPDC.

Mike Wilson, District Manager Guardian Building Products Distribution Canada, Inc.