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B.C. TIMBER MART MEMBER, ALEX YAKOVYSHENKO PRESENTED WITH 2017 HARDLINES YOUNG RETAILER AWARD

VAUGHAN, ON, November 15, 2017 – B.C. TIMBER MART member, Alex Yakovyshenko, general manager of Haney Builders Supplies in Maple Ridge was presented with the 2017 <u>Hardlines Outstanding Retailer Award</u> (ORA) for Young Retailer last night at the 22<sup>nd</sup> Annual <u>Hardlines Conference</u> gala in Niagara Falls, Ont. Alex Yakovyshenko was recognized for his leadership skills and management ability shown at a young age that has driven the success of Haney Builders Supplies since he took the helm in 2014.

"Alex displayed tremendous management skills and ability as a natural leader, all at a remarkably young age," says Michael McLarney, editor and president of Hardlines Inc. "His ability to rally his team and take his store to new levels of success were just a couple of the reasons why he was chosen as this year's Outstanding Retailer Award winner in the category of Young Retailer."

"I am humbled and honoured to receive this award and am thankful to my **team that made it all happen,**" says Alex Yakovyshenko, general manager of Haney Builders Supplies and winner of the 2017 Hardlines ORA for **Young Retailer**. "I'm proud of what we have achieved and look forward to new challenges and opportunities that lie ahead as we continue to build on our success."

"Alex is an incredibly driven and intelligent young leader who, over the last three years has brought tremendous improvements to Haney Builders Supplies," says Bernie Owens, president of TIMBER MART. "We are very proud of Alex and know that with his leadership ability, business acumen and people skills, Haney Builders Supplies will continue to grow – and as his buying group, we'll be there alongside him every step of the way. We heartily congratulate Alex and wish him continued success."

Since 2014, Alex Yakovyshenko has improved Haney Builders Supplies in a multitude of ways; he successfully rebuilt his team, instilled a new company culture, introduced a new Enterprise Resource Planning (ERP) system to manage and provide greater visibility into the business, decreased staff turnover, increased customer retention and has driven store sales up year over year.





## About TIMBER MART

Founded in 1967, TIMBER MART is the largest national member-owned buying group in Canada for the true independent entrepreneur. With hundreds of independent building-material and hardware retailers, commercial dealers and manufacturers located in every province across the country, TIMBER MART provides its extensive dealer network with a menu of competitive buying programs, comprehensive marketing services and personalized support to drive independent business success. For more information, visit <a href="www.timbermart.ca">www.timbermart.ca</a> and <a href="www.timbermartmember.ca">www.timbermartmember.ca</a>.

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