



Competitive Carriers Association
Rural • Regional • Nationwide®

MEDIA KIT



Make a connection with key leaders and purchasing agents in the \$30 billion competitive wireless industry.

The CCA Voice print & digital editions
Membership Directory and Resource Guide print & digital editions

FOR MORE INFORMATION, PLEASE CONTACT:

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www.competitivecarriers.org

NAYLOR 
ASSOCIATION SOLUTIONS



Competitive Carriers Association
Rural • Regional • Nationwide®

Competitive Carriers Association

The CCA Advantage

- We are North America's leading association for competitive wireless providers serving **urban, rural, regional and national** areas.
- CCA represents **more than 85%** of all the wireless services providers in the United States.
- Our members **spend \$15 billion per year** on products and services related to the wireless industry.
- The licensed service area of our members **covers 95% of the nation, serving more than 110 million customers.**

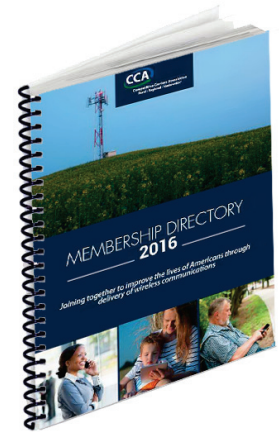
**Information provided by CCA*



The CCA Voice
print & digital editions

Who We Are

The Competitive Carriers Association (CCA) was founded in 1992 by nine rural wireless carriers as a carrier centric organization known as the Rural Cellular Association (RCA). In 2012, after gaining the attention of the tier 1 carriers, RCA re-branded itself to the "Competitive Carriers Association" to better reflect its membership group and role in the industry. Still governed by carriers, **CCA has grown to become the nation's leading association for wireless providers serving all areas of the United States.**



**Membership Directory
and Resource Guide**
print & digital editions

Put your company's message in front of key decision-makers by including your ad in the official media resources of CCA. Reserve your space today!

The CCA Voice biannual magazine Membership Directory and Resource Guide

Net Advertising Rates

All rates include an Ad Link in the digital edition of *The CCA Voice* and/or the *Membership Directory and Resource Guide*.

Revisions and Proofs: \$50
Position Guarantee: 15% Premium

Full-Color Rates	Magazine 1x	Magazine 2x	Directory
Double-Page Spread	\$3,089.50	\$2,779.50	\$3,719.50
Outside Back Cover	\$2,729.50	\$2,509.50	\$3,079.50
Inside Front or Inside Back Cover	\$2,559.50	\$2,339.50	\$2,859.50
Full Page Guarantee	\$2,494.93	\$2,245.43	\$2,713.93
Tab	N/A	N/A	\$2,529.50
Full Page	\$2,169.50	\$1,949.50	\$2,359.50
1/2 Page Double-Page Spread	N/A	N/A	\$2,289.50
2/3 Page	\$1,699.50	\$1,529.50	\$1,789.50
1/2 Page Island	\$1,859.50	\$1,669.50	\$1,859.50
1/2 Page	\$1,249.50	\$1,119.50	\$1,339.50
1/3 Page	\$929.50	\$839.50	\$949.50
1/4 Page	\$699.50	\$629.50	\$729.50
1/6 Page	\$519.50	\$469.50	\$569.50
1/8 Page	\$409.50	\$369.50	\$439.50

Black-and-White Rates*	Magazine 1x	Magazine 2x	Directory
Double-Page Spread	N/A	N/A	\$2,839.50
Full Page	\$1,209.50	\$1,089.50	\$1,599.50
1/2 Page Double-Page Spread	N/A	N/A	\$1,599.50
2/3 Page	\$1,059.50	\$949.50	\$1,379.50
1/2 Page	\$769.50	\$689.50	\$1,029.50
1/3 Page	\$609.50	\$549.50	\$779.50
1/4 Page	\$449.50	\$399.50	\$609.50
1/6 Page	\$369.50	\$329.50	\$459.50
1/8 Page	\$289.50	\$259.50	\$369.50

Naylor charges a \$50 artwork surcharge for artwork creation or changes.
This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.

Digital Edition Branding Opportunities

Sponsorship | \$1,025
Toolbar | \$650

Sponsorship | \$1,025
Ad "Jolt" Upgrade | \$315

Skyscraper | \$1,050

Online Specifications - For more information, visit: www.naylor.com/clientSupport-onlineGuidelines.asp

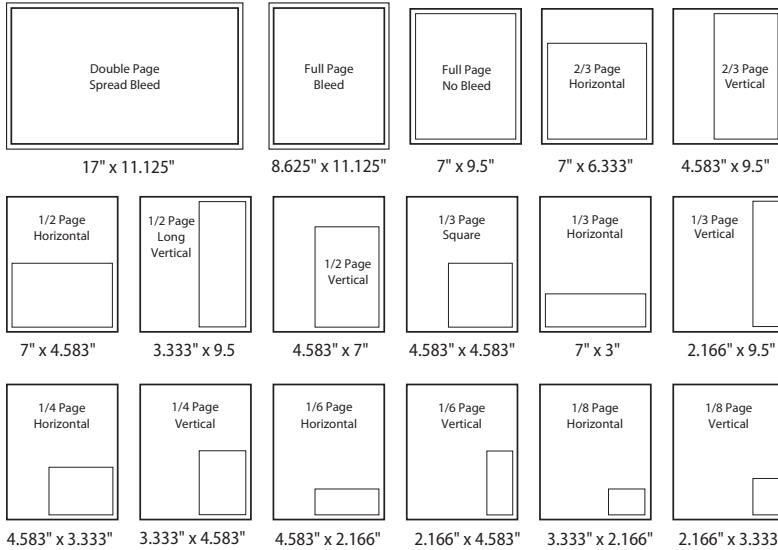
Advertiser indemnifies Naylor, LLC and the Association against losses or liabilities arising from this advertising. Naylor, LLC assumes no liability whatsoever, except to the extent of a one-time paid advertisement of the same specification, in the next or similar publication, if any proven or admitted errors or omissions have occurred. Payment is due upon receipt of the invoice. Interest shall be charged at 2% per month compounded to yield 26.82% per year on overdue accounts. Revisions to previously submitted ad copy are subject to additional charges. A charge of \$30.00 will be levied for returned checks. In the event of a contract cancellation, the advertiser or agency agrees to repay Naylor, LLC any discounts granted for multiple insertions less any discount applicable for the number of insertions completed in the contract. All cancellations must be received in writing prior to the advertising sales deadline. All premium positions are non-cancelable. Prices are net of agency commission. Ads may also appear in an online version of the publication(s).

(Rates as of August 2015)

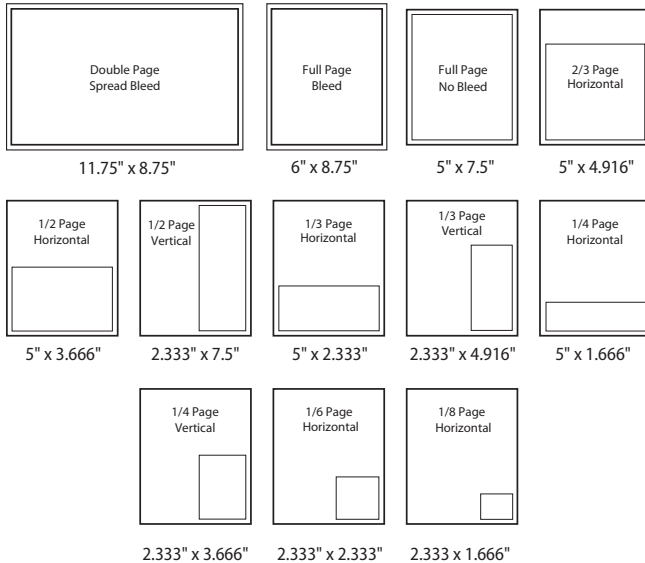
The CCA Voice biannual magazine Membership Directory and Resource Guide

Print Advertising Specifications

Magazine Trim Size: 8.375" x 10.875"



Directory Trim Size: 5.75" x 8.5"



Specs for Outsert/Inserts

Magazine

1 Pg / 1 Surface 8.375" x 10.875"
2 Pg / 4 Surface 8.375" x 10.875"
Heavy Card Stock Insert 8.25" x 10.75"

1 Pg / 2 Surface 8.375" x 10.875"
Postcards 6" x 4.25"
Postal flyersheets 8.5" x 11"

Directory

1 Pg / 2 Surface 5.75" x 8.5"
3 Pg / 6 Surface 5.75" x 8.5"
Postcards 6" x 4.25"

Postal flyersheets 5.75" x 8.5"
Heavy Card Stock Insert 5.25" x 8.25"

Artwork Requirements

All digital color and greyscale artwork must be supplied at 300 dpi. Line art must be supplied at 600 dpi. High-res PDF, EPS, TIFF and JPEG files are accepted. Images from the Web are not suitable for printing. All color artwork must be in CMYK mode; black-and-white artwork must be in either greyscale or bitmap mode. RGB mode artwork is not accepted and if supplied will be converted to CMYK mode, which will result in a color shift. All screen and printer fonts as well as linked images must be supplied if not embedded in the file.

Ad Material Upload

Go to the Naylor website at www.naylor.com

Proofs and Revisions

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.

Note: Text placed outside the live area within any full-page or DPS ads may be cut off. Please keep text within the live area at all times.

Magazine:

DPS Live Area: 15.417" x 9.5"
Full-Page Live Area: 7" x 9.5"

Directory:

DPS Live Area: 10.75" x 7.5"
Full Page Live Area: 5" x 7.5"

Digital Edition - For more information, visit:

<http://www.naylor.com/client-support/online-guidelines/>

Advertiser indemnifies Naylor, LLC and the Association against losses or liabilities arising from this advertising. Naylor, LLC assumes no liability whatsoever, except to the extent of a one time paid advertisement of the same specification, in the next or similar publication, if any proven or admitted errors or omissions have occurred. Payment is due upon receipt of the invoice. Interest shall be charged at 2% per month compounded to yield 26.82% per year on overdue accounts. Revisions to previously submitted ad copy are subject to additional charges. A charge of \$30.00 will be levied for returned checks. In the event of a contract cancellation, the advertiser or agency agrees to repay Naylor, LLC any discounts granted for multiple insertions less any discount applicable for the number of insertions completed in the contract. All cancellations must be received in writing prior to the advertising sales deadline. All premium positions are non-cancelable. Prices are net of agency commission. Ads may also appear in an online version of the publication(s).

The CCA Voice biannual magazine Membership Directory and Resource Guide

2017 Content Calendar*

Issue	Themes	Bonus Distribution	Ships/Invoices
Spring/Summer 2017	The Data Driven Life	2017 Mobile Carriers Show	March 2017
Fall/Winter 2017	Everything Connected	2017 CCA Annual Convention	September 2017
2018 Membership Directory and Resource Guide			December 2017

The CCA Voice – Spring/Summer 2017

The data driven life: Keeping Up with the Consumer

Consumer demand on the network has skyrocketed in recent years, and there's no let-up in sight. As more and more new technologies are introduced, and as the Internet of Things world expands, carriers must ensure a robust network to keep up with their consumers. How can carriers keep existing customers and adapt to current consumer trends; and what will the "consumer of the future" look like? What technologies and services can carriers implement to relieve strain on their networks? And how will policy decisions affect carriers' abilities to compete?

CCA's Annual Achievement Awards

Winners of these awards are spotlighted in this issue of The CCA Voice. There are five categories: Distinguished Leadership, Outstanding Achievement, Neko Hamlett Associate Member of the Year, Outstanding Service, and Industry Innovation.

Bonus Distribution: 2017 CCA Mobile Carriers Show, Las Vegas, NV

The CCA Voice – Fall/Winter 2017

Everything Connected: Making IoT a Reality

As the mobile industry continues to expand, consumers expect not only their smartphones and devices to wirelessly connect, but also their cars, home security systems, appliances, wearables and more. In the dynamic world of the Internet of Things (IoT), our lives are more connected than ever before, and carriers play a key role in ensuring consumers remain connected. To meet growing consumer demand, carriers must have a clear pathway and a plan for reaching the latest technologies, and have the opportunity to generate revenue from these new services. This issue covers the policy issues, business solutions and revenue generating services that will help ensure carriers of all sizes can make life in the IoT world a reality for their consumers.

CCA's 2016 Excellence in Marketing Awards

CCA's Excellence in Marketing Award winners, as announced at the Mobile Carriers Show, are spotlighted in this issue. The awards honor the most creative marketing campaigns in the competitive carrier ecosystem and showcase the most innovative and creative campaigns as voted on by members.

Bonus Distribution: 2017 CCA Annual Convention, Ft. Worth, TX

In Every Issue:

- Chairman's Letter
- Message from the President & CEO
- Congressional Spotlight

**Content Calendar is subject to change*

The CCA Voice biannual magazine Membership Directory and Resource Guide

Index of Advertisers Categories

Our publication features an Index of Advertisers section in which your company will be listed under the category of your choice with the page number of your ad. When our members are in the market for a specific product or service, they can search the Index of Advertisers and quickly locate advertisers that specialize in that category.

One free category is included with any size ad and additional categories are only \$20 each. *If your product or service is not listed below, a new category can be created for you.*

- | | | |
|--|--|---|
| <input type="checkbox"/> 3G (IMT 2000) | <input type="checkbox"/> Credit Card Cellular Phones | <input type="checkbox"/> Hands-Free Accessories |
| <input type="checkbox"/> Accessories | <input type="checkbox"/> Credit Card Processing Systems | <input type="checkbox"/> Health Care Applications/Products |
| <input type="checkbox"/> Activation Services | <input type="checkbox"/> Credit/Collection Services | <input type="checkbox"/> Home RF |
| <input type="checkbox"/> Advanced Messaging/Paging
Narrowband PCS | <input type="checkbox"/> Cross-Connect Systems, Digital | <input type="checkbox"/> HVAC Systems |
| <input type="checkbox"/> Amplifiers | <input type="checkbox"/> Data Communication Products for
Mobile Computers | <input type="checkbox"/> Imaging (Wireless/Digital Imaging) |
| <input type="checkbox"/> Antennas | <input type="checkbox"/> Data Integration Services | <input type="checkbox"/> Information Network Services |
| <input type="checkbox"/> ASP/WASP | <input type="checkbox"/> Data Peripherals | <input type="checkbox"/> Information Services |
| <input type="checkbox"/> Associations | <input type="checkbox"/> Data Processing Services | <input type="checkbox"/> Infrastructure |
| <input type="checkbox"/> ATM | <input type="checkbox"/> Data Security | <input type="checkbox"/> Installation Services |
| <input type="checkbox"/> Batteries | <input type="checkbox"/> Data Terminals | <input type="checkbox"/> Instant Messaging |
| <input type="checkbox"/> Billing Services & Software | <input type="checkbox"/> Data Transmission Equipment | <input type="checkbox"/> Integrated Circuits |
| <input type="checkbox"/> Bluetooth | <input type="checkbox"/> Dealer Displays/Point of Purchase | <input type="checkbox"/> Interconnection
Services/Equipment |
| <input type="checkbox"/> Books, References, Manuals | <input type="checkbox"/> Delay Lines | <input type="checkbox"/> Internet Service Provider (ISP) |
| <input type="checkbox"/> Cable & Accessories | <input type="checkbox"/> Digital Display Units, LED | <input type="checkbox"/> IP Infrastructure |
| <input type="checkbox"/> Call Boxes, Emergency Equipment | <input type="checkbox"/> Emergency Equipment (9-1-1) | <input type="checkbox"/> Lightning Protection, Cell Site |
| <input type="checkbox"/> Call Delivery Systems | <input type="checkbox"/> Encryption/Scrambling Equipment | <input type="checkbox"/> LMDS – Local Multipoint
Distribution Services |
| <input type="checkbox"/> Call Rating Services | <input type="checkbox"/> Engineering Services | <input type="checkbox"/> Location/Navigation Equipment,
Systems, Services |
| <input type="checkbox"/> Cases, Briefcases/Carrying, Cellular | <input type="checkbox"/> Fiber Optics/Related Equipment | <input type="checkbox"/> M2M – Machine-to-Machine |
| <input type="checkbox"/> CDMA Applications | <input type="checkbox"/> Filters | <input type="checkbox"/> Mapping Equipment/Maps |
| <input type="checkbox"/> CDPD Applications | <input type="checkbox"/> Financial/Brokerage Services | <input type="checkbox"/> M-Commerce |
| <input type="checkbox"/> Cell Site Simulation Equipment | <input type="checkbox"/> Fixed Base Cell Site Equipment | <input type="checkbox"/> Message Record/Logging
Equipment |
| <input type="checkbox"/> Cellular Directory Assistance
Services | <input type="checkbox"/> Fixed Location Equipment | <input type="checkbox"/> Microprocessors |
| <input type="checkbox"/> Combiners | <input type="checkbox"/> Fixed Wireless Services/Broadband | <input type="checkbox"/> Microwave Systems & Components |
| <input type="checkbox"/> Components | <input type="checkbox"/> Fraud Control Systems | <input type="checkbox"/> Mics/Headsets |
| <input type="checkbox"/> Connectors, Wireless/Coaxial/Fiber
Optic | <input type="checkbox"/> GaAs MMIC | <input type="checkbox"/> Middleware |
| <input type="checkbox"/> Consulting | <input type="checkbox"/> Gateways | <input type="checkbox"/> Military Applications/Products |
| <input type="checkbox"/> Consumer Information | <input type="checkbox"/> Generators/Back-Up Power | <input type="checkbox"/> Mobile Computing Devices
(Handhelds/PDAs/Laptops) |
| <input type="checkbox"/> Content Aggregators/Providers | <input type="checkbox"/> Government Application/Products | |
| <input type="checkbox"/> Converters | <input type="checkbox"/> Grounding Equipment | |
| | <input type="checkbox"/> GSM Applications | |
| | <input type="checkbox"/> Handsets | |

continued on next page...

One free listing with any size ad. Additional listings are \$20.00 each. No limit. Please list new categories on this sheet.

Additional Categories X \$20.00 = \$ _____

Initial: _____ Date: _____

The CCA Voice biannual magazine Membership Directory and Resource Guide

Index of Advertisers Categories (continued)

- | | | |
|---|---|---|
| <input type="checkbox"/> Mobile Entertainment (Ringtones, Gaming, Graphics, Gambling) | <input type="checkbox"/> Repeaters | <input type="checkbox"/> Tower Lights |
| <input type="checkbox"/> Mobile Towers | <input type="checkbox"/> RF Components | <input type="checkbox"/> Tower Services |
| <input type="checkbox"/> Modems | <input type="checkbox"/> RFID | <input type="checkbox"/> Tower Space, Rental |
| <input type="checkbox"/> Monitoring/Security Equipment | <input type="checkbox"/> Roamer Services | <input type="checkbox"/> Training |
| <input type="checkbox"/> Monopoles | <input type="checkbox"/> Routers | <input type="checkbox"/> Transceivers |
| <input type="checkbox"/> Multicouplers | <input type="checkbox"/> Satellite Transmission Equipment & Services | <input type="checkbox"/> Transcoders (ADPCM) |
| <input type="checkbox"/> Multimedia Messaging Services (MMS) | <input type="checkbox"/> Security Services | <input type="checkbox"/> Transportation Applications/Products |
| <input type="checkbox"/> Multiplexers | <input type="checkbox"/> Settlement and Exchange Services | <input type="checkbox"/> Turnkey Systems |
| <input type="checkbox"/> Network Synchronization Systems | <input type="checkbox"/> Shelters/Communications Buildings | <input type="checkbox"/> Unified Messaging |
| <input type="checkbox"/> Packet Data Equipment | <input type="checkbox"/> Short Message Services/Products/Applications | <input type="checkbox"/> Utility Applications/Products |
| <input type="checkbox"/> Paging Software | <input type="checkbox"/> Site Construction and Management | <input type="checkbox"/> Voice Processing/Messaging Systems |
| <input type="checkbox"/> PC Cards | <input type="checkbox"/> SMR | <input type="checkbox"/> Voice Recognition |
| <input type="checkbox"/> PCS Services | <input type="checkbox"/> Software Applications | <input type="checkbox"/> Voice Storage/Retrieval Systems |
| <input type="checkbox"/> Personal Computer Hardware | <input type="checkbox"/> Software, Billing | <input type="checkbox"/> VoIP |
| <input type="checkbox"/> Personal Computer Software | <input type="checkbox"/> Software, Engineering | <input type="checkbox"/> WAP Gateway |
| <input type="checkbox"/> Point of Sale | <input type="checkbox"/> Surge Protection | <input type="checkbox"/> WAP Handsets |
| <input type="checkbox"/> Positive Validation/Verification Services | <input type="checkbox"/> Surveys, Industry Reports | <input type="checkbox"/> Web-Enabled Handsets |
| <input type="checkbox"/> Power Supplies | <input type="checkbox"/> Switches | <input type="checkbox"/> WiFi/802.11 |
| <input type="checkbox"/> Power Systems | <input type="checkbox"/> TDMA Applications | <input type="checkbox"/> WiMax |
| <input type="checkbox"/> Pre-Paid Wireless Platforms | <input type="checkbox"/> Telematics | <input type="checkbox"/> Wireless E-mail |
| <input type="checkbox"/> Publications | <input type="checkbox"/> Telemetry | <input type="checkbox"/> Wireless Handsets/PDAs |
| <input type="checkbox"/> Reconditioned Cellular Equipment | <input type="checkbox"/> Telephony/Cellular Interface Equipment | <input type="checkbox"/> Wireless IP |
| <input type="checkbox"/> Refurbished Equipment | <input type="checkbox"/> Test Equipment & Systems | <input type="checkbox"/> Wireless LAN/Desktop Access |
| <input type="checkbox"/> Remote Control Systems | <input type="checkbox"/> Timing Services | <input type="checkbox"/> Wireless Modems |
| <input type="checkbox"/> Rental/Leasing Test Equipment | <input type="checkbox"/> Tower Lights | <input type="checkbox"/> Wireless Network Management |
| <input type="checkbox"/> Repair Services | <input type="checkbox"/> Tower Services | <input type="checkbox"/> Wireless WAN |
| | | <input type="checkbox"/> Other: _____ |

One free listing with any size ad. Additional listings are \$20.00 each. No limit. Please list new categories on this sheet.

_____ Additional Categories X \$20.00 = \$ _____

Initial: _____ Date: _____

The CCA Voice biannual magazine digital edition

Digital Edition – www.naylor.com/cca-voice

In addition to print, *The CCA Voice* is available in a digital version. Viewers can flip through the pages, forward articles to colleagues and click ads to be redirected to advertiser's websites. *Each issue is emailed to readers as well as posted on the CCA's website. An archive of issues is available, securing your ad a lasting online presence.*

Readers can:

- Bookmark pages and insert notes
- Keyword search the entire magazine
- Navigate and magnify pages with one click
- Share articles on news and social networking sites
- View issues instantly from most smartphones and tablets
- View archives and find a list of articles for one-click access
- Read the the issue online or download and print for later

Extend your advertising investment with digital media:

- Link your ad to the landing page of your choice
- Increase website traffic
- Interact with viewers to help the buying process
- Generate an immediate response from customers

Ad Positions



Digital Sponsorship (550 x 480 pixels) | \$1,025

Your message will be prominently displayed directly across from the cover of the magazine. Animation and video capabilities are available.

Ad Link | Included in display ad rates

Ad Links increase traffic from your ad in the digital edition to your company's website or a corporate email address. Additional fees apply where noted.



Digital Toolbar (250 x 50 pixels) | \$650

Your company name is a button on the toolbar, found in the top-right corner of every page next to frequently used navigational icons. When viewers click the button, a box containing text about your company and a link to your website appears.

Digital Leaderboard | \$1,200

The digital leaderboard is displayed above the digital edition the entire time it is open, giving your message constant and lasting exposure at the center of the screen.

Digital Skyscraper (200 x 783 pixels) | \$1,050

The skyscraper ad is displayed the entire time the digital edition is open, giving your message constant and lasting exposure.

Ad "Jolt" Upgrade (603 x 783 pixels) | \$315

Transform your static print ad into an attention-grabbing animated message. The digital edition offers dynamic capabilities not available in print.

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Online Specifications - For more information, visit: www.naylor.com/clientSupport-onlineGuidelines.asp

The CCA Voice biannual magazine *Membership Directory and Resource Guide*

Wireless Carriers Represented by CCA

CCA represents **more than 100** of the top wireless carriers across the United States, including the following:

T-Mobile
Sprint
Metro PCS
U.S. Cellular
GCI Communications Corp.
Cricket Communications
C Spire Wireless
Clearwire
Atlantic Tele-Network, Inc.
Bluegrass Cellular, Inc.
Carolina West Wireless
Chat Mobility
Cincinnati Bell Wireless, LLC
HTC
Iowa Wireless Services, LLC
Keystone Wireless dba Immix Wireless
Leaco Rural Telephone Cooperative, Inc.
MTPCS dba Cellular One
New Cell, Inc. dba Cellcom
Northwest Missouri Cellular
NTelos Wireless, Inc.
SI Mobility
SouthernLINC Wireless
Union Wireless

The CCA Voice biannual magazine Membership Directory and Resource Guide

Current and Past Advertisers

Our communications program is made possible solely through advertiser support. We appreciate the investment that our advertisers make with the Competitive Carriers Association and strongly encourage our members to do business with vendors that support our association. Members know that they can confidently select the quality products and services featured within the official resources of CCA.

101 Telco Solutions	Comtech Telecommunications Corp.	Innovative Systems, LLC	Remus Tower Service
3Z Telecom	Corporate Dynamics, Inc.	Inteliquent	Rev.io
4G Unwired, Inc.	Crown Castle International Corp.	IdComm	Ruckus Wireless
Acer	Digicell International, Inc.	Interop Technologies	SAF Tehnika
Advantage Engineers	Dover Telecommunication Services, Inc.	iQmetrix	Sahara Case, LLC
AFL	Dynamic Environmental Associates, Inc.	Kenwood Telecom	SBA Communications Corporation
AIMO Wireless, Inc.	Eastpointe Industries	Kiesling Associates, LLP	Score Technologies, Inc.
AirHop Communications	EDX Wireless, LLC	KMM	Selective Site Consultants, Inc.
All Pro Distributing, Inc.	ElectriCom, LLC	Larson Camouflage, LLC	Servato
Alliance Corporation	Electronauts, LLC	Logic Wireless	Shane Davis Tower Painting, Inc.
Allot Communications	Elk River	MCE Systems Ltd.	Shenandoah Tower Service, Ltd.
Allstate Tower, Inc.	enfoPoint Solutions	Media Capital Advisors, Inc.	Signal Point Systems
Altery Systems	Engineered Endeavors	Micronet Communications, Inc.	SingleSource Communications
American Products	Ericsson, Inc.	Mitel Mobility, Inc.	Sky Tower, LLC
American Tower, LLC	eSecuritel Holdings, LLC	Mobile Logistics Services, Inc.	SPINNER ICT, Inc.
Amerinode	Eternity Wireless	Multiwave Sensors	Stout & Company, LLC
Anchor Graphics	Eupen Cable USA	MUTI - Sabre Industries Telecom Services	Suez Water Advanced Solutions
Anite Network Testing	EuroStar International	National Association of Tower Erectors (NATE)	Sunroute Networks
Anritsu Company	Evistel	National Information Solutions Cooperative	Tarpon Towers, LLC
Aptilo Networks	ExteNet Systems	NetNumber	Tecore Networks
Argyle Data, Inc.	Fent Tower Services, LLC	Network IP	Telcom Insurance Group
Assurant	Fiber Instruments Sales	NexTower Development Group, LLC	Telecom Training Corporation
Avlite	Fibrebond Corporation	OFS Mobile Distribution	TeleMessage, Inc.
Azumi Mobile	Flash Technology	Oracle Communications	Telsasoft
B+T Group	Forsk	Orca Wave	Teltech Communications, LLC
B2B Soft	Fortegra	OSG Billing Services	Tempest Telecom Solutions
BEC Technologies	Frontier Computer Corp.	P3 communications, Inc.	TESSCO
Beession Technologies, LLC	Fujitsu Network Communications	P & R Technologies	Trikaal Tech, Inc.
BeQuick Software, Inc.	Galvanized Endeavors, LLC	P. Marshall & Associates, LLC	TSS - Total Software Solutions, Inc.
BICS SA	Gemalto	Palo Alto Networks	TWR Lighting, Inc.
Bluetest	Giesecke & Devrient, Inc.	Parallel Infrastructure	U.S. Title Solutions, LLC
BTI Solutions	Global Envirogroup	PCS Wireless	Valmont Structures
C & C Power, Inc.	GTL (USA), Inc.	Penton Public Infrastructure	Velleros, Inc.
Cablcon	Hightower Communications, Inc.	Pepro LLC	Vertex Wireless, LLC
Cadex Electronics	Hi-Tech Tower Services, Inc.	Petrilla Technologies, LLC	Vertical Bridge
Carnegie Technologies	HTH Communications	Posh Mobile	Viavi Solutions
Cellbie, Inc.	Huawei Technologies USA	Powerseed o2	WAU, Ltd
Cellular Recycler	HUBER+SUHNER, Inc.	Primal Technologies	WebNMS, A ZOHO Corporation
Centerline Solutions	Hyde Company	Procera Networks	Weisman Consultants, Inc.
Ceragon Networks, Inc.	IDI Billing Solutions	PSA, Inc.	West Safety Services
Charlesmead Advisors, LLC	IMSWorX, Inc.	Raycap, Inc.	Westell, Inc.
CommSoft	Incomm Agent Solutions		White Buffalo Environmental, Inc.
Communications Data Group, Inc.	Industrial Tower and Wireless, LLC		Wireless One, Inc.
ComSites West	Ingram Micro		Xentris Wireless