



ASSOCIATION EXECUTIVES OF NORTH CAROLINA



Reach North Carolina Executive Directors, Presidents and CEOs

AENCnet.org, AENC Resource Guide

FOR MORE INFORMATION, PLEASE CONTACT:

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AENCnet.org



Advancing the Association Profession in North Carolina since 1955



Many of AENC's members are Executive Directors, Presidents and CEOs of professional and trade associations.



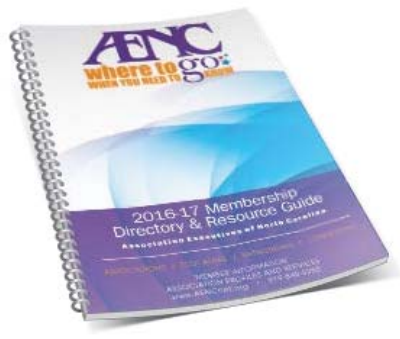
Our members are responsible for planning industry conventions, tradeshow, educational conferences and other meetings ranging in size **from 10 to 1,000+ attendees.**



More than 80% of our members self-identify as senior level staff and decision makers with purchasing power.

Who We Are

AENC has been providing top-of-the-line professional development and networking opportunities since our founding in 1955. We foster recognition and respect for the association management profession and actively advocate for our members.



AENC Resource Guide



AENCnet.org
Website advertising

Reach the association decision makers in North Carolina with purchasing power. Contact your Naylor representative today.



AENC Resource Guide

Net Advertising Rates*

All rates include an Ad Link in the digital edition of the magazine.

*Members receive 10% off total amount.

Revisions and Proofs: \$50
Position Guarantee: 15% Premium

Full-Color Rates

Double Page Spread	\$ 2,189.50
Outside Back Cover	\$ 1,909.50
Inside Front or Inside Back Cover	\$ 1,699.50
Full Page	\$ 1,319.50
2/3 Page	\$ 1,189.50
1/2-Page Island	\$ 1,069.50
1/2 Page	\$ 999.50
1/3 Page	\$ 789.50
1/4 Page	\$ 599.50
1/6 Page	\$ 409.50
1/8 Page	\$ 329.50

Special: Tabs Side A (front) \$1,390.00
 Side B (back) \$1,475.00

Black-and-White Rates

Full Page	\$ 869.50
2/3 Page	\$ 759.50
1/2-Page Island	\$ 689.50
1/2 Page	\$ 629.50
1/3 Page	\$ 549.50
1/4 Page	\$ 409.50
1/6 Page	\$ 319.50
1/8 Page	\$ 209.50

Naylor charges a \$50 artwork surcharge for artwork creation or changes.

This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.

Digital Edition Branding Opportunities

Sponsorship | \$ 550

Skyscraper | \$ 750

Toolbar | \$ 350

Ad "Jolt" Upgrade | \$ 250

Online Specifications

For more information, visit: www.naylor.com/clientSupport-onlineGuidelines.asp

Advertiser indemnifies Naylor, LLC and the Association against losses or liabilities arising from this advertising. Naylor, LLC assumes no liability whatsoever, except to the extent of a one-time paid advertisement of the same specification, in the next or similar publication, if any proven or admitted errors or omissions have occurred. Payment is due upon receipt of the invoice. Interest shall be charged at 2% per month compounded to yield 26.82% per year on overdue accounts. Revisions to previously submitted ad copy are subject to additional charges. A charge of \$30.00 will be levied for returned checks. In the event of a contract cancellation, the advertiser or agency agrees to repay Naylor, LLC any discounts granted for multiple insertions less any discount applicable for the number of insertions completed in the contract. All cancellations must be received in writing prior to the advertising sales deadline. All premium positions are non-cancelable. Prices are net of agency commission. Ads may also appear in an online version of the publication(s).

Rates as of 6/17



AENC Resource Guide digital edition

Digital Edition- www.naylor.com/nce-nxt

In addition to print, the AENC Resource Guide are available in digital versions. Viewers can flip through the pages, forward articles to colleagues and click ads to be redirected to advertiser's websites. *Each issue is emailed to readers as well as posted on the AENC's website. An archive of issues is available, securing your ad a lasting online presence.*

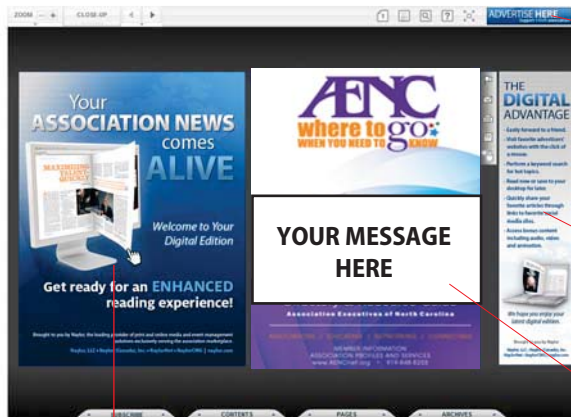
Readers can:

- Bookmark pages and insert notes
- Keyword search the entire magazine
- Navigate and magnify pages with one click
- Share articles on news and social networking sites
- View issues instantly from most smartphones and tablets
- View archives and find a list of articles for one-click access
- Read the issue online or download and print for later

Extend your advertising investment with digital media:

- Link your ad to the landing page of your choice
- Increase website traffic
- Interact with viewers to help the buying process
- Generate an immediate response from customers

Ad Positions



Digital Toolbar | \$350

Your company name is a button on the toolbar, found in the top-right corner of every page next to frequently used navigational icons. When viewers click the button, a box containing text about your company and a link to your website appears.

Digital Skyscraper | \$750

The skyscraper ad is displayed the entire time the digital edition is open, giving your message constant and lasting exposure.

Digital Belly Band | \$650

Your company will be featured as a digital edition belly band that wraps around the front and back cover of the digital edition. This prominent location will give your company tremendous exposure to our members.

Digital Sponsorship | \$550

Your message will be prominently displayed directly across from the cover of the magazine. Animation capabilities are available. Video capabilities available for MAX only.

Ad Link | Included in display ad rates

Ad Links increase traffic from your ad in the digital edition to your company's website or a corporate email address. Additional fees apply where noted.

Ad "Jolt" Upgrade | \$250

Transform your static print ad into an attention-grabbing animated message. The digital edition offers dynamic capabilities not available in print.

Online Specifications:

For more information, visit:
www.naylor.com/onlinespecs

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AENC Resource Guide

Index of Advertisers Categories

Our publication features an Index of Advertisers section in which your company will be listed under the category of your choice with the page number of your ad. When our members are in the market for a specific product or service, they can search the Index of Advertisers and quickly locate advertisers that specialize in that category.

One free category is included with any size ad and additional categories are only \$20 each. *If your product or service is not listed below, a new category can be created for you.*

- | | | |
|--|--|--|
| <input type="checkbox"/> Accountants | <input type="checkbox"/> Convention Services | <input type="checkbox"/> Printers/Publishers |
| <input type="checkbox"/> Airlines | <input type="checkbox"/> Cruise Lines | <input type="checkbox"/> Public Speakers |
| <input type="checkbox"/> Art | <input type="checkbox"/> Destination Management | <input type="checkbox"/> Publishing |
| <input type="checkbox"/> Association Management Companies | <input type="checkbox"/> Direct Mail/Marketing | <input type="checkbox"/> Registration Services |
| <input type="checkbox"/> Association Management Software (AMS) | <input type="checkbox"/> Editorial Services | <input type="checkbox"/> Resort & Conference Centers |
| <input type="checkbox"/> Attorneys | <input type="checkbox"/> Education & Certification | <input type="checkbox"/> Restaurants & Clubs |
| <input type="checkbox"/> Audio Video Stage Productions | <input type="checkbox"/> Employee Benefits/Services | <input type="checkbox"/> Security |
| <input type="checkbox"/> Audio Visual Equipment | <input type="checkbox"/> Entertainment & Music Services | <input type="checkbox"/> Shipping/Courier Services |
| <input type="checkbox"/> Attractions/Theme Parks | <input type="checkbox"/> Exhibit Design | <input type="checkbox"/> Signage |
| <input type="checkbox"/> Audio-Visual Services | <input type="checkbox"/> Event Registration Software | <input type="checkbox"/> Speakers Bureau |
| <input type="checkbox"/> Badges/Awards/Incentives | <input type="checkbox"/> Fax Broadcast Services | <input type="checkbox"/> Speakers, Public |
| <input type="checkbox"/> Bankcard Processing Services | <input type="checkbox"/> Fundraising | <input type="checkbox"/> Special Events Design |
| <input type="checkbox"/> Banks/Financing | <input type="checkbox"/> Gifts & Jewelry | <input type="checkbox"/> Special Events Plans |
| <input type="checkbox"/> Bed & Breakfasts | <input type="checkbox"/> Graphic Design | <input type="checkbox"/> Special Events Management |
| <input type="checkbox"/> Business Equipment Services | <input type="checkbox"/> Hotel & Conference Centers | <input type="checkbox"/> Teleconferencing Services |
| <input type="checkbox"/> Casinos/Resorts | <input type="checkbox"/> Hotels & Resorts | <input type="checkbox"/> Telephone Services (Voicemail) |
| <input type="checkbox"/> Car Rental/Leasing | <input type="checkbox"/> Insurance & Risk Management | <input type="checkbox"/> Trade Show Marketing Services |
| <input type="checkbox"/> Career Centers/ Job Boards | <input type="checkbox"/> Internet Service Providers | <input type="checkbox"/> Trade Show Management |
| <input type="checkbox"/> Charters/Boat/Sightseeing | <input type="checkbox"/> Investment Programs | <input type="checkbox"/> Training Services |
| <input type="checkbox"/> Communications | <input type="checkbox"/> Lobbyists | <input type="checkbox"/> Translation/Interpretation Services |
| <input type="checkbox"/> Computer Supplies & Equipment | <input type="checkbox"/> Long-Distance Telephone Providers | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Computer, Hardware | <input type="checkbox"/> Mailing Houses | <input type="checkbox"/> Travel Agencies |
| <input type="checkbox"/> Computer, Software | <input type="checkbox"/> Meeting & Banquet Facilities | <input type="checkbox"/> Website Design & Development |
| <input type="checkbox"/> Commercial Real Estate | <input type="checkbox"/> Meeting Planning Services | <input type="checkbox"/> Workers' Compensation |
| <input type="checkbox"/> Consultants | <input type="checkbox"/> Membership | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Conference & Convention Centers | <input type="checkbox"/> Membership Plaques | |
| <input type="checkbox"/> Convention & Visitors Bureaus | <input type="checkbox"/> Non-Dues Revenue | |
| | <input type="checkbox"/> Office Equipment & Supplies | |
| | <input type="checkbox"/> Photography | |

One free listing with any size ad. Additional listings are \$20.00 each. No limit. Please list new categories on this sheet.

_____ Additional Categories X \$20.00 = \$ _____

Initial: _____ Date: _____



AENC Communications

Past Advertisers

Our communications program is made possible solely through advertiser support. We appreciate the investment that our advertisers make with the Association Executives of North Carolina and strongly encourage our members to do business with vendors that support our association. Members know that they can confidently select the quality products and services featured within the official resources of AENC.

Blockade Runner Beach Resort
Blowing Rock Tourism Development
Authority
Cabarrus County CVB
Caesars Entertainment Harrah's Cherokee
Casino Resort
Courtyard Marriott Carolina Beach
Crowne Plaza Resort Asheville
DoubleTree by Hilton Hotel New Bern
Riverfront
DoubleTree Resort by Hilton Myrtle
Beach Oceanfront
Durham Convention Center
Fayetteville Area CVB
Francis Marion Hotel
Great Wolf Lodge
Greater Raleigh CVB
Greensboro Area CVB
Greenville-Pitt County CVB
Hickory Metro CVB
High Point CVB
Hilton Nashville Downtown
Hyatt Place + Hyatt House Charleston
Historic Distric
Jordan, Price, Wall, Gray & Jones
Kanuga Conference and Retreat Center
Kingsmill Resort
Koonce, Wooten & Haywood

Marina Inn at Grande Dunes
Millennium Hotel Durham
Myrtle Beach Area CVB
Myrtle Beach Convention Center
New Bern - Craven County CVC
North Carolina Aquarium
North Charleston Marriott
Oceana Resorts
Pinehurst Resort & Country Club
Pinehurst, Southern Pines,
Aberdeen-Conventions and Visitors
Bureau
Poole Printing
Radisson Hotel High Point
Ramada Plaza Hotel Outerbanks
Sea Trail Resort
Sheraton Greensboro at Four Seasons
Koury Convention Center
Sheraton Raleigh Hotel
TCS Software, Inc.
The Colonial Williamsburg Foundation
The Conference Center at GTCC
The Omni Homestead
The Westin Hilton Head Island Resort &
Spa
Twin City Quarter
Visit Lake Norman
Visit Winston-Salem
Wilmington Convention Center

AENCnet.org Website

Advertising on the AENC Website – AENCnet.org

Advertising on the AENC website is a great way to reach member and non-member visitors and reinforce your marketing message. Visitors log on to AENCnet.org to learn about upcoming association events, discover ways to maximize their AENC membership and view the latest issues of Success by Association digital edition. Advertising on AENCnet.org offers several cost-effective opportunities to position your company as a leader in front of an influential group of association professionals.

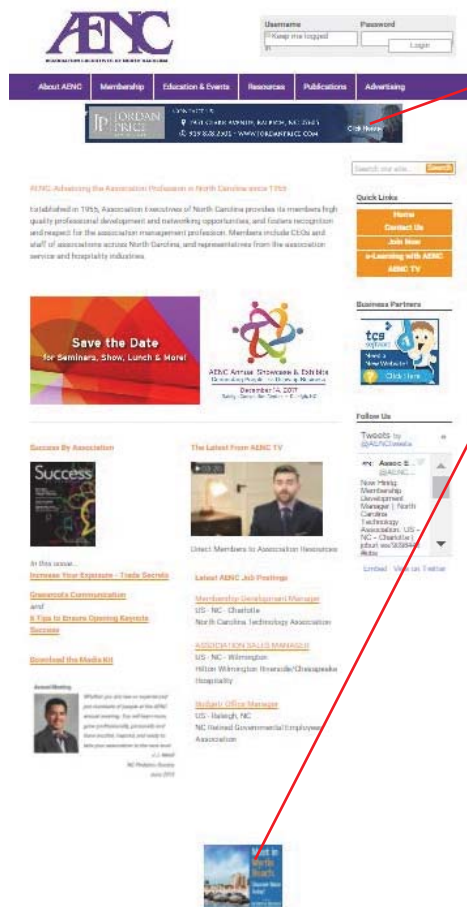
Features of AENCnet.org website advertising:

- Cross-promoted in other AENC publications and communication pieces
- Directs visitors to the landing page of your choice to expedite purchases
- Year-round visibility reinforces brand recognition
- Allows dynamic, time-sensitive promotion

Website Stats:

- More than 3,500 pageviews per month
- More than 1,600 unique visitors per month
- Average sessions of longer than 2:30

(Stats averaged from 3/17 - 8/17)



Leaderboard | 728 x 90 pixels (5 rotations)
12 months - \$1,250

Rectangle | 180 x 150 pixels (5 rotations)
12 months - \$950

Online Specifications:

For more information, visit: www.naylor.com/onlinespecs

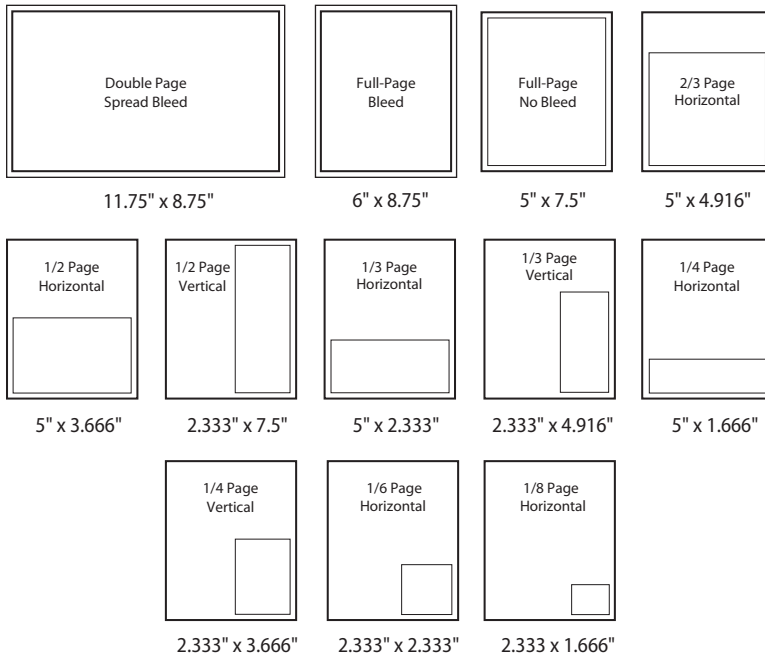
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AENC Resource Guide

Print Advertising Specifications

Magazine Trim Size: 8.375" x 10.875"



Note: Text placed outside the live area within any full-page or DPS ads may be cut off. Please keep text within the live area at all times.

DPS Live Area: 10.75" x 7.5"

Full Page Live Area: 5" x 7.5"

Specs for Outsert/Inserts

Ad Material Upload

Go to the Naylor website at www.naylor.com

Proofs and Revisions

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