



**Reach the nation's largest AGC chapter in the
2012 Membership Directory & Buyers' Guide**

The CAGC Advantage

- CAGC is the **nation's largest AGC Chapter**.
- CAGC is the **Carolinas oldest and largest construction organization**.
- The *2012 Membership Directory & Buyers' Guide* is mailed to all **CAGC members**, plus 1,000 architects and engineers in the Carolinas.
- CAGC member firms include **building contractors, utility contractors, highway contractors, specialty contractors and service suppliers** who perform and support all types of commercial industrial construction in the Carolinas.

Projects members are working on this year include:

- 1776 Wilson Boulevard.....**\$63.5 million**
- Our Lady of Lourdes Hospital, New additions and Renovations.....**\$52 million**
- Cass County Memorial Hospital Addition & Renovation.....**\$16.5 million**
- Pro Football Hall of Fame, Campus Renovations.....**\$15.5 million**
- Paw Creek Force Main Phase II**\$6.4 million**

To target the contractors in charge of the purchasing decisions made on these projects and many more, contact your Naylor representative today.

For more information, please contact:

Jamie Williams, Project Leader
 Naylor, LLC
 Toll-free: (800) 369-6220, Ext. 3393
 Direct: (352) 333-3393
 jwilliams@naylor.com

Connect with CAGCmembers throughout the year



MEMBERSHIP DIRECTORY & BUYERS' GUIDE

An 8.375" x 10.875" full-color, spiral-bound publication with die-cut tabs for easy reference. This annual publication contains information on key contacts within the Carolinas construction industry.

Who We Are

Celebrating 90 years of serving the Carolinas' construction industry, CAGC is actively involved in representing the interests of the industry by interacting with many levels of governmental and regulatory entities on members' behalf. We are the organization of choice for those associated with the construction industry.



To learn more about Carolinas AGC, visit:
www.cagc.org

2012 Membership Directory & Buyers' Guide

Net Advertising Rates

DIRECT MAIL OPPORTUNITIES AVAILABLE:

Please ask your representative for details

Revisions and Proofs: \$50.00

Position Guarantee: 15% Premium

Full-Color Rates

1x

Double Page Spread	\$4,589.50
Outside Back Cover	\$3,849.50
Inside Front or Inside Back Cover	\$3,469.50
Full Page	\$2,989.50
2/3 Page	\$2,329.50
1/2 Page	\$1,769.50
1/3 Page	\$1,159.50
1/4 Page	\$929.50
1/6 Page	\$629.50
1/8 Page	\$619.50

Premium Advertising Options - Ask your representative for specifications.

Heavy Stock Insert: See Sheet for Available Pricing

Tab: \$3,204.50

Black-and-White Rates

1x

Full Page	\$2,159.50
2/3 Page	\$1,889.50
1/2 Page	\$1,559.50
1/3 Page	\$1,069.50
1/4 Page	\$809.50
1/6 Page	\$679.50
1/8 Page	\$589.50

Special Advertising Section:

Specialty Contractor Resource Guide



The Specialty Contractor Resource Guide is the perfect networking tool. It offers our contractors a handy reference of contacts for their 2012 projects. This special section will also include ad production at no additional charge, so get noticed!

Advertiser indemnifies Naylor and the Association against losses or liabilities arising from this advertising. Naylor assumes no liability whatsoever, except to the extent of a one-time paid advertisement of the same specification, in the next or similar publication, if any proven or admitted errors or omissions have occurred. Payment is due upon receipt of the invoice. Interest shall be charged at 2% per month compounded to yield 26.82% per year on overdue accounts. Revisions to previously submitted ad copy are subject to additional charges. A charge of \$30.00 will be levied for returned checks. In the event of a contract cancellation, the advertiser or agency agrees to repay Naylor any discounts granted for multiple insertions less any discount applicable for the number of insertions completed in the contract. All cancellations must be received in writing prior to the advertising sales deadline. All premium positions are non-cancelable. Prices are net of agency commission. Ads may also appear in an online version of the publication(s). CGC-D0012 (L.R. CGC-D0012 08/29/11)



2012 Membership Directory & Buyers' Guide

Print Advertising Specifications

Directory Trim Size: 8.375" x 10.875"

17" x 11.125"	8.625" x 11.125"	7" x 9.5"	7" x 6.333"	4.583" x 9.5"	
7" x 4.583"	3.333" x 9.5"	4.583" x 7"	4.583" x 4.583"	7" x 3"	2.166" x 9.5"
4.583" x 3.333"	3.333" x 4.583"	4.583" x 2.166"	2.166" x 4.583"	3.333" x 2.166"	2.166" x 3.333"

Note: Text placed outside the live area within any full-page or DPS ads may be cut off. Please keep text within the live area at all times.

DPS Live Area: 15.417" x 9.5"
Full-Page Live Area: 7" x 9.5"

Production Services

Naylor provides professional ad assembly to non-agency clients at no charge.

Artwork Requirements

All digital color and grayscale artwork must be supplied at 300 dpi. Line art must be supplied at 600 dpi. High-res PDF, EPS, TIFF and JPEG files are accepted. Images from the Web are not suitable for printing. All color artwork must be in CMYK mode; black-and-white artwork must be in either grayscale or bitmap mode. RGB mode artwork is not accepted and if supplied will be converted to CMYK mode, which will result in a color shift. All screen and printer fonts as well as linked images must be supplied if not embedded in the file.

Ad Material Upload

Go to the Naylor website at www.naylor.com and under the Client Support section click "Ad Upload." Locate your publication code, advertising order number and advertising code in the box at the top right-hand side of your advertising space contract. Simply fill in your company's contact information along with these three pieces of information, browse for your file and click "Submit." Changes or corrections resulting from problems of supplied material will be billed at cost plus 15%.

Proofs and Revisions

Proofs of ads produced by Naylor are available upon request at a charge of \$50. Revisions are rework for Naylor and are subject to a \$50 surcharge.

2012 Membership Directory & Buyers' Guide

Index of Advertisers Categories

Our publication features an Index of Advertisers section in which your company will be listed under the category of your choice with the page number of your ad. When our members are in the market for a specific product or service, they can search the Index of Advertisers and quickly locate advertisers that specialize in that category.

One free category is included with any size ad and additional categories are only \$20 each. *If your product or service is not listed below, a new category can be created for you.*

- | | | |
|--|--|---|
| <input type="checkbox"/> Accounting | <input type="checkbox"/> Engineering Services | <input type="checkbox"/> Plumbing Sealants |
| <input type="checkbox"/> Acoustical Materials & Contractors | <input type="checkbox"/> Equipment Rental, Sales & Service | <input type="checkbox"/> Plumbing - Service, Repairs & Installations |
| <input type="checkbox"/> Acoustical Ceilings | <input type="checkbox"/> Erosion Control | <input type="checkbox"/> Power & Lighting |
| <input type="checkbox"/> Aggregates | <input type="checkbox"/> Excavating/Hauling Contractors | <input type="checkbox"/> Precast |
| <input type="checkbox"/> Air Conditioning Contractors | <input type="checkbox"/> Fence Contractors | <input type="checkbox"/> Process Piping/Welding |
| <input type="checkbox"/> Arborists Supplies | <input type="checkbox"/> Fire Control Systems | <input type="checkbox"/> Protective Coatings |
| <input type="checkbox"/> Asphalt Paving & Products | <input type="checkbox"/> Fire Retardant Products | <input type="checkbox"/> Pump & Well Supplies |
| <input type="checkbox"/> Attorneys | <input type="checkbox"/> Floor Coverings | <input type="checkbox"/> Pump Sales & Service |
| <input type="checkbox"/> Auctioneers/Appraisers | <input type="checkbox"/> Flooring Contractors | <input type="checkbox"/> Ready Mix Concrete |
| <input type="checkbox"/> Bid Reporting Services/Software | <input type="checkbox"/> Flooring - Industrial | <input type="checkbox"/> Renovations |
| <input type="checkbox"/> Blasting | <input type="checkbox"/> Formwork Technology | <input type="checkbox"/> Reproductions - Printing |
| <input type="checkbox"/> Bonding | <input type="checkbox"/> Gas Appliance Repairs & Installations | <input type="checkbox"/> Restoration |
| <input type="checkbox"/> Boring/Tunneling | <input type="checkbox"/> General Contractors | <input type="checkbox"/> Retaining Walls |
| <input type="checkbox"/> Bricklayers | <input type="checkbox"/> Generators - Gas & Diesel | <input type="checkbox"/> Roofing Contractors |
| <input type="checkbox"/> Building Materials/Wholesale Distributors | <input type="checkbox"/> Geotextiles | <input type="checkbox"/> Roofing - Metal |
| <input type="checkbox"/> Carpet Services & Supplies | <input type="checkbox"/> Glass Contractors/Glazing | <input type="checkbox"/> Sand Blasting |
| <input type="checkbox"/> Caulking | <input type="checkbox"/> Grading | <input type="checkbox"/> Scaffolding |
| <input type="checkbox"/> Ceilings | <input type="checkbox"/> Hauling | <input type="checkbox"/> Sewer Metering Systems |
| <input type="checkbox"/> Clearing & Grubbing | <input type="checkbox"/> Heating Equipment & Systems | <input type="checkbox"/> Sheet Metal/Metal Fabrication & Erection |
| <input type="checkbox"/> Commercial Signs | <input type="checkbox"/> Heavy Equipment | <input type="checkbox"/> Signs |
| <input type="checkbox"/> Composite Panels | <input type="checkbox"/> Highway Construction & Engineering | <input type="checkbox"/> Software Programs |
| <input type="checkbox"/> Concrete Accessories | <input type="checkbox"/> Highway Signs | <input type="checkbox"/> Software - Training & Consulting |
| <input type="checkbox"/> Concrete Breaking & Cutting | <input type="checkbox"/> Horizontal Boring | <input type="checkbox"/> Specialty Floor Covering Contractors |
| <input type="checkbox"/> Concrete Contractors | <input type="checkbox"/> HVAC Contractors | <input type="checkbox"/> Stained Glass |
| <input type="checkbox"/> Concrete Floors, Epoxy & Monolithic Topping | <input type="checkbox"/> Hydroseeding | <input type="checkbox"/> Steel Erection |
| <input type="checkbox"/> Concrete Forms | <input type="checkbox"/> Industrial Contractors | <input type="checkbox"/> Steel Fabrication |
| <input type="checkbox"/> Concrete Masonry Units/Concrete Ready Mix | <input type="checkbox"/> Insulation Contractors | <input type="checkbox"/> Steel - Structural & Miscellaneous |
| <input type="checkbox"/> Concrete Pipe | <input type="checkbox"/> Insurance | <input type="checkbox"/> Storage Containers & Semi-Trailers on Wheels |
| <input type="checkbox"/> Concrete Precast | <input type="checkbox"/> Interior Finishers | <input type="checkbox"/> Structural Steel Fabricators |
| <input type="checkbox"/> Concrete Products | <input type="checkbox"/> Land Development | <input type="checkbox"/> Stucco |
| <input type="checkbox"/> Concrete Pumping | <input type="checkbox"/> Landscape Contractors | <input type="checkbox"/> Tank Removal |
| <input type="checkbox"/> Concrete Reinforcement | <input type="checkbox"/> Leasing Services | <input type="checkbox"/> Temporary Fencing |
| <input type="checkbox"/> Concrete Repair | <input type="checkbox"/> Loss Management & Safety Training | <input type="checkbox"/> Tiles |
| <input type="checkbox"/> Construction Consultants | <input type="checkbox"/> Lubricants | <input type="checkbox"/> Trusses |
| <input type="checkbox"/> Construction Management | <input type="checkbox"/> Masonry, Concrete & Products | <input type="checkbox"/> Tub Grinders |
| <input type="checkbox"/> Contractors | <input type="checkbox"/> Masonry Contractors | <input type="checkbox"/> Utility Boring |
| <input type="checkbox"/> Crane Services | <input type="checkbox"/> Mechanical Contractors | <input type="checkbox"/> Utility Contractors |
| <input type="checkbox"/> Cranes/Hoists/Forklifts | <input type="checkbox"/> Metal Fabrication & Erection | <input type="checkbox"/> Valves & Fittings |
| <input type="checkbox"/> Cranes (Overhead) & Electrical Hoists | <input type="checkbox"/> Metal Roofing & Siding | <input type="checkbox"/> Voice & Data |
| <input type="checkbox"/> Custom Duct Fabrication | <input type="checkbox"/> Metal Studs | <input type="checkbox"/> Waste Blasting |
| <input type="checkbox"/> Directional Boring | <input type="checkbox"/> Mobile Offices/Modular Buildings | <input type="checkbox"/> Water Equipment Treatment |
| <input type="checkbox"/> Doors & Frames | <input type="checkbox"/> Model Code Organization | <input type="checkbox"/> Waterproofing Contractors |
| <input type="checkbox"/> Doors, Hardware/Toilet Partitions | <input type="checkbox"/> Oil & Lubricants | <input type="checkbox"/> Water & Sewer Construction |
| <input type="checkbox"/> Drainage Products | <input type="checkbox"/> Paint & Wall Covering Contractors | <input type="checkbox"/> WBE |
| <input type="checkbox"/> Drilled Shafts/Caissons | <input type="checkbox"/> Painting Contractors | <input type="checkbox"/> Wet Tapping |
| <input type="checkbox"/> Drilling Contractors | <input type="checkbox"/> Pavement Markings/Traffic Control | <input type="checkbox"/> Wireless Communications |
| <input type="checkbox"/> Drywall Contractors | <input type="checkbox"/> Petroleum & Industrial Products/Pumps/Tanks | <input type="checkbox"/> Wood - Grinding & Chipping |
| <input type="checkbox"/> EIFS Panelization | <input type="checkbox"/> Pipe Manufacturers | <input type="checkbox"/> Work Zone Safety Products |
| <input type="checkbox"/> EIFS/Stucco Repairs | <input type="checkbox"/> Pipes, Valves & Fittings | <input type="checkbox"/> Workers' Compensation |
| <input type="checkbox"/> Electrical Contractors | <input type="checkbox"/> Plumbing & Gas Piping Contractors | <input type="checkbox"/> Other: _____ |
| <input type="checkbox"/> Employment Services | <input type="checkbox"/> Plumbing, Heating & Cooling | |

One free listing with any size ad. Additional listings are \$20.00 each. No limit. Please list new categories on this sheet.

_____ Additional Categories X \$20.00 = \$ _____

Initial: _____ Date: _____



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Past Advertisers in Carolinas AGC Membership Directory & Buyers' Guide

Our communications program is made possible solely through advertiser support. We appreciate the investment that our advertisers make with the Carolinas Associated General Contractors and strongly encourage our members to do business with vendors that support our association. Members know that they can confidently select the quality products and services featured within the official resources of CAGC.

A.L.S. of North Carolina, Inc.
 ABE Utilities, Inc.
 Alan H. Shaw Company, Inc.
 All Carolina Crane & Equipment, LLC
 Allen Grading Company, Inc.
 Allied Contract Group, LLC
 Applied Abatement Concepts
 Associated Sprinkler Co., LLC
 B.C. Cannon Company, Inc.
 B.E. Singleton & Sons, Inc.
 Bailey & Dixon
 Balfour Beatty Construction
 Barbera Utility Contractors, Inc. D/b/a
 Horizontal Holes
 Belco Athletic Laundry Equipment, Inc.
 Bill's Mobile Crane Service
 Binswanger Glass
 Bond Network, Inc.
 Boss Construction Co., Inc.
 Bryant-Durham Electric Co., Inc.
 Bullington Construction, Inc.
 Butch Thompson & Company
 C. E. Bourne & Company, Inc.
 C. C. Dickson Co.
 Carolina Cast Stone Co., Inc.
 Carolina Door Controls, Inc.
 Carpet One Commercial Division
 Cason
 CCI-Contaminant Control, Inc.
 Chandler, Inc. Concrete Co.
 CharlestonGlass & Mirror
 Clark Pavement Marking, Inc.
 Clifton D. Hamlin Grading
 Coble Trench Safety, Inc.
 Code Electric, Inc.
 Consolidated Pipe & Supply
 Consultants In Data Processing
 Cooper Electrical Construction
 CovingtonPower Services
 Crawford Sprinkler Company
 Crumpler Plastic Pipe, Inc.
 Cummins Atlantic, Inc.
 Davidson Steel Services
 Davis Steel & Iron Co., Inc.
 DPR Construction Inc
 Dyno Nobel Inc.
 E. Luke Greene Co., Inc.
 Elliott Davis, LLC
 Elmore & Wall P.A.
 Enterprise Fleet Services
 Environmental Holdings Group, LLC

Evergreen Medical Services, Inc.
 First Insurance Services, Inc.
 Flint Equipment Company
 FloorChem
 Flooring Solutions, Inc
 Form Tech Concrete Forms
 Forrester & Associates
 Fulcher Electric ofFayetteville
 Gaston Fence Co.
 GreenvilleFence
 Hajoca Corporation
 Hanes Geo Components
 Hanley Wood
 Hanson Safety Services, LLC
 Harris Steel Erectors, Inc.
 Haynes Sign Company
 HaywardBaker
 HD Supply Waterworks
 Heede Southeast, Inc.
 Hercules Fence Co.
 Hercules Steel Co., Inc.
 IIC Corporation
 In-Water Services Co., Inc.
 Jacob's Creek Stone
 James RiverEquipment
 K.W. Arthur & Son, Inc.
 Kenison Dudley & Crawford, LLC
 Kenneth R Greene Utility
 Lanford Brothers Company
 Laws Stained Glass Studio, Inc.
 Lee Supply Company, Inc.
 Mack Industries, Inc.
 Mechanical Contractors, Inc.
 Mechanical Equipment Sales, Inc.
 Milestone Consultants, Inc.
 Monroe Metal Mfg., Inc.
 Morrow Insurance Agency
 MSC Waterworks Company, Inc.
 N.C. Products Corp.
 Nelson, Mullins, Riley & Scarborough, LLP
 New South Construction Supply, LLC
 Nixon Power Services
 North Carolina One Call Center, Inc.
 Osteen Electric, Inc.
 Oswald Wholesale Lumber, Inc.
 Overhead Door Co. of Greensboro
 P & L Erosion Control Etc., Inc.
 Pavestone Company
 Peek Pavement Marking, Inc.
 Pembroke Waste Collections, Inc.
 Piedmont Fence, Inc.

Pile Equipment, Inc.
 Pro-Tint, Inc.
 Protection Services, Inc.
 Rain for Rent
 Reliant Painting Company
 Reynolds Fence & Guardrail
 Ring Power Crane
 Roper Brothers, Inc.
 Rosen, Rosen & Hagood, LLC
 Rural Plumbing & Heating
 Russo Corporation
 Rutherford
 Sawyer's Land Developing, Inc.
 Scott Insurance
 SFI Electronics, Inc.
 Shugart Mfg. A Div. Of James T. Triplett
 Shumaker, Loop & Kendrick
 Sign Connection, LLC, The
 Smith Kesler & Company
 Smith, Moore, Leatherwood, LLP
 Smith, Currie & Hancock
 Southern Utilities, Inc.
 Starr Electric Company
 Stay Alert Safety Services, Inc.
 Steelco, Inc.
 Sundance Power Systems
 Tarheel Forming Co., Inc.
 Terry's Floor Fashions, Inc.
 Thomas, Knight, Trent, King & Company
 Thompson Contractors
 Thompson Pump
 TQM Roofing
 Tri-State Utilities
 Triad Roofing Co., Inc.
 Triangle Caulking & Waterproofing
 U.S. Traffic Technologies
 United Contractors, Inc.
 United Glass & Metal, Inc.
 Valiant Steel & Equipment, Inc.
 Van Winkle Law Firm
 Villager Construction
 VSC Fire & Security, Inc.
 W. Rogers Company
 Walls Welding & Mechanical, Inc.
 Ward and Smith, PA
 Waterproofing Specialties, Inc.
 Weeks-Williams-Devore, Inc.
 Williams Fire Sprinkler, Inc.