





FOR MORE INFORMATION, PLEASE CONTACT:

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MEDIA GUIDE

Guide ~ AAA Online Buyers' Guide

NAYLO

ASSOCIATION SOLUTIONS



- We represent nearly 100% of the managing apartment companies in the Atlanta area
- Our membership consists of more than 370 companies responsible for managing 390,000+ units in 1,600 apartment communities.
- We are the third largest local apartment association in the U.S.

ABOUT US:

We are the multifamily housing trade association for the Atlanta Metro area. Founded in 1975, we are one of the largest local apartment associations in the country. We are also an affiliate of the Georgia Apartment Association and the National Apartment Association. Including your message in our communications is the easiest way to be sure you're reaching the right people.

MAXIMIZE YOUR REACH IN ATLANTA'S APARTMENT INDUSTRY. CONTACT YOUR NAYLOR **ACCOUNT EXECUTIVE AND RESERVE YOUR SPACE TODAY!**



MEMBERSHIP DIRECTORY & RESOURCE GUIDE

Annual Print & Digital Publication



Print & Digital Magazine



AAA ONLINE BUYERS' GUIDE

aaa.officialbuyersquide.net







2019 CONTENT PLAN

ISSUE	FEATURES
Jan./Feb.	Get to Know New Chair
March/April	Digital Presence: Property Branding Curb Appeal: Property Signage
May/June	Affordable Housing Feature: AAA Trade Show
July/Aug.	Short-term and Vacation Rental Impact on Multifamily Disaster Prep: Mold, Fungus & Microbial Growth
Sept./Oct.	GAA Lease Program Curb Appeal: Amenity Design - How to Make Your Amazing Amenities Appealing
Nov./Dec.	Blockchain Technology Disaster Prep: Water Damage

In Every Issue:

- Chair's Message
- Workforce Foundation Update
- Government Affairs
- Education Connection
- Legal Corner
- New Members
- **Platinum & Gold Patrons of the Month** Profile of patron-membership companies that generously support the AAA
- **Volunteer Corner** Roundup of members at AAA's social and philanthropic events
- **Curb Appeal** Focus on specific community with particular attention to landscaping/architecture (every other issue interchangeable with disaster prep)
- **Disaster Prep** Focus on specific issues relevant to keeping multifamily housing tenants and employees safe. (every other issue—interchangeable with curb appeal)



^{*} Editorial content is subject to change without notice.

HABITAT

Net Advertising Rates

All rates include an Ad Link in the digital edition of the magazine.

Revisions and Proofs: \$50 Position Guarantee: 15% Premium

Full-Color Rates	1x	2-3x	4-5x	6x
Double Page Spread	\$2,859.50	\$2,719.50	\$2,569.50	\$2,429.50
Outside Back Cover	\$2,389.50	\$2,309.50	\$2,229.50	\$2,139.50
Inside Front or Inside Back Cover	\$2,159.50	\$2,079.50	\$1,999.50	\$1,909.50
Full Page	\$1,639.50	\$1,559.50	\$1,479.50	\$1,389.50
2/3 Page	\$1,409.50	\$1,339.50	\$1,269.50	\$1,199.50
1/2-Page Island	\$1,199.50	\$1,139.50	\$1,079.50	\$1,019.50
1/2 Page	\$1,039.50	\$989.50	\$939.50	\$889.50
1/3 Page	\$779.50	\$739.50	\$699.50	\$659.50
1/4 Page	\$609.50	\$579.50	\$549.50	\$519.50
1/6 Page	\$459.50	\$439.50	\$409.50	\$389.50
1/8 Page	\$369.50	\$349.50	\$329.50	\$309.50
Black-and-White Rates	1x	2-3x	4-5x	6x
Full Page	\$1,209.50	\$1,149.50	\$1,089.50	\$1,029.50
2/3 Page	\$1,059.50	\$1,009.50	\$949.50	\$899.50
1/2-Page Island	\$899.50	\$849.50	\$809.50	\$759.50
1/2 Page	\$769.50	\$729.50	\$689.50	\$649.50
1/3 Page	\$599.50	\$569.50	\$5139.50	\$509.50
1/4 Page	\$439.50	\$419.50	\$399.50	\$369.50
1/6 Page	\$349.50	\$329.50	\$309.50	\$299.50
1/8 Page	\$279.50	\$269.50	\$249.50	\$239.50

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.





Advertiser indemnifies Naylor, LLC and the Association against losses or liabilities arising from this advertising. Naylor, LLC assumes no liability whatsoever, except to the extent of a one-time paid advertisement of the same specification, in the next or similar publication, if any proven or admitted errors or omissions have occurred. Payment is due upon receipt of the invoice. Interest shall be charged at 2% per month compounded to yield 26.82% per year on overdue accounts. Revisions to previously submitted ad copy are subject to additional charges. A charge of \$30.00 will be levied for returned checks. In the event of a contract cancellation, the advertiser or agency agrees to repay Naylor, LLC any discounts granted for multiple insertions less any discount applicable for the number of insertions completed in the contract. All cancellations must be received in writing prior to the advertising sales deadline. All premium positions are non-cancelable. Prices are net of agency commission. Ads may also appear in an online version of the publication(s). ATP-S0119 Rates as of July 2018

Atlanta Apartment Association

HABITAT

DIGITAL EDITION

EXTEND YOUR PRINT ADVERTISING INVESTMENT WITH THE UNIQUE BENEFITS OF DIGITAL MEDIA.

Habitat is available in a fully interactive digital magazine. Our digital edition is mobile responsive and HTML-optimized, providing readers with an exceptional user experience across all devices. The digital magazine lets you:

- Include ads on an HTML5 and mobile responsive platform
- Link to the landing page of your choice, generating an immediate response from customers
- Maintain your ad presence on the digital issue for readers to reference at any time

FORMATS AVAILABLE TO READERS:

- **Reading view (default):** The HTML-based view of our magazine, optimized for all devices. Scrolling articles automatically adjust for comfortable reading
- **Page view:** The digital replica of the print magazine. Flip through this digital book in either a 1 or 2-page format. Determine your preferred zoom setting for an optimal experience.

Important Note: Readers can choose the experience best suited to their needs at any time by clicking on "Page View" or "Reading View" in the toolbar!



1 Leaderboard (all views) | \$980

The leaderboard ad appears on-screen in both the reading view and page view of the digital magazine.

2 Rectangle (all views) | \$775

The rectangle ad is on the table of contents, appearing onscreen for all pages of the reading view and page view.

TOC Mobile Banners (HTML reading view)

The TOC mobile banner appears in the table of contents, onscreen to the right of the digital magazine on desktop and clickable on mobile in the reading view. The top TOC mobile banner will appear after the $1^{\rm st}$ article, and the $2^{\rm nd}$ mobile banner appears after the $6^{\rm th}$ article.

3 Top TOC Mobile Banner | \$300

4 2nd TOC Mobile Banner | \$275



In-Magazine Digital Options (HTML reading view)

These standalone ad options are placed between article pages on the HTML reading view of the digital magazine and are visible on all device types.

HTML5 Ad | \$700

This mobile responsive ad option gives you the freedom to include text, images, hyperlinks and video across a variety of devices. Full design must be provided by the advertiser at this time.

Digital Video Sponsorship | \$675

The video sponsorship option displays a video, 50-70 words of summary content and a hyperlink to deliver your message to target audiences.

Digital Insert / Outsert

Your message appears as an image-based insert, either in between key articles, or placed at the back of the digital magazine.

- Large Insert | \$580
- Medium Insert | \$450

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For the latest online specs, please visit www.naylor.com/onlinespecs





Revisions and Proofs: \$50

MEMBERSHIP DIRECTORY & RESOURCE GUIDE

Net Advertising Rates

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Full-Color Rates	1x	
Double Page Spread	\$4,079.50	
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1/4 Page	\$1,009.50	
1/6 Page	\$909.50	
1/8 Page	\$829.50	
Black-and-White Rates	1x	
Full Page	\$1,409.50	
2/3 Page	\$1,189.50	
1/2 Page	\$889.50	
1/3 Page	\$759.50	
1/4 Page	\$599.50	
1/6 Page	\$509.50	
1/8 Page	\$499.50	

Digital Edition Branding Opportunities

Skyscraper | \$2,050 Sponsorship | \$1,315

Sponsorship Max | \$1,520 **Toolbar** | \$680

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MEMBERSHIP DIRECTORY & RESOURCE GUIDE

EXTEND YOUR PRINT ADVERTISING INVESTMENT WITH THE UNIQUE BENEFITS OF DIGITAL MEDIA

- Link your ad to the landing page of your choice
- Increase traffic to your website
- Interact with viewers to facilitate the buying process
- Generate an immediate response from customers
- Members and readers receive each issue via email and each new issue is posted on AAA's website. A full archive of past issues is available, ensuring longevity for your online presence

In addition to print, the *Membership Directory & Resouce Guide* is also available to members in a fully interactive digital version. Viewers can virtually flip through the pages, forward articles of interest to colleagues and click on ads to be redirected to the advertiser's website.





Large Toolbar | \$680

Your company name is displayed on the toolbar, found in the top-left corner of every page of the digital edition next to frequently used navigational icons.

Skyscraper | \$2,050

The Skyscraper ad displays the entire time the digital edition is open giving your message consistent and lasting exposure.

Sponsorship MAX* | \$1,520

Sponsorship* | \$1,315

Your message will be prominently displayed directly across from the cover of the magazine.

*Video capabilities are not supported for Sponsorship MAX.

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□ Credit Checking

MEMBERSHIP DIRECTORY & RESOURCE GUIDE

ASSOCIATE MEMBER BY TRADE LISTING

☐ 3D Floorplans

☐ Cabinet Manufacturer

Our publication features an Associate Member by Trade Listing section in which your company will be listed under the category of your choice with the page number of your ad. When our members are in the market for a specific product or service, they can search this section and quickly locate advertisers that specialize in that category.

☐ Cabinet Refinishing & Replacing

□ Access Control Systems	☐ Cabinetry	☐ Credit Reporting Agencies
☐ Accounting Services	☐ Cable Television	☐ Crime Scene Clean-Up/Trauma
☐ Activities & Resident Programs	☐ Car Sales	☐ Criminal History Records
☐ Advertising - Media	☐ Car Wash Equipment	☐ Decking Materials
☐ After School Programs	☐ Carpentry	☐ Demolition
☐ Air Duct Cleaning	☐ Carpet Removal, Restoration & Repair	☐ Disaster Restoration
☐ Air Freshener Services	☐ Carpet Cleaning	☐ Dispossessory Services/Evictions
☐ Alarm Systems	☐ Carpet Sales	☐ Document Management
☐ Ancillary Income	☐ Catering	☐ Dog Park Equipment & Installation
☐ Animal Removal/Relocation	☐ CCTV/Camera Systems	☐ Dog Walking Services
☐ Answering Services	☐ Chimney Cleaning & Repair	☐ Dog Washing Services
☐ Apartment Directories	☐ Cleaning Contractors	☐ Dog Waste DNA Testing
☐ Apartment Information Service	☐ Cleaning Equipment & Supplies	☐ Doors
☐ Apartment Locating Service	☐ Closets/Organizers	☐ Drainage
☐ Apartment Referral Services	☐ Code Compliance Inspections	☐ Dry Cleaning Locker Service
☐ Apartment Turnkey Services	☐ Coffee Service	Dryer Vent Cleaning
☐ Apparel/Uniforms	☐ Collections	☐ Drywall Contractors
☐ Appliance - Parts	☐ Communication Services	☐ Duct Cleaning
☐ Appliance Leasing	☐ Community Websites	☐ Electrical Services
☐ Appliance Sales	☐ Computer Consultants	☐ Elevator Service/Installation
☐ Architectural Services	☐ Computer Software Sales	Emergency Communications
☐ Asphalt & Asphalt Products	☐ Concierge Services	☐ Employee Benefits
☐ Asphalt Paving	☐ Concrete Cleaning	☐ Employment & Personnel Screening
☐ Awnings	☐ Concrete Contractors	☐ Employment Agencies
☐ Backflow Preventers	☐ Concrete Leveling-Grindin	Energy Management Consulting
☐ Balloons	☐ Concrete Repair & Restoration	☐ Engineering Consultants
☐ Banks	☐ Construction Companies	☐ Engineering Services
☐ Banners & Flags	☐ Construction Consultants	☐ Entertainment Services
☐ Barbecue Grills/Smokers	☐ Contracting - General	☐ Environmental Services
☐ Basketball Court & Equipment	☐ Copiers & Fax Machines	☐ Equipment Rental
☐ Bathtub Refinishing & Resurfacing	☐ Corporate Housing	☐ Event Planning
☐ Batteries	☐ Cost Segregation Studies	
☐ Broadband Services	☐ Countertops	
☐ Building Materials/Hardware	☐ Credit Card Processing/Merchant	

Services





■ Maintenance Supplies

MEMBERSHIP DIRECTORY & RESOURCE GUIDE

☐ HVAC Parts & Supplies

ASSOCIATE MEMBER BY TRADE LISTING CONTINUTED

☐ Fence Repairs

■ HVAC Contractors

	1.1	1 1
☐ Fence Sales	☐ HVAC Security Cages	Management Consultants
☐ Financial Services/Investments	Inspection Report Management	Marble Refinishing & Maintenance
☐ Financing	Insulation Contractors	Marketing Services
☐ Fire Alarm Services	☐ Insurance - Consultants	Masonry Construction
☐ Fire Alarms	☐ Insurance - Employee Group Benefits	☐ Medical-Chiropractic
☐ Fire Damage Restoration	☐ Insurance - Individual Health	☐ Metal Refinishing & Maintenance
☐ Fire Extinguishers	☐ Insurance - Life/Long-Term Care	☐ Mold & Restoration Assessment
☐ Fire Hydrants	☐ Insurance - Property	☐ Mold Remediation
☐ Fire Sprinklers Fireplaces	☐ Insurance - Rental	☐ Mortgage Bankers
☐ Fitness Consultants	☐ Insurance Adjusters	☐ Moving - Residential & Commercia
☐ Fitness Equipment	☐ Interior Design/Decorators	■ Moving Supplies/Boxes
☐ Fitness Equipment Repair	☐ Interior Plant Services	Multifamily
☐ Flooring	☐ Internet Business Consulting & Web	☐ Market Research & Analysis
☐ Flooring - Stripping, Waxing & Grout	Design	☐ Natural Gas Supplier
Cleaning	☐ Internet High Speed Services &	☐ Newsletter Service
☐ Flooring Installation	Access	☐ Odor Remediation
☐ Florist	☐ Iron - Repair & Fabrication	☐ Office Equipment & Supplies
☐ Food Vending	☐ Irrigation	☐ Online Vendor Locator
☐ Foundation Settlement/Structural	☐ IT Consulting	☐ Outdoor Advertising
Repair	☐ Key Control Systems	Outdoor Fitness Equipment
☐ Fountains - Decorative	☐ Lake Management	☐ Outdoor Furniture Delivery &
☐ Furniture - Outdoor, Pool & Patio	Land Planning/Surveying	Installation
☐ Furniture - Rental	Landscape Architects	☐ Painting Contractors
☐ Garage Doors	Landscape Contractors	☐ Paints & Stains
☐ Gates	Landscape Designers	☐ Park Amenities
☐ Gift Baskets	Landscape Materials	☐ Parking Services
☐ Gifts (Welcome & Renewal)	Laundry Equipment & Supplies	■ Paving Contractors
☐ Glass & Mirror Products	☐ Laundry Services	☐ Payment Services
☐ Golf Cart Sales, Service & Leasing	☐ Lawn Maintenance	☐ Payroll Services
☐ Graphic Design	Lighting - Emergency Lights/Exit	☐ Personnel - Recruiting
☐ Grout Color Sealing	Lights	☐ Pine Straw
☐ Gutter Cleaning & Screen Installation	Lighting - Maintenance & Repair	Playground Equipment Repair
☐ Gutters, Downspouts & Flashings	Lighting Fixtures & Supplies	☐ Playground Equipment Sales &
☐ Handyman Services	☐ Maid Services	Installation
☐ Hardscapes	Mail and Package Management	Plumbing Contractors
☐ Health - Massage Therapy	■ Mailboxes	Plumbing Fixtures & Parts
☐ Health & Wellness	☐ Mailing Service & Fulfillment	☐ Portable Toilets
☐ Home Theater Systems	☐ Maintenance (Commercial &	☐ Pressure Cleaning/Washing
☐ HR Services	Residential)	☐ Printers
☐ Human Directionals	☐ Maintenance Equipment Sales &	

Service





MEMBERSHIP DIRECTORY & RESOURCE GUIDE

ASSOCIATE MEMBER BY TRADE LISTING CONTINUTED

☐ Procurement/Purchasing	☐ Satellite Dish Installation/Removal	☐ Tennis Court Maintenance & Repai
☐ Professional Speaker	☐ Screens	☐ Tennis Court Resurfacing
☐ Promotional Products	☐ Sealcoating	☐ Termite Control
☐ Property Management Software	Security Deposit Alternatives	☐ Tile Repair
☐ Property Management Systems	☐ Security Patrol	☐ Towing Services
☐ Property Tax Analysts	☐ Shopping Services	☐ Training & Development
☐ Publications	☐ Siding Contractors	☐ Transportation Services
☐ Radon Measurement & Mitigation	☐ Siding Sales	☐ Trash Chutes
☐ Real Estate Brokers	☐ Social Media	☐ Tree Services
☐ Real Estate Development &	☐ Steel Fabrication	Utility Companies
Acquisitions	Stone Installers & Distributors	Utility Metering/Submetering
☐ Real Estate Inspections	☐ Storage	☐ Valet Trash Removal
☐ Real Estate Tax Consultants	☐ Stucco	☐ Vending
☐ Recycling	☐ Surveys	☐ Video Streaming
☐ Refrigerants	Swimming Pool Contractors	Waste Disposal Equipment
☐ Rent Guarantee Products	☐ Swimming Pool Equipment &	☐ Waste Disposal Systems
☐ Reputation Management	Supplies	Waste Removal Consulting
☐ Resident Retention	Swimming Pool Maintenance &	☐ Waste Removal Services
☐ Resident Screening	Repair	☐ Water Conservation
☐ Restaurants	☐ Tax Consultants	☐ Water Damage Restoration
☐ Restoration & Renovation	☐ Telecommunications	■ Water Conservation
☐ Retaining Walls	☐ Tennis Court Contractors	☐ Water Damage Restoration
☐ Revenue Management Software	☐ Tennis Court Equipment & Supplies	☐ Water Heaters & Boilers
☐ Risk Management	☐ Swimming Pool Maintenance &	Waterproofing Contractors
☐ Roof Cleaning	Repair	☐ Web Design/Development
■ Roofing Contractors	☐ Tax Consultants	☐ Welding
☐ Roofing Materials	☐ Telecommunications	☐ Window Treatments
☐ SAAS (Software as a Service)	Tennis Court ContractorsTennis Court Equipment & Supplies	☐ Windows

Two free listings are included with membership. Additional listings are \$75 each. No limit. Please return this form with checked categories on the following sheet(s).

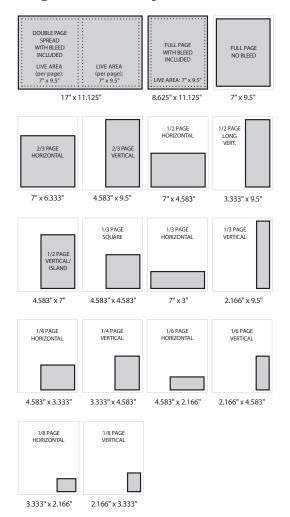
 additional listings+ full color logo x \$189.50 =
 additional listings + BW logo x \$159.50 =
 additional listings x \$75 =





HABITAT MEMBERSHIP DIRECTORY & RESOURCE GUIDE PRINT ADVERTISING SPECIFICATIONS

Magazine/Directory Trim Size: 8.375" x 10.875"



Note: Text placed outside the live area within any full-page or DPS ads may be cut off. Please keep text within the live area at all times.

Artwork Requirements

All digital color and grayscale artwork must be supplied at 300 dpi. Line art must be supplied at 600 dpi. High-res PDF, EPS, TIFF and JPEG files are accepted. Images from the Web are not suitable for printing. All color artwork must be in CMYK mode; black-and-white artwork must be in either grayscale or bitmap mode. RGB mode artwork is not accepted and if supplied will be converted to CMYK mode, which will result in a color shift. All screen and printer fonts as well as linked images must be supplied if not embedded in the file.

Ad Material Upload

Go to the Naylor website at www.naylor.com/adupload

Production Services, Proofs and Revisions

Naylor charges a \$50 artwork surcharge for artwork creation or changes. This additional fee will appear on your final invoice if the artwork submitted is not publishing ready.

Specs for Outsert/Inserts

1 Page / 1 surface: 8.375" x 10.875" 1 Page / 2 surface: 8.375" x 10.875" 2 Page / 4 surface: 8.375" x 10.875"

Postcards: 6" x 4.25"

Heavy Card Stock Insert: 8.25" x 10.75"

Postal Flysheets: 8.5" x 11"

Digital Edition

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ABOUT THE AAA ONLINE BUYERS' GUIDE

The AAA Online Buyers' Guide is a user-friendly forum designed to bring suppliers and endusers together. Available whenever you need it, AAA Online Buyers' Guide makes it easy to locate products and professional services geared to the apartment industry.

A Reference at Your Fingertips:

- Cross-promoted in other AAA communication pieces
- Optimized to drive traffic from search engines and the AAA home page
- Efficient browsing with fewer clicks
- Users can set the buyers' guide as their default browser, bringing them to your listing
- Directs visitors to a landing page to learn more about your business
- Google™ integration returns richer results
- Consumers come to you when they are ready to buy
- Customized listing and enhanced content

- On average, the AAA Online Buyers Guide receives:
- Nearly 3,900 page views per month
- More than 85% are new visitors
- Average visit duration 5:07 minutes
 Statistics from June 2017 May 2018

The purchase of any OBG TITLE display ad comes with a COMPLIMENTARY Premier Listing – a \$510 value!



Curtain Ad – EXCLUSIVE POSITION | \$4,140

Showcase your ad at the top of every page with a call to action. Viewers can click and expand the ad to view your full message. Exclusive run-of-site position. (Leaderboard : 970 x 90 pixels. Billboard : 970 x 300 pixels)

2 Banner Package | \$3,585

No matter what page of the AAA Online Buyers' Guide visitors click on, your message will be prominently displayed! Your ad will be displayed on both Leaderboards, as well as in the Rectangle Ad position. Run-of-site. Only 7 rotations are available. (leaderboard 728 x 90 pixels) (Rectangle 300 x 250 pixels)

3 Featured Companies | \$2,755

The Featured Companies section allows 7 companies to showcase their offerings through two rotating rectangle positions. Includes company logo and short description. Run-of-site. (300 x 180 pixels)

4 Category Rectangle | \$1,930

The Category Rectangle appears in the third rectangle position on the right column of the category of your choice, as well as on the home page, ensuring your message impacts those in the market for your specific products and services. (300 x 250 pixels)

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WWW.AAA.OFFICIALBUYERSGUIDE.NET

The purchase of any display ad comes with a COMPLIMENTARY Premier Listing – a \$510 value!

Premier Listing Package | \$520

Premier Listings are designed to offer heightened visibility within the AAA Online Buyers' Guide Premier Listings appear on a first-reserved, first-listed basis on top of all basic listings, ensuring they are seen first. Premier Listings contain all basic information. Includes five (5) product/service category listings of your choice. Additional category listings are \$50 each.

Premier Listing additional features:

- Full-color company logo
- · Active website, social media links, email address and up to five contacts
- Extended company profile and products and services listing
- Full-color product image and description linked to your website
- Google map of your business location
- Google site search: to search your website from your Premier Listing
- · Request for information: a contact form to reach a representative from your business



Adanta Apartment Association Online Buyers Guide Online Buyers Gui

MAXIMIZE THE IMPACT OF YOUR PREMIER LISTING WITH THESE UPGRADES

Guaranteed Position

For companies that want to ensure top visibility in their category, we offer guaranteed placement above your competitors. When visitors click on a product/service category on the home page of the AAA Online Buyers' Guide your company is the first that they see. Includes Premier Listing upgrade.

Category Sponsor #1 | \$1,025 Category Sponsor #2 | \$920, Category Sponsor #3 | \$815

Video Upgrade

Bring your Premier Listing to life! Add a video with sound that shows your product or company in real life. Videos can run up to 5 minutes.

Upgrade | \$260

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PREMIER LISTINGS VERSUS BASIC LISTINGS

Premier Listing includes:

- Premium Placement Above Basic Listings
- Full-Color Company Logo
- Company Name
- Company Contacts
- - Up to five with separate title, email and phone number for each person
- Full Mailing Address
- Phone Number
- Fax Number
- Active Web link
- Active Email
- Active Facebook, Twitter and LinkedIn links
- "Forward to a Friend" Capability
- Product/Service Category Listings
- - Includes five categories of your choice
- - Additional categories available for \$50 each
- Extended Company Profile
- Full-Color Product/Service Image
- Extended Product/Service Description
- Google™ Map It!
- Google™ Site Search
- Request for Information Feature
- Request for Proposal Enabled

Upgrade Opportunities:

- Category sponsorship
- Add a video to your listing

Basic Listing includes:

- Company Name
- Company Contact
- - Limited to one person
- Full Mailing Address
- Phone Number
- Fax Number
- Active Email
- Product/Service Category Listing
- - Limited to one category
- - Assigned by association

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PREMIER LISTING CATEGORIES

Our AAA Online Buyers' Guide allows visitors to locate your business quickly and easily. Your Premier Listing will appear under the categories of your choice, ensuring that your company is seen by those in the market for your products and services.

Five free categories are included with your Premier Listing, and additional categories are only \$50 each.

□ 3D Floorplans	☐ Batteries	☐ Contracting - General
☐ Access Control Systems	☐ Broadband Services	☐ Copiers & Fax Machines
☐ Accounting Services	☐ Building Materials/Hardware	☐ Corporate Housing
☐ Activities & Resident Programs	☐ Cabinet Manufacturer	☐ Cost Segregation Studies
☐ Advertising - Media	☐ Cabinet Refinishing & Replacing	☐ Countertops
☐ After School Programs	☐ Cabinetry	☐ Credit Card Processing/Merchant Services
☐ Air Duct Cleaning	☐ Cable Television	☐ Credit Checking
☐ Air Freshener Services	☐ Car Sales	☐ Credit Reporting Agencies
☐ Alarm Systems	☐ Car Wash Equipment	☐ Crime Scene Clean-Up/Trauma
☐ Ancillary Income	☐ Carpentry	☐ Criminal History Records
☐ Animal Removal/Relocation	☐ Carpet Removal, Restoration & Repair	Decking Materials
☐ Answering Services	☐ Carpet Cleaning	☐ Demolition
☐ Apartment Directories	☐ Carpet Sales	☐ Disaster Restoration
☐ Apartment Information Service	☐ Catering	☐ Dispossessory Services/Evictions
☐ Apartment Locating Service	☐ CCTV/Camera Systems	☐ Document Management
☐ Apartment Referral Services	☐ Chimney Cleaning & Repair	☐ Dog Park Equipment & Installation
☐ Apartment Turnkey Services	☐ Cleaning Contractors	Dog Walking Services
☐ Apparel/Uniforms	☐ Cleaning Equipment & Supplies	☐ Dog Washing Services
☐ Appliance - Parts	☐ Closets/Organizers	☐ Doors
☐ Appliance Leasing	☐ Code Compliance Inspections	☐ Drainage
☐ Appliance Sales	☐ Coffee Service	Dry Cleaning Locker Service
☐ Architectural Services	□ Collections	☐ Dryer Vent Cleaning
Asphalt & Asphalt Products	☐ Communication Services	☐ Drywall Contractors
☐ Asphalt Paving	☐ Community Websites	☐ Duct Cleaning
☐ Awnings	☐ Computer Consultants	☐ Electrical Services
☐ Backflow Preventers	☐ Computer Software Sales	☐ Elevator Service/Installation
☐ Backflow Testing & Replacement	☐ Concierge Services	☐ Emergency Communications
□ Balloons	☐ Concrete Cleaning	☐ Employee Benefits
☐ Banks	☐ Concrete Contractors	☐ Employment & Personnel Screening
☐ Banners & Flags	☐ Concrete Leveling-Grinding	☐ Employment Agencies
☐ Barbecue Grills/Smokers	☐ Concrete Repair & Restoration	☐ Energy Management Consulting
☐ Basketball Court & Equipment	☐ Construction Companies	☐ Engineering Consultants
☐ Bathtub Refinishing & Resurfacing	☐ Construction Consultants	☐ Engineering Services

Five (5) free categories with any Premier Listing. Additional listings are \$50 each. No limit.





PREMIER LISTING CATEGORIES CONTINUED

FREIVIIER LISTING CAT	EGORIES CONTINUED	
☐ Fence Repairs	☐ Human Directionals	☐ Maintenance Supplies
☐ Fence Sales	☐ HVAC Contractors	☐ Management Consultants
☐ Financial Services/Investments	☐ HVAC Parts & Supplies	☐ Marble Refinishing & Maintenance
☐ Financing	☐ HVAC Security Cages	☐ Marketing Services
☐ Fire Alarm Services	☐ Inspection Report Management	☐ Masonry Construction
☐ Fire Alarms	☐ Insulation Contractors	☐ Medical-Chiropractic
☐ Fire Damage Restoration	☐ Insurance - Consultants	☐ Metal Refinishing & Maintenance
☐ Fire Extinguishers	☐ Insurance - Employee Group Benefits	☐ Mold & Restoration Assessment
☐ Fire Hydrants	☐ Insurance - Individual Health	☐ Mold Remediation
☐ Fire Sprinklers	☐ Insurance - Life/Long-Term Care	☐ Mortgage Bankers
☐ Fireplaces	☐ Insurance - Property	☐ Moving - Residential & Commercial
☐ Fitness Consultants	☐ Insurance - Rental	☐ Moving Supplies/Boxes
☐ Fitness Equipment	☐ Insurance Adjusters	☐ Multifamily Market Research & Analysis
☐ Fitness Equipment Repair	☐ Interior Design/Decorators	☐ Natural Gas Supplier
☐ Flooring	☐ Interior Plant Services	☐ Newsletter Service
☐ Flooring - Stripping, Waxing & Grout	☐ Internet Business Consulting & Web	☐ Odor Remediation
Cleaning	Design	☐ Office Equipment & Supplies
☐ Flooring Installation	☐ Internet High Speed Services & Access	☐ Online Vendor Locator
☐ Florist	☐ Iron - Repair & Fabrication	☐ Outdoor Advertising
☐ Food Vending	☐ Irrigation	☐ Outdoor Fitness Equipment
☐ Foundation Settlement/Structural Repair	☐ IT Consulting	☐ Outdoor Furniture Delivery & Installation
☐ Fountains - Decorative	☐ Key Control Systems	☐ Painting Contractors
☐ Furniture - Outdoor, Pool & Patio	☐ Lake Management	☐ Paints & Stains
☐ Furniture - Rental	☐ Land Planning/Surveying	☐ Park Amenities
☐ Garage Doors	☐ Landscape Architects	☐ Parking Services
☐ Gates	☐ Landscape Contractors	☐ Paving Contractors
☐ Gift Baskets	☐ Landscape Designers	☐ Payment Services
☐ Gifts (Welcome & Renewal)	☐ Landscape Materials	☐ Payroll Services
☐ Glass & Mirror Products	☐ Laundry Equipment & Supplies	☐ Personnel - Recruiting
☐ Golf Cart Sales, Service & Leasing	☐ Laundry Services	☐ Pine Straw
☐ Graphic Design	☐ Lawn Maintenance	☐ Playground Equipment Repair
☐ Grout Color Sealing	☐ Lighting - Emergency Lights/Exit Lights	☐ Playground Equipment Sales & Installation
☐ Gutter Cleaning & Screen Installation	☐ Lighting - Maintenance & Repair	☐ Plumbing Contractors
☐ Gutters, Downspouts & Flashings	☐ Lighting Fixtures & Supplies	☐ Plumbing Fixtures & Parts
☐ Handyman Services	☐ Maid Services	☐ Portable Toilets
☐ Hardscapes	Mail and Package Management	☐ Pressure Cleaning/Washing
☐ Health - Massage Therapy	☐ Mailboxes	☐ Printers
☐ Health & Wellness	☐ Mailing Service & Fulfillment	☐ Procurement/Purchasing
☐ Home Theater Systems	☐ Maintenance (Commercial & Residential)	☐ Professional Speaker
☐ HR Services	☐ Maintenance Equipment Sales & Service	☐ Promotional Products

Five (5) free categories with any Premier Listing. Additional listings are \$50 each. No limit.





PREMIER LISTING CATEGORIES CONTINUED

■ Property Management Software	■ Sealcoating	■ Towing Services
☐ Property Management Systems	☐ Security Deposit Alternatives	☐ Training & Development
☐ Property Tax Analysts	☐ Security Patrol	☐ Transportation Services
☐ Publications	☐ Shopping Services	☐ Trash Chutes
☐ Radon Measurement & Mitigation	☐ Siding Contractors	☐ Tree Services
☐ Real Estate Brokers	☐ Siding Sales	Utility Companies
☐ Real Estate Development & Acquisitions	☐ Social Media	☐ Utility Metering/Submetering
☐ Real Estate Inspections	☐ Steel Fabrication	☐ Valet Trash Removal
☐ Real Estate Tax Consultants	☐ Stone Installers & Distributors	☐ Vending
☐ Recycling	☐ Storage	☐ Video Streaming
☐ Refrigerants	☐ Stucco	☐ Waste Disposal Equipment
☐ Rent Guarantee Products	☐ Surveys	☐ Waste Disposal Systems
☐ Reputation Management	☐ Swimming Pool Contractors	☐ Waste Removal Consulting
☐ Resident Retention	☐ Swimming Pool Equipment & Supplies	☐ Waste Removal Services
☐ Resident Screening	☐ Swimming Pool Maintenance & Repair	☐ Water Conservation
☐ Restaurants	☐ Tax Consultants	☐ Water Damage Restoration
☐ Restoration & Renovation	☐ Telecommunications	☐ Water Conservation
☐ Retaining Walls	☐ Tennis Court Contractors	☐ Water Damage Restoration
☐ Revenue Management Software	☐ Tennis Court Equipment & Supplies	☐ Water Heaters & Boilers
☐ Risk Management	☐ Swimming Pool Maintenance & Repair	Waterproofing Contractors
☐ Roof Cleaning	☐ Tax Consultants	☐ Web Design/Development
☐ Risk Management	☐ Telecommunications	☐ Welding
☐ Roof Cleaning	☐ Tennis Court Contractors	☐ Window Treatments
☐ Roofing Contractors	☐ Tennis Court Equipment & Supplies	☐ Windows
☐ Roofing Materials	☐ Tennis Court Maintenance & Repair	
☐ SAAS (Software as a Service)	☐ Tennis Court Resurfacing	
☐ Satellite Dish Installation/Removal	☐ Termite Control	
□ Screens	☐ Tile Repair	

Five (5) free categories with any Premier Listing. Additional listings are \$50 each. No limit.	
Additional Categories X \$50 = \$	
Initial: Date:	



PREMIER LISTING CHECKLIST

Below is a checklist of all elements required in order to process your Premier Listing.

☐ Full-Color Company Logo

The size of your logo should be **240 pixels wide x 120 pixels high** and no larger than 100kb. We accept JPG or GIF format. Your logo will link to your website, so please provide the URL to which you would like your logo to link.

☐ Company Contacts - Up To Five

Please include job title, phone number and email address. All email addresses will be hyperlinked and active.

☐ Primary Contact for RFP Automator and Request for Information (OPTIONAL)

Indicate which person or email should be referenced as the "primary" contact. This designation is **necessary** for your company to be visible in the RFP Automator and to be available for requests for information.

□ Company Description

This is strictly **textual information about your company.** You can include your company's mission statement or a description of the products and services you offer. No graphics are allowed in this section. The initial viewable text is 3,000 characters that can be extended upon click by an additional 3,000 characters for 6,000 characters maximum. All text should be provided to us in a Word document that allows us to cut and paste your description to your order.

Keep in mind that each word in your company description is searchable via the "keyword" search function. Be thorough and include all elements of the products/services you provide. We allow you to change your listing on a monthly basis. If changing your listing or adding more information, please email this to your Naylor account executive.

■ Website Activation

Please provide us with the website, Facebook, Twitter and LinkedIn URLs to which your listing should link. Your website will be listed along with your contact information and will be included each time anyone searches for your company by the various searching capabilities available.

□ Product/Service Categories

All extra information will show up under all of the categories you select. **Five category listings are included** in the initial price of the Premier Listing. Additional category listings can be purchased for \$50 each.

☐ Full-Color Product Image and Description

The size of your product photo should be **240 pixels wide x 240 pixels high** and no larger than 100kb. We accept JPG or GIF (animation must be no longer than 25 seconds). *Please provide the URL to which you would like your product image to link.* You can also include a brief product description (500 characters maximum) that will appear next to the product image.

☐ Video Upgrade - Additional cost: \$200 (OPTIONAL)

Your video should run no longer than five minutes. We accept the following video formats: MP4, MOV, and AVI. Video dimensions should be 400 pixels by 300 pixels.

☐ Category Sponsorship Video (INCLUDED WITH YOUR CATEGORY SPONSORSHIP PURCHASE)

Your video should run no longer than five minutes. We accept the following video formats: MP4, MOV, and AVI. Video dimensions should be 400 pixels by 300 pixels.

Once we receive all elements of your Premier Listing, we will post it to the site on a first-come, first-listed basis. Your one-year time frame begins the day we post your listing. Feel free to contact your Naylor account executive should you have any questions or concerns. We look forward to getting you posted on the site. Thank you.

