

Young AGENTS



ANNUAL CONFERENCE
OCTOBER 6-7, 2016 | VIRGINIA BEACH, VA

SPONSOR REGISTRATION AND INFORMATION

CONFERENCE HIGHLIGHTS

- Hilton Virginia Beach Oceanfront
- Patrick Carroll, Sandler Institute - *"Stop Telling and Start Selling"*
- Dorothy Howell, Amtrust - *"Working with Different Generations to Make That Sale"*
- Patty Reynolds, Alfa Alliance - *"Agents Fighting Fraud"*

WHAT IS A YOUNG AGENT?

A Young Agent is an insurance professional who is under the age of 41 that works with a Big "I" member agency. All company reps, regardless of age, are encouraged to interact with the future leadership of the Big "I" and the insurance world.

IIAV'S YOUNG AGENTS COMMITTEE

IIAV Young Agents host numerous events throughout the year so insurance professionals can build relationships with others in their industry. These events include networking socials, educational seminars tailored to those newer to the industry and community service activities.

SPONSORS



EXHIBITORS

- Alfa Alliance Insurance
- Amerisafe
- Atlantic Specialty Lines
- Goodville Mutual Casualty
- Grange Insurance
- JSA
- Progressive
- State Auto
- VFSC

QUESTIONS? CONTACT US AT

Independent Insurance Agents of Virginia
8600 Mayland Dr.
Richmond, VA 23294
804.747.9300
800.288.4428
clyons@iiv.com



SPONSORSHIP OPPORTUNITIES

PLATINUM ----- \$1500

- Listing with logo at event, on web, and in promos
- One complimentary exhibit booth
- Two complimentary registrations
- Full page ad in program
- Plus, one complimentary guest agent registration

GOLD ----- \$1000

- Listing with name at event, on web, and in promos
- One complimentary exhibit booth
- One complimentary registration
- 1/2 page ad in program

SILVER ----- \$500

- Listing with name at event, on web, and in promos
- 1/4 page ad in program

Subtotal A:

BRONZE ----- \$250

- Listing with name at event, on web, and in promos

EXHIBIT BOOTH --- \$150/\$250

- Booth at trade show
- Two attendees can be at booth

(only registered for tradeshow; does not include other conference activities)

FULL REGISTRATION

*Save \$15.00 on full registration on or before Aug. 31

Young Insurance Professional --- \$140

(Any insurance professional under age 41)

Member --- \$165

Non-Member --- \$225

Tradeshow Only ---\$25

Subtotal B:

SPONSOR CONTACT

Organization Name:

Address:

City, State, Zip Code:

Contact Name:

Phone:

Email:

PAYMENT INFORMATION

Organization Name:

Address:

City, State, Zip Code:

Contact Name:

Phone:

Email:

REPRESENTATIVE REGISTRATION

This registration is complimentary as a sponsorship benefit.

Registrant Name:

Phone:

Email:

Payment Information

Invoice

MasterCard

Check

American Express

VISA

Discover

Total:

(Combine Subtotal A & B)

Card Number:

Security Code:

Exp. Date:

Name on Card:

Billing Address:

Billing City, State, Zip Code:

* For full registration, complete one per agent/ company person. Make copies as needed. Send form to Carter Lyons, clyons@iiaav.com