

April 2016-May 2016

ABEN Webcasts (Webinar in Video Format – No Exam Required)

- [Apr. 8 \(2:00-4:00\): ACSR Mod 4: Errors & Omissions: Pt. 2](#) - Course # 213785 (2 OGI) \$48/\$68
- [Apr. 13 \(2:00-4:00\): ACSR Mod 4: Errors & Omissions: Pt. 1](#) – Course # 213784 (2 OGI) \$48/\$68
- [Apr. 19 \(11:00-12:00\): Annuity Basics & Where They Fit](#)-Course # 210954 (1 L&H) \$24/\$34
- [Apr. 19 \(2:00-3:00\): IRA Fundamentals & Small Bus. Retirement Plans](#)-Course # 210953 (1 L&H) \$24/\$34
- [May 11 \(10:00-12:00\): ACSR Mod 4: Errors & Omissions: Pt. 1](#) – Course # 213784 (2 OGI) \$48/\$68
- [May 13 \(10:00-12:00\): ACSR Mod 4: Errors & Omissions: Pt. 2](#) - Course # 213785 (2 OGI) \$48/\$68
- [May 17 \(11:30-12:30\): IRA Fundamentals & Small Bus. Retirement Plans](#)-Course # 210953 (1 L&H) \$24/\$34
- [May 17 \(1:00-4:00\): Ethics & Business](#)-Course # 208317 (3 Ethics) \$72/\$102
- [May 19 \(2:00-3:00\): Annuity Basics & Where They Fit](#)-Course # 210954 (1 L&H) \$24/\$34
- [On Demand: ACSR 5:Prof. Development & Account Mgmt. – Pt. 1](#) (NA) \$48/\$68
- [On Demand: ACSR 5:Prof. Development & Account Mgmt. – Pt. 2](#) (NA) \$48/\$68

Chesapeake - Homewood Suites Chesapeake/Greenbrier - 1569 Crossways Blvd. (23320)

- [May 5 \(9:00-4:00\): ACSR Mod 1: Homeowners](#)-Course # 208285 (6 P&C) \$105/\$135
- [May 11 \(9:00-4:00\): ACSR Mod 6: Commercial Property](#)-Course # 208290 (6 P&C) \$105/\$135

Manassas 1 – Hampton Inn - 7295 Williamson Blvd. Manassas, VA 20109

- [Apr. 21 \(9:00-4:00\): ACSR Mod 1: Homeowners](#)-Course # 208285 (6 P&C) \$105/\$135
- [May 5 \(9:00-4:00\): ACSR Mod 6: Commercial Property](#)-Course # 208290 (6 P&C) \$105/\$135

Manassas 2 - NOVA Com. College: Innovation Park-9485 Innovation Dr. (20110)

- [Apr. 18-21 \(9:00-6:00\): Property & Casualty Pre-Licensing](#) (NA) \$300
- [May 2-3 \(9:00-6:00\): Life & Annuities Pre-Licensing](#) (NA) \$175
- [May 4 \(9:00-6:00\): Health Pre-Licensing](#) (NA) \$125
- [May 16-18 \(9:00-6:00\): Property & Casualty Pre-Licensing](#) (NA) \$300

Richmond - IIAV – 8600 Mayland Dr. (23294)

- [Apr. 5 \(9:00-11:00\): Cyber Liability: Understanding the Exposure](#)-Course # 213995 (2 P&C) \$30/\$50
- [Apr. 6 \(9:00-4:00\): ACSR Mod 1: Homeowners](#)-Course # 208285 (6 P&C) \$105/\$135
- [Apr. 13 \(8:30-5:00\): AAI 81 C: Commercial Property](#)-Course # 208298 (8 P&C)
- [April 20 \(8:30-5:00\): CRIS: Contractual Risk for Contractors](#)-Course # 208332 (8 P&C) \$150/\$195
- [Apr. 25-26: insurEXPO16](#) \$50/\$75
- [Apr. 25-28 \(8:30-4:30\): Property & Casualty Pre-Licensing](#) (NA) \$300
- [May 4 \(8:30-5:00\): AAI 82 A: Commercial Liability Insurance](#)-Course # 208299 (8 P&C) \$175/\$225
- [May 12 \(8:30-5:00\): CRIS: Commercial Auto, Surety, & CIPS](#)-Course # 208213 \$150/\$195
- [May 18 \(9:00-4:00\): ACSR Mod 6: Commercial Property](#)-Course # 208290 (6 P&C) \$105/\$135
- [May 23-26 \(8:30-4:30\): Property & Casualty Pre-Licensing](#) (NA) \$300

Webinars (Computer and phone required, no exam)

- [Apr. 5 \(9:30-11:30\): Agents Fighting Fraud](#)-Course # 209719 (2 Ethics) \$30/\$50
- [Apr. 12 \(1:30-3:30\): 2016 Laws & Regs](#)-Course # 214158 (2 L&R) \$30/\$50
- [Apr. 13-14 \(9:00-12:00\): E&O: Challenge of Change](#)-Course # 208589 (6 OGI) \$105/\$135 **
- [Apr. 19 \(9:30-10:30\): Homeowners 2 in 1: Liquor & Divorce](#)-Course # 208552 (1 P&C) \$20/\$35
- [Apr. 20 \(1:00-3:00\): Pollution: You're Not Properly Insuring It](#)-Course #214230 (2 P&C) \$59

- [Apr. 21 \(9:00-12:00\): Flood Insurance Basics](#)-Course # 208545 (3 L&R) \$45/\$60
- [May 5 \(10:30-11:30\): Making the Most Out of Your Company Relationships](#) (NA) \$15/\$30
- [May 10 \(9:30-12:30\): Trucking Insurance for Beginners](#)-Course # 212521 (3 P&C) \$45/\$60
- [May 17-18 \(9:00-12:00\): E&O: Challenge of Change](#)-Course # 208589 (6 OGI) \$105/\$135 **
- [May 23 \(9:30-10:30\): Insuring the College Experience](#)-Course # 208554 (1 P&C) \$20/\$35
- [May 24 \(9:30-11:30\): Certificates of Insurance](#)-Course # 208908 (2 P&C) \$30/\$50

** This class may qualify your agency for a loss control credit through IIAV's Westport and Fireman's Fund E&O programs.

For a full list of classes [click here](#).

All classes are non-company sponsored.

Click on the links to register. For questions please contact IIAV Education Department at 800-288-4428.

[Click here for a full education calendar.](#)

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