



# IIAV UPCOMING CLASSES

## July - September 2015

All classes listed below are non-company sponsored.

Sign up for classes & events online at [www.iiav.com](http://www.iiav.com).

To register at member prices, you **MUST** enter your member id and password.  
If you do not have this information, please call IIAV at 1-800-288-4428.

**\*\* Look for specially marked classes, that may qualify your agency for a loss control credit through IIAV's Westport and Fireman's Fund E&O programs!**

### WEBINARS: (Via computer and phone – no exam required)

- [July 14 & 15 \(9:00-12:00\): E&O Risk Management - Challenge of Change](#) Course #208589 \$105/\$135 \*\*
- [July 15 \(1:00-4:00\): Data Breach, The New Wild West - Cyber Risk Exposures & Insurance](#) \$79
- [July 20 \(9:30-10:30\): Debris Removal - The Hidden Jewel](#) Course #212026 (1 P&C) \$25/\$35
- [July 22 & 23 \(9:00-12:00\): ACSR Mod 2 - Personal Auto](#) Course #208286 (6 P&C) \$105/\$135
- [July 24 \(9:30-10:30\): Employee Theft - Who is an Employee?](#) Course #208480 (1 P&C) \$25/\$35
- [Aug. 3 \(9:30-10:30\): Insuring Motorized Toys](#) Course #208553 (1 P&C) \$25/\$35
- [Aug. 7 \(9:30-10:30\): Homeowners - Liquor & Divorce](#) Course #208552 (1 P&C) \$25/\$35
- [Aug. 17 \(9:30-10:30\): Garage Policy vs. Business Auto & CGL](#) Course #208551 (1 P&C) \$25/\$35
- [Aug. 18-19 \(9:00-12:00\): E&O Risk Management - Challenge of Change](#) Course #208589 (6 OGI) \$105/\$135 \*\*
- [Aug. 25 \(9:30-11:30\): 2015 Laws & Regs](#) Course #212451 (2 L&R) \$25/\$35
- [Aug. 26 \(1:00-4:00\): Emerging Personal Lines Issues](#) \$79
- [Sept. 3 \(9:00-12:00\): Flood Basic Course - FEMA Approved](#) Course #208545 (3 L&R) \$55/\$70
- [Sept. 14 \(11:30-12:30\): Selecting Commercial Property Limits](#) Course #209996 (1 P&C) \$25/\$35
- [Sept. 15-16 \(1:00-4:00\): ACSR Mod 8 - Commercial Auto](#) Course #208293 (6 P&C) \$105/\$135
- [Sept. 16-17 \(9:00-12:00\): E&O - Challenge of Change](#) Course #208589 (6 OGI) \$105/\$135 \*\*
- [Sept. 18 \(9:30-10:30\): Resident Relatives & Are They Covered](#) Course #208481 (1 P&C) \$25/\$35
- [Sept. 25 \(9:30-10:30\): Blanket Insurance Coverage vs. Specific](#) Course #209995 (1 P&C) \$25/\$35

### ABEN WEBCASTS: (Webinar in video format – no exam required)

- [July 17 \(11:00-12:00\): IRA Fundamentals & Small Business Retirement Plans](#) Course #210953 (1 L&H) \$24/\$34
- [July 17 \(12:00-1:00\): Annuity Basics & Where They Fit](#) Course #210954 (1 L&H) \$24/\$34
- [July 21 \(11:00-1:00\): ACSR Mod 5 - Prof. Development & Account Mgmt.-Pt. 1](#) (NA) \$36
- [July 23 \(11:00-1:00\): ACSR Mod 5 - Prof. Development & Account Mgmt.-Pt. 2](#) (NA) \$36
- [Aug. 12 \(1:00-3:00\): ACSR Mod 5 - Prof. Development & Account Mgmt.-Pt. 1](#) (NA) \$36
- [Aug. 14 \(1:00-3:00\): ACSR Mod 5 - Prof. Development & Account Mgmt.-Pt. 2](#) (NA) \$36
- [Aug. 20 \(11:00-12:00\): IRA Fundamentals & Small Business Retirement Plans](#) Course #210953 (1 L&H) \$24/\$34
- [Aug. 20 \(12:00-1:00\): Annuity Basics & Where They Fit](#) Course #210954 (1 L&H) \$24/\$34
- [Sept. 8 \(11:00-1:00\): ACSR Mod 5 - Prof. Development & Account Mgmt.-Pt. 1](#) (NA) \$48/\$68
- [Sept. 10 \(11:00-1:00\): ACSR Mod 5 - Prof. Development & Account Mgmt.-Pt. 2](#) (NA) \$48/\$68
- [Sept. 17 \(11:00-12:00\): IRA Fundamentals & Small Bus. Retirement Plans](#) Course #210953 (1 L&H) \$24/\$34
- [Sept. 17 \(12:00-1:00\): Annuity Basics & Where They Fit](#) Course #210954 (1 L&H) \$24/\$34

### CHESAPEAKE 1: Homewood Suites Chesapeake/Greenbrier - 1569 Crossways Blvd. (23320)

- [Sept. 22 \(9:00-4:00\): E&O Risk Management - Challenge of Change](#) Course #208589 (6 OGI) \$105/\$135 \*\*
- [Sept. 24 \(9:00-4:00\): ACSR Mod 3 - Personal Lines](#) Course #208287 (6 P&C) \$105/\$135

### CHESAPEAKE 2: Chubb Insurance - 600 Independence Pkwy (23320)

- [Aug. 24-27 \(8:30-4:30\): Property & Casualty Pre-Licensing](#) (NA) \$300

### MANASSAS 1: Hampton Inn - 7295 Williamson Blvd. (20109)

- [Sept. 24 \(9:00-4:00\): ACSR Mod 3 - Personal Lines](#) Course #208287 (6 P&C) \$105/\$135

**MANASSAS 2:** Northern Virginia Community College - Innovation Park - 9485 Innovation Dr. (20110)

[July 27-29 \(9:00-6:00\): Property & Casualty Pre-Licensing \(NA\) \\$300](#)

[Sept. 21-23 \(9:00-6:00\): Property & Casualty Pre-Licensing \(NA\) \\$300](#)

[Sept. 28-29 \(9:00-6:00\): Life Pre-Licensing \(NA\) \\$300](#)

[Sept. 30 \(9:00-6:00\): Health Pre-Licensing \(NA\) \\$300](#)

**RICHMOND:** IIAV - 8600 Mayland Dr. (23294)

[July 27-30 \(8:30-4:30\): Property & Casualty Pre-Licensing \(NA\) \\$300](#)

[Aug. 20 \(8:30-5:00\): AAI 82 B - Commercial Lines Course #208361](#)

[Aug. 24-27 \(8:30-4:30\): Property & Casualty Pre-Licensing \(NA\) \\$300](#)

[Sept. 3 \(8:30-4:30\): CRIS Reaccreditation - Design Build Risk \(7 P&C\) \\$135/\\$175](#)

[Sept. 16 \(9:00-4:00\): ACSR Mod 3 - Pers. Lines Related Coverages Course #208287 \(6 P&C\) \\$105/\\$135](#)

[Sept. 17 \(8:30-5:00\): AAI 82 C - Specialized Insurance & Bonds Course #208362 \(8 P&C\) \\$165/\\$215](#)

[Sept. 22 \(8:30-5:00\): CRIS - Auto, Surety, & CIPS Course #208213 \(8 P&C\) \\$150/\\$195](#)

[Sept. 28-Oct. 1 \(8:30-4:30\): Property & Casualty Pre-Licensing \(NA\) \\$300](#)

**ROANOKE:** Roanoke Higher Education Center - 108 N. Jefferson St. (24016)

[Aug. 20 \(9:00-4:00\): ACSR Mod 3 - Personal Lines Related Course #208287 \(6 P&C\) \\$105/\\$135](#)

[Sept. 24 \(9:00-4:00\): ACSR Mod 7 - Commercial Liability Course #208292 \(6 P&C\) \\$105/\\$135](#)

**WARSAW:**

[Sept. 23 \(8:30-10:30\): Common Problems Found During Agent Investigations Course #208276 \(2 L&R\) \\$30/\\$40](#)

[Sept. 23 \(10:30-12:30\): VA WC Ins. Training for Ins. Agents Course #205742 \(2 L&R\) \\$30/\\$4](#)

[Sept. 23 \(1:00-3:00\): 2015 Laws & Regs Course #212451 \(2 L&R\) \\$30/\\$40](#)

[Sept. 23 \(3:00-5:00\): Ethics 101 Course #208911 \(2 Ethics\) \\$30/\\$40](#)

**[View the full list of classes here!](#)**

