



Supplier Member Q&A

1. Your name: Sarah Southerland
2. Company name: BG Staffing
3. Number of years working with apartment industry: 6
4. What does your company do? Provide multi-family staffing candidates to properties on a temporary basis, assist with permanent hires, implement a Smart Hire program which takes the guess work out of hiring, and teach Leasing classes to bring new talent into the industry.
5. Describe a typical day at your job: A typical day would consist of searching through resume databases for new talent, a few interviews, property visits to drop off goodies and meet with site teams, and maybe a lunch or coffee meeting with a client.
6. Where did you grow up? Virginia Beach, VA
7. Education: Graduated Kellam High School, and further job-specific education has been pursued through IREM and NAA.
8. Family: A husband named Mike, a 13 (almost 14) year old son named Gavin, a 6 year old son named Logan, and my two fur-babies Buster and Sadie.
9. What do you do in your free time? When I am not working or being a Mom, I enjoy going to the beach more than anything. In the cooler months I spend my time reading, shopping, or doing small projects around the house. I also enjoy a good night out listening to live music or concerts.
10. What's one thing about you that few people know? I am terrified of cats.