



Supplier Member Q&A

1. Your name: **Daniel Plawski**
2. Company name: **Peninsula Landscaping Inc.**
3. Number of years working with apartment industry: **4**
4. What does your company do? **Landscaping, both maintenance plus dedicated Design & Build department. We help customers realize their goals through cost reduction, enhancements, creative solutions to improve curb appeal and preventative maintenance to prevent costly repairs. We do not work with residential homes, our customers base is mostly HOA's and Apartments, we have both single and regional contracts with local firms and many out of state groups both big and small.**
5. Describe a typical day at your job: **I get in as early as 3am, eat breakfast at my desk, emails for 2 hours, then work on landscape designs until about 9am, that's when I start customer meetings, company meetings, site visitations, then back in the office by 5pm for another 2-5 hours of emailing, contract editing, and working on company systems and processes.**
6. Where did you grow up? **Warsaw, Poland, and Hamburg Germany, then when I was ten I moved to Newport News.**
7. Education: **Old Dominion University, but I really learned how to run my business through experience, making mistakes and networking. I learn every day from my customers, my management team, and my consultant, and by keeping current with best practices. I have lots of friends that have businesses some that are as big as 10M or even 100M I enjoy spending time with them and learning from them even if it's just getting lunch in a rush.**
8. Family: **I'm only 24, right now I am married to my business and all my employees are like children, well sometimes... other times they babysit me. My family is all over the place, my sister who is 19 lived in Portland but moved to France this summer. My mom travels, she could be in Alaska or South America right now but I can't tell you where. My dad is in China on a conference as I'm typing this.**

9. What do you do in your free time? **I can't really draw a distinct line between work time and free time, I'm always perusing my vision of excellence through whatever I am doing and I leave others to determine if I am working or playing, to me it always feels like I'm doing both.**

10. What's one thing about you that few people know? **Contact me to find out ☺**